



# Analyst Presentation 2Q25

**CIMB Group Holdings** 

29 August 2025
MOVING FORWARD WITH YOU

### GCEO Observations



### **GCEO Observations**

**Resilient 1H25 performance delivering 11.1% ROE** despite macro headwinds, increased volatility and FX translation effect observed during the period

- 2Q25 operating income +1.9% QoQ (with both NII and NOII up); PPOP +4.5% QoQ
- NII +0.4% QoQ despite continued rate cuts in ID, TH and SG, driven by
  - Deposit-led strategy and cost of funds management, holding NIM steady at 2.15% in 2Q25
  - Total assets grew sustainably +6.1%\*, (loans +3.6%\*) YoY, without compromising asset quality
- NOII +5.3% QoQ from strong trading income (+10.4% QoQ)
- CIR at 46.2% in 1H25 reflecting cost discipline; with operating costs -1.1% QoQ while sustaining investments in technology and resiliency
  - Tech CIR at 7.9%, in line with earlier guidance of 8-9% Tech CIR
- Robust asset quality with additional reallocation of overlays, bringing 1H25 credit costs to 29bps and allowance coverage ratio at 100.7%
  - GIL improved QoQ and YoY to 2.1% as at Jun-25 reflecting strong asset quality across all markets
  - Niaga continues to demonstrate strong asset quality in Indonesia, with market-leading NPL ratios
- Proposed first interim dividend of RM2.1 bil; maintaining a consistent payout ratio of 55.5%
- **CET1 ratio** remains strong at **14.7%**, providing flexibility to optimise shareholder returns

Note: \* On constant currency basis

## Strategic initiatives to drive long-term value for our customers and society

#### What we have announced

### Double down wealth via OCTO

Digital wealth offerings:





Mutual funds, gold, bonds

### Business banking growth engine



Healthcare ecosystem

"CIMB FlexiPay" –
Revenue-based loan;

Shopping mall ecosystem

### RM10bil

**JS-SEZ** 

Financing commitment by 2027

#### What's next



**4Q25 launch** to power next-gen business banking

#### RM300bil

Sustainable

Financing commitment by 2030

#### RM100mil

**People** 

Investment focusing on Digital, Data, Al & Sustainability

#### RM200mil

Social

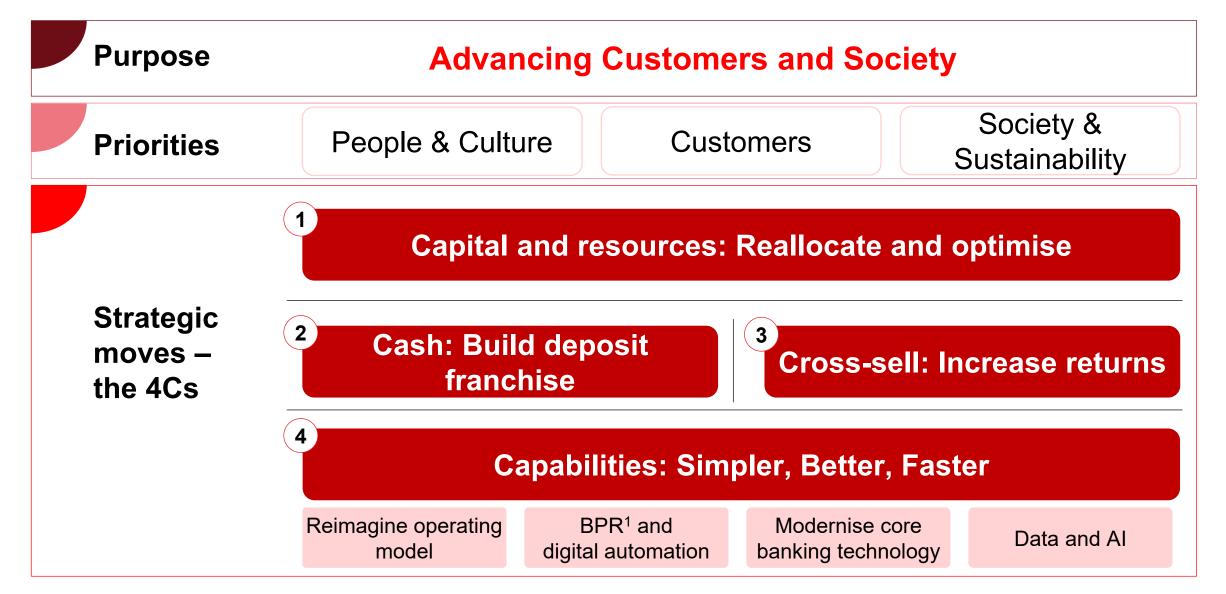
Community investment commitment up to 2030



Sponsor of **Bloomberg Business Summit at ASEAN** and **ABAC**<sup>1</sup>

Note: <sup>1</sup>ASEAN Business Advisory Council

### Forward30: CIMB's 6 year strategic plan



Note: <sup>1</sup>Business Process Reengineering 5

### Forward30 4Cs strategic moves update (1/2)

#### Capital

19.75 sen

55.5%

Per share proposed first interim dividend

Dividend payout ratio

#### **Digital Assets:**



#### 30+ mil users I 2+ mil merchants

- E-Money as a complementary payment method to other financial products
- Sustained profitability through 1H25

#### Cash

#### Further reduction in cost of funds



18<sub>bps</sub>



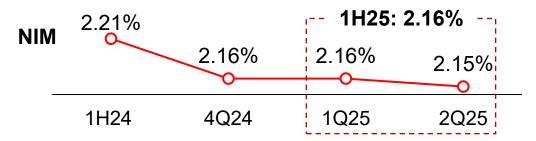
10<sub>bps</sub>

YoY

QoQ

#### **Stable Net Interest Margins despite rate cuts**

Rate cuts	TH	ID	SG <sup>1</sup>
FY24	(25bps)	(25bps)	(~70bps)
1Q25	(25bps)	(25bps)	(~50bps)
2Q25	(25bps)	(25bps)	(~50bps)



