# CIMB GROUP HOLDINGS BERHAD (Company Number 50841-W) CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2012

	Note	31 Mar 2012 RM'000	The Group 31 Dec 2011 (Restated) RM'000	1 Jan 2011 (Restated) RM'000
ASSETS				
Cash and short-term funds		30,968,097	34,668,845	27,185,260
Reverse repurchase agreements		4,443,338	4,230,482	3,804,662
Deposits and placements with banks and other financial institutions		7,279,441	4,174,012	11,745,823
Financial investments at fair value through profit or loss	A8	21,640,362	13,665,700	17,082,596
Derivative financial instruments	A21 (i)	3,676,517	4,274,073	3,577,155
Financial investments available-for-sale	A9	21,115,299	18,421,118	15,115,438
Financial investments held-to-maturity	A10	11,396,906	12,460,832	10,820,500
Loans, advances and financing	A11	183,419,585	183,838,777	159,181,385
Other assets	A12	7,878,982	6,518,355	7,353,522
Deferred tax assets		54,524	49,998	15,269
Tax recoverable		126,145	139,258	98,358
Statutory deposits with central banks		5,388,073	5,084,105	1,410,436
Investment in associates and jointly controlled entities		1,359,361	1,357,866	680,293
Property, plant and equipment		1,481,501	1,458,400	1,442,948
Investment properties		8,110	8,653	61,216
Prepaid lease payments		169,070	170,564	185,542
Goodwill		8,139,539	8,242,489	8,151,432
Intangible assets		1,562,608	1,611,879	1,551,332
	_	310,107,458	300,375,406	269,463,167
Non-current assets held for sale		14,324	17,248	59,050
TOTAL ASSETS	_	310,121,782	300,392,654	269,522,217
LIABILITIES AND EQUITY				
Deposits from customers	A13	229,838,761	221,933,142	199,845,664
Deposits and placements of banks and other financial institutions	A14	16,136,980	12,964,309	13,092,157
Repurchase agreements	7117	1,409,831	1,067,946	33,087
Derivative financial instruments	A21 (i)	3,570,326	4,217,291	3,748,516
Bills and acceptances payable	7121 (1)	5,787,423	7,566,691	4,532,446
Other liabilities	A15	8,002,502	6,827,810	8,624,668
Deferred tax liabilities	1110	142,981	181,475	49,590
Current tax liabilities		504,781	483,820	322,789
Amount due to Cagamas Berhad		<u>-</u>	-	107,523
Bonds	В7	499,416	521,225	423,982
Other borrowings	В7	5,333,431	5,324,032	3,783,587
Subordinated notes	В7	11,178,056	11,417,980	9,675,340
Non-cumulative guaranteed and redeemable preference shares		865,685	881,016	860,162
TOTAL LIABILITIES	_	283,270,173	273,386,737	245,099,511
Outliness does conited		7 422 775	7 422 775	7 422 775
Ordinary share capital Reserves		7,432,775	7,432,775 18,647,045	7,432,775
Less: Shares held under trust		18,475,732	, ,	15,917,282
		(563) (30)	(563) (30)	(563) (21)
Treasury shares, at cost	L	25,907,914	26,079,227	23,349,473
		, ,		
Perpetual preference shares		200,000	200,000	200,000
Non-controlling interests TOTAL EQUITY	_	743,695	726,690	873,233
TOTAL EQUITY	_	26,851,609	27,005,917	24,422,706
TOTAL LIABILITIES AND EQUITY	_	310,121,782	300,392,654	269,522,217
COMMITMENTS AND CONTINGENCIES	A21 (ii)	417,427,022	414,197,407	349,069,257
Net assets per share attributable to owners of the Parent (RM)	<u>-</u>	3.49	3.51	3.14

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2011.

## CIMB GROUP HOLDINGS BERHAD

# (Company Number 50841-W) CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED 31 MARCH 2012

The Group

		1st quarter ended		Three months ended			
		31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011		
	Note	RM'000	RM'000	RM'000	RM'000		
Interest income	A16	3,301,229	2,957,553	3,301,229	2,957,553		
Interest expense	A17	(1,563,551)	(1,363,447)	(1,563,551)	(1,363,447)		
Net interest income		1,737,678	1,594,106	1,737,678	1,594,106		
Income from Islamic Banking operations	A24(c)	375,879	340,477	375,879	340,477		
Net non-interest income	A18	1,141,996	815,800	1,141,996	815,800		
		3,255,553	2,750,383	3,255,553	2,750,383		
Overheads	A19	(1,792,473)	(1,545,432)	(1,792,473)	(1,545,432)		
Profit before allowances		1,463,080	1,204,951	1,463,080	1,204,951		
Allowance for impairment losses on loans, advances and financing	A20	(143,785)	(6,174)	(143,785)	(6,174)		
Allowance (made)/written back for impairment losses on other receivables		(10,600)	491	(10,600)	491		
Allowance written back for commitments and contingencies		738	1,905	738	1,905		
Allowance made for other impairment losses	•	(2,011)	(778)	(2,011)	(778)		
		1,307,422	1,200,395	1,307,422	1,200,395		
Share of results of jointly controlled entities		1,823	10,106	1,823	10,106		
Share of results of associates		31,977	22,070	31,977	22,070		
Profit before taxation		1,341,222	1,232,571	1,341,222	1,232,571		
Taxation	B4	(318,253)	(299,317)	(318,253)	(299,317)		
Profit for the period		1,022,969	933,254	1,022,969	933,254		
	•						
Profit for the period attributable to :		1 010 ((=	016.511	1 010 66	016.511		
Owners of the Parent		1,010,667 12,302	916,511 16,743	1,010,667 12,302	916,511		
Non-controlling interests		12,302	10,743	12,302	16,743		
	•	1,022,969	933,254	1,022,969	933,254		
Earnings per share (sen):							
- Basic	B9(a)	13.6	12.3	13.6	12.3		
- Fully diluted	B9(b)	N/A	N/A	N/A	N/A		

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2011.

## CIMB GROUP HOLDINGS BERHAD

# (Company Number 50841-W) CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2012

	The Group					
	1st quarte		Three months ended			
	31 Mar 2012 RM'000	31 Mar 2011 RM'000	31 Mar 2012 RM'000	31 Mar 2011 RM'000		
Profit for the period	1,022,969	933,254	1,022,969	933,254		
Other comprehensive income:						
Revaluation reserve-financial investments available-for-sale	(30,267)	(55,869)	(30,267)	(55,869)		
- Net gain from change in fair value						
- as previously reported	-	(57,231)	-	(57,231)		
- movement during the period/effect of adopting MFRS 1	99,330	(9,608)	99,330	(9,608)		
- Realised gain transferred to statement of income on						
disposal and impairment	(148,915)	(941)	(148,915)	(941)		
- Income tax effects						
- as previously reported	-	8,180	-	8,180		
- movement during the period/effect of adopting MFRS 1	22,475	2,775	22,475	2,775		
- Currency translation difference	(3,157)	956	(3,157)	956		
Net investment hedge	69,673	59,158	69,673	59,158		
Hedging reserve- cash flow hedge						
- Net gain from change in fair value	(13)	-	(13)	-		
Exchange fluctuation reserve						
- Currency translation differences in respect of foreign operations	(490,273)	(23,091)	(490,273)	(23,091)		
Share of other comprehensive income of associate	(8,613)	-	(8,613)			
Other comprehensive expense for the period, net of tax	(459,493)	(19,802)	(459,493)	(19,802)		
Total comprehensive income for the period	563,476	913,452	563,476	913,452		
Total comprehensive income for the period attributable to: Owners of the Parent	562,946	897,064	562,946	897,064		
Non-controlling interests	530	16,388	530	16,388		
· ·	563,476	913,452	563,476	913,452		
	200,470	713,132	300,170	715,152		

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2011

# CIMB GROUP HOLDINGS BERHAD (Company Number 50841-W) CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2012

						Attribu	table to owner	s of the Parent								
The Group 31 March 2012	Share capital RM'000	Share premium- ordinary shares RM'000	Statutory reserve RM'000	Capital reserve RM'000	Exchange fluctuation reserve RM'000	Shares held under trust RM'000	Treasury shares RM'000	Revaluation reserve - financial investments available- for-sale RM'000	Other reserves RM'000	Share-based payment reserve RM'000	Regulatory reserve* RM'000	Retained earnings RM'000	Total RM'000	Perpetual preference shares RM'000	Non-controlling interests RM'000	Total RM'000
At 1 January 2012, as previously reported Effect of adopting MFRS1	7,432,775	4,192,596	4,103,591	137,104	(172,673)	(563)	(30)	535,762 142,757	20,094	374,332	490,627	8,822,855	25,936,470 142,757	200,000	726,690	26,863,160 142,757
Adjusted 1 January 2012	7,432,775	4,192,596	4,103,591	137,104	(172,673)	(563)	(30)	678,519	20,094	374,332	490,627	8,822,855	26,079,227	200,000	726,690	27,005,917
Profit for the financial period	-	-	- (55)	-	- (477,350)	-	-	(39,497)	69.853	(672)	-	1,010,667	1,010,667 (447,721)	-	12,302 (11,772)	1,022,969 (459,493)
Other comprehensive income (net of tax) - financial investments available-for-sales			(55)		(4//,350)			(39,497)	69,853	(6/2)			(30,884)		(11,7/2)	(30,267)
- net investment hedge	_	_	_	-	_	_	_	(50,004)	69,866	-	-	_	69,866	_	(193)	69,673
- hedging reserve - cash flow hedge	-	-	-	-	-	-	-	-	(13)		-	-	(13)	-	`- ´	(13)
<ul> <li>currency translation difference</li> <li>share of other comprehensive income of</li> </ul>	-	-	(55)	-	(477,350)	-	-	-	-	(672)	-	-	(478,077)	-	(12,196)	(490,273)
associate	_	-	-	-		-	-	(8,613)			-		(8,613)	-		(8,613)
Total comprehensive income for the period Dividend for the financial year ended	-	-	(55)	-	(477,350)	-	-	(39,497)	69,853	(672)	-	1,010,667	562,946	-	530	563,476
31 December 2011 - single tier second interim dividend	-	_	-	-	-	_	-	_	-	_	_	(743,277)	(743,277)	-	-	(743,277)
Non-controlling interest share of dividend	-	-	-	-	-	-	-	-	-	-	-			-	(608)	(608)
Transfer to regulatory reserve Arising from reorganisation of investment in subsidiaries and deemed disposal of	-	-	-	-	-	-	-	-	-	-	60,782	(60,782)	-	-	-	-
subsidiaries	_	_	_	_	_	_	_	_	_	_	_	_	_	_	17.083	17,083
Purchase of treasury shares	_	_	-	-	_	_	_	-	_	_	_	_	_	-	-	-
Share-based payment expense	-	-	-	-	-	-	-	-	-	9,018	-	-	9,018	-	-	9,018
At 31 March 2012	7,432,775	4,192,596	4,103,536	137,104	(650,023)	(563)	(30)	639,022	89,947	382,678	551,409	9,029,463	25,907,914	200,000	743,695	26,851,609

<sup>\*</sup> Regulatory reserve is maintained as an additional credit risk absorbent to ensure robustness on the loan impairment assessment methodology with the adoption of FRS 139 beginning 1 January 2010

# CIMB GROUP HOLDINGS BERHAD (Company Number 50841-W) CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 31 MARCH 2011

