## CIMB INVESTMENT BANK BERHAD (Company Number 18417-M) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2016

		The	e Group	The	Bank	
	Notes	30 September 2016 RM'000	31 December 2015 RM'000	30 September 2016 RM'000	31 December 2015 RM'000	
Assets						
Cash and short term funds		1,266,501	1,183,818	1,222,611	1,148,671	
Deposits and placements with banks and other		• • • •		• • • •		
financial institutions		2,031	273,710	2,002	273,680	
Financial assets held for trading	A5	2,407	2,912	2,407	2,912	
Derivative financial instruments	A17(i)	10,033	16,941	10,033	16,941	
Financial investments available-for-sale	A6	1,437	1,437	745	745	
Loans, advances and financing	A7	185,593	194,865	185,593	194,865	
Other assets	A8	2,153,457	971,334	2,150,760	968,790	
Tax recoverable		13,512	13,442	13,512	13,391	
Deferred tax assets		15,429	15,278	15,308	15,155	
Amounts due from subsidiaries		-	-	204	80	
Amounts due from related companies		20,268	24,864	20,264	24,864	
Amounts due from immediate holding company		-	6	-	6	
Amounts due from ultimate holding company		315	106	315	106	
Statutory deposits with Bank Negara Malaysia		350	23	350	23	
Investment in subsidiaries		-	-	9,050	9,050	
Investment in associates		7,149	6,734	- ,	-	
Property, plant and equipment		71,042	79,431	71,958	80,304	
Investment property		18,493	18,879	18,493	18,879	
Goodwill		964	964	-	10,079	
Total assets	-	3,768,981	2,804,744	3,723,605	2,768,462	
	-	, ,			, ,	
Liabilities	10	250 550	200 112	250 550	200 112	
Deposits from customers	A9	279,579	200,113	279,579	200,113	
Deposits and placements of banks and other						
financial institutions	A10	833,663	1,118,016	833,663	1,118,016	
Derivative financial instruments	A17(i)	6,268	8,375	6,268	8,375	
Other liabilities	A11	2,013,299	813,310	2,011,232	811,060	
Provision for taxation and Zakat		391	1	-	-	
Amounts due to related companies		4,804	5,161	4,804	5,161	
Subordinated loan	_	10,210	5,000	-	-	
Total liabilities	-	3,148,214	2,149,976	3,135,546	2,142,725	
Capital and reserves attributable to equity holders	of the Bank					
Ordinary share capital		100,000	100,000	100,000	100,000	
Redeemable preference shares		10	10	10	10	
Reserves		520,757	554,758	488,049	525,727	
Total equity	-	620,767	654,768	588,059	625,737	
	-	,		,		
Total equity and liabilities	-	3,768,981	2,804,744	3,723,605	2,768,462	
Commitments and contingencies	A17(ii)	805,496	792,415	805,496	792,415	
Net assets per share (RM)		6.21	6.55	5.88	6.26	
	-					

#### CIMB INVESTMENT BANK BERHAD (Company Number 18417-M)

#### CONDENSED FINANCIAL STATEMENTS

UNAUDITED STATEMENTS OF INCOME FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

			The G	Froup			The	Bank	
		3rd quar	ter ended	Nine mon	ths ended	3rd quart	ter ended	Nine mon	ths ended
		30 September 2016	30 September 2015	30 September 2016	30 September 2015	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	Notes	RM'000							
Interest income	A12	12,740	10,067	31,939	30,523	11,163	8,431	27,191	26,172
Interest expense	A13	(12,027)	(8,792)	(30,111)	(28,363)	(11,923)	(8,727)	(29,872)	(28,154)
Net interest income / (expense)	1	713	1,275	1,828	2,160	(760)	(296)	(2,681)	(1,982)
Income derived from investment of depositors' funds and others		-	-	-	2,349	-	-	-	2,349
Income derived from investment of shareholders' funds		20,954	8,166	51,966	38,452	20,954	8,166	51,966	38,452
Income attributable to the depositors		(5)	-	(6)	(3,614)	(5)	-	(6)	(3,614)
Income from Islamic Banking operations	A21b	20,949	8,166	51,960	37,187	20,949	8,166	51,960	37,187
Fee and commission income	A14	12,601	20,407	55,590	83,288	12,601	20,407	55,590	83,288
Dividend income	A14	-	-	-	202	-	-	-	202
Net trading income	A14	1,206	4,345	1,947	7,969	1,206	4,345	1,947	7,969
Income from asset management and securities services	A14	2,540	1,496	6,686	6,228	2,540	1,496	6,686	6,228
Brokerage income	A14	27,888	29,578	86,136	101,027	26,855	28,164	82,344	97,269
Other non-interest income	A14	8,662	5,962	11,583	10,487	8,677	5,924	11,602	10,416
Non-interest income		52,897	61,788	161,942	209,201	51,879	60,336	158,169	205,372
Total income		74,559	71,229	215,730	248,548	72,068	68,206	207,448	240,577
Overheads	A15	(42,268)	(59,356)	(162,391)	(178,694)	(40,966)	(58,178)	(158,435)	(175,651)
Profit before allowances		32,291	11,873	53,339	69,854	31,102	10,028	49,013	64,926
(Allowance for)/writeback of impairment losses on loans, advances and financing	A16	(1,495)	(709)	(784)	157	(1,495)	(709)	(784)	157
(Allowance for)/write back of impairment losses on other receivables (net)		(696)	846	(1,038)	1,402	(696)	846	(1,023)	1,402
		30,100	12,010	51,517	71,413	28,911	10,165	47,206	66,485
Share of profit of associates		115	336	416	881	-	-	-	-
Profit before taxation		30,215	12,346	51,933	72,294	28,911	10,165	47,206	66,485
Taxation		(8,374)	(7,357)	(15,814)	(26,641)	(8,089)	(6,903)	(14,764)	(25,389)
Profit after taxation		21,841	4,989	36,119	45,653	20,822	3,262	32,442	41,096
Profit for the financial period attributa	ble to :								
Owners of the Group/Bank		21,841	4,989	36,119	45,653	20,822	3,262	32,442	41,096
Earnings per share attributable to ordin -Basic	nary equity B3	holders (sen) 21.8	5.0	36.1	45.7	20.8	3.3	32.4	41.1

#### CIMB INVESTMENT BANK BERHAD (Company Number 18417-M) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

	The Group				The Bank					
	3rd quar	ter ended	Nine mon	ths ended	3rd quar	ter ended	Nine months ended			
	30	30	30	30	30	30	30	30		
	September	September	September	September	September	September	September	September		
	2016	2015	2016	2015	2016	2015	2016	2015		
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000		
Profit for the period	21,841	4,989	36,119	45,653	20,822	3,262	32,442	41,096		
Other comprehensive income:										
Items that may be reclassified subsequently to	profit or loss									
Revaluation reserve - financial investments										
available-for-sale	-	-	-	(27)	-	-	-	-		
- Loss from change in fair value	-	-	-	(27)	-	-	-	-		
Other comprehensive income for the	21,841	4,989	36,119	45,626	20,822	3,262	32,442	41,096		
financial period, net of tax	21,041	4,909	50,119	45,020	20,022	3,202	52,442	41,090		
Total comprehensive income attributable to:										
Owners of the Group/Bank	21,841	4,989	36,119	45,626	20,822	3,262	32,442	41,096		

#### CIMB INVESTMENT BANK BERHAD (Company Number 18417-M) CONDENSED FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

	•		A	ttributable to owners of Parent				
The Group 30 September 2016	Share capital RM'000	Redeemable preference shares RM'000	Statutory reserve RM'000	Revaluation reserve- financial investments available-for-sale RM'000	Share-based payment reserve RM'000	Regulatory reserve RM'000	Retained profits RM'000	Total RM'000
At 1 January 2016	100,000	10	155,805	188	12,146	2,181	384,438	654,768
Net profit for the financial period Total comprehensive income for the financial period	<u> </u>	-	-	<u>.</u>	-	-	36,119 36,119	36,119 36,119
Share-based payment expense Interim dividend paid in respect of the financial year ended 31 December 2015 Transfer to regulatory reserve	-	-	-	-	5,364 - -	(62)	(66,000)	5,364 (66,000)
Shares released under Equity Ownership Plan At 30 September 2016	- 100,000	- 10	- 155,805		(9,484) 8,026	- 2,119	354,619	(9,484) 620,767

	•		Atta	ibutable to owners of the Parer	nt		•	
The Group 30 September 2015	Share capital RM'000	Redeemable preference shares RM'000	Statutory reserve RM'000	Revaluation reserve- financial investments available-for-sale RM'000	Share-based payment reserve RM'000	Regulatory reserve RM'000	Retained profits RM'000	Total RM'000
At 1 January 2015	100,000	10	155,805	215	35,992	-	315,144	607,166
Net profit for the financial period	-	-	-	-	-	-	45,653	45,653
Other comprehensive expense (net of tax)	-	-	-	(27)	-	-	-	(27)
- financial investments available-for-sales	-	-	-	(27)	-	-	-	(27)
Total comprehensive income for the financial period	-	-	-	(27)	-	-	45,653	45,626
Share-based payment expense	-	-	-	-	9,949	-	-	9,949
Share released under Equity Ownership Plan	-	-	-	-	(31,396)	-	-	(31,396)
At 30 September 2015	100,000	10	155,805	188	14,545	-	360,797	631,345

#### CIMB INVESTMENT BANK BERHAD (Company Number 18417-M) CONDENSED FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF CHANGES IN EQUITY FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

	•		N		→ → → Distributable →				
The Bank 30 September 2016	Share capital RM'000	Redeemable preference shares RM'000	Statutory reserve RM'000	Merger reserve RM'000	Share-based payment reserve RM'000	Capital reserve RM'000	Regulatory reserve RM'000	Retained profits RM'000	Total RM'000
At 1 January 2016	100,000	10	155,805	(272,007)	12,146	271,377	2,181	356,225	625,737
Net profit for the financial period Total comprehensive income for the financial period	-	-	-	-	-	-	-	<u>32,442</u> 32,442	32,442 32,442
Share-based payment expense Interim dividend paid in respect of the financial year	-	-	-	-	5,364	-	-	- (66,000)	5,364 (66,000)
ended 31 December 2015 Transfer to regulatory reserve Shares released under Equity Ownership Plan At 30 September 2016			- 155,805	(272,007)	<u>(9,484)</u> 8,026	271,377	(62) - - 2,119	<u>62</u> 	<u>(9,484)</u> 588,059

	← Non-distributable							→ ← Distributable →			
The Bank 30 September 2015	Share capital RM'000	Redeemable preference shares RM'000	Statutory reserve RM'000	Merger reserve RM'000	Share-based payment reserve RM'000	Capital reserve RM'000	Regulatory reserve RM'000	Retained profits RM'000	Total RM'000		
At 1 January 2015	100,000	10	155,805	(272,007)	35,992	271,377	-	292,414	583,591		
Net profit for the financial period Total comprehensive income for the financial period	-	-	-	-	-	-	-	41,096 41,096	41,096 41,096		
Share-based payment expense Share released under Equity Ownership Plan At 30 September 2015			155,805	(272,007)	9,949 (31,396) 14,545	271,377	- -	333,510	9,949 (31,396) 603,240		