Note: <sup>1</sup>3M Compounded SORA

### Forward30 4Cs strategic moves update (2/2)

#### Cross-sell

#### Fee and commission income



**2.0%** 



4.1%

YoY

QoQ

#### **Treasury client sales**



**3.3%** 



8.5%

YoY

QoQ

#### Wealth<sup>1</sup>

**AUM** 



**10.9%** 



**1.0%** 

YoY

QoQ

#### No of customers



**5.4%** 

YoY

0.8%

QoQ

#### **Capabilities**

46.2%

1H25 CIR

7.9%

Tech CIR



Agile delivery method with **24 projects** in the pipeline

#### Data & Al

2<sup>nd</sup> stage of Al journey, with role-specific Al assistants supporting RMs & call center





#### **Scaling up Digital Wealth**

- +65% in investment transactions in MY
- ~40% unit trust purchases via app in SG
  - ~40% investment account opened in ID

### GCFSO Observations



### **1H25 Key Highlights**

**Group NIM** 

2.16%

-5bps YoY-1bps QoQ

NOII/Total Income

31.1%

-80bps YoY +100bps QoQ Cost-to-Income

46.2%

+60bps YoY -140bps QoQ Profit Before Tax (RM)

5,275 mil

-0.5% YoY +0.8% QoQ

ROE

11.1%

-30bps YoY -50bps QoQ Gross Loans (RM)

449.1 bil

+3.6% YoY\* +0.5% QoQ\* Loan Loss Charge

29bps

+1bps YoY +6bps QoQ CET1

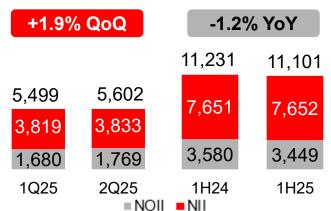
14.7%

+20bps YoY = QoQ

### **Key Business Highlights**

### Both NII & NOII driving QoQ topline growth

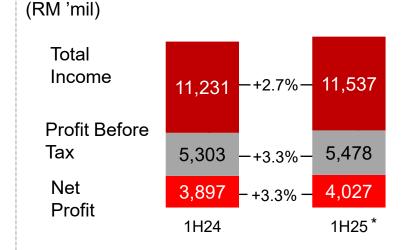
### Operating Income (RM 'mil)



#### **Operating Income growth**

Country	QoQ	YoY
Malaysia	4.5%	3.3%
Indonesia	(0.9%)	(11.1%)
Thailand	(9.9%)	(7.8%)
Singapore	1.1%	(0.5%)
Others	5.3%	10.4%

## Sustained underlying performance YoY on constant currency



#### **Operating Income growth (local currency)**

Country	QoQ	YoY
Malaysia	4.7%	3.8%
Indonesia	3.4%	(0.8%)
Thailand	(9.4%)	(7.6%)
Singapore	0.8%	5.7%
Others	6.3%	19.4%

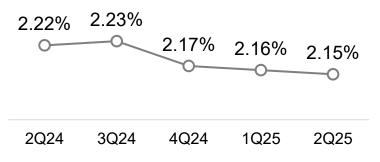
Note: \* On constant currency basis

### Sustaining stable NIMs despite multiple rate cuts

#### Banking book NIM



#### Group NIM



### **PBT** by Segment

#### Consumer **Banking**



**PBT** RM1,494 mil

YoY **▲** 0.3%

QoQ

**y** 9.9%

Improved Consumer performance YoY attributed to lower provisions; However, PBT was lower QoQ from weaker NII despite loan growth

#### **Wholesale Banking**



1H25

**Group PBT** 

RM5,275 mil

**V** 0.5%

**PBT** RM2,015 mil

YoY **7** 3.1%

QoQ **7** 5.3%

Wholesale performance declined due to weaker Corporate Banking topline performance

#### Commercial **Banking**

18%

PBT RM921 mil YoY

**V** 6.5%

QoQ **10.8%** 

D Commercial PBT declined YoY largely from timing of overlays and writebacks; PBT remained on a positive trend QoQ

#### CIMB Digital Assets & Group Funding

16%

**PBT** RM845 mil YoY

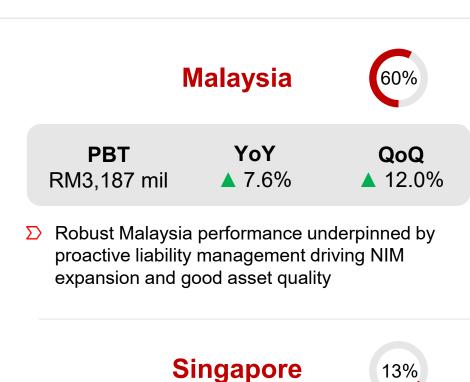
**▲** 12.7%

QoQ

**29.0%** 

Desitive momentum for CDA & Group Funding driven by strong TNGD performance and lower provisions

### **PBT** by Country



1H25 Group PBT RM5,275 mil ▼ 0.5%



Singapore

PBT RM691 mil

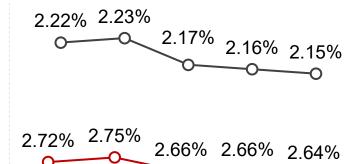
**YoY** ▼ 13.4%

**QoQ** ▼ 15.2%

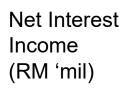
Improved Singapore topline performance despite volatile market conditions; lower PBT arising from absence of writebacks Weaker Thailand PBT attributed to NIM contraction due to rate movements and one-off adjustment

#### **Net Interest Income**

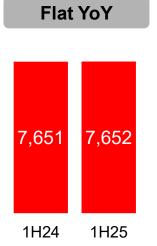
#### Net Interest Margin\*

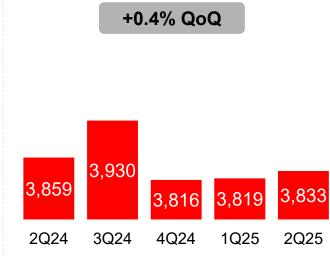


Country (%)	2Q25	1Q25	1H25	1H24
Group	2.15	2.16	2.16	2.21
Malaysia	1.80	1.79	1.80	1.76
Indonesia^	3.93	3.99	3.96	4.21
Thailand^	1.72	2.07	1.89	2.24
Singapore	1.45	1.29	1.37	1.41