						Attribu	itable to owner	s of the Parent								
The Group 31 March 2011																
	Share capital RM'000	Share premium- ordinary shares RM'000	Statutory reserve RM'000	Capital reserve RM'000	Exchange fluctuation reserve RM'000	Shares held under trust RM'000	Treasury shares RM'000	Revaluation reserve - financial investments available- for-sale RM'000	Other reserves RM'000	Share-based payment reserve RM'000	Regulatory reserve* RM'000	Retained earnings RM'000	Total RM'000	Perpetual preference shares RM'000	Non-controlling interests RM'000	Total RM'000
At 1 January 2011	7,432,775	4,192,596	3,935,308	136,954	(347,337)	(563)	(21)	474,673	131,736	318,071	117,595	6,838,179	23,229,966	200,000	873,233	24,303,199
Effect of adopting MFRS1 Adjusted 1 January 2011	7,432,775	4,192,596	3,935,308	136,954	(347,337)	(563)	(21)	119,507 594,180	131,736	318,071	117,595	6,838,179	119,507 23,349,473	200,000	873,233	119,507 24,422,706
Profit for the financial period	-	-	-	-	-	-	-	-	-	-	-	916,511	916,511	-	16,743	933,254
Other comprehensive income (net of tax)		-	6	-	(23,324)	-	-	(55,168)	59,063	(24)	-	-	(19,447)	-	(355)	(19,802)
- financial investments available-for-sales	-	-	-	-	-	-	-	(55,168)	-	-	-	-	(55,168)	-	(701)	(55,869)
<ul> <li>net investment hedge</li> <li>currency translation difference</li> </ul>	-	-	- 6	-	(23,324)	-	-	-	59,063	(24)	-	-	59,063 (23,342)	-	95 251	59,158 (23,091)
Total comprehensive income for the period		-	6	-	(23,324)	-	-	(55,168)	59,063	(24)	-	916,511	897,064	-	16,388	913,452
Dividend for the financial year ended 31 December 2010																
- second interim dividend	-	-	-	-	-	-	-	-	-	-	-	(594,622)	(594,622)	-	-	(594,622)
Transfer to regulatory reserve Arising from reorganisation of investment in subsidiaries and deemed disposal of	-	-	-	-	-	-	-	-	-	-	91,401	(91,401)	· · · ·	-	-	-
subsidiaries and deemed disposal of															(205,339)	(205,339)
Rights issue of a subsidiary			-	-				-	-			(500)	(500)		10,290	9,790
Bonus issue and capital repayment												(300)	(300)		10,270	2,770
of a subsidiary	-	-	-	-	-	_	_	-	-	-	_	(1,795)	(1,795)	_	1,795	_
Purchase of treasury shares	-	-	-	-	-	-	(4)	-	-	-	-		(4)	-	-	(4)
Non-controlling interest share of dividend	-	-	-	-	-	-	-	-	-		-	-		-	(7)	(7)
Share-based payment expense		-		-	(250 ((1)	- (5(2)	- (2.5)	-	-	6,550	-	-	6,550	-	-	6,550
At 31 March 2011	7,432,775	4,192,596	3,935,314	136,954	(370,661)	(563)	(25)	539,012	190,799	324,597	208,996	7,066,372	23,656,166	200,000	696,360	24,552,526

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2011

## CIMB GROUP HOLDINGS BERHAD

(Company Number 50841-W)

# CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2012

	The Gro	oup
	31 Mar 2012 RM'000	31 Mar 2011 RM'000
Profit before taxation Adjustments for non-operating and non-cash items	1,341,222 (67,650)	1,232,571 (44,647)
Operating profit before changes in working capital	1,273,572	1,187,924
Net changes in operating assets Net changes in operating liabilities	(12,651,358) 10,815,599 (1,835,759)	(4,284,514) 1,795,606 (2,488,908)
Cash flows used in operations	(562,187)	(1,300,984)
Taxation paid	(270,413)	(226,125)
Net cash flows used in operating activities	(832,600)	(1,527,109)
Net cash flows used in investing activities	(1,547,382)	(708,797)
Net cash flows (used in)/generated from financing activities	(961,730)	41,500
Net decrease in cash and cash equivalents during the financial period	(3,341,712)	(2,194,406)
Effects of exchange rate changes	(359,036)	(330,373)
Cash and short-term funds at beginning of the financial period	34,668,845	27,185,260
Cash and short-term funds at end of the financial period	30,968,097	24,660,481
Statutory deposits with Bank Indonesia* Monies held in trust	(3,779,192) (434,744)	(3,284,314) (332,168)
Cash and cash equivalents at end of the financial period	26,754,161	21,043,999

<sup>\*</sup> This represent non-interest bearing statutory deposits of a foreign subsidiary maintained with Bank Indonesia in compliance with their applicable legislation which is not readily available for use by the Group.

 $The \ unaudited\ condensed\ interim\ financial\ statements\ should\ be\ read\ in\ conjunction\ with\ the\ audited\ financial\ statements\ for\ the\ financial\ year\ ended\ 31\ December\ 2011$ 

#### **PART A - EXPLANATORY NOTES**

#### A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the financial period ended 31 March 2012 have been prepared under the historical cost convention, except for financial assets held for trading, financial investments available-for-sale, derivative financial instruments, investment properties and non-current assets/disposal groups held for sale, that have been measured at fair value.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board and paragraph 9.22 of Bursa Malaysia Securities Berhad's Listing Requirements. The unaudited condensed interim financial statements also comply with IAS 134 Interim Financial Reporting issued by International Accounting Standard Board. For the periods up to and including the year ended 31 December 2011, the Group prepared its financial statements in accordance with Financial Reporting Standards ("FRS").

The unaudited condensed interim financial statements should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2011. The explanatory notes attached to the condensed interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2011.

These unaudited condensed interim financial statements are the Group's first MFRS condensed interim financial statements for part of the period covered by the Group's first MFRS annual financial statements for the year ending 31 December 2012. MFRS 1 First-Time Adoption of Malaysian Financial Reporting Standards ("MRFS 1") has been applied.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 December 2011, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 January 2012:

MFRS 139 " Financial instruments: recognition and measurement"

Revised MFRS 124 "Related party disclosures"

Amendment to MFRS 112 "Income taxes"

IC Interpretation 19 "Extinguishing financial liabilities with equity instruments"

Amendment to IC Interpretation 14 "MFRS 19 - The limit on a defined benefit assets, minimum funding requirements and their interaction"

Amendment to MFRS 101 " Presentation of items of other comprehensive income"

Amendment to MFRS 1 "First time adoption on fixed dates and hyperinflation"

Amendment to MFRS 7 "Financial instruments: Disclosures on transfers of financial assets"

Other than the adoption of "MFRS 1" which will result to designate a previously recognised financial investments held-to-maturity as a financial investments available-for-sale, the adoption of the other new standards, amendments to published standards and interpretations are not expected to have impact on the financial results of the Group and the Company.

In preparing its opening MFRS Statement of Financial Position as at 1 January 2011 (which is also the date of transition), the Group has adjusted the amounts previously reported in Financial Statements prepared in accordance with FRS. The impact of the adoption of MFRS 1 "First time adoption of MFRS" is disclosed in Note A25(i).

The unaudited condensed interim financial statements incorporate those activities relating to Islamic banking which have been undertaken by the Group. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

The preparation of unaudited condensed interim financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group and Company's accounting policies. Although these estimates and assumptions are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

#### A2. CHANGES IN ESTIMATES

Beginning 1 January 2012, there is a change in accounting estimate on the method to compute unwinding income. Unwinding income in individual and portfolio impairment allowances were reclassed to loans, advances and financing following the change in accounting estimate. The change in accounting estimate has been applied prospectively.

#### A3. ISSUANCE AND REPAYMENT OF DEBT AND EQUITY SECURITIES

Other than detailed below, there were no other new shares issuance, repayment of debt securities, share buy backs and share cancellations, or resale of shares held as treasury shares during the three-month period ended 31 March 2012:-

a) From 25 January 2012 to 31 March 2012, the Company purchased 12 of its own shares from the open market at an average market price of RM9.20 per share. The total consideration paid for the purchase of own shares, including transaction costs was RM0.11 thousand.

Subsequent to the financial period ended 31 March 2012, the Company purchased 1 of its own shares from the open market at an average market price of RM7.41 per share. The total consideration paid for the purchase of own shares, including transaction costs was RM0.02 thousand.

The shares purchased were held as treasury shares in accordance with Section 67A subsection 3(A)(b) of the Companies Act, 1965.

b) On 23 February 2012, the Company announced that it will be seeking its shareholders' approval at its 55th Annual General Meeting ("AGM") to be convened on a later announced date for the proposed renewal of the authority for the Company to purchase its own shares of up to 10% of the issued and paid-up capital of the Company. Shareholders' approval was subsequently obtained at the AGM which was held on 17 April 2012.

c) CIMB Thai Bank, a subsidiary of CIMB Bank, had fully settled its USD 40 million subordinated notes on 21 February 2012.

d) On 8 March 2012, CIMB Thai Bank announced a 3-for-10 rights issue at THB1 per share which will raise up to THB4.895 billion. The exercise was approved at the AGM and is pending for approval from Thailand 's Ministry of Finance.

#### A4. DIVIDENDS PAID AND PROPOSED

A single tier second interim dividend of 10.0 sen per ordinary share, on 7,432,771,631 ordinary shares amounting to RM743,277,163 in respect of the financial year ended 31 December 2011, which was approved by the Board of Directors on 27 February 2012, was paid on 30 March 2012.

No dividend has been proposed during the financial period ended 31 March 2012.

#### A5. STATUS OF CORPORATE PROPOSAL

(a) On 12 January 2012, the Group announced the discussions on possible acquisition of a stake in Bank of Commerce in the Philippines.

On 8 May 2012, CIMB Bank has entered into share purchase agreements ("SPA") with San Miguel Properties, Inc., San Miguel Corporation Retirement Plan, Q-Tech Alliance Holdings, Inc. and various minority shareholders for the proposed acquisition of 59.98% of total issued and paid-up share capital of Bank of Commerce ("BOC") ("Proposed Acquisition"), which is equivalent to 67,325,197 fully paid ordinary shares of PHP100 par value each, for a total cash consideration of PHP12,203 million (equivalent to approximately RM881 million). CIMB Bank intends to finance the Proposed Acquisition via internally generated funds.

The Proposed Acquisition is expected to complete in the second half of year 2012, barring any unforeseen circumstances.

(b) On 15 February 2012, CIMB Securities International Pte. Ltd. ("CSI"), an indirect wholly-owned subsidiary of the Company, has completed a conditional Share Sale and Purchase Agreement ("SSPA") with Siam Industrial Credit Public Company Limited ("SICCO") for the Proposed Acquisition of 70.06% interest in SICCO Securities Public Company Limited ("SSEC") at a total cash consideration of THB767,907,519 (equivalent to RM78,426,395) or cash consideration of THB1.72 per ordinary share of SSEC. Consequently, CSI owned approximately 82.07% of the total issued and outstanding shares of SSEC as at 15 February 2012.

CSI made a tender offer under the laws of Thailand to acquire the remaining SSEC shares not owned by CSI which represents approximately 17.93% of the total issued and outstanding shares of SSEC ("Tender Offer"). The Tender Offer was completed on 11 April 2012, and CSI had acquired 14.93% of the total issued and outstanding shares. As a result, CSI currently own approximately 97% of the total issued shares of SSEC.

#### A5. STATUS OF CORPORATE PROPOSAL (Continued)

- (c) On 21 February 2012, CIMB Bank entered into a sale and purchase agreement with a third party for the disposal of 6.8% stake in The South East Asian Strategic Assets Fund LP.
- (d) On 28 February 2012, CIMB Securities International Pte. Ltd ("CIMBSI") has entered into a Deed of Accession to the Joint Venture and Shareholders' Agreement to facilitate the entry of Vista Knowledge Pte Ltd ("Vista Knowledge"), a wholly-owned subsidiary of Genting Berhad, as a new shareholder of the Joint Venture company. The new shareholding structure following Vista Knowledge's entry is; CIMB (45%), Mr. Alex Lovell (20%), Vista Knowledge (20%) and Ms Reshani Dangalla (15%).
- (e) On 1 March 2012, CIMB Group Sdn Bhd, a wholly-owned subsidiary of the Group, has signed a memorandum of understanding ("MOU") for the proposed acquisition of certain of the cash equities, equity capital markets and corporate finance businesses of The Royal Bank of Scotland ("RBS") in Asia Pacific. The MOU provides for the parties to negotiate exclusively with each other and finalise the scope and terms of a sale and purchase agreement.
- On 2 April 2012, the Group has entered into a Sale and Purchase Agreement with the RBS for the acquisition of selected cash equities business in Australia, China, Hong Kong, India and Taiwan, equity capital markets business and M&A corporate finance business in Australia, China (excluding any activities carried on by Hua Ying Securities Co., Ltd.), Hong Kong, India, Indonesia, Malaysia, Singapore, Taiwan and Thailand for a total cash consideration of GBP88.4 million (or equivalent to approximately RM431.8 million) ("Proposed Acquisition"). The consideration was arrived at on a willing buyer-willing seller basis. There will not be any material effect on the Group's consolidated net assets and earnings for the Proposed Acquisition in respect of financial year ending 2012 as well as the Group's share capital and substantial shareholders' shareholdings.
- On 12 April 2012, the Group entered into a cooperation letter agreement with RBS to confirm their mutual understanding to explore cooperation in various areas, which include capital markets activities, mergers and acquisitions, equities, derivatives, loan markets, trade advisory and trade financing solutions, cash management services and agent/custodian bank arrangements. The application to the Australian Foreign Investment Review Board for the acquisition of shares of the Australian legal entities in relation to the Proposed Acquisition of the businesses in Australia has been submitted on 18 April 2012.