# CIMB INVESTMENT BANK BERHAD (Company Number 18417-M) CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONDENSED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2016

	The Group		The Bank		
	30 September 2016	30 September 2015	30 September 2016	30 September 2015	
	RM'000	RM'000	RM'000	RM'000	
Profit before taxation	51,933	72,294	47,206	66,485	
Adjustments for non-operating and non-cash items	26,391	25,493	26,634	26,325	
Cash flow from operating profit before changes in operating	78,324	97,787	73,840	92,810	
assets and liabilities	78,324	91,181	73,040	92,810	
Net changes in operating assets	(910,451)	(116,253)	(910,371)	(113,567)	
Net changes in operating liabilities	994,945	8,087	995,126	6,763	
Cash generated from/(used in) operating activities	162,818	(10,379)	158,595	(13,994)	
Taxation paid	(15,692)	(15,601)	(15,083)	(15,067)	
Net cash generated from/(used in) operating activities	147,126	(25,980)	143,512	(29,061)	
Net cash used in investing activities	(3,497)	(8,068)	(3,418)	(7,995)	
Net cash (used in)/generated from financing activities	(60,790)	187	(66,000)	-	
	(64,287)	(7,881)	(69,418)	(7,995)	
Net increase/(decrease) in cash and cash equivalents during the financial period	82,839	(33,861)	74,094	(37,056)	
Cash and cash equivalents at beginning of the financial period	1,155,421	1,305,035	1,120,276	1,274,794	
Cash and cash equivalents at end of the financial period	1,238,260	1,271,174	1,194,370	1,237,738	
Cash and cash equivalents comprise the following:					
Cash and short term funds Adjustment for monies held in trust:	1,266,501	1,301,924	1,222,611	1,268,488	
Remisiers' balances	(28,241)	(30,750)	(28,241)	(30,750)	
Cash and cash equivalents at end of the financial period	1,238,260	1,271,174	1,194,370	1,237,738	
cush and cush equivalence at one of the maneur period	1,200,200	1,2/1,1/1	1,12 1,070	1,237,730	

#### PART A - EXPLANATORY NOTES

#### A1. Basis of preparation

The unaudited condensed interim financial statements for the financial period ended 30 September 2016 have been prepared under the historical cost convention, except for financial assets held for trading, financial investments available-for-sale and derivative financial instruments that have been measured at fair value.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board.

The unaudited condensed interim financial statements should be read in conjunction with the Group's and the Bank's audited financial statements for the financial year ended 31 December 2015. The explanatory notes attached to the condensed interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the financial year ended 31 December 2015.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 December 2015, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 January 2016:

- Amendment to MFRS 116, "Property, Plant and Equipment" and MFRS 138 "Intangible Assets"
  Amendment to MFRS 127, "Separate Financial Statements"
- Annual improvement to MFRSs 2012 2014 Cycle
- Amendment to MFRS 5, "Non-current Assets Held for Sale and Discontinued Operations"
- Amendment to MFRS 7, "Financial Instruments: Disclosure Applicability of the amendments to MFRS 7 to condensed interim financial statements'
- Amendment to MFRS 119, "Employee Benefits"
- Amendments to MFRS 134, "Interim Financial Reporting"
- · Amendment to MFRS 101, "Presentation of financial statements"

The adoption of the new standards, amendments to published standards and interpretations are not expected to have impact on the financial results of the Group and the Bank.

The unaudited condensed interim financial statements incorporate those activities relating to Islamic banking which have been undertaken by the Group. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

The preparation of unaudited condensed interim financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group's and Bank's accounting policies. Although these estimates and assumptions are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

#### A2. Changes in estimates

There were no material changes to financial estimates made in respect of the current financial year that had previously been announced or disclosed

#### A3. Dividends paid and proposed

A single tier interim dividend of RM66 per redeemable preference share, amounting to RM66 million in respect of the financial year ended 31 December 2015, which was approved by the Board of Directors on 27 January 2016, was paid on 7 March 2016.

No dividend has been proposed during the financial period ended 30 September 2016.

#### A4. Significant events after balance sheet date

There were no significant events that had occurred between 30 September 2016 and the date of this announcement.

#### A5. Financial assets held for trading

Financial assets neld for trading	The Group a	nd the Bank
	30 September	31 December
	2016	2015
	RM'000	RM'000
<u>At fair value</u>		
Quoted securities :		
In Malaysia		
Shares	1,100	1,124
Outside Malaysia		
Shares	43	38
Unquoted securities :		
In Malaysia		
Bonds	1,264	1,750
Total financial assets held for trading	2,407	2,912

## A6. Financial investments available-for-sale

	The Group		The B	ank
	30 September	31 December	30 September	31 December
	2016	2015	2016	2015
	RM'000	RM'000	RM'000	RM'000
Unquoted securities :				
Outside Malaysia				
Shares	7,768	7,768	7,076	7,076
	7,768	7,768	7,076	7,076
Allowance for impairment losses :				
Unquoted shares outside Malaysia	(6,331)	(6,331)	(6,331)	(6,331)
	(6,331)	(6,331)	(6,331)	(6,331)
Total financial investments available-for-sale	1,437	1,437	745	745

# A7. Loans, advances and financing

	The Group a	nd the Bank
	30 September	31 December
	2016	2015
	RM'000	RM'000
(i) By type		
Staff loans *	185,702	195,024
Other loans	2,062	1,228
Gross loans, advances and financing	187,764	196,252
Less: allowance for impairment losses		
- Individual impairment allowance	(2,062)	(1,228)
- Portfolio impairment allowance	(109)	(159)
Total net loans, advances and financing	185,593	194,865

\* Included in staff loans of the Group and the Bank are loans to Directors amounting to RM Nil (2015: RM 425,176).

Loans, advances and financing (continued)	The Group an	d the Bank
	30 September	31 December
	2016	2015
(ii) By type of customers	RM'000	RM'000
Individuals	187,764	196,252
(iii) By interest rate sensitivity Fixed rate		
- Other fixed rate loan	23,392	30,319
Variable rate		
- BLR plus	164,372	165,933
	187,764	196,252
(iv) By economic purpose:		
Personal use	2,343	2,133
Purchase of residential property (housing)	178,936	184,808
Purchase of securities Purchase of transport vehicles	- 6,485	1 9,310
Gross loans, advances and financing	187,764	196,252
(v) By geographical distribution		
Malaysia	187,764	196,252
(vi) By residual contractual maturity		
Within one year	561	276
One year to less than three years	2,517	2,427
Three years to less than five years Five years and more	3,884 180,802	5,207 188,342
	180,802	196,252
(vii) Impaired loans, advances and financing by economic purpose		
Purchase of residential property (housing)	1,742	969
Purchase of transport vehicles	320	259
Gross impaired loans, advances and financing	2,062	1,228
(viii) Impaired loans, advances and financing by geographical distribution		
Malaysia	2,062	1,228
(ix) Movements in the impaired loans, advances and financing are as follows:		
At 1 January	1,228	1,272
Classified as impaired during the year	1,119	1,115
Amounts written back in respect of recoveries	(285)	(1,159)
At 30 September 2016/31 December 2015	2,062	1,228
Ratio of gross impaired loans to total loans, advances and financing	1.1%	0.6%

#### A7. Loans, advances and financing (continued)

## (x) Movements in the allowance for impaired loans are as follows:

	The Group a	nd the Bank
	30 September	31 December
Individual impairment allowance	2016	2015
	RM'000	RM'000
At 1 January	1,228	1,272
Allowance made during the year	1,119	1,115
Amounts written back during the year	(285)	(1,159)
At 30 September 2016/31 December 2015	2,062	1,228
Portfolio impairment allowance		
At 1 January	159	2,729
Net allowance made during the year	(50)	(2,570)
At 30 September 2016/31 December 2015	109	159
Portfolio impairment allowance (inclusive of regulatory reserve) as % of gross		
loans, advances and financing less individual impairment allowance	1.2%	1.2%

		The Group		The Bank	
A8.	Other assets	30 September 2016 RM'000	31 December 2015 RM'000	30 September 2016 RM'000	31 December 2015 RM'000
	Due from brokers and clients, net of allowance for impairment loss Collateral pledged for derivative transactions	1,885,352 142,603	733,525 145,603	1,883,624 142,603	731,974 145,603
	Other debtors, deposits and prepayments, net of allowance for doubtful debts	<u> </u>	<u>92,206</u> 971,334	<u>124,533</u> 2,150,760	<u>91,213</u> 968,790

# The Group and the Bank

The Group and the Bank

А9.	Deposits from customers	30 September 2016 RM'000	31 December 2015 RM'000
	(i) By type of deposits		
	Structured deposits	141,800	144,800
	Short term money market deposits	137,779	55,313
		279,579	200,113
	(ii) By type of customers Local government and statutory bodies Business enterprises Individuals Others	151,285 47,494 77,049 3,751 279,579	107,422 9,391 79,550 <u>3,750</u> 200,113

		30 September 2016 RM'000	31 December 2015 RM'000
A10.	Deposits and placements of banks and other financial institutions		
	Licensed banks	500,998	796,819
	Other financial institutions	332,665	321,197
		833,663	1,118,016

		The G	roup	The I	Bank
		30 September 2016	31 December 2015	30 September 2016	31 December 2015
		RM'000	RM'000	RM'000	RM'000
A11.	Other liabilities				
	Due to brokers and clients	1,828,431	667,580	1,828,431	667,580
	Others	184,868	145,730	182,801	143,480
		2,013,299	813,310	2,011,232	811,060