NIM



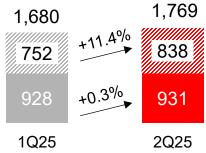


- Relatively flat NII QoQ and YoY as asset growth is offset by NIM contraction
- Solution of the Strategic Price of Strategic Pri

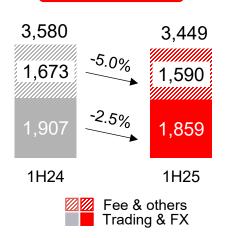
#### **Non-Interest Income**

#### **NOII Breakdown**

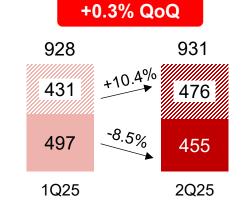




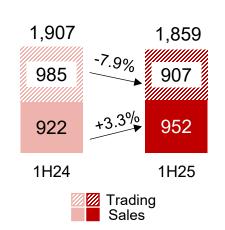
#### -3.7% YoY



#### Trading & FX



#### -2.5% YoY

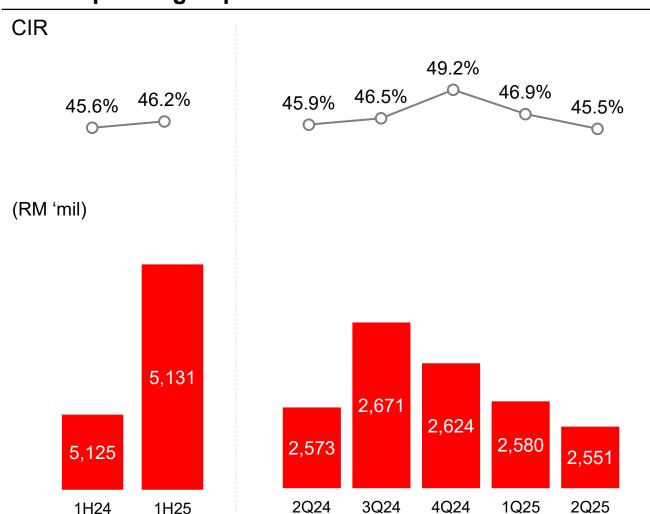


(RM 'mil)	2Q25	QoQ	1H25	YoY
Fee & commission	694	(4.1%)	1,418	2.0%
Trading & FX	931	0.3%	1,859	(2.5%)
Others	144	414.3%	172	(39.2%)
Total	1,769	5.3%	3,449	(3.7%)

- NOII +5.3% QoQ attributed to strong trading income and higher NPL sales; -3.7% YoY on lower NPL sales and trading income
- Sales growth weaker QoQ but improved YoY and continues to be a strategic focus

### **Operating Expenses**

#### **Total Operating Expenses**

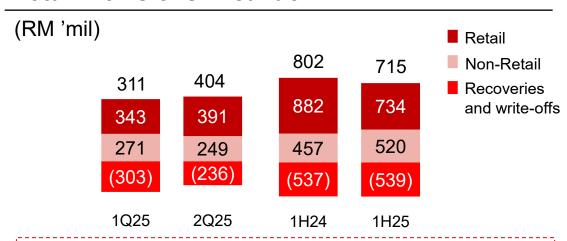


(RM 'mil)	2Q25	QoQ	1H25	YoY
Personnel	1,529	(3.8%)	3,118	(0.7%)
Establishment	171	(10.9%)	363	(8.3%)
Technology	435	(1.6%)	877	0.6%
Marketing	150	63.0%	242	58.2%
Admin & General	266	0.4%	531	(5.9%)
Total	2,551	(1.1%)	5,131	0.1%

- Maintained overall cost discipline while the Group continues to invest in Technology
- Opex stable YoY; whilst declining 1.1% QoQ from tactical controls in Personnel and Establishment. Uptick in Marketing related to campaigns and variable partnership costs
- ∑ 1H25 CIR increased 60bps YoY to 46.2% from negative JAWS; lower 140bps QoQ from reduced expenses

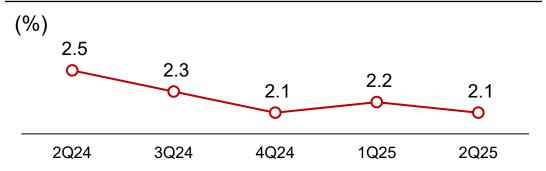
### **Asset Quality**

#### **Total Provisions Breakdown**

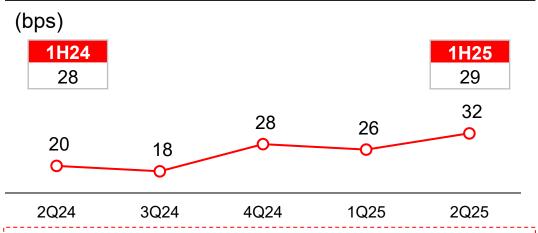


Overlay reallocation of RM500 mil in 2Q25 and RM100 mil in 1Q25 related to macro uncertainty

#### **Gross Impaired Loans Ratio**

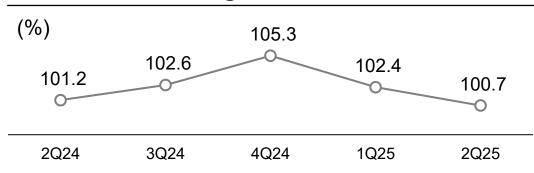


#### Loan Loss Charge\*



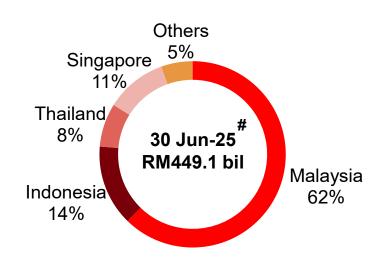
Loan loss charge increased 6bps QoQ due to lower writebacks and timing of overlay reallocation. Remains relatively stable YoY