The acquisition of selected equity capital markets and M&A corporate finance businesses in Indonesia, Malaysia, Singapore and Thailand has been completed on 27 April 2012.

(f) On 5 March 2012, CIMB Securities (Singapore) Pte Ltd, an indirect wholly-owned subsidiary of the Company, has entered into a strategic collaboration agreement with John Keells Stock Brokers (Pvt) Ltd ("JKSB") to facilitate the Company's stock broking business in Sri Lanka.

#### A6. EVENTS DURING THE REPORTING PERIOD

- a) On 29 March 2012, CIMB Strategic Assets Sdn Bhd ("CIMB SA"), a wholly owned subsidiary of the Group, had disposed 300,000 ordinary issued shares of Capital Advisors Partners Asia Sdn Bhd ("CAPA"), representing 60% of issued share capital, for a cash consideration of RM2,000,000.00. As a result, CAPA became a joint venture of CIMB SA and indirect owned joint venture of the Group.
- b) On 29 March 2012, CIMB SA, a wholly owned subsidiary of the Group, had disposed 6 ordinary issued shares of its subsidiary, CapAsia Islamic Infrastructure Fund (General Partner) Limited ("CIIF"), representing 60% of the issued share capital, for a cash consideration of RM3,999,000.00. Upon completion of the disposal, CIIF became a joint venture of CIMB SA and indirect owned joint venture of the Group.
- c) On 29 March 2012, CIMB SA, a wholly owned subsidiary of the Group, had disposed 3 ordinary issued shares of CapAsia ASEAN Infrastructure Fund III (General Partner) Limited ("CAIF III GP"), representing 60% of the issued share capital, for a cash consideration of RM1,000.00. Upon completion of the disposal, CAIF III GP became a joint venture of CIMB SA and indirect owned joint venture of the Group.

#### A7. SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

There were no significant events that had occurred between 31 March 2012 and the date of this announcement, other than those disclosed under Status of Corporate Proposal.

## PART A - EXPLANATORY NOTES

## A8. FINANCIAL INVESTMENTS AT FAIR VALUE THROUGH PROFIT OR LOSS

## FINANCIAL ASSETS HELD FOR TRADING

	The Group				
	31 Mar 2012 RM'000	31 Dec 2011 RM'000			
Money market instruments:	<u></u>				
Unquoted					
Malaysian Government securities	126,764	253,409			
Cagamas bonds	4,895	52,511			
Malaysian Government treasury bills	331,377	90,484			
Bank Negara Malaysia bills	2,811,332	156,856			
Bank Negara Malaysia negotiable notes	6,077,633	1,817,293			
Negotiable instruments of deposit	2,034,420	2,069,683			
Bankers' acceptances and Islamic accepted bills	537,816	575,819			
Credit-linked notes	45,523	46,059			
Other Government's securities	2,545,267	2,933,501			
Commercial papers	200,931	168,458			
Government investment issues	219,060	147,201			
	14,935,018	8,311,274			
Quoted securities: <u>In Malaysia:</u>					
Shares	929,746	904,743			
Outside Malaysia:					
Shares	28,591	6,534			
Private and Islamic debt securities	214,644	305,183			
Other Government bonds	568,881	448,161			
Bank Indonesia certificates	77,819	67,775			
Investment linked funds	383,439	299,213			
	2,203,120	2,031,609			
Unquoted securities:					
In Malaysia: Private and Islamic debt securities	2,466,195	1,925,800			
Shares	6,379	6,243			
Shares	0,379	0,243			
Outside Malaysia:	1.052.105				
Private and Islamic debt securities	1,962,486	1,322,944			
Shares	57,788	58,157			
Unit trust	9,376	9,673			
	4,502,224	3,322,817			
Total financial assets held-for-trading	21,640,362	13,665,700			

## A9. FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE

	The Gr	oup
	31 Mar 2012	31 Dec 2011
	RM'000	(Restated) RM'000
Money market instruments:		
Unquoted		
Malaysian Government securities	938,704	1,422,455
Cagamas bonds	500,440	453,651
Khazanah bonds	193,150	190,187
Other Government securities	25,487	25,874
Bank Negara Malaysia bills	98,085	-
Government investment issues	1,617,640	1,198,283
Commercial papers	4,983	-
	3,378,489	3,290,450
Quoted securities:		
<u>In Malaysia:</u>		
Shares	26,229	26,504
Unit trusts	150,718	122,654
Outside Malaysia:		
Shares	9,711	21,319
Private and Islamic debt securities	591,336	371,387
Other Government bonds	2,828,943	2,807,382
Unit trusts	286,834	292,209
	3,893,771	3,641,455
Unquoted securities:		
<u>In Malaysia:</u>		
Private and Islamic debt securities	10,101,226	8,940,133
Shares	986,224	976,604
Loan stocks	12,806	19,774
Property funds	189	188
Bond funds	10,232	12,611
Outside Malaysia:		
Shares	218,985	207,581
Private equity and unit trust funds	81,855	81,604
Private and Islamic debt securities	2,807,541	1,622,114
Loan stocks	14,219,235	1,568
	21,491,495	11,862,177 18,794,082
Allowance for impairment loss:	, -, -, -, -, -, -, -, -, -, -, -, -,	,2
Private debt securities	(212,525)	(210,510)
Ouoted shares	(16,401)	(16,854)
Quoted bonds	(5,413)	(3,411)
Unquoted shares	(127,951)	(128,270)
Unit trusts	(1,100)	(1,113)
Loan stocks	(12,806)	(12,806)
	(376,196)	(372,964)
Total financial invesments available-for-sale	21,115,299	18,421,118
	<u> </u>	

On 1 January 2012, the Group designated a previously held financial investments held-to-maturity to financial investments available-for-sale, as allowed under MFRS 1. The fair value and the carrying amount of the financial investments at the date of designation is RM4,647,899,111 and RM4,457,951,926 respectively.

#### A10. FINANCIAL INVESTMENTS HELD-TO-MATURITY

	The Group		
	31 Mar 2012	31 Dec 2011	
	RM'000	(Restated) RM'000	
Money market instruments:		IXIVI 000	
Unquoted			
Malaysian Government securities	-	13,252	
Cagamas bonds	4,834	5,977	
Other government securities	478,533	490,820	
Bank Negara negotiable notes	9,917	9,986	
Malaysian Government investment issues	-	11,655	
·	493,284	531,690	
Quoted securities			
Outside Malaysia			
Private debt securities	3,591,119	3,602,677	
Islamic bonds	22,815	23,818	
Medium term notes - Islamic	3,378	3,527	
Other Government bonds	226,473	204,816	
Bank Indonesia certificates	256,938	363,350	
	4,100,723	4,198,188	
Unquoted securities			
<u>In Malaysia</u>			
Private debt securities	4,881,168	4,686,499	
Loan stocks	30,781	30,781	
Danaharta Urus Sdn Bhd ("DUSB") bonds	130,139	795,335	
Outside Malaysia			
Private debt securities	1,669,070	1,927,081	
	6,711,158	7,439,696	
	11,305,165	12,169,574	
Accretion of discount net of amortisation of premium	136,962	337,881	
Less : Allowance for impairment losses	(45,221)	(46,623)	
Total financial investments held-to-maturity	11,396,906	12,460,832	

On 1 January 2012, the Group designated a previously held financial investments held-to-maturity to financial investments available-for-sale, as allowed under MFRS 1. The fair value and the carrying amount of the financial investments at the date of designation is RM4,647,899,111 and RM4,457,951,926 respectively.

Included in the financial investments held-to-maturity of the Group as at 31 March 2012 are 10-year promissory notes of THB432 million (2011: THB450 million) maturing between 2012 to 2015, which were received from Thai Asset Management Corporation ("TAMC") for settlement of impaired loans transferred by CIMB Thai Bank to TAMC. Such promissory notes are non-transferable, bear interest at the average deposit rate of 5 major banks in Thailand and availed by the Financial Institutions Development Fund. As part of the agreement to transfer the impaired loans to TAMC, CIMB Thai Bank has a gain and loss sharing arrangement with TAMC arising from the recovery of the impaired loans. During the previous year, CIMB Bank Thai has recognised a gain of approximately RM101 million arising from the sharing agreement.

#### A11. LOANS, ADVANCES AND FINANCING

(i) By type	The Grou	ıp
	31 Mar 2012	31 Dec 2011
At amortised cost	RM'000	RM'000
Overdrafts	5,847,469	6,052,496
Term loans/financing		
- Housing loans/financing	49,188,152	48,812,565
- Syndicated term loans	7,660,688	9,656,325
- Hire purchase receivables	11,764,692	11,614,260
- Lease receivables	120,979	109,868
- Factoring receivables	12,404	12,172
- Other term loans/financing	73,622,322	72,727,971
Bills receivable	2,783,840	3,740,413
Trust receipts	2,114,523	1,300,741
Claims on customers under acceptance credits	4,656,642	4,578,277
Staff loans *	688,447	706,835
Credit card receivables	5,348,579	5,604,180
Revolving credits	24,786,910	24,593,593
Share margin financing	1,910,846	1,882,615
Other loans	752	890
Gross loans, advances and financing	190,507,245	191,393,201
Fair value changes arising from fair value hedge	297,071	398,797
	190,804,316	191,791,998
Less: Allowance for impairment losses		
- Individual impairment allowance	(3,669,950)	(3,988,345)
- Portfolio impairment allowance	(3,714,781)	(3,964,876)
	(7,384,731)	(7,953,221)
Total net loans, advances and financing	183,419,585	183,838,777

<sup>\*</sup> Included in staff loans of the Group are loans to Directors amounting to RM2,419,069 (31 December 2011: RM10,050,224).

Included in the Group's loans, advances and financing balances are RM68,282,000 (31 December 2011: RM69,977,000) of reinstated loans which were previously impaired and written off prior to 2005. The reinstatement of these loans has been approved by BNM on 5 February 2010 and were done selectively on the basis of either full settlement of arrears or upon regularised payments of rescheduled loan repayments.

The Group has undertaken fair value hedge on the interest rate risk of loans, advances and financing with RM7,009,362,000 (31 December 2011: RM7,237,885,000) of its loan exposure using interest rate swaps.

	The Grou	ıp
	31 Mar 2012 RM'000	31 Dec 2011 RM'000
Gross loan hedged	7,009,362	7,237,885
Fair value changes arising from fair value hedges	297,071	398,797
	7,306,433	7,636,682

The fair value loss of interest rate swaps as at 31 March 2012 was RM308,790,565 (2011: fair value loss of RM445,176,674).