PART	A - EXPLANATORY NOTES (CONTINUED)						
		3rd quarter 30 September	r ended 30 September		Nine months ended 30 September 30 September		
		2016 RM'000	2015 RM'000	2016 RM'000	2015 RM'000		
A12.	Interest income						
	Group		1 500		1.550		
	Loans, advances and financing Money at call and deposits placements with	1,461	1,532	4,462	4,550		
	banks and other financial institutions	11,038	7,528	26,702	21,970		
	Reverse repurchase agreements	-	587	-	2,962		
	Financial assets held for trading	18	158	69	305		
	Others	220	272 10,077	701 31,934	749 30,536		
	Amortisation of premium less accretion of discount	12,737	(10)	51,954	(13)		
		12,740	10,067	31,939	30,523		
	Bank Loans, advances and financing	1,461	1,532	4,462	4,550		
	Money at call and deposits placements with	1,401	1,552	4,402	4,550		
	banks and other financial institutions	9,461	5,892	21,954	17,619		
	Reverse repurchase agreements	-	587	-	2,962		
	Financial assets held for trading	18	158	69	305		
	Others	220	272	701	749		
	Amortisation of premium less accretion of discount	11,160 3	8,441	27,186	26,185		
	Amorusation of premium less accretion of discount	11,163	(10) 8,431	5 27,191	(13) 26,172		
A13.	Interest expense						
	Group Deposits and placements of banks and						
	other financial institutions	10,054	6,815	26,533	23,594		
	Deposits from customers	1,869	1,912	3,339	4,560		
	Subordinated loans	104	65	239	209		
		12,027	8,792	30,111	28,363		
	<u>Bank</u> Deposits and placements of banks and						
	other financial institutions	10,054	6,815	26,533	23,594		
	Deposits from customers	1,869	1,912	3,339	4,560		
		11,923	8,727	29,872	28,154		
A14.	Non interest income Group						
a)	Fee income and commission income:						
	Commissions	1,953	2,274	5,018	4,148		
	Portfolio management fees	473	1,626	3,507	5,023		
	Advisory and arrangement fees Underwriting commissions	8,737	10,220	29,246 593	47,405 7,638		
	Placement fees	- 110	2,667	8,136	9,558		
	Other fee income	1,328	3,620	9,090	9,516		
		12,601	20,407	55,590	83,288		
b)	Not the dime in some						
b)	Net trading income Gain/(loss) arising from trading in financial assets held for trading	2,358	(6,226)	3,013	(2,514)		
	- realised gain/(loss)	2,314	(956)	3,085	(644)		
	- unrealised gain/(loss)	44	(5,270)	(72)	(1,870)		
	(Loss)/gain arising from trading in derivative financial instruments	(1,152)	10,571	(1,066)	10,483		
	- realised (loss)/gain	(960)	11,268	(904)	11,051		
	- unrealised loss	(192)	(697)	(162)	(568)		
		1,206	4,345	1,947	7,969		
c)	Dividend income from:						
	Financial assets held for trading		-	-	202		
d)	Other income: Foreign exchange gain	5,268	4,472	3,982	6,332		
	Gain on disposal of property, plant and equipment	287	415	557	476		
	Other non-operating income	3,107	1,075	7,044	3,679		
		8,662	5,962	11,583	10,487		
e)	Income from asset management and securities services	2,540	1,496	6,686	6,228		
f)	Brokerage Income Total non interest income	27,888 52,897	29,578 61,788	86,136 161,942	101,027 209,201		
	roun non murest meonic	34,071	01,700	101,742	207,201		