#### **Allowance Coverage**



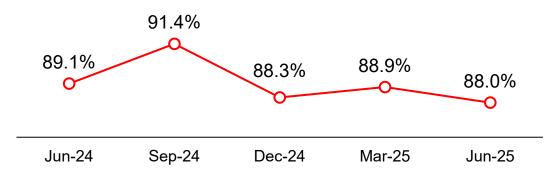
Note: \* Annualised

#### **Gross Loans**



(RM 'bil)	30 Jun-25	QoQ	YoY
Consumer Banking	238.8	0.4%	2.7%
Commercial Banking	76.3	0.4%	4.2%
Wholesale Banking	131.1	(1.8%)	(3.9%)
CIMB Digital Assets and Others	2.9	3.6%	7.4%
Total	449.1	(0.2%)	1.0%
Total on constant currency basis		0.5%	3.6%

#### **Loans-to-Deposit Ratio**



Notes: ~ Group figures on constant currency basis

#### **Loan Growth by Country (YoY)**

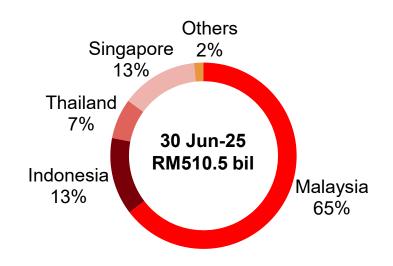
Country	(%)	Country	(%)
Group~	3.6%	Singapore	9.0%
Malaysia	2.6%	Thailand^	(2.6%)
Indonesia^	6.8%	Others*	1.2%

<sup>^</sup> In local currency

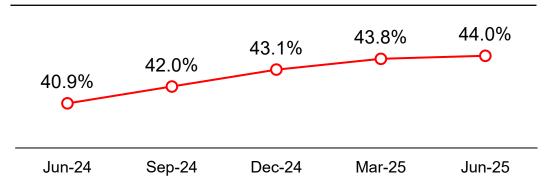
<sup>#</sup> Based on geographical location of counterparty

<sup>\*</sup> Including Cambodia, Vietnam and Philippines

### **Deposits**



#### **CASA Ratio**



Notes: ~	Group figure	es on con	stant curre	ncv basis

<sup>^</sup> In local currency

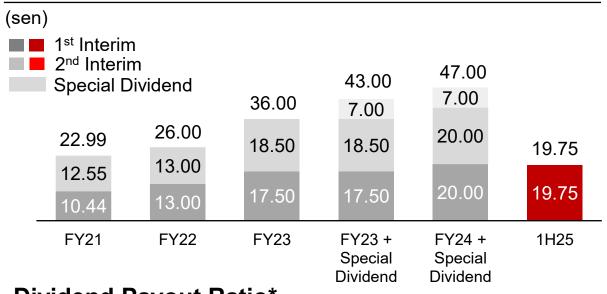
30 Jun-25	QoQ	YoY
225.3	(1.1%)	(0.1%)
93.7	2.3%	3.2%
185.7	2.7%	4.6%
5.8	(3.3%)	7.4%
510.5	0.8%	2.2%
	1.5%	4.9%
224.8	1.4%	10.0%
	225.3 93.7 185.7 5.8 <b>510.5</b>	225.3 (1.1%) 93.7 2.3% 185.7 2.7% 5.8 (3.3%) 510.5 0.8% 1.5%

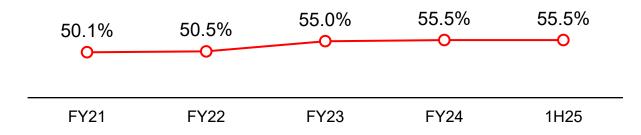
<b>Growth by</b>	Deposit	CASA		CASA Ratio	
Country (%)	Deposit	CASA	Jun-25	Mar-25	Jun-24
Malaysia	5.9	8.5	33.2	32.9	32.3
Indonesia^	4.8	10.9	69.0	67.4	64.4
Singapore <sup>^</sup>	0.5	17.1	54.2	53.7	46.5
Thailand^	2.1	39.6	76.8	75.3	56.2
Others*	22.5	27.1	-	-	-
Group~	4.9	13.7	44.0	43.8	40.9

<sup>\*</sup> Including Cambodia, Vietnam and Philippines

### **Dividend Payout**

#### **Dividend per share**



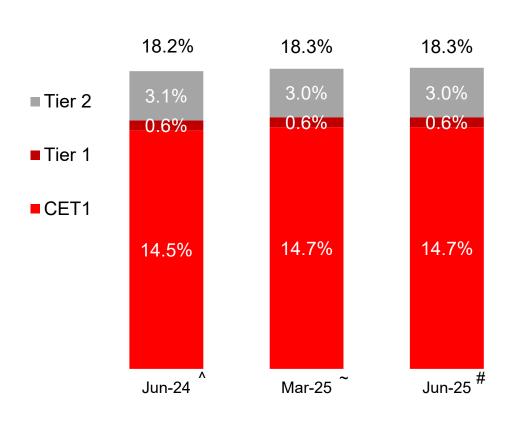


Period	Total dividend payout (RM 'bil)	Dividend per share (sen)	Dividend Yield # (%)
FY21	2.3	22.99	4.2
FY22	2.7	26.00	4.5
FY23	4.6	43.00	7.4
FY24	5.0	47.00	5.7
1H25	2.1	19.75	

- ∑ 1H25 dividend payout ratio of 55.5%
- ∑ Total dividends paid of RM2.1 bil

### **Capital and Liquidity Management**

#### **Capital Adequacy**



#### **Liquidity Coverage Ratios**

(%)	Jun-25	Mar-25	Jun-24
CIMB Bank*	146	147	136
CIMB Islamic*	127	131	131
CIMB Niaga	206	206	249
CIMB Thai	179	172	148

#### Notes:

<sup>^</sup> Post CIMBGH's proposed FY24 First Interim Dividend

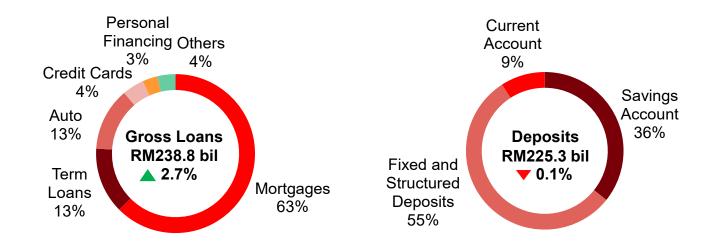
<sup>~</sup> Post CIMBGH's FY24 Second Interim Dividend with no DRS