## A11. LOANS, ADVANCES AND FINANCING (Continued)

(ii) By type of customers	The Grou 31 Mar 2012	ıp 31 Dec 2011
	RM'000	RM'000
Domestic banking financial institutions Domestic non-bank financial institutions	56,001	57,963
- others	1,642,714	1,705,420
Domestic business enterprises - small medium enterprises	29,460,351	29,824,771
- others	42,243,762	44,209,093
Government and statutory bodies	12,707,164	12,657,089
Individuals	90,314,746	89,303,602
Other domestic entities	3,420,956	3,515,254
Foreign entities Gross loans, advances and financing	10,661,551 190,507,245	10,120,009 191,393,201
•		
(iii) By interest/profit rate sensitivity	The Grou	
	31 Mar 2012 RM'000	31 Dec 2011 RM'000
Final man		
Fixed rate - Housing loans	1,731,828	2,124,114
- Hire-purchase receivables	11,755,644	11,606,719
- Other fixed rate loans	38,313,088	40,419,100
Variable rate		
- BLR plus	94,171,220	91,771,906
- Cost plus - Other variable rates	21,822,048 22,713,417	23,129,879
Gross loans, advances and financing	190,507,245	22,341,483 191,393,201
· · · · · · · · · · · · · · · · · · ·	<u> </u>	
(iv) By economic purpose	The Grou 31 Mar 2012	
	RM'000	31 Dec 2011 RM'000
Personal use	6,797,286	6,781,937
Credit card	5,348,579	5,604,180
Purchase of consumer durables	1,658	954
Construction	6,239,889	5,217,186
Residential property (Housing)	49,238,459	48,808,900
Non-residential property	13,052,465	12,758,609
Purchase of fixed assets other than land and building	15,828,580	16,528,217
Mergers and acquisitions Purchase of securities	2,179,989	4,750,746
Purchase of transport vehicles	10,255,049 16,283,296	9,103,875 16,281,213
Working capital	46,868,445	46,078,495
Other purpose	18,413,550	19,478,889
Gross loans, advances and financing	190,507,245	191,393,201
(v) By geographical distribution	The Grou 31 Mar 2012	1p 31 Dec 2011
	RM'000	RM'000
Malaysia	117 880 310	118,894,085
Indonesia	117,880,310 45,384,512	46,022,974
Thailand	12,742,246	13,077,940
Singapore	9,903,625	9,514,291
United Kingdom	875,766	996,344
Hong Kong	891,711	598,442
Other countries	2,829,075	2,289,125
Gross loans, advances and financing	190,507,245	191,393,201

## A11. LOANS, ADVANCES AND FINANCING (Continued)

(vi) By residual contractual maturity	The Group 31 Mar 2012	31 Dec 2011
	RM'000	RM'000
Within one year	38,864,675	42,579,113
One year to less than three years	47,058,006	44,274,774
Three years to less than five years	21,391,365	21,348,048
Five years and more	83,193,199	83,191,266
Gross loans, advances and financing	190,507,245	191,393,201
5		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(vii) Impaired loans by economic purpose	The Group	21 D 2011
	31 Mar 2012 RM'000	31 Dec 2011 RM'000
•	11.12 000	12.77 000
Personal use	244,084	355,210
Credit card	113,170	127,609
Purchase of consumer durables	218	570
Construction	1,360,625	1,343,284
Residential property (Housing)	1,672,795	1,781,704
Non-residential property	373,643	406,835
Purchase of fixed assets other than land and building	650,543	556,579
Purchase of securities	101,383	123,855
Purchase of transport vehicles	423,085	424,208
Working capital	3,217,668	3,566,045
Other purpose	924,257	1,118,782
Gross impaired loan	9,081,471	9,804,681
(	TIL C	
(viii) Impaired loans by geographical distribution	The Group	21 D 2011
	31 Mar 2012 RM'000	31 Dec 2011 RM'000
	KWI UUU	KWI UUU
Malaysia	5,846,611	6,058,318
Indonesia	1,538,450	1,846,522
Thailand	1,390,743	1,442,422
Singapore	60,687	62,500
United Kingdom	2,962	54,025
Other countries	242,018	340,894
Gross impaired loan	9,081,471	9,804,681
(ix) Movements in impaired loans	The Group	
(1A) Provements in impaned todas	31 Mar 2012	31 Dec 2011
	RM'000	RM'000
		-
At 1 January	9,804,681	10,284,379
Classified as impaired during the period / year	849,142	3,973,790
Reclassified as not impaired during the period / year	(457,372)	(1,967,542)
Amount written back in respect of recoveries	(242,613)	(1,380,212)
Arising from deemed disposal of a subsidiary	-	(942)
Amount written off	(1,010,624)	(1,202,023)
Purchase of impaired loans from third party	105.005	126
Reclassification from unwinding income	185,927	97,105
Exchange fluctuation At 31 March / 31 December	(47,670) 9,081,471	9,804,681
	7,001,171	7,004,001
Ratio of gross impaired loans to gross loans, advances and financing	4.77%	5.12%
·		

## A11. LOANS, ADVANCES AND FINANCING (Continued)

# (x) Movements in the allowance for impaired loans are as follows:

	The Group		
	31 Mar 2012	31 Dec 2011	
	RM'000	RM'000	
Individual impairment allowance			
At 1 January	3,988,345	4,079,367	
Net allowance made during the period / year	103,287	348,005	
Amount written off	(493,865)	(339,739)	
Allowance (written back)/made and charged to deferred assets	(4)	140	
Amount transferred from/(to) portfolio impairment allowance	12,791	(1,970)	
Allowance written off in relation to deemed disposal of a subsidiary	-	(942)	
Unwinding income	102,472	(73,737)	
Exchange fluctuation	(43,076)	(22,779)	
At 31 March / 31 December	3,669,950	3,988,345	
Portfolio impairment allowance			
At 1 January	3,964,876	4,262,959	
Net allowance made during the period / year	130,654	539,855	
Amount transferred (to)/from individual impairment allowance	(12,791)	1,970	
Amount written off	(423,171)	(828,307)	
Allowance (written back)/made and charged to deferred assets	(26)	844	
Unwinding income	89,720	(20,293)	
Exchange fluctuation	(34,481)	7,848	
At 31 March / 31 December	3,714,781	3,964,876	
Portfolio impairment allowance (inclusive of regulatory reserve) as %			
of gross loans, advances and financing less			
individual impairment allowance	2.45%	2.55%	

## A12. OTHER ASSETS

	The Group		
	31 Mar 2012 RM'000	31 Dec 2011 RM'000	
<del>-</del>	KW 000	KW 000	
Due from brokers and clients net of allowance for doubtful debts	1,751,596	1,352,950	
Other debtors, deposits and prepayments net of allowance for doubtful debts	3,522,329	2,471,597	
Due from jointly controlled entity	1,344,695	1,371,367	
Due from insurers, brokers and reinsurers	21,096	28,716	
Option premium receivable	247,693	249,461	
Deferred assets	131,118	131,204	
Foreclosed properties net of allowance for impairment losses	155,564	167,765	
Collateral pledged for derivative transactions	704,891	745,295	
	7,878,982	6,518,355	

## A13. DEPOSITS FROM CUSTOMERS

	The Gro	ир
	31 Mar 2012 RM'000	31 Dec 2011 RM'000
By type of deposit		
Demand deposits	52,512,029	51,191,447
Savings deposits	26,080,358	25,380,012
Fixed deposits	99,775,745	98,439,974
Negotiable instruments of deposit	6,214,144	3,017,584
Others	45,256,485	43,904,125
	229,838,761	221,933,142
By type of customer Government and statutory bodies Business enterprises	10,409,998 110,061,939	12,579,786 102,071,661
Individuals	86,250,782	84,078,467
Others	23,116,042 229,838,761	23,203,228 221,933,142
The maturity structure of fixed deposits and negotiable instrument	· · · · · · · · · · · · · · · · · · ·	221,933,142
The maturey structure of fixed deposits and negotiable instrument	is or deposit is as follows.	
One year or less (short term)	102,902,654	98,006,686
More than one year (medium/long term)	3,087,235	3,450,872
	105,989,889	101,457,558

## ${\bf A14.\ DEPOSITS\ AND\ PLACEMENTS\ OF\ BANKS\ AND\ OTHER\ FINANCIAL\ INSTITUTIONS}$

	The Grou	ıp
	31 Mar 2012 RM'000	31 Dec 2011 RM'000
	KW 000	KW 000
Licensed banks	9,203,897	8,549,707
Licensed finance companies	132,017	129,555
Licensed investment banks	192,761	200,041
Bank Negara Malaysia	680,283	372,677
Other financial institutions	5,928,022	3,712,329
	16,136,980	12,964,309

## A15. OTHER LIABILITIES

	The Group		
	31 Mar 2012 RM'000	31 Dec 2011 RM'000	
Due to brokers and clients	2,069,175	1,732,776	
Expenditure payable	1,448,898	1,534,593	
Provision for legal claims	123,233	128,254	
Sundry creditors	1,579,704	882,476	
Insurance fund - life and takaful insurance business	46,396	45,397	
Allowance for commitments and contingencies	31,090	33,061	
Post employment benefit obligations	272,869	282,427	
Credit card expenditure payable	130,250	125,537	
Call deposit borrowing	405,109	402,705	
Others	1,895,778	1,660,584	
	8,002,502	6,827,810	

## A16. INTEREST INCOME

The Group

	1st quarter ended		1st quarter ended Three months en		hs ended
	31 Mar 2012 RM'000	31 Mar 2011 RM'000	31 Mar 2012 RM'000	31 Mar 2011 RM'000	
Loans, advances and financing					
- Interest income other than recoveries	2,618,198	2,352,918	2,618,198	2,352,918	
- Unwinding income^	38,197	43,626	38,197	43,626	
Money at call and deposit placements with financial institutions	163,648	100,416	163,648	100,416	
Reverse repurchase agreements	32,853	22,490	32,853	22,490	
Financial assets held for trading	104,563	106,494	104,563	106,494	
Financial investments available-for-sale	192,565	132,168	192,565	132,168	
Financial investments held-to-maturity	102,132	153,263	102,132	153,263	
Others	2,508	4,094	2,508	4,094	
	3,254,664	2,915,469	3,254,664	2,915,469	
Accretion of discounts less amortisation of premiums	46,565	42,084	46,565	42,084	
_	3,301,229	2,957,553	3,301,229	2,957,553	

 $<sup>^{\</sup>wedge}\, \textit{Unwinding income is interest income earned on impaired financial assets}$ 

## A17. INTEREST EXPENSE

	The Group			
	1st quarter ended		Three months ended	
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
Deposits and placements of banks and other financial institutions	28,411	24,356	28,411	24,356
Deposits from other customers	1,268,353	1,106,501	1,268,353	1,106,501
Repurchase agreements	5,763	332	5,763	332
Bonds	10,493	-	10,493	-
Subordinated notes	137,674	138,831	137,674	138,831
Loans sold to Cagamas	-	1,124	-	1,124
Negotiable certificates of deposits	16,280	44,387	16,280	44,387
Other borrowings	61,262	37,386	61,262	37,386
Others	35,315	10,530	35,315	10,530
	1,563,551	1,363,447	1,563,551	1,363,447

# A18. NET NON-INTEREST INCOME

18. NET NON-INTEREST INCOME		The Gro	oup	
	1st quarter ended Three months ended			hs ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
(a) Net fee income and commission income:				
Commissions	120,270	121,969	120,270	121,969
Fee on loans, advances and financing	87,085	84,165	87,085	84,165
Portfolio management fees	5,780	6,466	5,780	6,466
Service charges and fees Corporate advisory fees	88,170	90,656	88,170	90,656
Guarantee fees	18,779	33,540	18,779	33,540
Other fee income	12,860 124,948	29,782	12,860 124,948	29,782 78,939
Placement fees	· ·	78,939	3,296	
Underwriting commission	3,296 1,589	8,017 12,465	1,589	8,017 12,465
Fee and commission income	462,777	465,999	462,777	465,999
Fee and commission expense	(101,787)	(85,000)	(101,787)	(85,000)
Net fee and commission income	360,990	380,999	360,990	380,999
The fee and commission meone	300,220	360,777	300,770	360,777
(b) Gross dividend income from :				
<ul><li>In Malaysia</li><li>- Financial assets held for trading</li></ul>	4,025	6,573	4,025	6,573
- Financial investments available-for-sale	2,600	1,404	2,600	1,404
Outside Malaysia	2,000	1,.0.	-,000	1,.0.
- Financial assets held for trading	79	769	79	769
- Financial investments available-for-sale	2,451	9,009	2,451	9,009
	9,155	17,755	9,155	17,755
(c) Net gain/(loss) arising from financial assets held for trading	81,076	(35,606)	81,076	(35,606)
- realised	79,221	(16,058)	79,221	(16,058)
- unrealised	1,855	(19,548)	1,855	(19,548)
	_,	( - ) /	-,	( - ) )
(d) Net gain/(loss) arising from derivative financial instruments	177,865	149,576	177,865	149,576
- realised	334,720	137,052	334,720	137,052
- unrealised	(156,855)	12,524	(156,855)	12,524
(e) Net loss arising from hedging derivatives	(33,985)	(16,137)	(33,985)	(16,137)
(f) Net gain from sale of financial investments available-for-sale	147,405	1,606	147,405	1,606
(g) Net gain from redemption / maturity of financial investment held-to-maturity	3,512	336	3,512	336
(h) Income from assets management and securities services	49,193	50,119	49,193	50,119
(i) Brokerage income	91,508	98,001	91,508	98,001
(j) Other non-interest income:				
Foreign exchange gain	136,224	60,808	136,224	60,808
Rental income	2,115	4,018	2,115	4,018
Gain on disposal of property, plant and equipment	967	991	967	991
Underwriting surplus before management expenses	3,495	4,316	3,495	4,316
Loss on disposal of foreclosed properties	(4,079)	(2,386)	(4,079)	(2,386)
Other non-operating income	116,555	101,404	116,555	101,404
1 0	255,277	169,151	255,277	169,151
Total other operating income	1,141,996	815,800	1,141,996	815,800