# A14. Non interest income (Continued)

Jack         Jack         30 September         30 September <th< th=""><th>A14.</th><th>Non interest income (Continued)</th><th>3rd quarter</th><th>ended</th><th>Nine month</th><th>s ended</th></th<>	A14.	Non interest income (Continued)	3rd quarter	ended	Nine month	s ended
bmt         For three and commission income:         1.953         2.274         5.018         4.148           0. The three and commission income:         1.953         2.274         5.018         4.148           0. The three and commission income:         1.953         2.274         5.018         4.148           0. Advisory and arrangement fees         8.737         10.20         29.246         5.007         5.008         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.000         5.0000         5.0000         5.000			30 September 2016	30 September 2015	2016	2015
Commissions         1.953         2.274         5.017         5.023           Advisory and arrangement fees         473         1.020         29.246         47.405           Underwriting commissions         -         -         9.93         7.638           Placement fees         110         2.667         8.136         9.935         7.638           Ober fee the income         1.232         1.020         9.94         9.516         0.999         9.516           Ober free the income         1.232         1.020         2.258         0.6226         3.0102         (.519)           -         -         -         2.258         0.6226         3.0102         (.511)           -         -         -         9.090         9.516         0.0403         (.644)           -         -         -         1.026         3.0102         (.152)         0.0104         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.0404         1.040				Iun ooo		1411 0000
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	a)		1.053	0.074	<b>5</b> 010	4 1 4 0
Advisory and arrangement fees $3,737$ $11.02.00$ $29.30$ $7.538$ Underwring commission       10 $2.667$ $8.136$ $9.556$ Other free income $1.2361$ $20.467$ $8.536$ $9.556$ b) Net trading income       Cata Uoss' arising from trading in francial assets held for trading $2.288$ $(0.226)$ $3.013$ $(2.51)$ - unrealised pain Ubso)       - unrealised loss/gain $1.2641$ $2.235$ $(0.972)$ $(0.970)$ - unrealised loss/gain       - unrealised loss/gain $  2.281$ $(0.970)$ $(0.152)$ $(0.990)$ $(1.52)$ $(0.990)$ $(1.52)$ $(0.970)$ $(0.23)$ $(0.990)$ $(1.52)$ $(0.970)$ $(0.23)$ $(0.960)$ $(1.52)$ $(0.570)$ $(0.22)$ $(0.58)$ $(0.577)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ $(0.570)$ $(0.52)$ <						,
Underwiting commissions         -         -         -         -         90         7.63           Plencement frees         110         2.667         8.136         9.558           Other free income         12.28         3.620         9.090         9.516           CalarUosa arising from trading in financial assets held for trading         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -				,		
Other free income       1,28 $3,620$ $9,900$ $9,516$ B       Net trading income $12,0407$ $55,590$ $83,288$ b)       Net trading income $2,358$ $62,265$ $3,013$ $(2,514)$ - unratised gain(loss)       - unratised gain(loss) $(2,314)$ $(056)$ $3,088$ $(644)$ - unratised gain (loss)       - unratised loss $(900)$ $(11,20)$ $(044)$ $(104)$ - unratised loss       - unratised loss $(900)$ $(11,20)$ $(944)$ $(11,20)$ - unratised loss        - $202$ $(11,20)$ $(944)$ $(11,20)$ - unratised loss        - $202$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$ $(11,20)$						
Image: second				,		
b)         Net trading income Gain(loss) arising from trading in financial assets held for trading - enables digni(loss)         2,358         (6,226)         3,013         (2,514)           - unrealised gain(loss)         - unrealised gain(loss)         (1,52)         0,571         (1,660)         (0,483)           - enables d(loss) gain         - enables d(loss) gain         (1,52)         0,571         (1,660)         (0,483)           - enables d(loss) gain         - enables d(loss) gain         (1,220)         (0,771)         (1,263)         (0,494)         (1,152)         (0,577)         (1,263)           ()         Dividead income from: Francial assets held for trading         -         -         202           ()         Other income: Foreign exchange gain         5,284         4,433         4,001         6,285           ()         Income from exerting income         5,284         4,433         4,001         6,285           ()         Income from asset management and sequipment         3,07         5,924         11,662         10,416           ()         Income from asset management and securities services         2,540         1,496         6,686         6,228           ()         Income from asset management and securities services         2,540         1,496         6,686         6,228		Other fee income				
$ \begin{array}{c} \mbox{Calibration} \mbox$			12,001	20,407	55,590	83,288
- realised gain(loss)       2.314       (956)       3.085       (644)         (Loss)/gain arising from trading in derivative financial instruments       1.152)       (11.28)       (01.048)         - unrealised loss       (1.152)       (1.28)       (004)       (1.051)         - Obter income:       -       -       202         - Other non-operating income       5.284       4.438       4.001       6.265         - Other non-operating income       5.284       1.240       1.1602       10.0416         - Other non-oper	b)		2 259	(6.226)	2.012	(2.514)
$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
$\begin{array}{c} (Loss) tain arising from trading in derivative financial instruments - calles (Oos) tain - unrealised loss (Oos) tain$						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $						
1206       4,345       1,947       7,969         1206       4,345       1,947       7,969         1       1206       4,345       1,947       7,969         1       1206       4,345       1,947       7,969         1       1206       4,345       1,947       7,969         1       1206       4,345       1,947       7,969         1       1206       4,345       1,947       7,969         1       1206       4,345       1,947       7,969         1       1206       1,415       557       4,60         1       1207       1415       557       4,66         0       Income from asset management and securities services       2,540       1,496       6,686       6,228         1       Brokerage Income       26,855       28,164       82,944       97,269         Total non interest income       51,879       60,336       158,169       205,372         A15       Overtheads       Group       3,552       4,238       11,240       13,247         -       -       -       -       -       110,324       446         Overtine, meal and transport claims       92<				11,268		11,051
• Dividend income from: Financial assets held for trading       -       -       202         • Other income: Foreign exchange gain Gain on disposal of property, plant and equipment Other non-operating income       257       4.438       4.001       6.265         • Other non-operating income       287       4.15       597       476         • Other non-operating income       287       4.15       597       476         • Income from asset management and securities services       2.540       1.496       6.686       6.228         • Brokerage Income       26.855       28.164       82,344       97.269         Total non interest income       51.879       60.336       185,169       205.372         A15.       Overheads       Group       -       -       11.240         • Statistic, allowances and bonases       41,166       35.260       102,782       115.459         • Overtime, meal and transport claims       92       130       294       446         • Others       1.248       1.248       1.248       13.247         • Others       1.29       122       366       36.268         • Others       1.29       123       36.20       19.171         • Mareting expenses       1.019       1.076		- unrealised loss				
Financial assets held for trading         -         -         202           (1)         Other income:         -         -         202           (2)         Other income:         -         -         202           (3)         Other income:         -         -         -         202           (4)         Other income:         -         -         -         202           (5)         Other non-operating income         -         5.234         4.438         4.001         6.265           (5)         One non-operating income         -         -         1.602         10.446           (6)         Income from asset management and securities services         2.540         1.496         6.686         6.228           (7)         Brokerage Income         26.855         2.8.164         82.344         97.269           Total non interest income         51.879         60.336         158.169         205.372           A15.         Overheads         -         -         1.1240         13.247           -         Statics, allowances and bonuses         41.166         35.260         102.782         115.459           -         Others         1.244         12.244         12.441			1,206	4,345	1,947	7,969
0) Other income:       For sign exchange gain       5.284       4.438       4.001       6.265         Gain on disposal of property, plant and equipment       3.106 $1.071$ 7.044       3.675         Other non-operating income       3.106 $1.071$ 7.044       3.675         8.677       5.924       11.602       10.046         0) Income from asset management and securities services       2.540       1.496       6.686       6.228         1) Brokerage Income       26.855       28.164       82.344       97.269         Total non interest income       51.879       60.336       158.169       205.372         A15. Overheads       Grang       7.52       4.238       11.240       13.247         - Salaries, allowances and boauses       41,166       35.250       102.782       115.499         - Overtime, meal and transport claims       92       130       294       446         - Others       1.818       2.484       6.709       7.819         - Others       1.818       2.4274       12.444       12.081         - Others       1.630       8.155       13.332       19.717         - Others       1.019       1.076       1.297       4.569 <th>c)</th> <th></th> <th>_</th> <th></th> <th>_</th> <th>202</th>	c)		_		_	202
Example schange gain Gain on disposal of property, plant and equipment Other non-operating income         5.284 ( $3.106$ 4.438 ( $1071$ 4.001 ( $7.044$ 6.625 ( $3.677$ 5.924         11.602         10.0416 $o$ Income from asset management and securities services $2.540$ $1.496$ $6.686$ $6.228$ $o$ Income from asset management and securities services $2.540$ $1.496$ $6.686$ $6.228$ $o$ Brokerage Income $26.855$ $28.164$ $82.344$ $97.269$ Total non interest income $51.879$ $60.336$ $158,169$ $205.372$ A15.         Overheads $35.52$ $4.166$ $35.260$ $102.782$ $11.549$ $          3.5252$ $4.238$ $11.240$ $13.247$ $  3.02$ $44.691$ $42.112$ $12.088$ $         -$ <		, i i i i i i i i i i i i i i i i i i i	-	-	-	202
Gain on disposal of property, plant and equipment Other non-operating income         287         415         557         476           Other non-operating income $3,166$ $1,071$ $7,444$ $3,675$ $0$ Income from asset management and securities services $2,540$ $1,496$ $6,686$ $6,228$ $0$ Brokerage Income $26,855$ $28,164$ $82,344$ $97,269$ Total non interest income $51,879$ $60,336$ $158,169$ $205,372$ A15.         Overheads Group $51,879$ $60,336$ $158,169$ $205,372$ A15.         Overheads $35,22$ $4,238$ $11,240$ $13,247$ $               11,249$ $13,247$ $          11,208$ $    -$	d)		5.284	4.438	4.001	6.265
3,106         1,071         7,044         3,675           8,677         5,924         11,602         10,416           c)         1,005         1,0171         7,044         3,675           8,677         5,924         11,602         10,0416           c)         1,606         6,685         2,8104         8,2,344         9,7209           Total non interest income         2,540         1,446         8,2,540         1,496         6,685         2,81,69         20,5372           A15. Overheads         5,260         102,782         11,549         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -				,		,
c) Income from asset management and securities services $2,540$ $1,496$ $6,686$ $6,228$ f) Brokerage Income $26,855$ $28,164$ $82,344$ $97,269$ Total non interest income $51,879$ $60,336$ $158,169$ $205,372$ A15.       Overheads $60,336$ $158,169$ $205,372$ A15.       Overheads $41,166$ $35,260$ $102,782$ $115,459$ - Submiss, allowances and bonuses $41,166$ $35,260$ $102,782$ $115,459$ - Nanagement Separation Scheme $  11,208$ $13,247$ - Management Separation Scheme $  11,208$ $148,179$ Overtime, meal and transport claims $92$ $130$ $294$ $446$ - Others $3,728$ $4,274$ $12,444$ $12,681$ - Depreciation of property, plant and equipment $1,630$ $8,152$ $43,625$ Marketing expenses $1,019$ $1.076$ $1,297$ $4,569$ - Advertisement $1,019$ $1.076$ $1,297$ $4,569$ - Legal and profesional fe						
f       Brokerage Income $26,855$ $28,164$ $82,344$ $97,269$ Total non interest income $51,879$ $60,336$ $158,169$ $205,372$ A15.       Overheads $7000$ $7000$ $7000$ $7000$ $7000$ $7000$ Pension cost (defined contribution plan) $3,552$ $41,166$ $35,260$ $102,782$ $115,459$ Overtime, meal and transport claims $92$ $130$ $294$ $446$ Others $3,728$ $4,274$ $12,444$ $12,681$ Depreciation of property, plant and equipment $3,728$ $4,274$ $12,444$ $12,681$ Others $3,728$ $4,274$ $12,444$ $12,681$ $10,019$ $10,010$ $10,310$ Others $1,005$ $1,007$ $1,488$ $3,252$ $43,625$ <			8,677	5,924	11,602	10,416
Total non interest income         51,879 $60,336$ $158,169$ $205,372$ A15.         Overheads         Group Personnel costs $41,166$ $35,260$ $102,782$ $115,459$ - Salaries, allowances and bonuses $41,166$ $35,260$ $102,782$ $115,459$ - Pension cost (defined contribution plan) $3,552$ $42,383$ $11,240$ $13,247$ - Overtime, meal and transport claims $92$ $130$ $294$ $446$ - Others $92$ $130$ $294$ $446$ - Others $92$ $130$ $294$ $446$ - Depreciation of property, plant and equipment $3,728$ $4,274$ $12,484$ $6,769$ $7,819$ - Depreciation of investment property $129$ $129$ $129$ $128$ $13,577$ $5,143$ - Others $1,019$ $1.076$ $1.297$ $4,569$ - Advertisement $1,019$ $1.076$ $1.297$ $4,569$ - Advertisement $1,019$ $1.076$ $1.297$ $4,569$	e)	Income from asset management and securities services	2,540	1,496	6,686	6,228
A15. Overheads         Group Personnel costs         - Salaries, allowances and bonuses         - Pension cost (defined contribution plan)         - Management Separation Scheme         - Overtime, meal and transport claims         - Others         92       130         - Others         92       130         - Others         92       130         - Others         - Others         - Depreciation of property, plant and equipment         - Depreciation of investment property         - Rental         - Rental         - Others         - Advertisement         - Advertisement         - Intertainment expenses         - Advertisement         - Others         - Stataliannent expenses         - Advertisement         - Others         - Advertisement         - Others         - Stationery         - Advertisement         - Legal and professional fees         - Communication         - Communication         - Printing and stationery         - Administrative vehicle, travelling and insurance expenses         - Cohthers         - S	f)	Brokerage Income	26,855	28,164	82,344	97,269
Group           Persion cost (defined contribution plan)           - Pension cost (defined contribution plan) $3,552$ $4,238$ $11,240$ $13,247$ - Management Separation Scheme         -         -         -         11,200 $13,247$ - Management Separation Scheme         -         -         -         11,200 $13,247$ - Others         92         130         294         446           - Others         1,881         2,484 $6,769$ 7,819           - Others         1,881         2,484 $6,769$ 7,819           - Depreciation of property, plant and equipment $3,728$ $4,274$ $12,444$ $12,681$ - Depreciation of property, plant and equipment $3,605$ $4,563$ $11,010$ $10,841$ - Others $3,005$ $4,563$ $11,010$ $10,841$ $8,492$ $17,121$ $37,265$ $43,625$ Marketing expenses $1,019$ $1,076$ $1,297$ $4,563$ $11,535$ Advertisement $1,019$ $1,076$ $1,297$ $4,563$ $11,535$ </td <td></td> <td>Total non interest income</td> <td>51,879</td> <td>60,336</td> <td>158,169</td> <td>205,372</td>		Total non interest income	51,879	60,336	158,169	205,372
Group           Persion cost (defined contribution plan)           - Pension cost (defined contribution plan) $3,552$ $4,238$ $11,240$ $13,247$ - Management Separation Scheme         -         -         -         11,200 $13,247$ - Management Separation Scheme         -         -         -         11,200 $13,247$ - Others         92         130         294         446           - Others         1,881         2,484 $6,769$ 7,819           - Others         1,881         2,484 $6,769$ 7,819           - Depreciation of property, plant and equipment $3,728$ $4,274$ $12,444$ $12,681$ - Depreciation of property, plant and equipment $3,605$ $4,563$ $11,010$ $10,841$ - Others $3,005$ $4,563$ $11,010$ $10,841$ $8,492$ $17,121$ $37,265$ $43,625$ Marketing expenses $1,019$ $1,076$ $1,297$ $4,563$ $11,535$ Advertisement $1,019$ $1,076$ $1,297$ $4,563$ $11,535$ </td <td>A 15</td> <td>Averbaads</td> <td></td> <td></td> <td></td> <td></td>	A 15	Averbaads				
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	110.	Group				
- Pension cost (defined contribution plan) $3,552$ $4,238$ $11,240$ $13,247$ - Management Separation Scheme       -       -       11,208         - Overtime, meal and transport claims       92 $130$ $294$ $446$ - Others       92 $130$ $294$ $4466$ - Others       92 $130$ $294$ $4466$ - Others       92 $130$ $294$ $4206$ - Depreciation of property, plant and equipment $3,728$ $4,274$ $12,444$ $12,681$ - Depreciation of investment property       129 $129$ $386$ $386$ - Rental $1,630$ $8,155$ $13,332$ $19,717$ - Others $3,005$ $4,563$ $11,103$ $10,841$ - Extentianment expenses $1,019$ $1,076$ $1,297$ $4,569$ - Extentianment expenses $1,007$ $1,488$ $3,577$ $5,143$ - Others $1,007$ $1,488$ $3,577$ $5,143$ - Others $2,400$ $3,052$ $6,173$ $11,535$ - Legal and profe			41 166	35 260	102 782	115 459
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			,		· · · · ·	
$\begin{array}{c c c c c c c c c c c c c c c c c c c $			-	-	-	
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$						
Stablishment costs $-$ Depreciation of property, plant and equipment         Depreciation of property, plant and equipment         Depreciation of investment property         Rental         Rental         Others         Marketing expenses         Advertisement         Entertainment expenses         Advertisement         Entertainment expenses         Others         Advertisement         Legal and professional fees         Communication         Printing and stationery         Administrative vehicle, travelling and insurance expenses         Bots         Stared services cost #		- Others				
- Depreciation of property, plant and equipment $3,728$ $4,274$ $12,444$ $12,681$ - Depreciation of investment property $129$ $129$ $386$ $386$ - Rental $1,630$ $8,155$ $13,332$ $19,717$ - Others $3,005$ $4,563$ $11,103$ $10,841$ <b>Marketing expenses</b> $8,492$ $17,121$ $37,265$ $43,625$ <b>Marketing expenses</b> $1,019$ $1,076$ $1,297$ $4,569$ - Advertisement $1,019$ $1,076$ $1,297$ $4,569$ - Entertainment expenses $1,007$ $1,488$ $3,252$ $6,173$ $11,535$ <b>Administration and general expenses</b> $2,400$ $3,052$ $6,173$ $11,535$ <b>Administration and general expenses</b> $255$ $680$ $864$ $2,003$ - Printing and stationery $217$ $165$ $701$ $514$ - Administrative vehicle, travelling and insurance expenses $865$ $1,018$ $2,921$ $3,514$ - Others $1,543$ $1,960$ $7,262$ $5,140$ - Manini			46,691	42,112	121,085	148,179
- Depreciation of property, plant and equipment $3,728$ $4,274$ $12,444$ $12,681$ - Depreciation of investment property $129$ $129$ $386$ $386$ - Rental $1,630$ $8,155$ $13,332$ $19,717$ - Others $3,005$ $4,563$ $11,103$ $10,841$ <b>Marketing expenses</b> $8,492$ $17,121$ $37,265$ $43,625$ <b>Marketing expenses</b> $1,019$ $1,076$ $1,297$ $4,569$ - Advertisement $1,019$ $1,076$ $1,297$ $4,569$ - Entertainment expenses $1,007$ $1,488$ $3,252$ $6,173$ $11,535$ <b>Administration and general expenses</b> $2,400$ $3,052$ $6,173$ $11,535$ <b>Administration and general expenses</b> $255$ $680$ $864$ $2,003$ - Printing and stationery $217$ $165$ $701$ $514$ - Administrative vehicle, travelling and insurance expenses $865$ $1,018$ $2,921$ $3,514$ - Others $1,543$ $1,960$ $7,262$ $5,140$ - Manini		Fstablishment costs				
• Depreciation of investment property       129       129       386       386         • Rental       1,630       8,155       13,332       19,717         • Others       3,005       4,563       11,103       10,841         8,492       17,121       37,265       43,625         Marketing expenses $*$ 4,007       1,488       3,577       5,143         • Advertisement       1,019       1,076       1,297       4,569         • Entertainment expenses       1,007       1,488       3,577       5,143         • Others       3,74       488       1,299       1,823         2,400       3,052       6,173       11,535         Administration and general expenses       2,55       680       864       2,003         • Printing and stationery       217       165       701       514         • Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         • Others       1,543       1,960       7,262       5,140       3,685       4,810       12,949       12,851         Shared services cost #       (19,000)       (7,739)       (15,081)       (37,496)       13,7496			3.728	4.274	12.444	12.681
- Rental $1,630$ $8,155$ $13,332$ $19,717$ - Others $3,005$ $4,563$ $11,103$ $10,841$ $8,492$ $17,121$ $37,265$ $43,625$ Marketing expenses $1,019$ $1,076$ $1,297$ $4,569$ - Entertainment expenses $1,007$ $1,488$ $3,577$ $5,143$ - Others $374$ $488$ $1,299$ $1,823$ - Advinistration and general expenses $2,400$ $3,052$ $6,173$ $11,535$ Administration and general expenses $255$ $680$ $864$ $2,003$ - Diminig and stationery $217$ $165$ $701$ $514$ - Others $1,543$ $1,960$ $7,262$ $5,140$ $3,685$ $4,810$ $12,949$ $12,851$ Shared services cost #       (19,000) $(7,739)$ $(15,081)$ $(37,496)$			,	· · · · · ·	,	,
8,492 $17,121$ $37,265$ $43,625$ Marketing expenses- Advertisement $1,019$ $1,076$ $1,297$ $4,569$ - Entertainment expenses $1,007$ $1,488$ $3,577$ $5,143$ - Others $374$ $488$ $1,299$ $1,823$ 2,400 $3,052$ $6,173$ $11,535$ Administration and general expenses- Legal and professional fees $805$ $987$ $1,201$ $1,680$ - Communication $255$ $680$ $864$ $2,003$ - Printing and stationery $217$ $165$ $701$ $514$ - Administrative vehicle, travelling and insurance expenses $865$ $1,018$ $2,921$ $3,514$ - Others $1,543$ $1,960$ $7,262$ $5,140$ Shared services cost #(19,000) $(7,739)$ $(15,081)$ $(37,496)$		- Rental				
Marketing expenses- Advertisement $1,019$ $1,076$ $1,297$ $4,569$ - Entertainment expenses $1,007$ $1,488$ $3,577$ $5,143$ - Others $374$ $488$ $1,299$ $1.823$ 2,400 $3,052$ $6,173$ $11,535$ Administration and general expenses- Legal and professional fees $805$ $987$ $1,201$ $1,680$ - Communication $255$ $680$ $864$ $2,003$ - Printing and stationery $217$ $165$ $701$ $514$ - Administrative vehicle, travelling and insurance expenses $865$ $1,018$ $2,921$ $3,514$ - Others $1,543$ $1,960$ $7,262$ $5,140$ Shared services cost #(19,000) $(7,739)$ (15,081) $(37,496)$		- Others				
- Advertisement       1,019       1,076       1,297       4,569         - Entertainment expenses       1,007       1,488       3,577       5,143         - Others $374$ 488       1,299       1,823         2,400       3,052       6,173       11,535         Administration and general expenses       2,400       3,052       6,173       11,535         Administration and general expenses       255       680       864       2,003         - Communication       255       680       864       2,003         - Printing and stationery       217       165       701       514         - Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         - Others       1,543       1,960       7,262       5,140         3,685       4,810       12,949       12,851         Shared services cost #       (19,000)       (7,739)       (15,081)       (37,496)			8,492	17,121	37,265	43,625
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$						
374       488       1,299       1,823         2,400       3,052       6,173       11,535         Administration and general expenses       2       2,400       3,052       6,173       11,535         Administration and general expenses       805       987       1,201       1,680         Communication       255       680       864       2,003         Printing and stationery       217       165       701       514         Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         Others       1,543       1,960       7,262       5,140         Shared services cost #       (19,000)       (7,739)       (15,081)       (37,496)						
2,400         3,052         6,173         11,535           Administration and general expenses         2         2         3,052         6,173         11,535           Administration and general expenses         2         3,052         6,173         11,535           - Legal and professional fees         805         987         1,201         1,680           - Communication         255         680         864         2,003           - Printing and stationery         217         165         701         514           - Administrative vehicle, travelling and insurance expenses         865         1,018         2,921         3,514           - Others         1,543         1,960         7,262         5,140         3,685         4,810         12,949         12,851           Shared services cost #         (19,000)         (7,739)         (15,081)         (37,496)		*				
- Legal and professional fees       805       987       1,201       1,680         - Communication       255       680       864       2,003         - Printing and stationery       217       165       701       514         - Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         - Others       1,543       1,960       7,262       5,140         3,685       4,810       12,949       12,851		- Others				<i>.</i>
- Legal and professional fees       805       987       1,201       1,680         - Communication       255       680       864       2,003         - Printing and stationery       217       165       701       514         - Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         - Others       1,543       1,960       7,262       5,140         3,685       4,810       12,949       12,851		Administration and general expenses				
- Communication       255       680       864       2,003         - Printing and stationery       217       165       701       514         - Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         - Others       1,543       1,960       7,262       5,140         3,685       4,810       12,949       12,851			805	987	1.201	1.680
- Printing and stationery       217       165       701       514         - Administrative vehicle, travelling and insurance expenses       865       1,018       2,921       3,514         - Others       1,543       1,960       7,262       5,140         3,685       4,810       12,949       12,851		0 1				
1,543       1,960       7,262       5,140         3,685       4,810       12,949       12,851         Image: Shared services cost #         (19,000)       (7,739)       (15,081)       (37,496)						
3,685         4,810         12,949         12,851           Shared services cost #         (19,000)         (7,739)         (15,081)         (37,496)						
Shared services cost # (19,000) (7,739) (15,081) (37,496)		- Others				· · · · ·
			3,685	4,810	12,949	12,851
Total overhead expenses         42,268         59,356         162,391         178,694		Shared services cost #	(19,000)	(7,739)	(15,081)	(37,496)
		Total overhead expenses	42,268	59,356	162,391	178,694