<sup>#</sup> Post CIMBGH's Proposed FY25 First Interim Dividend with no DRS

<sup>\*</sup> Average LCR in line with standardised disclosure requirement in Bank Negara Malaysia's Policy Document issued on 15 Oct-24

### **Consumer Banking**

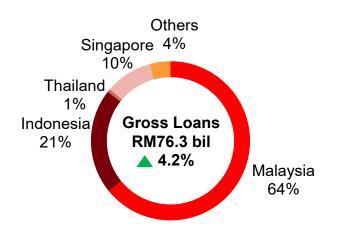
(RM 'mil)	2Q25	QoQ	1H25	YoY
Operating income	2,225	(2.1%)	4,497	(3.5%)
Overhead expenses	(1,244)	(2.2%)	(2,516)	(1.7%)
PPOP	981	(1.9%)	1,981	(5.8%)
(Provisions) / Writeback	(260)	20.9%	(475)	(22.5%)
Share of JV / Associates	(13)	(>1000.0%)	(12)	(>1000.0%)
PBT	708	(9.9%)	1,494	0.3%

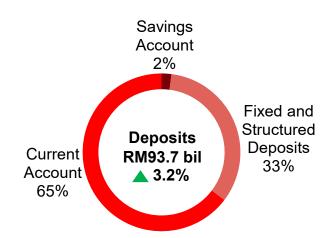


- Consumer Banking PBT declined 9.9%
  QoQ from NIM pressure and timing of
  overlay provisions. PBT grew 0.3% YoY
  driven by lower provisions offset by lower
  income from NIM pressure
- Provisions rose 20.9% QoQ and declined 22.5% YoY due to timing of reallocation of overlays
- ∑ Consumer loans +2.7% YoY (+4.0% on constant currency basis) from all core markets, while deposits declined 0.1% YoY attributed to Indonesia and Singapore

### **Commercial Banking**

(RM 'mil)	2Q25	QoQ	1H25	YoY
Operating income	1,047	4.2%	2,052	1.1%
Overhead expenses	(532)	2.1%	(1,053)	3.2%
PPOP	515	6.4%	999	(1.0%)
(Provisions) / Writeback	(31)	(34.0%)	(78)	225.0%
Share of JV / Associates	0	-	0	-
PBT	484	10.8%	921	(6.5%)

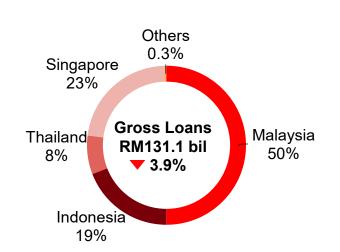


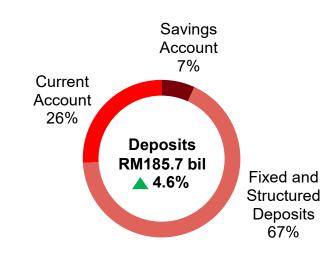


- ▶ PBT grew 10.8% QoQ from higher income and lower provisions but declined 6.5% YoY mainly from higher provisions
- ➤ NII declined 0.2% QoQ and 1.4% YoY due to lower NIM in Malaysia, Indonesia and Singapore from rate cuts; NOII grew 22.3% QoQ and 11.7% YoY from NPL sale in Indonesia
- ➤ Provisions were 34.0% lower QoQ but increased 225.0% YoY from overlays in Malaysia
- ∑ Commercial loans grew 4.2% YoY (+7.7% YoY on constant currency basis) with deposits +3.2% YoY (+6.5% on constant currency basis) from Malaysia, Indonesia and Singapore

### Wholesale Banking

(RM 'mil)	2Q25	QoQ	1H25	YoY
Operating income	1,559	1.0%	3,102	(3.1%)
Overhead expenses	(588)	0.2%	(1,175)	(3.5%)
PPOP	971	1.6%	1,927	(2.8%)
(Provisions) / Writeback	9	88.6%	88	8.3%
Share of JV / Associates	0	-	0	-
PBT	980	(5.3%)	2,015	(3.1%)



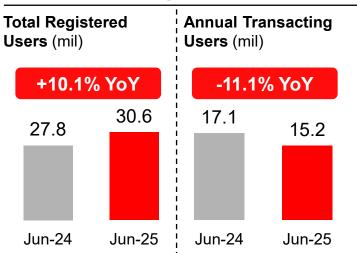


- ➤ Wholesale PBT declined 5.3% QoQ and 3.1% YoY driven by weaker Corporate Banking performance
- Lower ECL writeback QoQ and YoY mainly due to Singapore and Indonesia
- ∑ Loans were 3.9% lower YoY (+0.3% YoY on constant currency basis) from Malaysia and Thailand. Wholesale deposits grew 4.6% from Indonesia and Singapore
- ∑ Pipeline in 2H25 is strong, growth will likely pick up

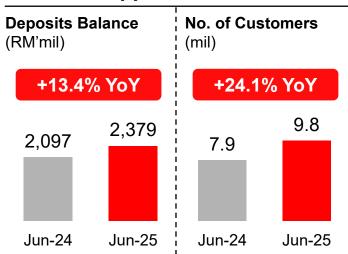
### CIMB Digital Assets & Group Funding

(RM 'mil)	2Q25	QoQ	1H25	YoY
Operating income	771	13.5%	1,450	8.3%
Overhead expenses	(187)	(6.5%)	(387)	18.0%
PPOP	584	21.9%	1,063	5.1%
(Provisions) / Writeback	(122)	(4.7%)	(250)	(4.2%)
Share of JV / Associates	14	(22.2%)	32	100.0%
PBT	476	29.0%	845	12.7%

#### Touch n' Go Digital



#### **CIMB Philippines**



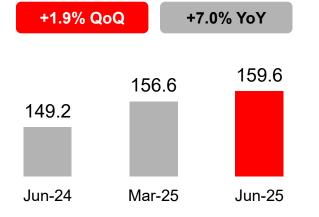
- ▶ PBT +29.0% QoQ and +12.7% YoY with TNGD continuing to be profitable, coupled with a stronger Group Funding performance
- CIMB Philippines grew to 9.8 mil customers as at Jun-25 (+24.1% YoY) with a deposit book of RM2.38 bil (+13.4% YoY)
- ➤ TNGD's ATU stood at 15.2 mil while the number of registered users +10.1% YoY to 30.6 mil as at Jun-25. GO+ investors reached 4.3 mil with total AUM of RM1.5 bil as at Jun-25