## A19. OVERHEADS

	The Group			
	1st quarter ended Three months ended			hs ended
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011
	RM'000	RM'000	RM'000	RM'000
Personnel costs				
- Salaries, allowances and bonus	757,158	664,741	757,158	664,741
- Pension cost	62,800	9,097	62,800	9,097
- Overtime	9,703	8,801	9,703	8,801
- Staff incentives and other staff payments	17,768	36,758	17,768	36,758
- Medical expenses	19,586	15,333	19,586	15,333
- Others	109,419	88,098	109,419	88,098
	976,434	822,828	976,434	822,828
Establishment costs				
- Depreciation of property, plant and equipment	88,293	87,754	88,293	87,754
- Amortisation of prepaid lease payments	3,166	3,749	3,166	3,749
- Rental	77,628	70,712	77,628	70,712
- Repair and maintenance	96,441	61,808	96,441	61,808
- Outsourced services	83,360	55,339	83,360	55,339
- Security expenses	22,762	22,716	22,762	22,716
- Others	51,145	44,841	51,145	44,841
	422,795	346,919	422,795	346,919
Marketing expenses				
- Sales commission	4,126	2,142	4,126	2,142
- Advertisement	66,315	46,732	66,315	46,732
- Others	13,220	14,560	13,220	14,560
	83,661	63,434	83,661	63,434
Administration and general expenses				
- Amortisation of intangible assets	60,018	60,015	60,018	60,015
- Legal and professional fees	35,287	34,296	35,287	34,296
- Stationery	20,523	20,854	20,523	20,854
- Communication	40,445	37,816	40,445	37,816
- Incidental expenses on banking operations	9,049	20,077	9,049	20,077
- Insurance	39,421	38,734	39,421	38,734
- Others	104,840	100,459	104,840	100,459
	309,583	312,251	309,583	312,251
	1,792,473	1,545,432	1,792,473	1,545,432

## A20. ALLOWANCE FOR IMPAIRMENT LOSSES ON LOANS, ADVANCES AND FINANCING

	The Group			
	1st quarter ended		1st quarter ended Three months	
	31 Mar 2012 RM'000	31 Mar 2011 RM'000	31 Mar 2012 RM'000	31 Mar 2011 RM'000
Allowance for impaired loans and financing:				
Net allowance made/(written back) during the financial period				
- Individual impairment allowance	103,287	(5,179)	103,287	(5,179)
- Portfolio impairment allowance	130,654	112,808	130,654	112,808
Impaired loans and financing:				
- recovered	(92,526)	(102,764)	(92,526)	(102,764)
- written off	2,370	1,309	2,370	1,309
	143,785	6,174	143,785	6,174

## A21. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES

## (i) DERIVATIVE FINANCIAL INSTRUMENTS

The following tables summarise the contractual or underlying principal amounts of trading derivatives and financial instruments held for hedging purposes. The principal or contractual amounts of these instruments reflect the volume of transactions outstanding at the end of the reporting period, and do not represent amounts at risk.

Trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative Financial Instruments" Assets and Liabilities respectively.

		lues	
	Principal amount	Assets	Liabilities
At 31 March 2012	RM'000	RM'000	RM'000
At 31 March 2012 Trading derivatives			
Foreign exchange derivatives			
Currency forward	11,523,220	122,205	(162,650)
- Less than 1 year	9,149,133	50,828	(125,931)
- 1 year to 3 years	1,082,872	52,450	(25,101)
- More than 3 years	1,291,215	18,927	(11,618)
Currency swaps	45,279,540	331,327	(252,175)
- Less than 1 year	44,955,788 119,755	318,607 4,520	(248,929)
- 1 year to 3 years - More than 3 years	203,997	8,200	(581
Currency spot	5,805,253	4,608	(4,245
- Less than 1 year	5,805,253	4,608	(4,245
Currency options	2,858,007	10,365	(11,113
- Less than 1 year	2,858,007	10,365	(11,113
Cross currency interest rate swaps	17,748,700	562,773	(470,171
- Less than 1 year	3,641,848	100,199	(146,292
- 1 year to 3 years	5,496,264	259,248	(156,929
- More than 3 years	8,610,588	203,326	(166,950)
	83,214,720	1,031,278	(900,354)
Interest rate derivative	*** *** ***		==
Interest rate swaps	231,132,889	2,130,027	(1,734,693
- Less than 1 year	33,978,396	67,820	(64,703
- 1 year to 3 years	136,295,982	804,763	(783,355
- More than 3 years Interest rate futures	60,858,511 13,763,255	1,257,444 <b>24,532</b>	(886,635)
- Less than 1 year	8,031,970	11,888	(2,093
- 1 year to 3 years	4,067,742	11,455	(2,0)3
- More than 3 years	1,663,543	1,189	(254
Interest rate options	150,000	1,229	(7
- 1 year to 3 years	150,000	1,229	(7)
	245,046,144	2,155,788	(1,737,047)
Equity related derivatives			
Index futures	30,258	181	(56)
- Less than 1 year	30,258	181	(56)
Equity options	10,115,330	128,126	(396,774
- Less than 1 year	3,019,253	61,919	(338,713
- 1 year to 3 years - More than 3 years	3,060,556 4,035,521	59,517 6,690	(12,379) (45,682)
Equity swaps	569,849	221	(27,630
- More than 3 years	569,849	221	(27,630)
Word than 5 years	10,715,437	128,528	(424,460
Commodity related derivatives	-, -, -		, , , , ,
Commodity swaps	57,132	4,068	(2,653
- Less than 1 year	57,132	4,068	(2,653
Commodity futures	37,472	81	(1,252)
- Less than 1 year	37,472	81	(1,252
Commodity options	174,996	70,063	(70,063
- Less than 1 year	18,387	92	(92)
- 1 year to 3 years	156,609	69,971	(69,971
C ditl-t- dtt	269,600	74,212	(73,968)
Credit related contract	1,557,354	26,211	(30,194
Credit default swaps - Less than 1 year	60,645	20,211	(49)
- 1 year to 3 years	504,675	1,187	(2,707
- More than 3 years	992.034	24,797	(27,438
note than 5 years	>>2,001	21,777	(27,130
Hedging derivatives			
Interest rate swaps	14,880,796	256,623	(397,113
- Less than 1 year	710,265	14,250	(5,183
- 1 year to 3 years	500,089	12,095	(6,478
- More than 3 years	13,670,442	230,278	(385,452
			(7.100
Cross currency interest rate swaps	595,543	3,877	
Cross currency interest rate swaps - 1 year to 3 years	284,927	253	(849)
Cross currency interest rate swaps	284,927 310,616	253 3,624	(849 (6,341
Cross currency interest rate swaps - 1 year to 3 years	284,927	253	(7,190) (849) (6,341) (404,303) (3,570,326)