# A15. Overheads (Continued)

	3rd quarter ended		Nine mont	Nine months ended	
	30 September 2016 RM'000	30 September 2015 RM'000	30 September 2016 RM'000	30 September 2015 RM'000	
Bank	KIVI UUU	KW 000	KIVI UUU	KW 000	
Personnel costs					
- Salaries, allowances and bonuses	40,726	34,869	101,351	114,475	
- Pension cost (defined contribution plan)	3,498	4,193	11,079	13,099	
- Management Separation Scheme	-,	-	,	11,208	
-Overtime, meal and transport claims	92	130	294	446	
- Others	1,797	2,404	6,649	7,600	
	46,113	41,596	119,373	146,828	
Establishment costs					
- Depreciation of property, plant and equipment	3,686	4,234	12,320	12,568	
- Depreciation of investment property	129	129	386	386	
- Rental	1,252	7,724	12,067	18,760	
- Others	2,961	4,591	11,051	10,807	
	8,028	16,678	35,824	42,521	
Marketing expenses					
- Advertisement	1,018	1,065	1,299	4,534	
- Entertainment expenses	999	1,484	3,513	5,070	
- Others	316	487	1,227	1,811	
	2,333	3,036	6,039	11,415	
Administration and general expenses					
- Legal and professional fees	705	799	845	1,324	
- Communication	252	680	859	1,997	
- Printing and stationery	217	165	701	514	
- Administrative vehicle, travelling and insurance expenses	858	1,014	2,897	3,496	
- Others	1,460	1,949	6,978	5,052	
	3,492	4,607	12,280	12,383	
Shared services cost #	(19,000)	(7,739)	(15,081)	(37,496)	
Total overhead expenses	40,966	58,178	158,435	175,651	
10tal Overhead expenses	40,900	30,170	100,400	175,051	

# The allocation basis of support units cost and shared services cost was reviewed and refined on a regular basis.

#### A16. (Allowance for)/writeback of impairment losses on loans, advances and financing

#### The Group and the Bank

#### (Allowance for)/writeback of impairment losses on loans, advances and financing

<ul><li>(a) Individual impairment allowance</li><li>made during the financial year</li><li>written back during the financial year</li></ul>	(1,741) 210	(1,497) 722	(1,119) 285	(785) 1,120
(b) Portfolio impairment allowance - Writeback/ (made) during the financial year	36	66	50	(178)
	(1,495)	(709)	(784)	157

## A17. Derivative financial instruments and commitment and contingencies

## i) Derivative financial instruments

The following tables summarise the contractual or underlying principal amounts of trading derivative. The principal or contractual amounts of these instruments reflect the volume of transactions outstanding at the end of reporting period, and do not represent amounts at risk.

Trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative Financial Instruments" Assets and Liabilities respectively.

	The Group and The Bank				
	Principal	Fair values			
	amount RM'000	Assets RM'000	Liabilities RM'000		
At 30 September 2016					
Trading derivatives					
Foreign exchange derivatives					
Currency forward					
- Less than 1 year	57,595	26	(232)		
Interest rate derivatives					
Interest rate swaps					
- More than 3 years	141,800	4,971	-		
Equity derivatives					
Equity options					
- More than 3 years	294,293	-	-		
Credit related contract					
Total return swap - More than 3 years	283,600	5,036	(6,036)		
- More than 5 years	203,000	5,050	(0,030)		
Total derivative assets/(liabilities)	777,288	10,033	(6,268)		
Total derivative assets/(nabilities)	111,200	10,000	(0,200)		
At 31 December 2015					
Trading derivatives					
Foreign exchange derivatives					
Currency forward	17,172		(44)		
- Less than 1 year	17,172	-	(44)		
Interest rate derivatives					
Interest rate swaps					
- More than 3 years	144,800	9,323	-		
Equity derivatives					
Equity options					
- More than 3 years	311,624	-	-		
Credit related contract					
Total return swap					
- More than 3 years	289,600	7,618	(8,331)		
Total darivative assats/(liabilitias)	763,196	16,941	(8,375)		
Total derivative assets/(liabilities)	/03,190	10,941	(0,373)		

#### A17. Derivative financial instruments and commitment and contingencies (Continued)

## i) Derivative financial instruments (Continued)

The Group's derivative financial instruments are subject to market and credit risk, as follows:

#### Market Risk

Market risk is defined as any fluctuation in the value arising from changes in value of market risk factors such as interest rates, currency exchange rates, credit spreads, equity prices, commodities prices and their associated volatility. The contractual amounts provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk. The Group's risk management department monitors and manages market risk exposure via stress testing of the Group's Value-at-Risk (VaR) model, in addition to reviewing and analysing its treasury trading strategy, positions and activities vis-à-vis changes in the financial market, monitoring limit usage, assessing limit adequacy, and verifying transaction prices.