#### **CIMB** Islamic

(RM 'mil)	2Q25	QoQ	1H25	YoY
Operating income	1,143	2.3%	2,260	5.3%
Overhead expenses	(383)	(0.5%)	(768)	8.2%
PPOP	760	3.8%	1,492	3.8%
(Provisions) / Writeback	14	(108.3%)	(155)	(48.3%)
Share of JV / Associates	0	(100.0%)	1	0.0%
PBT	774	37.2%	1,338	17.6%

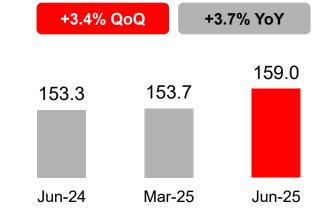
#### **Islamic Financing**

(RM 'mil)



#### Islamic Deposits ~

(RM 'mil)



- ▶ PBT grew 37.2% QoQ from higher topline and writeback; +17.6% YoY from sustained asset growth and lower provisions
- ➤ NFI +2.2% QoQ and 2.8% YoY driven by higher financing growth
- NOFI expanded 2.7% QoQ and 16.5% YoY from higher Trading & FX income
- ➤ Financing rose by 7.0% YoY and deposits grew 3.7% YoY. CIMB Islamic remains #2 in Malaysia by total Islamic assets, deposits and financing

Note: ~ Including investment accounts

### 2025 Outlook

- Expect business confidence to gradually improve with greater clarity around US tariffs
- Fully focused on the execution of Forward30 while staying nimble to respond to evolving macroeconomic conditions
- Continue to invest in technology and digital to enhance customer experience and support scalable growth
- Proactively managing cost of funds through active asset-liability management to preserve NIM stability
- Strong asset quality from sustainable loan growth and healthy LDR of 88.0% provide stability and capacity to fund future growth
- Well capitalised with ≥14.0% CET1 ratio, providing flexibility to optimise shareholder returns

	1H25	FY25 Guidance
ROE	11.1%	11.0-11.5%
Asset and Loan Growth*	6.1% 3.6%	5-7%
CIR	46.2%	<46.7%
Loan Loss Charge	29 bps	25-35 bps
CET1 (CIMB Group)	14.7%	≥14.0%

Note: \* On constant currency basis

## Thank you

## Appendices

### **Earnings Summary**

(RM 'mil)	2Q25	1Q25	QoQ	1H25	1H24	YoY	2Q24	YoY
Net interest income	3,833	3,819	0.4%	7,652	7,651	0.0%	3,859	(0.7%)
Non-interest income	1,769	1,680	5.3%	3,449	3,580	(3.7%)	1,743	1.5%
Operating income	5,602	5,499	1.9%	11,101	11,231	(1.2%)	5,602	0.0%
Overhead expenses	(2,551)	(2,580)	(1.1%)	(5,131)	(5,125)	0.1%	(2,573)	(0.9%)
PPOP	3,051	2,919	4.5%	5,970	6,106	(2.2%)	3,029	0.7%
Loan impairment	(408)	(288)	41.7%	(696)	(720)	(3.3%)	(316)	29.1%
Other provisions	4	(23)	(117.4%)	(19)	(82)	(76.8%)	17	(76.5%)
Share of JV / Associates	1	19	(94.7%)	20	(1)	>1000.0%	0	100.0%
PBT	2,648	2,627	0.8%	5,275	5,303	(0.5%)	2,730	(3.0%)
Net profit	1,889	1,973	(4.3%)	3,862	3,897	(0.9%)	1,961	(3.7%)
EPS (sen)	17.6	18.4	(4.3%)	36.0	36.5	(1.4%)	18.3	(3.8%)
ROE (Annualised)	10.9%	11.4%	(50bps)	11.1%	11.4%	(30bps)	11.5%	(60bps)

Note: \* On constant currency basis

### **Key Ratios**

(%)	2Q25	1Q25	QoQ	1H25	1H24	YoY	2Q24	YoY
ROE ~	10.9	11.4	<b>V</b>	11.1	11.4	▼	11.5	▼
NIM ~*	2.15	2.16	<b>V</b>	2.16	2.21	<b>V</b>	2.23	•
NIM banking book ~*	2.64	2.66	<b>V</b>	2.67	2.72	<b>V</b>	2.70	<b>V</b>
Non-interest income / total income	31.6	30.6		31.1	31.9	<b>V</b>	31.1	
Cost to income	45.5	46.9	▼	46.2	45.6		45.9	•
Allowance coverage (including regulatory reserve)	120.6	122.1	•	100.7	116.6	•	116.6	
Allowance coverage (excluding regulatory reserve)	100.7	102.4	•	100.7	101.2	•	101.2	•
Loan loss charge ~	0.32	0.26		0.29	0.28		0.20	<b>A</b>
Gross impaired loans ratio	2.1	2.2	<b>V</b>	2.1	2.5	lacksquare	2.5	▼
Net impaired loans ratio (Net of IA and PA)	(0.0)	(0.1)		(0.0)	(0.0)	=	(0.0)	=
ROA~	0.98	1.04	<b>V</b>	1.01	1.06	<b>V</b>	1.04	<b>V</b>
Book value per share (RM)	6.54	6.40	<b>A</b>	6.54	6.45		6.45	
Loan to Deposit (LDR)	88.0	88.9	<b>V</b>	88.0	89.1	<b>V</b>	89.1	<b>V</b>
CASA ratio	44.0	43.8	<b>A</b>	44.0	40.9	<b>A</b>	40.9	

Notes: ~ Annualised \* Daily Average

### **NOII** breakdown

(RM 'mil)	2Q25	1Q25	QoQ	1H25	1H24	YoY
Fee & commission	694	724	(4.1%)	1,418	1,390	2.0%
Brokerage	9	10	(10.0%)	19	19	0.0%
Asset management and security services	3	5	(40.0%)	8	10	(20.0%)
Trading & FX	931	928	0.3%	1,859	1,907	(2.5%)
Dividend income	21	12	75.0%	33	81	(59.3%)
Other income	111	1	>1,000.0%	112	173	(35.3%)
Total	1,769	1,680	5.3%	3,449	3,580	(3.7%)