## A21. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (continued)

## (i) DERIVATIVE FINANCIAL INSTRUMENTS (continued)

Principal amount   Principal a			The Group	1
A 31 December 2011   Trading christries   Trading		Principal amount		
Trading derivatives				
Foreign exchange derivatives				
Currency forward         11,664,292         152,198         (172,128)           - Less than I year         9,407,525         107,872         (102,68)           - I year to 3 years         971,908         40,641         (22,110)           Less than I year         38,210,727         412,086         (328,753)           - Less than I year         37,870,38         384,017         (324,375)           - Less than I year         128,376         6,806         (4,081)           - Less than I year         3,185,666         2,100         (2,239)           - Less than I year         1,500         1,500         (1,225)           - Less than I year         1,500         1,500         (1,225)           - Less than I year         3,519         9,000         14,225           - Less than I year         3,519         9,000         14,225           - Less than I year         3,519         9,000         14,225           - Less than I year         3,519         9,000         1,				
-Less than 1 year		11.664.292	152.198	(172.128)
More than 3 years				
Currency swaps	- 1 year to 3 years	971,908	40,641	(22,110)
1-881 Na   1-987   1-982   1				
1-year to 3 years				
-More than 3 years         211,713         11,209         (337)           -Les than 1 year         3,185,666         2,100         (2329)           -Les than 1 year         2,246,845         9,030         (14226)           -Les than 1 year         2,246,845         9,030         (14226)           -Les than 1 year         3,516,246         90,581         (190,393)           -Les than 1 year         3,516,246         90,581         (190,293)           -Les than 1 year         3,516,246         90,581         (190,293)           -Les than 1 year         3,516,246         90,581         (190,293)           -Les than 1 year         3,516,246         25,084         (106,233)           -More than 3 years         244,561,024         2,711,984         (156,589)           -Les than 1 year         32,060,009         85,636         (00,532)           -Les than 1 year         31,18,99,721         1,90,777         (1,050,691)           -Les than 1 year         1,190,777         (1,050,691)         (1,050,691)           -Les than 1 year         1,190,777         (1,050,691)         (1,050,691)         (1,050,691)         (1,050,691)         (1,050,691)         (1,050,691)         (1,050,691)         (1,050,691)         (1,050,691)				
3,185,666   2,100   (2,329)				
Currency options         2,246,845         9,030         (14226)           Cross currency interest rate swaps         16,992,926         535,129         (393,016)           Less than 1 year         6,199,649         255,084         (103,024)           -1 year to 3 years         6,199,649         255,084         (106,253)           -More than 3 years         7,270,0792         1,110,543         (910,452)           Interest rate derivative         72,300,792         1,110,543         (910,452)           Interest rate swaps         244,561,024         2,711,995         (2,338,891)           -Less than 1 year         32,060,900         85,636         (60,632)           -Lysar to 3 years         131,899,721         1,910,775         (105,060)           -More than 3 years         80,055,213         1,615,584         (1227,568)           -More than 3 years         4,844,225         1,010,775         -           -Less than 1 year         5,734,380         10,485         (2,279,80)           -Less than 1 year         150,000         10,407         (4,549)           -1 year to 3 years         4,844,25         2,543,263         (2,345,719)				
1.00   1.00	- Less than 1 year			
Cross currency interest rate swaps         16,993_262         535,129         393,016)           - Less than 1 year         6,199,649         255,084         (106,23)           - More than 3 years         7,277,367         189,464         (16,669)           - More than 3 years         72,300,792         1,110,543         (910,452)           Interest rate derivative         11,105,41         (910,452)           Interest rate swaps         244,561,024         2,711,995         (2,338,891)           - Less than 1 year         32,660,690         88,636         (60,632)           - Hore than 3 years         131,899,21         1,017,75         (1,05,661)           - More than 3 years         11,930,771         31,861         (2,2796)           - Less than 1 year         5,734,380         10,485         (2,2799)           - Less than 1 year         5,734,380         10,485         (2,2799)           - Less than 1 year         1,531,966         4,001         -           - Hore than 3 years         100,000         0,730         (4,542)           - More than 3 years         100,000         9,730         (4,542)           - More than 3 years         100,000         9,730         (4,542)           - Less than 1 year				
- Less than 1 year				
1-year to 3 years				
-More than 3 years         7.277,367         189.464         (155,659)           Interest rate derivative         72,300,792         1,110,543         (901,452)           Interest rate derivative         244,561,024         2,711,995         (2,338,891)           - Less than 1 year         32,606,000         85,536         (60,632)           - I year to 3 years         131,899,721         1,010,775         (10,06,61)           - Less than 1 year         5,734,380         1,0485         (2,279)           - Less than 1 year         5,734,380         10,485         (2,279)           - Less than 1 year         5,734,380         10,485         (2,279)           - Less than 1 year         5,734,380         10,485         (2,279)           - I year to 3 years         4,844,425         17,375         - Common (4,549)           - I year to 3 years         50,000         9,77         (4,549)           - More than 3 years         50,000         6,77         (7)           Equity related derivatives         17,121         1         (132)           I year to 3 years         5,74,430         5,74,523         (3,245,479)           - Less than 1 year         1,879,00         5,000         6,77         (7)				
Interest rate derivative   Interest rate swaps				
Interest rate swaps				
- Less than I year   32,060,000   85,636   600,632     - Nore than 3 years   88,055,213   1,615,384   (1,227,568)     - More than 3 years   88,055,213   1,615,384   (1,227,568)     Interest rate futures   11,930,771   31,861   (2,279)     - Less than I year   5,373,380   10,485   (2,279)     - Year to 3 years   4,844,425   17,375   - 1,7375     - Nore than 3 years   1,351,966   4,001   - 1,100,000     - Interest rate options   150,000   10,407   (4,549)     - Hyear to 3 years   100,000   9,730   (4,5454)     - Hyear to 3 years   100,000   9,730   (4,5454)     - Hyear to 3 years   100,000   9,730   (4,5454)     - Hore than 3 years   100,000   6,77   (7,70)     - Less than I year   17,121   1   (132)     - Less than I year   17,121   1   (132)     - Less than I year   17,121   1   (132)     - Less than I year   1,7121   1   (132)     - Less than I year   1,839,406   50,392   (272,898)     - I year to 3 years   3,087,134   351   (69,162)     - Hore than 3 years   525,927   416   (18,399)     - Hore than 3 years   525,927   416   (18,399)     - More than 3 years   80,961   4,456   (5,498)     - Less than I year   3,9642   782   (863)     - Less than I year   3,9643   3,973   (3,663)     - Less than I year   3,9642   782   (863)				
131,899,213   1,010,775   1,050,691     More than 3 years   80,055,213   1,615,584   1,227,568     Interest rate futures   11,930,771   31,861   (2,279)     Less than 1 year   5,734,380   10,485   (2,279)     Lyear to 3 years   4,844,425   17,375     More than 3 years   1,351,966   4,001     Linterest rate options   150,000   10,407   (4,549)     Less than 1 year   256,641,795   2,754,263   (2,345,719)     Equity related derivatives   100,000   9,730   (4,542)     Less than 1 year   256,641,795   2,754,263   (2,345,719)     Equity related derivatives   17,121   1   (132)     Less than 1 year   1,1321   1   (132)     Less than 1 year   1,839,406   50,392   (272,089)     Less than 1 year   1,839,406   50,392   (272,089)     Lyear to 3 years   3,087,134   351   (69,162)     Lyear to 3 years   3,3724,635   9,265   (33,288)     Equity swaps   525,927   416   (18,399)     More than 3 years   525,927   416   (18,399)     More than 3 years   525,927   416   (18,399)     More than 3 years   80,661   4,456   (5,498)     Less than 1 year   44,312   3,730   (3,663)     Less than 1 year   3 years   36,649   726   (1,835)     Commodity swaps   80,961   4,456   (5,498)     Less than 1 year   3,4947   10,075   (1,835)     Less than 1 year   3,4947   10,075   (1,0075)     Lyear to 3 years   34,4947   10,075   (10,075)     Lyear to 3 years   34,4947   10,075   (10,075)     Lyear to 3 years   3,4947   10,075   (10,075)     Lyear to 3 years				
-More than 3 years         80,055,213         1,615,584         (1,227,568)           -Less than 1 year         5,734,380         10,485         (2,279)           -1 year to 3 years         4,844,425         17,375         -           -1 year to 3 years         150,000         10,407         (4,542)           -1 year to 3 years         150,000         10,407         (4,542)           - More than 3 years         50,000         677         (7)           - Where than 3 years         50,000         677         (7)           - Where than 3 years         50,000         677         (7)           Equity related derivatives         17,121         1         (132)           Less than 1 year         17,121         1         (132)           Equity options         8,651,175         60,008         3(74,549)           - Less than 1 year         18,389,406         50,392         (272,089)           - Lyear to 3 years         3,087,134         351         (69,162)           - Lyear to 3 years         3,724,633         9,265         (33,298)           - Lyear to 3 years         525,927         416         (18,399)           - More than 3 years         8,961         4,45         (5,498)				
Interest rate futures				
Less than 1 year				
1   1   2   1   2   1   3   3   5   1   3   5   1   5   1     1   1   1   1   1   1   1   1				
Interest rate options	- 1 year to 3 years	4,844,425		- 1
10,000   9,730   (4,542)				
- More than 3 years         50,000         677         (7)           Equity related derivatives         256,641,795         2,754,263         (2,345,719)           Index futures         17,121         1         (132)           - Less than 1 year         17,121         1         (132)           - Less than 1 year         1,839,406         50,392         (272,089)           - Less than 1 year         3,087,134         351         (69,162)           - More than 3 years         3,724,635         9,265         (33,298)           Equity swaps         525,927         416         (18,399)           - More than 3 years         80,961         4,456         (5,498)           - Less than 1 year         44,312         3,730         (3,663)           - Less than 1 year         36,649         726         (1,835)           - Less than 1 year         38,235         684         (845)           - Less than 1 year         38,235         684         (845)				
Part				
Index fitures         17,121         1         (132)           - Less than 1 year         17,121         1         (132)           Equity options         8,651,175         60,008         (374,549)           - Less than 1 year         1,839,406         50,392         (272,089)           - I year to 3 years         3,724,635         9,265         (33,298)           - More than 3 years         525,927         416         (18,399)           - More than 3 years         525,927         416         (18,399)           - More than 3 years         80,961         4,456         (5,498)           - Less than 1 year         44,312         3,730         (3,663)           - Less than 1 year         44,4312         3,730         (3,663)           - Less than 1 year         44,4312         3,730         (3,663)           - Less than 1 year         44,4312         3,730         (3,663)           - Less than 1 year         39,642         782         (863)           - Less than 1 year         34,447         10,075         10,075           - 1 year to 3 years         168,253         37,973         (37,973)           - 1 year to 3 years         168,253         37,973         (37,973) <t< td=""><td>•</td><td></td><td></td><td></td></t<>	•			
Less than 1 year		17 121	1	(132)
Equity options         8,651,175         60,008         (374,549)           - Less than I year         1,839,406         50,392         (272,089)           - I year to 3 years         3,087,134         351         (69,162)           - More than 3 years         3,724,635         9,265         (33,298)           Equity swaps         525,927         416         (18,399)           - More than 3 years         9,194,223         60,425         (393,080)           Commodity related derivatives         9,194,223         60,425         (393,080)           Commodity related derivatives         88,961         4,456         (5,498)           - Less than I year         44,312         3,730         (3,663)           - I year to 3 years         36,649         726         (1,835)           Commodity futures         39,642         782         (863)           - Less than I year         38,235         684         (845)           - I year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           - I year to 3 years         168,253         37,973         (37,973)           - I year to 3 years         168,253         37,973         <				
1 year to 3 years			60,008	
- More than 3 years         3,724,635         9,265         (33,298)           Equity swaps         525,927         416         (18,399)           - More than 3 years         525,927         416         (18,399)           - More than 3 years         9,194,223         60,425         (393,080)           Commodity related derivatives         80,961         4,456         (5,498)           - Less than 1 year         44,312         3,730         (3,663)           - 1 year to 3 years         36,649         726         (1,835)           Commodity futures         39,642         782         (863)           - Less than 1 year         38,235         684         (845)           - 1 year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           - Less than 1 year         34,947         10,075         (10,075)           - 1 year to 3 years         168,253         37,973         (37,973)           - 1 year to 3 years         1,344,019         38,374         (40,744)           - Less than 1 year         158,850         24         -           - 1 year to 3 years         839,250         3,613         (10,290)	- Less than 1 year	1,839,406	50,392	(272,089)
Equity swaps         525,927         416         (18,399)           - More than 3 years         525,927         416         (18,399)           Commodity related derivatives         9,194,223         60,425         (393,080)           Commodity swaps         80,961         4,456         (5,498)           - Less than 1 year         44,312         3,730         (3,663)           1 year to 3 years         36,649         726         (1,835)           Commodity futures         39,642         782         (863)           - Less than 1 year         38,235         684         (845)           - 1 year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           - Less than 1 year         34,947         10,075         (10,075)           - 1 year to 3 years         168,253         37,973         (37,973)           - 1 year to 3 years         1,344,019         38,374         (40,744)           - Less than 1 year         1,344,019         38,374         (40,744)           - Less than 1 year         1,344,019         38,374         (40,744)           - Less than 1 year         38,925         3,613         (10,290) </td <td></td> <td></td> <td></td> <td></td>				
- More than 3 years         525,927         416         (18,399)           9,194,223         60,425         (393,080)           Commodity related derivatives         80,961         4,456         (5,498)           - Less than 1 year         44,312         3,730         (3,633)           - 1 year to 3 years         36,649         726         (1,835)           - Commodity futures         38,235         684         (845)           - Less than 1 year         38,235         684         (845)           - 1 year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           - Less than 1 year         34,947         10,075         (10,075)           - 1 year to 3 years         168,253         37,973         37,973           - 1 year to 3 years         1,344,019         38,374         (40,744)           - Less than 1 year         158,850         24         -           - 1 year to 3 years         839,250         3,613         (10,290)           - More than 3 years         345,919         34,737         30,454)           Hedging derivatives           Interest rate swaps         1,163,570         32,874 </td <td></td> <td></td> <td></td> <td></td>				
Commodity related derivatives         80,961         4,456         (5,498)           Commodity swaps         80,961         4,456         (5,498)           Less than 1 year         44,312         3,730         (3,663)           1 year to 3 years         36,649         726         (1,835)           Commodity futures         39,642         782         (863)           Less than 1 year         38,235         684         (845)           1 year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           Less than 1 year         34,947         10,075         (10,075)           1 year to 3 years         168,253         37,973         (37,973)           2 years         323,803         53,286         (54,409)           Credit related contract           Credit default swaps         1,344,019         38,374         (40,744)           Less than 1 year         158,850         24         -           1 year to 3 years         345,919         34,737         (30,454)           Hedging derivatives           Interest rate swaps         1,163,570         32,874         (10,503)				
Commodity related derivatives         80,961         4,456         (5,498)           Less than 1 year         44,312         3,730         (3,663)           1 year to 3 years         36,649         726         (1,835)           Commodity futures         39,642         782         (863)           Less than 1 year         38,235         684         (845)           1 year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           Less than 1 year         34,947         10,075         (10,075)           1 year to 3 years         168,253         37,973         37,973           1 year to 3 years         168,253         37,973         37,973           1 year to 3 years         1,344,019         38,374         (40,744)           Less than 1 year         158,850         24         -           1 year to 3 years         345,919         34,737         30,454)           Hedging derivatives           Interest rate swaps         1,4221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - Less than 2 years         1,163,570         <	- Wore than 5 years			
Less than 1 year	Commodity related derivatives	.,.,	,	(,,
1 year to 3 years   36,649   726   (1,835)   Commodity futures   39,642   782   (863)   4		80,961	4,456	(5,498)
Commodity futures         39,642         782         (863)           - Less than 1 year         38,235         684         (845)           - 1 year to 3 years         1,407         98         (18)           Commodity options         203,200         48,048         (48,048)           - Less than 1 year         34,947         10,075         (10,075)           - 1 year to 3 years         168,253         37,973         37,973)           - Credit related contract         203,200         48,048         (48,048)           - Less than 1 year         168,253         37,973         37,973           - Less than 1 year         158,850         24         -           - 1 year to 3 years         839,250         3,613         (10,290)           - More than 3 years         345,919         34,737         30,454)           Hedging derivatives           Interest rate swaps         1,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - 1 year to 3 years         13,037,229         223,990         (461,458)           Cross currency interest rate s				
Credit related contract   Credit default swaps   Credit related contract   Credit related con				
1 year to 3 years   1,407   98   (18)     Commodity options   203,200   48,048   (48,048)     Less than 1 year   16,825   37,973   37,973     323,803   53,286   (54,409)     Credit related contract     Credit default swaps   1,344,019   38,374   (40,744)     Less than 1 year   1,344,019   38,374   (40,744)     Less than 1 year   1,344,019   38,374   (40,744)     Less than 1 year   1,344,019   34,737   (30,454)     Hedging derivatives   345,919   34,737   (30,454)     Hedging derivatives   2,091   318   (329)     Less than 1 year   20,911   318   (329)     Less than 1 year   20,911   318   (329)     Less than 1 year   20,911   318   (329)     Less than 3 years   1,163,570   32,874   (10,503)     More than 3 years   1,163,570   32,874   (10,503)     More than 3 years   71,131   - (597)     More than 3 years   71,131   - (597)     More than 3 years   71,131   - (597)     Less than 3 yea				
Commodity options         203,200         48,048         (48,048)           - Less than 1 year         34,947         10,075         (10,075)           - 1 year to 3 years         168,253         37,973         37,973           323,803         53,286         (54,099)           Credit related contract           Credit default swaps         1,344,019         38,374         (40,744)           - Less than 1 year         158,850         24         -           - 1 year to 3 years         345,919         34,737         (30,454)           - More than 3 years         14,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - 1 year to 3 years         13,037,229         223,990         (461,458)           - Osso currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           - More than 3 years         257,182         (472,887)				
- Less than 1 year     34,947     10,075     (10,075)       - 1 year to 3 years     168,253     37,973     (37,973)       - Credit related contract     323,803     53,286     (54,409)       Credit default swaps     1,344,019     38,374     (40,744)       - Less than 1 year     158,850     24     -       - 1 year to 3 years     839,250     3,613     (10,290)       - More than 3 years     345,919     34,737     (30,454)       Hedging derivatives       Interest rate swaps     1,221,710     257,182     (472,290)       - Less than 1 year     20,911     318     (329)       - 1 year to 3 years     1,163,570     32,874     (10,503)       - More than 3 years     13,037,229     223,990     (461,458)       Cross currency interest rate swaps     71,131     -     (597)       - More than 3 years     71,131     -     (597)       - More than 3 years     257,182     (472,887)				
323,803         53,286         (54,409)           Credit related contract         1,344,019         38,374         (40,744)           Credit default swaps         1,58,850         24         -           - Less than 1 year         839,250         3,613         (10,290)           - More than 3 years         345,919         34,737         (30,454)           Hedging derivatives           Interest rate swaps         14,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - More than 3 years         13,037,229         223,990         (461,458)           Cross currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           - More than 3 years         257,182         (472,887)			10,075	
Credit related contract           Credit default swaps         1,344,019         38,374         (40,744)           - Less than 1 year         158,850         24         -           - 1 year to 3 years         839,250         3,613         (10,290)           - More than 3 years         345,919         34,737         (30,454)           Hedging derivatives           Interest rate swaps         14,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - More than 3 years         13,037,229         223,990         (461,458)           Cross currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           - More than 3 years         257,182         (472,887)	- 1 year to 3 years			
Credit default swaps         1,344,019         38,374         (40,744)           - Less than 1 year         158,850         24         -           - 1 year to 3 years         839,250         3,613         (10,290)           - More than 3 years         345,919         34,737         (30,454)           Hedging derivatives           Interest rate swaps         14,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - More than 3 years         13,037,229         223,990         (461,458)           Cross currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           - More than 3 years         21,429,841         257,182         (472,887)		323,803	53,286	(54,409)
- Less than 1 year 158,850 24 - 1 year to 3 years 839,250 3,613 (10,290) - More than 3 years 345,919 34,737 (30,454)  - Hedging derivatives - Interest rate swaps 14,221,710 257,182 (472,290) - Less than 1 year 20,911 318 (329) - 1 year to 3 years 11,63,570 32,874 (10,503) - More than 3 years 13,037,229 223,990 (461,458) - Cross currency interest rate swaps 71,131 - (597) - More than 3 years 71,131 - (597) - More than 3 years 257,182 (472,887)		1 244 010	20 274	(40.744)
- 1 year to 3 years 839,250 3,613 (10,290) - More than 3 years 345,919 34,737 (30,454) - More than 3 years 839,250 345,919 34,737 (30,454) - More than 3 years 814,221,710 257,182 (472,290) - Less than 1 year 20,911 318 (329) - 1 year to 3 years 1,163,570 32,874 (10,503) - More than 3 years 13,037,229 223,990 (461,458) - More than 3 years 71,131 - (597) - More than 3 years 71,131 - (597) - More than 3 years 71,131 - (597) - More than 3 years 257,182 (472,887)				(40,744)
Hedging derivatives     345,919     34,737     (30,454)       Interest rate swaps     14,221,710     257,182     (472,290)       - Less than 1 year     20,911     318     (329)       - 1 year to 3 years     1,163,570     32,874     (10,503)       - More than 3 years     13,037,229     223,990     (461,458)       Cross currency interest rate swaps     71,131     -     (597)       - More than 3 years     71,131     -     (597)       - More than 3 years     14,292,841     257,182     (472,887)				(10 290)
Interest rate swaps         14,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - More than 3 years         13,037,229         223,990         (461,458)           Cross currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           14,292,841         257,182         (472,887)				
Interest rate swaps         14,221,710         257,182         (472,290)           - Less than 1 year         20,911         318         (329)           - 1 year to 3 years         1,163,570         32,874         (10,503)           - More than 3 years         13,037,229         223,990         (461,458)           Cross currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           - More than 3 years         14,292,841         257,182         (472,887)	Hedging derivatives			
- 1 year to 3 years 1,163,570 32,874 (10,503) - More than 3 years 13,037,229 223,990 (461,458) Cross currency interest rate swaps 71,131 - (597) - More than 3 years 71,131 - (597) 14,292,841 257,182 (472,887)			257,182	(472,290)
- More than 3 years     13,037,229     223,990     (461,458)       Cross currency interest rate swaps     71,131     -     (597)       - More than 3 years     71,131     -     (597)       14,292,841     257,182     (472,887)	- Less than 1 year	20,911		(329)
Cross currency interest rate swaps         71,131         -         (597)           - More than 3 years         71,131         -         (597)           14,292,841         257,182         (472,887)				
- More than 3 years 71,131 - (597) 14,292,841 257,182 (472,887)				
14,292,841 257,182 (472,887)				
	- More mail 3 years			
	Total derivative assets/(liabilities)	354,097,473	4,274,073	(4,217,291)