#### Credit Risk

Credit risk arises when counterparties to derivative contracts, such as interest rate swaps, are not able to or willing to fulfil their obligation to pay the Group and the Bank the positive fair value or receivable resulting from the execution of contract terms. As at 30 September 2016, the amount of credit risk in the Group and the Bank, measured in terms of the cost to replace the profitable contracts, was RM10,033,000 (31 December 2015: RM16,941,000). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

#### Liquitiy Risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. Exposure to liquidity risk is reduced through contracting derivatives where the underlying items are widely traded.

#### Cash requirements of the derivatives

Cash requirements of the derivatives may arise from margin requirements to post cash collatteral with counterparties as fair value moves beyond the agreed upon threshold limits in the counterparties' favour, or upon dowgrade in the Bank's credit ratings. As at 30 September 2016, the Group and the Bank has posted cash collateral of RM143 million (31 December 2015: RM146 million) on their derivative contracts.

There have been no changes since the end of the previous financial year in respect of the following:

- a) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts;
- b) the risk management policies in place for mitigating and controlling the risks associated with these financial derivative contracts; and
- c) the related accounting policies.

The above information, policies and procedures in respect of derivative financial instruments of the Group and the Bank are disclosed in the audited annual financial statements for the financial year ended 31 December 2015.

## A17. Derivative financial instruments and commitment and contingencies (Continued)

#### ii) Commitment and contingencies

In the normal course of business, the Group and the Bank enters into various commitments and incur certain contingent liabilities with legal recourse to their customers. No material losses are anticipated as a result of these transactions.

These commitments and contingencies are not secured over the Group and the Bank.

## The notional or principal amount of the commitments and contingencies constitute the following :

	The Group and the Bank		
	30 September	31 December	
	2016	2015	
	Principal	Principal	
	amount	amount	
	RM'000	RM'000	
Credit-related			
Obligations under underwriting agreement	18,925	9,406	
Irrevocable commitments to extend credit:	,	,	
- Maturity exceeding 1 year	9,283	19,813	
Total credit-related commitments and contingencies	28,208	29,219	
č		· · · · ·	
Treasury-related			
Foreign exchange derivatives			
- Less than 1 year	57,595	17,172	
Interest rate related contracts			
- Five years and above	141,800	144,800	
•			
Equity related contracts			
- One year to less than 5 years	294,293	311,624	
Credit related contracts			
- Five years and above	283,600	289,600	
Total treasury-related commitments			
and contingencies	777,288	763,196	
	805,496	792,415	

#### A18. Capital Adequacy

The capital adequacy framework applicable is based on the Bank Negara Malaysia ("BNM") Capital Adequacy Framework (Capital Components) issued on 28 November 2012, which was revised on 13 October 2015. The revised guidelines took effect for all banking institutions on 1 January 2016 and will take effect for all financial holding companies on 1 January 2019. The revised guidelines set out the regulatory capital requirements concerning capital adequacy ratios and components of eligible regulatory capital in compliance with Basel III.

The risk-weighted assets of the Group and Bank are computed in accordance with the BNM Capital Adequacy Framework (Basel II -Risk-Weighted Assets) which was revised on 13 October 2015. The Standardised Approach is applied for Credit Risk and Market Risk while Operational Risk is based on Basic Indicator Approach.

a) The capital adequacy ratios of the Group and Bank are as follows:

a) The capital adequacy ratios of the Group and Bank are as	The G	roup	The B	The Bank	
	30 September 2016	31 December 2015	30 September 2016	31 December 2015	
Before deducting proposed dividend					
Common Equity Tier 1 Ratio	32.020%	33.250%	35.756%	35.482%	
Tier 1 ratio	32.020%	33.250%	35.756%	35.482%	
Total capital ratio	32.020%	33.250%	35.756%	35.482%	
After deducting proposed dividend					
Common Equity Tier 1 Ratio	32.020%	29.747%	35.756%	31.560%	
Tier 1 ratio	32.020%	29.747%	35.756%	31.560%	
Total capital ratio	32.020%	29.747%	35.756%	31.560%	

(b) The breakdown of risk-weighted assets ("RWA") by each major risk category is as follows:

	The Group		The Bank	
	30 September 2016 RM'000	31 December 2015 RM'000	30 September 2016 RM'000	31 December 2015 RM'000
Credit risk	1,102,409	1,166,117	843,892	981,769
Market risk	83,657	86,545	83,161	85,296
Operational risk	602,238	631,580	585,876	615,721
Total risk-weighted assets	1,788,304	1,884,242	1,512,929	1,682,786

c) Components of Common Equity Tier I and Tier II capitals are as follows :

$\begin{array}{c c c c c c c c c c c c c c c c c c c $		The Group		The E	Bank
Ordinary shares $100,000$ $100,000$ $100,000$ Other reserves $498,880$ $554,758$ $467,191$ $525,727$ Less : Proposed dividends $598,880$ $588,758$ $567,191$ $559,727$ Common Equity Tier I capital before regulatory adjustments $598,880$ $588,758$ $567,191$ $559,727$ Less: Regulatory adjustments $9644$ $(964)$ $  (66,000)$ Deferred Tax Assets $(15,429)$ $(15,278)$ $(15,308)$ $(15,155)$ Deduction in excess of Tier 1 & 2 capital $(2,492)$ $(6,462)$ $(2,956)$ $(7,407)$ N1Investments in capital instruments of unconsolidated financial and insurance/takaful entities $(2,222)$ $(2,284)$ $(2,119)$ $(2,181)$ Common equity tier I capital before regulatory adjustments $572,622$ $560,502$ $540,961$ $531,086$ Tier II capital Before regulatory adjustments $6$ $7$ $6$ $7$ Portfolio impairment allowance and regulatory reserves $2,228$ $159$ $2,228$ $159$ Tier II capital before regulatory adjustments $2,234$ $166$ $2,234$ $166$ Less: Regulatory adjustments $(4,726)$ $(6,628)$ $(5,190)$ $(7,573)$ Total Tier II capital $  -$ NI		2016	2015	2016	2015
Other reserves Less : Proposed dividends Common Equity Tier I capital before regulatory adjustments $498,880$ $554,758$ $554,758$ $(66,000)$ $467,191$ $525,727$ $(66,000)$ $525,727$ $(66,000)$ Less : Regulatory adjustments $598,880$ $588,758$ $567,191$ $559,727$ Less : Regulatory adjustments $(964)$ $(964)$ $ -$ Godwill $(964)$ $(964)$ $ -$ Deferred Tax Assets $(15,429)$ $(15,278)$ $(15,308)$ $(15,155)$ Deduction in excess of Tier 1 & 2 capital Investments in capital instruments of unconsolidated financial and insurance/takaful entities $(5,151)$ $(3,268)$ $(5,847)$ $(2,222)$ $(2,284)$ Common equity tier I capital after regulatory adjustments $572,622$ $560,502$ $540,961$ $531,086$ Tier II capital Redeemable Preference Shares $6$ $7$ $6$ $7$ Portfolio impairment allowance and regulatory reserves It capital before regulatory adjustments $2,228$ $159$ $2,228$ $159$ Tier II capital Investments in capital instruments of unconsolidated financial and insurance/takaful entities $(4,726)$ $(6,628)$ $(5,190)$ $(7,573)$ $(7,573)$ Total Tier II capital $    -$					T
Less : Proposed dividends Common Equity Tier I capital before regulatory adjustments </td <td>5</td> <td></td> <td></td> <td>· · · · · ·</td> <td>· · · · ·</td>	5			· · · · · ·	· · · · ·
Common Equity Tier I capital before regulatory adjustments598,880588,758567,191559,727Less: Regulatory adjustments Goodwill Deferred Tax Assets(964)(964)Deferred Tax Assets(15,429)(15,278)(15,308)(15,155)Deduction in excess of Tier I & 2 capital and insurance/takaful entities(2,492)(6,462)(2,956)(7,407)Others(2,222)(2,284)(2,119)(2,181)Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Less: Regulatory adjustments2,2341662,234166Less: Regulatory adjustments(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI		498,880		467,191	· · · · ·
Less: Regulatory adjustments(964)(964)(964)Goodwill(964)(964)(15,278)Deferred Tax Assets(15,429)(15,278)Deduction in excess of Tier 1 & 2 capital(2,492)(6,462)Investments in capital instruments of unconsolidated financial and insurance/takaful entities(5,151)(3,268)Others(2,222)(2,284)(2,119)(2,181)Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Less: Regulatory adjustments2,2341662,234166166Less: Regulatory adjustments(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI		-		-	A
Goodwill(964)(964).Deferred Tax Assets(15,429)(15,278)(15,308)(15,155)Deduction in excess of Tier 1 & 2 capital(2,492)(6,462)(2,956)(7,407) N1Investments in capital instruments of unconsolidated financial and insurance/takaful entities(5,151)(3,268)(2,119)(2,181)Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Less: Regulatory adjustments2,2341662,234166Less: Regulatory adjustments(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI	Common Equity Tier I capital before regulatory adjustments	598,880	588,758	567,191	559,727
Goodwill(964)(964).Deferred Tax Assets(15,429)(15,278)(15,308)(15,155)Deduction in excess of Tier 1 & 2 capital(2,492)(6,462)(2,956)(7,407) N1Investments in capital instruments of unconsolidated financial and insurance/takaful entities(5,151)(3,268)(2,119)(2,181)Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Less: Regulatory adjustments2,2341662,234166Less: Regulatory adjustments(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI	Less: Regulatory adjustments				
Deduction in excess of Tier 1 & 2 capital Investments in capital instruments of unconsolidated financial and insurance/takaful entities(2,492)(6,462)(2,956)(7,407) N1Investments in capital instruments of unconsolidated financial and insurance/takaful entities(5,151)(3,268)(5,847)(3,898)Others(2,222)(2,284)(2,119)(2,181)Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Less: Regulatory adjustments2,2341662,234166Less: Regulatory adjustments Investments in capital instruments of unconsolidated financial and insurance/takaful entities(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI		(964)	(964)	-	-
Investments in capital instruments of unconsolidated financial and insurance/takaful entities       (5,151)       (3,268)       (5,847)       (3,898)         Others       (2,222)       (2,284)       (2,119)       (2,181)         Common equity tier I capital after regulatory adjustments       572,622       560,502       540,961       531,086         Tier II capital       6       7       6       7         Portfolio impairment allowance and regulatory reserves       2,228       159       2,228       159         Tier II capital before regulatory adjustments       2,234       166       2,234       166         Less: Regulatory adjustments       Investments in capital instruments of unconsolidated financial and insurance/takaful entities       (4,726)       (6,628)       (5,190)       (7,573)         Total Tier II capital       -       -       -       N1	Deferred Tax Assets	(15,429)	(15,278)	(15,308)	(15,155)
and insurance/lakaful entities(5,151)(3,268)(5,847)(3,898)Others(2,222)(2,284)(2,119)(2,181)Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Cess: Regulatory adjustments2,2341662,234166Less: Regulatory adjustments(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI	Deduction in excess of Tier 1 & 2 capital	(2,492)	(6,462)	(2,956)	(7,407) N1
Others Common equity tier I capital after regulatory adjustments(2,222) (2,284)(2,119) (2,119)(2,181) (2,181)Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,228159 2,2282,228Less: Regulatory adjustments2,2341662,234166Less: Regulatory adjustments1000000000000000000000000000000000000	Investments in capital instruments of unconsolidated financial				
Common equity tier I capital after regulatory adjustments572,622560,502540,961531,086Tier II capital Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves Tier II capital before regulatory adjustments2,2281592,228159Less: Regulatory adjustments2,2341662,234166Less: Regulatory adjustmentsInvestments in capital instruments of unconsolidated financial and insurance/takaful entities(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI	and insurance/takaful entities	(5,151)	(3,268)	(5,847)	(3,898)
Tier II capital Redeemable Preference Shares       6       7       6       7         Portfolio impairment allowance and regulatory reserves       2,228       159       2,228       159         Tier II capital before regulatory adjustments       2,234       166       2,234       166         Less: Regulatory adjustments. Investments in capital instruments of unconsolidated financial and insurance/takaful entities       (4,726)       (6,628)       (5,190)       (7,573)         Total Tier II capital       -       -       -       -       NI	Others	(2,222)	(2,284)	(2,119)	(2,181)
Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves2,2281592,228159Tier II capital before regulatory adjustments2,2341662,234166Less: Regulatory adjustmentsInvestments in capital instruments of unconsolidated financial and insurance/takaful entities(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI	Common equity tier I capital after regulatory adjustments	572,622	560,502	540,961	531,086
Redeemable Preference Shares6767Portfolio impairment allowance and regulatory reserves2,2281592,228159Tier II capital before regulatory adjustments2,2341662,234166Less: Regulatory adjustmentsInvestments in capital instruments of unconsolidated financial and insurance/takaful entities(4,726)(6,628)(5,190)(7,573)Total Tier II capitalNI	Tier II capital				
Tier II capital before regulatory adjustments     2,234     166     2,234     166       Less: Regulatory adjustments     Investments in capital instruments of unconsolidated financial and insurance/takaful entities     (4,726)     (6,628)     (7,573)       Total Tier II capital     -     -     -     -     N1		6	7	6	7
Less: Regulatory adjustments         Investments in capital instruments of unconsolidated financial and insurance/takaful entities         Total Tier II capital	Portfolio impairment allowance and regulatory reserves	2,228	159	2,228	159
Investments in capital instruments of unconsolidated financial and insurance/takaful entities (4,726) (6,628) (5,190) (7,573) Total Tier II capital NI	Tier II capital before regulatory adjustments	2,234	166	2,234	166
Total Tier II capital N1	Investments in capital instruments of unconsolidated financial				
		(4,726)	(6,628)	(5,190)	
Total capital base         572,622         560,502         540,961         531,086		-	-	-	
	Total capital base	572,622	560,502	540,961	531,086