### **PBT** by Segments

PBT (RM 'mil)	2Q25	1Q25	QoQ	1H25	1H24	YoY
Consumer Banking (28.3%)	708	786	(9.9%)	1,494	1,489	0.3%
Commercial Banking (17.5%)	484	437	10.8%	921	985	(6.5%)
Wholesale Banking (38.2%)	980	1,035	(5.3%)	2,015	2,079	(3.1%)
Corporate Banking (19.3%)	480	537	(10.6%)	1,017	1,224	(16.9%)
Treasury & Markets ~ (17.6%)	464	468	(0.9%)	932	791	17.8%
Investment Banking + (1.3%)	36	30	20.0%	66	64	3.1%
CIMB Digital Assets & Group Funding# (16.0%)	476	369	29.0%	845	750	12.7%
РВТ	2,648	2,627	0.8%	5,275	5,303	(0.5%)

Notes: ~ Including treasury operations, markets and transaction banking

<sup>+</sup> Including advisory, equities, capital markets, private banking and research

<sup>#</sup> Including asset management, strategic investments, capital investments in fixed income securities and investment in Group's proprietary capital

### **PBT** by Segment and Country

Consumer Banking	2Q25	1Q25	QoQ	1H25	1H24	YoY
Malaysia (RM 'mil)	490	493	(0.6%)	983	917	7.2%
Indonesia (IDR 'bil)	784	819	(4.3%)	1,603	1,600	0.2%
Thailand (THB 'mil)	(477)	219	(317.8%)	(258)	(130)	(98.5%)
Singapore (SGD 'mil)	21	9	133.3%	30	27	11.1%
Others * (RM 'mil)	9	11	(18.2%)	20	19	5.3%
PBT (RM 'mil)	708	786	(9.9%)	1,494	1,489	0.3%
Commercial Banking	2Q25	1Q25	QoQ	1H25	1H24	YoY
Malaysia (RM 'mil)	295	263	12.2%	558	681	(18.1%)
Indonesia (IDR 'bil)	330	214	54.2%	544	235	131.5%
Thailand (THB 'mil)	(4)	40	(110.0%)	36	19	89.5%
Singapore (SGD 'mil)	23	29	(20.7%)	52	58	(10.3%)
Others * (RM 'mil)	23	16	43.8%	39	28	39.3%
PBT (RM 'mil)	484	437	10.8%	921	985	(6.5%)
Wholesale Banking	2Q25	1Q25	QoQ	1H25	1H24	YoY
Malaysia (RM 'mil)	599	511	17.2%	1,110	986	12.6%
Indonesia (IDR 'bil)	773	886	(12.8%)	1,659	1,697	(2.2%)
Thailand (THB 'mil)	414	600	(31.0%)	1,014	1,165	(13.0%)
Singapore (SGD 'mil)	35	60	(41.7%)	95	120	(20.8%)
Others * (RM 'mil)	9	7	28.6%	16	15	6.7%
PBT (RM 'mil)	980	1,035	(5.3%)	2,015	2,079	(3.1%)

Note: \* Includes Cambodia, Vietnam and Philippines

### **Consumer Banking Key Highlights**

Malaysia	QoQ	YoY
Consumer Gross Loans	0.8%	4.0%
Mortgages	0.8%	4.4%
Wealth	(1.4%)	(5.8%)
Auto	1.4%	4.9%
Credit cards	1.8%	10.1%
Consumer Deposits	0.0%	5.1%
CASA	(1.2%)	0.2%
Fixed & structured deposits	0.6%	7.7%

Thailand ^	QoQ	YoY
Consumer Gross Loans	(0.6%)	1.3%
Mortgages	0.1%	2.8%
Auto	(3.4%)	(4.8%)
Consumer Deposits	3.0%	5.8%
CASA	10.0%	45.3%
Fixed & structured deposits	(13.8%)	(42.3%)

Indonesia ^	QoQ	YoY
Consumer Gross Loans	(0.1%)	4.7%
Mortgages	0.1%	(2.5%)
Auto	(0.5%)	26.7%
Credit cards	0.4%	0.1%
Consumer Deposits	1.0%	(1.0%)
CASA	1.9%	4.6%
Fixed & structured deposits	(0.6%)	(10.8%)

Singapore ^	QoQ	YoY
Consumer Gross Loans	3.5%	7.1%
Mortgages	0.1%	(0.6%)
Wealth	8.0%	16.0%
Credit cards	1.5%	2.1%
Consumer Deposits	(5.8%)	(5.0%)
CASA	(10.8%)	20.0%
Fixed & structured deposits	(0.0%)	(21.8%)

Note: ^ On constant currency basis

### **CIMB Niaga: Earnings Summary**



(IDR 'bil)	2Q25	1Q25	QoQ	1H25	1H24	YoY
Net interest income	3,305	3,319	(0.4%)	6,624	6,655	(0.5%)
Non interest income	1,450	1,423	1.9%	2,873	2,929	(1.9%)
Operating income	4,755	4,742	0.3%	9,497	9,584	(0.9%)
Overhead expenses	(2,141)	(2,183)	(1.9%)	(4,324)	(4,209)	2.7%
PPOP	2,613	2,559	2.1%	5,172	5,375	(3.8%)
Provisions	(422)	(316)	33.4%	(738)	(983)	(24.9%)
PBT	2,191	2,243	(2.3%)	4,434	4,392	1.0%
Net Profit	1,650	1,805	(8.6%)	3,455	3,407	1.4%
EPS (Reported)	65.63	71.80	(8.6%)	0.14	0.14	1.3%
PBT (RM 'mil)	571	610	(6.4%)	1,182	1,306	(9.5%)
Net profit (RM 'mil)	429	491	(12.6%)	921	1,013	(9.1%)
ROE (Annualised)	13.1%	14.0%	(90bps)	13.5%	13.3%	20bps