#### A21. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (continued)

#### (i) DERIVATIVE FINANCIAL INSTRUMENTS (continued)

The Group's derivative financial instruments are subject to market and credit risk, as follows:

#### **Market Risk**

Market risk is defined as any fluctuation in the value arising from changes in value of market risk factors such as interest rates, currency exchange rates, credit spreads, equity prices, commodities prices and their associated volatility. The contractual amounts provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk. The Group's risk management department monitors and manages market risk exposure via stress testing of the Group's Capital-at-Risk (CaR) model, in addition to reviewing and analysing its treasury trading strategy, positions and activities vis-à-vis changes in the financial market, monitoring limit usage, assessing limit adequacy, and verifying transaction prices.

#### Credit Risk

Credit risk arises when counterparties to derivative contracts, such as interest rate swaps, are not able to or willing to fulfil their obligation to pay the Group the positive fair value or receivable resulting from the execution of contract terms. As at 31 March 2012, the amount of credit risk in the Group, measured in terms of the cost to replace the profitable contracts, was RM 3,676,517,000 (31 December 2011: RM4,274,073,000). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

There have been no changes since the end of the previous financial year in respect of the following:

- a) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts;
- b) the risk management policies in place for mitigating and controlling the risks associated with these financial derivative contracts; and
- c) the related accounting policies.

The above information, policies and procedures in respect of derivative financial instruments of the Group are discussed in the audited annual financial statements for the financial year ended 31 December 2011 and the Risk Management section of the 2011 Annual Report.

## A21. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (continued)

## (ii) COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group enter into various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured over the Group's assets except for certain financial assets held for trading being pledged as credit support assets for certain over-the-counter derivative contracts.

The Group	31 Mar 2012 Principal Amount RM'000	31 Dec 2011 Principal Amount RM'000
<u>Credit-related</u> Direct credit substitutes	5 002 (5(	5 255 701
	5,083,676	5,255,701
Certain transaction-related contingent items  Short term self-liquidating trade related contingencies	5,481,363 2,484,019	5,464,748
Short-term self-liquidating trade-related contingencies Obligations under underwriting agreement	, ,	2,549,245
Irrevocable commitments to extend credit	67,500	226,887
	20 971 402	26 270 952
- maturity not exceeding one year	39,871,402	36,370,852
<ul> <li>maturity exceeding one year</li> <li>Miscellaneous commitments and contingencies</li> </ul>	6,108,772 3,392,870	6,710,863 4,941,508
Total credit-related commitments and contingencies	62,489,602	61,519,804
Total credit-related communicities and contingencies	02,489,002	01,319,804
Treasury-related Foreign exchange related contracts		
- less than one year	59,810,691	50,683,044
- one year to less than five years	13,590,183	11,901,101
- five years and above	4,374,180	4,523,518
	77,775,054	67,107,663
Interest rate related contracts		
- less than one year	53,765,480	49,632,388
- one year to less than five years	147,415,724	162,478,157
- five years and above	37,172,109	37,636,526
	238,353,313	249,747,071
Equity related contracts		
- less than one year	2,987,351	1,852,206
- one year to less than five years	5,653,590	4,949,209
- five years and above	2,074,497	2,392,808
	10,715,438	9,194,223
Other treasury related contracts	28,093,615	26,628,646
Total treasury-related commitments and contingencies	354,937,420	352,677,603
,	417,427,022	414,197,407

#### A22. CAPITAL ADEQUACY 31 March 2012

The capital adequacy ratios of the banking subsidiaries of the Group are computed as follows:

- The capital adequacy ratios of the CIMB Bank Group (other than CIMB Thai Bank and CIMB Bank PLC), CIMB Bank and CIMB Islamic Bank are computed in accordance with Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational Risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.
- In November 2011, the capital adequacy ratios of the Investment Bank Group and Investment Bank are computed in accordance with Standardised approach (SA approach) for Credit Risk and Basic Indicator Approach for Operational Risk. Market Risk remained unchanged under Standardised Approach. In 2010, IRB approach is adopted to compute Credit Risk.

Subsequent to the transition to Basel II IRB in 2010, and following a refinement in the interpretation of the guideline, management is of the opinion that it is proved to be impractical to apply IRB Approach due to lack of IRB assets in the Investment Bank Group and Investment Bank. In November 2011, Investment Bank has adopted the SA approach for the Bank to better reflect the nature of the underlying business activities. The change does not in any way affect how business is conducted at the Investment Bank and will in fact maintain the efficient employment of capital at the Group.

- The capital adequacy ratios of Bank CIMB Niaga and CIMB Thai Bank remained unchanged based on Bank Indonesia and Bank of Thailand requirements respectively. The approach for Credit Risk and Market Risk is Standardised Approach (SA). Operational Risk is based on Basic Indicator Approach. The capital adequacy ratio of CIMB Bank PLC is completed based on National Bank of Cambodia's requirements.