N1 The excess of Tier II capital was deducted under Common Equity Tier I capital

# A19. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decisionmaker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Group Management Committee as its chief operating decisionmaker.

Segment information is presented in respect of the Group's business segment.

The business segment results are prepared based on the Group's internal management reporting, which reflect the organisation's management reporting structure.

#### Definition of segments

For management purposes, the Group is divided into five major business lines - Financial advisory, underwriting and other fees, Debt financing related, Equity related, Investments and securities services and Support and others. The business lines are the basis on which the Group reports its primary segment information.

*Financial advisory, underwriting and other fees* mainly comprise fees derived from structured financial solutions, origination of capital market products, mergers and acquisitions, secondary offerings, asset backed securities, debt restructurings, corporate advisory, Islamic capital market products. In addition, this segment also includes underwriting of primary equities and debt products.

*Debt/financing related* mainly comprises proprietary trading and market making, debt related derivatives and structured products. It also invests in proprietary capital.

*Equity related* mainly comprises institutional and retail broking business for securities listed on the Exchange. It also includes income from trading and investing in domestic and regional equities market.

Investments and securities services mainly comprise annuity income derived from fund management, agency, unit trust and securities services.

# A19. Segment reporting (Continued)

The following table presents an analysis of the Group's results and statements of financial position by business segments:

The Group 30 September 2016	Financial advisory, underwriting and other fees RM'000	Debt / financing related RM'000	Equity related RM'000	Investments and securities services RM'000	Support and others RM'000	Total RM'000
Net interest (expense)/income	-	(2,455)	-	-	4,283	1,828
Non interest income	34,798	8,510	89,936	25,949	2,749	161,942
Income from Islamic Banking operations	0.004	2( 02(	2 5 4 4	2 (2)	860	51.0/0
Banking operations	9,004 43,802	<u>36,926</u> 42,981	2,544 92,480	2,626 28,575	7,892	<u>51,960</u> 215,730
Overheads	(27,331)	(12,680)	(86,141)	(34,754)	(1,485)	(162,391)
of which :	( ) /					
Depreciation of property, plant and equipment	(2,511)	(132)	(5,224)	(4,566)	(11)	(12,444)
Depreciation of Investment Property	-		-	(386)	-	(386)
Profit/(loss) before allowances Write back of impairment losses on loans, advances	16,471	30,301	6,339	(6,179)	6,407	53,339
and financing	-	-	-		(784)	(784)
(Allowance for)/ write back of impairment losses on other	(2.115)	505	013	(290)	70	(1.039)
receivables Segment results	(2,117) 14,354	505 30,806	813 7,152	(289) (6,468)	<u>50</u> 5,673	(1,038) 51,517
Share of results of associates	14,554	50,000	7,132	(0,408)	3,075	416
Profit before taxation						51.933
Taxation						(15,814)
Net profit for the financial period						36,119
30 September 2016						
Segment assets	26,921	1,394,209	2,036,017	48,861	211,515	3,717,523
Unallocated assets						51,458
Total assets						3,768,981
Segment liabilities	10,030	1,175,994	1,898,168	42,200	16,618	3,143,010
Unallocated liabilities						5,204
Total liabilities						3,148,214
Other segment items						
Incurred capital expenditure:						
- addition of property, plant						
and equipment	887	47	1,880	1,886	5	4,705
Amortisation of premium		5				5
less accretion of discount	-	5	-	-	-	3

# EXPLANATORY NOTES (Continued)

# A19. Segment reporting (Continued)

The following table presents an analysis of the Group's results and statements of financial position by business segments: (continued)

	Financial advisory, underwriting and other fees	Debt / financing related	Equity related	Investments and securities services	Support and others	Total
The Group	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
30 September 2015						
Net interest (expense)/income	-	(2,321)	-	-	4,481	2,160
Non interest income	63,315	9,404	98,249	34,940	3,293	209,201
Income from Islamic						
Banking operations	10,679	19,590	3,706	3,084	128	37,187
	73,994	26,673	101,955	38,024	7,902	248,548
Overheads	(51,574)	(3,700)	(74,433)	(48,938)	(49)	(178,694)
of which : Depreciation of property, plant and equipment Depreciation of Investment	(2,653)	(150)	(4,794)	(5,025)	(59)	(12,681)
Property				(386)		(386)
Profit before allowances	22,420	22,973	27,522	(10,914)	7,853	69,854
Write back of impairment losses on loans, advances and financing	-		-	-	157	157
(Allowance for)/write back of						
impairment losses on other receivables	(481)	259	1,508	167	(51)	1,402
Segment results	21,939	23,232	29,030	(10,747)	7,959	71,413
Share of results of associates	,	,	<i>,</i>		,	881
Profit before taxation						72,294
Taxation						(26,641)
Net profit for the financial period						45,653
31 December 2015						
Segment assets	38,407	1,558,142	881,216	42,619	228,707	2,749,091
Unallocated assets		-,	,	,	,	55,653
Total assets						2,804,744
1 otal assets						2,804,744
Segment liabilities	3,064	1,330,950	727,971	8,394	74,410	2,144,789
Unallocated liabilities	5,004	1,550,750	,2,,),1	0,004	/1,110	5,187
Total liabilities						2,149,976
i otai naomues						2,149,970
Other segment items						
Incurred capital expenditure:						
- addition of property, plant						
and equipment	1,822	145	3,568	4,239	-	9,774
Amortisation of premium		(12)				(12)
less accretion of discount	-	(13)		-	-	(13)

### A20. FAIR VALUE ESTIMATION

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Determination of fair value and fair value hierarchy

Valuation Model Review and Approval

• Mark-to-Model process shall be carried out by Market Risk Management within Group Risk. Group Risk Management Quantitative Analysts are responsible for independent evaluation and validation of the Group's financial models used for valuation.

• Valuation methodologies for the purpose of determining Mark-to-Market prices will be verified by Group Risk Management Quantitative Analysts before submitting to Group Risk Committee and Board for approval;

• Market Risk Management is mandated to perform mark-to-market, mark-to-model and rate reasonableness verification;

• Market rate sources and model inputs for the purpose of Mark-to-Model must be verified by Group Risk Management Quantitative Analysts and approved by Regional Head, Market Risk Management or / and Group Risk Committee;

• Group Risk Management Quantitative Analysts are the guardian of the financial models and valuation methodologies. The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer;

• Model risk and unobservable parameter reserve must be considered to provide for the uncertainty of the model assumptions; and

• Independent price verification process shall be carried out by Market Risk Management to ensure that financial assets/liabilities are recorded at fair value; and

The fair value hierarchy has the following levels:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets and liabilities in active markets; or
  - Quoted prices for identical or similar assets and liabilities in non-active markets; or
  - Inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 - One or more inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Assets/liabilities are classified as Level 1 when the valuation is based on quoted prices for identical assets or liabilities in active markets.

Assets/liabilities are regarded as being quoted in an active market if the prices are readily available from a published and reliable source and those prices represent actual and regularly occurring market transactions on an arm's length basis.

When fair value is determined using quoted prices of similar assets/liabilities in active markets or quoted prices of identical or similar assets and liabilities in non-active markets, such assets/liabilities are classified as Level 2. In cases where quoted prices are generally not available, the Group determines fair value based upon valuation techniques that use market parameters as inputs. Most valuation techniques employ observable market data, including but not limited to yield curves, equity prices, volatilities and foreign exchange rates.

Assets/liabilities are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data. Such inputs are determined based on observable inputs of a similar nature, historical observations or other analytical techniques.

If prices or quotes are not available for an instrument or a similar instrument, fair value will be established by using valuation techniques or Mark-to-Model. Judgment may be required to assess the need for valuation adjustments to appropriately reflect unobservable parameters. The valuation models shall also consider relevant transaction data such as maturity. The inputs are then benchmarked and extrapolated to derive the fair value.