Note: As per CIMB Niaga 2Q25 Analyst Presentation

### **CIMB Niaga: Key Ratios**



(Consolidated, %)	2Q25	1Q25	QoQ	1H25	1H24	YoY
ROE ^	13.1	14.0	<b>V</b>	13.5	13.3	<b>A</b>
NIM ^	3.93	3.99	▼	3.96	4.21	<b>V</b>
Cost to Income	45.0	46.0	▼	45.5	43.9	
Loan Loss Coverage #	233.9	249.7	▼	233.9	253.1	<b>V</b>
Allowance Coverage	110.7	109.9		110.7	113.4	<b>V</b>
Loan Loss Charge ^	0.8	0.5		0.7	0.9	•
Gross Impaired Loans Ratio	3.9	4.1	•	3.9	4.7	▼
Gross NPL (BI Definition) #	1.9	1.9	=	1.9	2.1	•
ROA^	1.8	2.0	•	1.9	2.0	<b>V</b>
Loan to Deposit (LDR)	87.3	89.3	•	87.3	85.7	
CAR	24.0	24.8	▼	24.0	22.7	
CASA ratio	69.0	67.4		69.0	65.2	

Notes: As per CIMB Niaga 2Q25 Analyst Presentation # Based on BI definition ^ Annualised and monthly average

### **CIMB Thai: Earnings Summary**



Before GAAP Adjustments (THB 'mil)	2Q25	1Q25	QoQ	1H25	1H24	YoY
Net interest income	1,895	2,199	(13.8%)	4,093	4,739	(13.6%)
Non interest income	1,302	1,385	(6.0%)	2,687	2,299	16.9%
Operating income	3,197	3,584	(10.8%)	6,780	7,038	(3.7%)
Overhead expenses	(1,824)	(1,707)	6.8%	(3,530)	(4,363)	(19.1%)
PPOP	1,373	1,877	(26.8%)	3,250	2,675	21.5%
Provisions	(1,153)	(829)	39.1%	(1,981)	(1,064)	86.2%
PBT	220	1,048	(79.0%)	1,269	1,611	(21.2%)
Net Profit	175	838	(79.2%)	1,013	1,295	(21.8%)
EPS (THB)	0.01	0.02	(79.2%)	0.03	0.04	(21.8%)
Net Profit (RM 'mil) ~	23	110	(79.2%)	132	172	(22.9%)
PBT (RM 'mil) *	29	138	(78.8%)	167	198	(15.7%)
Net profit (RM 'mil) *	23	111	(79.0%)	133	159	(16.3%)
ROE (Annualised)	1.4%	6.7%	(530bps)	4.0%	5.4%	(140bps)

Notes: ~ Local GAAP

<sup>\*</sup> After GAAP and MFRS 139 adjustments

### **CIMB Thai: Key Ratios**



(Consolidated, %)	2Q25	1Q25	QoQ	1H25	1H24	YoY
ROE ^	1.4	6.7	<b>V</b>	4.0	5.4	<b>V</b>
NIM ^	1.72	2.07	▼	1.89	2.24	<b>V</b>
Cost to Income	57.0	47.6		52.1	62.0	<b>V</b>
Loan Loss Coverage **	155.9	134.3		155.9	121.3	
Loan Loss Charge ^	1.9	1.3		144.8	77.9	
Gross NPL ratio **	2.6	2.6	=	2.6	2.9	<b>V</b>
ROA	0.1	0.6	▼	0.4	0.5	<b>V</b>
Loan to Deposit	81.5	84.0	•	81.5	85.7	<b>V</b>
Modified LDR ***	77.2	79.3	<b>V</b>	77.2	79.5	<b>V</b>
CAR *	21.2	20.8		21.2	19.9	
CASA ratio #	76.9	75.3		76.9	56.2	

Notes: \* Bank Only

<sup>\*\*</sup> Excluding STAMC

<sup>\*\*\* (</sup>Loan + MM) / (Deposit + MM + BE + S/T debenture + structured debenture)

<sup>^</sup> Annualised

<sup>#</sup> Fixed deposit receipt call reclassified as savings from fixed deposits

### **IB Market Share and Ranking (1)**

	1H	25	1H24		
	Market Share Rank		Market Share	Rank	
DCM Domestic Sukuk	23.6% 24.1%	2 2	27.8% 27.7%	2 2	
M&A	-	-	31.3%	3	
Syndication ^	-	-	10.1%	5	
IPO	-	-	10.3%	3	
ECM	3.2%	8	25.9%	1	

	1H	25	1H24		
	Market Share	Rank	Market Share	Rank	
DCM	4.2%	8	4.2%	8	
M&A	89.6%	1	-	-	
Syndication ^	3.3%	15	1.5%	15	
IPO	14.5%	3	-	-	
ECM	14.5%	3	-	-	

	1H	25	1H24		
	Market Share	Rank	Market Share	Rank	
DCM	8.9%	6	11.0%	4	
M&A	-	-	-	-	
Syndication ^	-	-	-	-	
IPO	-	-	-	-	
ECM	-	-	-	-	

<b>(</b> ::	1H25		1H24	
<u>C.</u>	Market Share	Rank	Market Share	Rank
DCM	1.5%	9	1.4%	12
M&A	-	-	-	-
Syndication ^	2.4%	12	1.1%	25
IPO	-	-	-	-
ECM	0.2%	11	-	-

### **IB Market Share and Ranking (2)**

ASEAN	1H25		1H24	
	Market Share	Rank	Market Share	Rank
DCM	10.8%	1	11.0%	1
M&A	13.0%	5	6.0%	13
Syndication ^	2.0%	15	2.0%	15
IPO	4.5%	8	4.3%	9
ECM	3.3%	12	12.2%	2

Asia (ex-Japan) *	1H25		1H24	
	Market Share	Rank	Market Share	Rank
DCM	0.4%	58	0.4%	53
M&A	1.6%	22	1.2%	23
Syndication ^	0.7%	37	0.4%	50
IPO	0.6%	51	0.6%	43
ECM	0.1%	74	1.0%	20

	1H25		1H24	
Global	Market Share	Rank	Market Share	Rank
Sukuk	3.9%	7	3.7%	10

Sources: Dealogic, Bloomberg, Local Stock Exchanges and internal data

Note: ^ Mandated lead arranger
\* Excluding A-Share