# A20. FAIR VALUE ESTIMATION (CONTINUED)

The following table represents assets and liabilities measured at fair value and classified by level with the following fair value hierarchy as at 30 September 2016 and 31 December 2015

			Fair V	alue	
The Group	Carrying amount RM'000	Quoted market prices (Level 1) RM'000	Observable inputs (Level 2) RM'000	Significant unobservable inputs (Level 3) RM'000	Total RM'000
30 September 2016					
Financial assets					
Financial assets held for trading					
- Quoted securities	1,143	1,143	-	-	1,143
- Unquoted securities	1,264	-	1,264	-	1,264
Financial investments available-for-sale					
- Unquoted securities	1,437	-	-	1,437	1,437
Derivative financial instruments					
- Trading derivatives	10,033	-	10,033	-	10,033
Total	13,877	1,143	11,297	1,437	13,877
Financial liabilities					
Derivative financial instruments					
- Trading derivatives	6,268	-	6,268	-	6,268
Total	6,268	-	6,268	-	6,268

			Fair V		
The Bank	Carrying amount RM'000	Quoted market prices (Level 1) RM'000	Observable inputs (Level 2) RM'000	Significant unobservable inputs (Level 3) RM'000	Total RM'000
30 September 2016					
Financial assets					
Financial assets held for trading					
- Quoted securities	1,143	1,143	-		1,143
- Unquoted securities	1,264	-	1,264	-	1,264
Financial investments available-for-sale					
- Unquoted securities	745	-	-	745	745
Derivative financial instruments					
- Trading derivatives	10,033	-	10,033	-	10,033
Total	13,185	1,143	11,297	745	13,185
Financial liabilities					
Derivative financial instruments					
- Trading derivatives	6,268	-	6,268	-	6,268
Total	6,268	-	6,268	-	6,268

## A20. FAIR VALUE ESTIMATION (CONTINUED)

The following table represents assets and liabilities measured at fair value and classified by level with the following fair value hierarchy as at 30 September 2016 and 31 December 2015 (Continued)

	Fair Value					
The Group	Carrying amount RM'000	Quoted market prices (Level 1) RM'000	Observable inputs (Level 2) RM'000	Significant unobservable inputs (Level 3) RM'000	Total RM'000	
31 December 2015						
Financial assets						
Financial assets held for trading						
- Quoted securities	1,162	1,162	-	-	1,162	
- Unquoted securities	1,750	-	1,750	-	1,750	
Financial investments available-for-sale						
- Unquoted securities	1,437	-	-	1,437	1,437	
Derivative financial instruments						
- Trading derivatives	16,941	-	16,941	-	16,941	
Total	21,290	1,162	18,691	1,437	21,290	
	,	,	,	,	<u> </u>	
<u>Financial liabilities</u>						
Derivative financial instruments						
- Trading derivatives	8,375	-	8,375	-	8,375	
Total	8,375	-	8,375	-	8,375	

<u>The Bank</u>	RM'000	Quoted market prices (Level 1) RM'000	Observable inputs (Level 2) RM'000	Significant unobservable inputs (Level 3) RM'000	Total RM'000
31 December 2015					
Financial assets					
Financial assets held for trading					
- Quoted securities	1,162	1,162	-	-	1,162
- Unquoted securities	1,750	-	1,750	-	1,750
Financial investments available-for-sale					
- Unquoted securities	745	-	-	745	745
Derivative financial instruments					
- Trading derivatives	16,941	-	16,941	-	16,941
Total	20,598	1,162	18,691	745	20,598
<u>Financial liabilities</u> Derivative financial instruments					
- Trading derivatives	8,375	-	8,375	-	8,375
Total	8,375	-	8,375	-	8,375

# A20. FAIR VALUE ESTIMATION (CONTINUED)

The following represents the movement in Level 3 instruments for the financial period/year ended 30 September 2016 and 31 December 2015 for the Group and the Bank.

	Financial Assets Financial investments available-for-sale	
		Total
The Group	RM'000	RM'000
30 September 2016		
At 1 January / 30 September 2016	1,437	1,437
The Bank	Financial Assets Financial investments available-for-sale RM'000	Total RM'000
30 September 2016		
At 1 January / 30 September 2016	745	745

	Financial Assets Financial investments available-for-sale	Total
The Group	RM'000	RM'000
31 December 2015		
At 1 January	1,464	1,464
Total loss recognised in other comprehensive income	(27)	(27)
At 31 December	1,437	1,437

Total loss recognised in other comprehensive income relating		
to assets held on 31 December 2015	(27)	(27)

	Financial Assets Financial investments available-for-sale	Total
The Bank	RM'000	RM'000
<b>31 December 2015</b> At 1 January / 31 December 2015	745	745

A21. The operations of Islamic Banking A21a. Unaudited Statements of Financial Position as at 30 September 2016

		The Group and the Bank	
		30	31
		September	December
		2016	2015
	Notes	RM'000	RM'000
Assets			
Cash and short-term funds		394,818	444,880
Islamic derivative financial instruments		10,007	16,941
Other assets		179,229	151,393
Deferred tax assets		124	88
Property, plant and equipment		256	338
Amount due from related companies		191	353
Total assets		584,625	613,993
Liabilities and Islamic Banking capital funds			
Deposits from customers	A21c	141,800	144,800
Islamic derivative financial instruments		6,036	8,331
Provision for taxation and Zakat		2,525	361
Other liabilities		13,307	6,763
Amount due to related companies		406	401
Total liabilities		164,074	160,656
Islamic Banking capital funds		55,696	55,250
Reserves		364,855	398,087
Total Islamic Banking capital funds		420,551	453,337
Total liabilities and Islamic Banking capital funds		584,625	613,993

A21. The operations of Islamic Banking A21b. Unaudited Statements of Income for the financial period ended 30 September 2016

	The Group and the Bank 3rd guarter ended Nine months ended			he and a	
	<b>3rd quarter ended</b> <b>30</b> 30		Nine mont	30	
	September	September	September	September	
	2016 RM'000	2015 RM'000	2016 RM'000	2015 RM'000	
Income derived from investment of depositors' funds and others	-	-	-	2,349	
Income derived from investment of shareholders' funds	20,954	8,166	51,966	38,452	
Allowance for impairment losses on other receivables	(270)	(18)	(373)	(42)	
Total attributable income	20,684	8,148	51,593	40,759	
Income attributable to the depositors	(5)	-	(6)	(3,614)	
Total net income	20,679	8,148	51,587	37,145	
Personnel expenses	(421)	(243)	(930)	(549)	
Other overheads and expenditures	(1,946)	(5,159)	(7,350)	(9,841)	
Profit before taxation	18,312	2,746	43,307	26,755	
Taxation	(4,486)	(699)	(10,539)	(6,836)	
Profit after taxation/total comprehensive income					
for the period	13,826	2,047	32,768	19,919	
Income from Islamic operations (per page 2) Total net income	20,679	8,148	51,587	37,145	
Less : Allowance for impairment					
losses on other receivables	270	18	373	42	
	20,949	8,166	51,960	37,187	

## A21c. Deposits from customers

	The Group a	The Group and the Bank	
	30	31	
	September	December	
	2016	2015	
(i) By type of deposits	RM'000	RM'000	
Term deposits			
Specific investment account			
Mudharabah	141,800	144,800	
(ii) Maturity structure of term deposits :			
More than five years	141,800	144,800	
(iii) By type of customers			
Government and statutory bodies	54,400	54,400	
Business enterprises	6,600	7,100	
Individuals	77,050	79,550	
Others	3,750	3,750	
		5,100	

# A21d. Capital Adequacy

a) The capital adequacy ratios of the Group and Bank are as follows:

The Group and the Bank

	30 September 2016	31 December 2015
Before deducting proposed dividend		
Common Equity Tier 1 Ratio	145.465%	151.469%
Tier 1 ratio	145.465%	151.469%
Total capital ratio	145.465%	151.469%
After deducting proposed dividend		
Common Equity Tier 1 Ratio	145.465%	129.413%
Tier 1 ratio	145.465%	129.413%
Total capital ratio	145.465%	129.413%

(b) The breakdown of risk-weighted assets ("RWA") by each major risk category is as follows:

	The Group and the Bank		
	30 September	31 December 2015	
	2016		
	RM'000	RM'000	
Credit risk	165,929	196,992	
Market risk	11,845	11,864	
Operational risk	101,743	90,380	
Total risk-weighted assets	279,517	299,236	

c) Components of Common Equity Tier I and Tier II capitals are as follows :

	The Group and the Bank		
	30 September	31 December	
	2016	2015	
	RM'000	RM'000	
Common Equity Tier I capital			
Ordinary shares	55,696	55,250	
Other reserves	351,028	398,087	
Less : Proposed dividend	-	(66,000)	
Common Equity Tier I capital / Total Tier I Capital	406,724	387,337	
Less: Regulatory adjustments			
Deferred Tax Assets	(124)	(88)	
Common equity tier I capital after regulatory adjustments / total			
Tier I capital	406,600	387,249	
Total capital base	406,600	387,249	
		,	

## PART B

## **B1.** Group Performance Review

The Group registered a pre-tax profit of RM 51.9 million for the period ended 30 September 2016 as compared to RM72.3million in 2015. The decrease in profit was attributable to lower fee and brokerage income of RM14.9 million and RM27.7 million respectively. This was offset by higher Income from Islamic Banking operations by RM14.8 million.

Overheads decrease RM16.3 million, from RM178.7 million in the previous corresponding year to RM162.4 million, mainly due to lower personnel cost.

#### B2. Prospects for the Current Financial Year

Prospects for the Investment Banking business continue to be dictated by regional and global economic and political developments, the strengthening US Dollar and weaker ASEAN currencies and interest rate directions. Capital market activities remain volatile with a more active fixed income market and corporate exercises offset by continued weak outlook for equities and muted M&A activity.

#### **B3.** COMPUTATION OF EARNINGS PER SHARE (EPS)

#### a) Basic EPS

Basic earnings per share of the Group and the Bank are calculated by dividing the net profit attributable to owners of the Group and the Bank by the weighted average number of ordinary shares issue during the financial period.

	The Group			
	3rd quarter ended		Nine months ended	
	30 September 2016 RM'000	30 September 2015 RM'000	30 September 2016 RM'000	30 September 2015 RM'000
Net profit for the financial period (RM '000)	21,841	4,989	36,119	45,653
Weighted average number of ordinary shares in issue ( '000)	100,000	100,000	100,000	100,000
Basic earnings per share (expressed in sen per share)	21.8	5.0	36.1	45.7

	The Bank			
	3rd quarter ended		Nine months ended	
	30 September 2016	30 September 2015	30 September 2016	30 September 2015
	RM'000	RM'000	RM'000	RM'000
Net profit for the financial period (RM '000)	20,822	3,262	32,442	41,096
Weighted average number of ordinary shares in issue ( '000)	100,000	100,000	100,000	100,000
Basic earnings per share (expressed in sen per share)	20.8	3.3	32.4	41.1

#### b) Diluted EPS

There were no dilutive potential ordinary shares outstanding as at 30 September 2016 and 31 December 2015.