Profession   Pr	is completed based on National Bank of Cambodia	s requirements.						
Risk-weighd capital ratio   13.37%   9.88%   7.61%   10.53%   16.03%   15.51%   76.76%   76		CIMB Bank						
Risk-weightd capital ratio	Refere deducting proposed dividend							
Rise weighted capital ratio         15.43%         13.70%         11.50%         15.00%         15.51%         27.50%           Cliff circle capital ratio         13.37%         9.88%         7.61%         10.50%         16.03%         12.32%         N/A           Circle quint at ato         13.37%         9.88%         7.61%         11.50%         15.00%         16.03%         15.15%         476.5%           Circle quint at ato         13.43%         18.38%         8.88         18.00%         18.00%         8.00%         18.00%         18.00%         18.00%         18.00%         18.00%         8.00%         R.00         18.00%         18.00%         8.00%         R.00         18.00%         18.00%         8.00%         R.00         18.00%         18.00%         18.00%         18.00%         18.00%         18.00%         18.00%         18.00%         18.00%         3.764,60%         18.00%         18.00%         3.764,60%         18.00%         18.00%         3.764,60%         18.00%         3.00%         18.00%         3.00%         18.00%         18.00%         3.00%         2.00%         18.00%         3.00%         2.00%         2.00%         2.00%         2.00%         2.00%         2.00%         2.00%         2.00%         2		13 37%	9 88%	7.61%	10.58%	16 93%	12 32%	N/A
Part								
Part	After deducting proposed dividend							
Richard Capital ratio		13 37%	9.88%	7.61%	10.58%	16 93%	12 32%	N/A
CIMB Bank   RN900								
CHM Blank   Rank   Ra								
CIMB   Ray   Ray			contract .	an m	cours s		n	cores s
Name		CIMP Dl.						
Tere I capital           Tere Lagital           Penda-up capital preference shares         200,000         70,000         819,700         200,000         -0.0         538,209         113,878           Pendual preference shares         200,000         -0.0         1,000,000         -0.0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>								
Teri Capital         Paid up capital         3,764,469         1,000,000         819,709         2,000,000         -0.00         538,209         113,20           Non-innotarive Tier Lophal         1,000,000         -0.00	Components of Tier I and Tier II capitals are as follows		KW 000	KW 000	KM 000	KW 000	K.VI 000	KW 000
Paid-upcapital   3,764.469   1,000,000	•							
Perpetual proference shares   200,000   70,000   - 10,000   0   - 1		3 764 469	1 000 000	819 790	3 764 469	100 000	538 209	113 387
Non-innovative Tier 1 Capital   1,000,000   - 1,012,000				-		-	-	-
Share premium   S,033,633   -   149,053   5,033,633   -   2,704,263   Other reserves   6,815,406   791,169   143,671   7,956,022   303,094   2,568,771   (13,209)   Other reserves   Socient   So				-		-	-	-
Other reserves         6,815,406         791,69         143,671         7,956,032         303,094         2,568,71         (13,209)           Non-controlling interests         2         2         266,211         2         2         7         2           Less:         Investment in subsidiaries and holding of other banking institutions' capital         (118,506)         (10,791)         2         3         2         4         3         2         2         2         2         2         2         4         2         2         4         2         2         4         2         2         4         2         2         4         2         2         4         2         2         4         2         2         4         4         4         4         8         2         2         4		1,612,900	-	-	1,612,900	-	-	-
Non-controlling interests Less :  Investment in subsidiaries and holding of other banking institutions' capital			-			-		-
Less   Content   subsidiaries and holding of other   banking institutions' capital   Content		6,815,406	791,169	143,671		303,094	2,568,771	(13,209)
Investment in subsidiaries and holding of other banking institutions' capital banking institutions' capital banking institutions' capital banking institutions' capital basets (118,506) (10,791)		-	-	-	266,211	-	-	-
Deferred tax assets   C118,506   C10,791								
Deferred tax assets   C118,506   C10,791		-	-	-	_	-	(33,759)	_
Condimination   Condiminati		(118,506)	(10,791)	-	(89,327)	(40,460)	`-	-
Total Tier I capital		-	-	-	-	-	-	(2,447)
Tier II capital   Redemable preference shares   29,740   5,000,000   550,000   0.000   550,000   0.000   5,777,311   -   1,013,988   -     1,013,988   -     1,014,98     1,018,98     1,018,98   1,018,				<del></del>		-		
Redeemable preference shares	•	14,752,827	1,714,378	1,112,514	14,858,211	362,634	5,777,484	97,731
Subordinated notes         5,000,000   550,000   10								
Subordinated loans				201.460			-	-
Revaluation reserve   Company   C		5,000,000		301,468	5,///,311		1 013 088	-
Regulatory reserve Portfolio impairment allowance √ Portfolio impairment allowance √ 149,265         466,360   149,265   135,414   39,640   356,423   647   477,933   1,498			-	36 961	-	-	1,013,966	-
Portfolio impairment allowance √ 149,265 Surplus of total eligible provision over expected loss under the IRB approach Others		466,360	7,405	-	551,409	-	-	-
Company	Portfolio impairment allowance √	149,265	135,414	39,640	356,423	647	477,933	1,498
Cithers								
Total Tier II capital   5,901,462   661,525   632,797   6,855,353   657   1,530,245   1,498		256,097	(31,294)	-	140,470	-	-	-
Less   Investment in subsidiaries and holding of other banking institutions' capital   (3,251,417)   -   -   (178,719)   (50)   (33,759)   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   (70,116)   -   -   -   -   (70,116)   -   -   -   -   (70,116)   -   -   -   -   -   -   (70,116)   -   -   -   -   -   -   -   -   -		5 001 462	661 525		6 955 252	657		1 409
Investment in subsidiaries and holding of other banking institutions' capital of (70,116)   (178,719)   (50)   (33,759)   (70,116)   (70,116)   (70,116)   (70,116)   (70,116)   (70,116)   (70,116)   (70,116)		3,901,402	001,323	032,797	0,633,333	037	1,330,243	1,490
Securitisation exposures subject to deductions** (70,116)   -   -   (70,116)   -   -   -   -   -   -   -   -   -								
Investment in associates   (305,584)   -   -   (305,584)   -   -   -   -   -   -   -   -   -			-	-		(50)	(33,759)	-
Total Eligible Tier II capital 2,274,345 661,525 632,797 6,300,934 607 1,496,486 1,498  Total capital base 17,027,172 2,375,903 1,745,311 21,159,145 363,241 7,273,970 99,229  Less:  Proposed dividends			-	-		-	-	-
Total capital base							1 406 406	1 100
Proposed dividends	Total Eligible Tier II capital	2,274,345	661,525	632,797	6,300,934	607	1,496,486	1,498
Proposed dividends	Total capital base	17,027,172	2,375,903	1,745,311	21,159,145	363,241	7,273,970	99,229
Total capital base (net of proposed dividend)   17,027,172   2,375,903   1,745,311   21,159,145   363,241   7,273,970   99,229								
Breakdown of risk-weighted assets ("RWA") by each major risk category:   CIMB Sank   CIMB Islamic   RM'000		-			-		-	-
CIMB Islamic   CIMB Islamic   CIMB Islamic   CIMB Bank   CIMB Ba	Total capital base (net of proposed dividend)	17,027,172	2,3/5,903	1,745,311	21,159,145	363,241	7,273,970	99,229
CIMB Islamic   CIMB Islamic   CIMB Islamic   CIMB Bank   CIMB Ba	Breakdown of risk-weighted assets ("RWA") by e	ach maior risk cates	zorv:					
Credit risk         88,776,360         15,177,386         13,222,169         115,018,365         115,188,38         40,980,36         208,276           Market risk         11,110,199         688,153         528,655         12,218,967         189,434         602,926         -           Operational risk         10,033,439         1,478,002         872,780         12,832,072         800,735         5,323,947         -           Large exposure risk         408,520         -         -         -         408,520         - <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>								
RM'000         RM'000<		CIMB D						
Credit risk         88,776,360         15,177,386         13,222,169         115,018,336         1,151,889         40,980,396         208,257           Market risk         11,110,199         688,153         528,655         12,218,967         189,434         602,926         -           Operational risk         10,033,439         1,478,002         872,780         12,832,072         800,735         5,323,947         -           Large exposure risk         408,520         -         -         408,520         - <td></td> <td></td> <td></td> <td></td> <td>Group RM'000</td> <td></td> <td></td> <td></td>					Group RM'000			
Market risk         11,110,199         688,153         528,655         12,218,967         189,434         602,926         -           perational risk         10,033,439         1,478,002         872,780         12,832,072         800,735         5,323,947         -           Large exposure risk         408,520         -         408,520         -         -	Credit risk							
Large exposure risk 408,520 408,520	Market risk	11,110,199	688,153	528,655	12,218,967	189,434	602,926	-
		10,033,439 408 520	1,478,002	872,780	12,832,072 408 520	800,735	5,323,947	-
			17,343,541	14,623,604		2,142,058	46,907,269	208,257

<sup>\*\*</sup> Financing of hire purchase under PCSB (excluding those securitised) is included in the computation of RWA under the AIRB approach;

The investment in owner's note is accounted in accordance with Securitisation Framework under Risk Weighted Capital Adequacy Framework (Basel II - Risk Weighted Assets Computation) Guideline dated 31 December 2009.

The capital base of CIMB Bank Group, CIMB Bank and CIMB Islamic Bank as at 31 March 2012 have excluded portfolio impairment allowance on impaired loans restricted from Tier II capital of RM357,934,147, RM340,065,960 and RM17,868,187 respectively.

<sup>\*</sup> The amount presented here is the Solvency Ratio of CIMB Bank Plc, which is the nearest equivalent regulatory compliance ratio. This ratio is computed in accordance with Prakas B7-00-46, B7-04-206 and B7-07-135 issued by the National Bank of Cambodia. This ratio is derived at CIMB Bank Plc's net worth divided by its risk-weighted assets.

	CIMB Bank	CIMB Islamic Bank	CIMB Thai Bank	CIMB Bank Group	CIMB Investment Bank Group	Bank CIMB Niaga	CIMB Bank PLC *
Before deducting proposed dividend							
Core capital ratio	15.26%	10.44%	7.65%	11.97%	21.02%	10.17%	N/A
Risk-weighted capital ratio	17.59%	14.42%	13.00%	16.87%	21.04%	13.09%	56.33%
After deducting proposed dividend	14.45% +	10.44%	7 (50/	11.220/	16.510/ @	10.17%	NI/A
Core capital ratio Risk-weighted capital ratio	14.45% + 16.78% +	10.44% 14.42%	7.65% 13.00%	11.33% + 16.24% +	16.51% @ 16.53% @	10.17%	N/A 56.33%
Risk-weighted capital ratio	10.78%	14.4270	13.00%	10.2476 +	10.33% (#)	13.09%	30.3376
	CIMB Bank RM'000	CIMB Islamic Bank RM'000	CIMB Thai Bank RM'000	CIMB Bank Group RM'000	CIMB Investment Bank Group RM'000	Bank CIMB Niaga RM'000	CIMB Bank PLC RM'000
Components of Tier I and Tier II capitals are as follo							
Tier I capital	2 764 460	1 000 000	200.061	2 764 460	100.000	561 000	117.540
Paid-up capital Perpetual preference shares	3,764,469 200,000	1,000,000 70,000	809,961	3,764,469 200,000	100,000	561,888	117,549
Non-innovative Tier 1 Capital	1,000,000	70,000	-	1,000,000	-	-	-
Innovative Tier 1 capital	1,635,400	-	_	1,635,400		_	_
Share premium	5,033,633	_	147,266	5,033,633	-	2,823,236	_
Other reserves	7,642,406	791,169	141,948	8,783,032	402,127	1,948,607	(12,130)
Non-controlling interests	-,,	-	-	266,211	-	-,,	-
Less:							
Investment in subsidiaries and holding of other							
banking institutions' capital	-	-	-	-	-	(35,245)	-
Deferred tax assets	(118,506)	(10,791)	-	(89,327)	(40,460)	-	-
Intangible assets	-		-	<del>.</del>	-	-	(2,916)
Goodwill	(3,555,075)	(136,000)	-	(4,899,904)	-		-
Total Tier I capital	15,602,327	1,714,378	1,099,175	15,693,514	461,667	5,298,486	102,503
Tier II capital							
Redeemable preference shares	29,740	- [	-	29,740	10	-	-
Subordinated notes	5,000,000	550,000	439,728	5,813,057	-	-	-
Subordinated loans	-	-	-	· · · ·	-	1,051,495	-
Revaluation reserve	-	-	36,571	-	-	-	-
Regulatory reserve	431,514	59,113	-	490,627	-	-	-
Portfolio impairment allowance √	188,389	64,585	41,044	397,291	623	464,878	1,346
Surplus of total eligible provision over expected							
loss under the IRB approach	359,190	(18,719)	-	255,860	-	-	-
Others	- 000 022	- (54.070	251,674	- 000 575	- (22	40,010	1 246
Total Tier II capital Less :	6,008,833	654,979	769,017	6,986,575	633	1,556,383	1,346
Investment in subsidiaries and holding of other							
banking	(3,249,823)	-	-	(177,125)	(50)	(35,245)	-
Securitisation exposures subject to deductions**	(70,116)	-	-	(70,116)	- 1	-	-
Investment in associates	(306,061)			(306,061)	<u> </u>		
Total Eligible Tier II capital	2,382,833	654,979	769,017	6,433,273	583	1,521,138	1,346
Total capital base	17,985,160	2,369,357	1,868,192	22,126,787	462,250	6,819,624	103,849
Less:							
Proposed dividends	(827,000)	_	_	(827,000)	(99,034)	_	_
Total capital base (net of dividend)	17,158,160	2,369,357	1,868,192	21,299,787	363,216	6,819,624	103,849
Breakdown of risk-weighted assets ("RWA") by ea	ch major risk cates	gory:					
<u> </u>		•			CIMB		
		CIMB Islamic	CIMB Thai	CIMB Bank	Investment	Bank CIMB	CIMB Bank
	CIMB Bank	Bank	Bank	Group	Bank Group	Niaga	PLC
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
Credit risk	83,785,262	14,677,578	13,168,819	109,351,226	1,081,967	46,387,969	184,352
Market risk	8,105,302	346,673	339,155	8,785,131	307,315	611,862	-
Operational risk	9,949,736 400,148	1,402,324	862,316	12,620,584 400,148	807,424	5,117,613	-
Large exposure risk	102,240,448	16,426,575	14,370,290	131,157,089	2,196,706	52,117,444	184,352
	102,210,110	10, 120,070	1,5,0,0,2,0	151,157,007	2,1,0,700	~~,, <del></del>	101,002

<sup>@</sup> Interim dividend for financial year ended 31 December 2011, which was paid in March 2012.

The investment in owner's note is accounted in accordance with Securitisation Framework under Risk Weighted Capital Adequacy Framework (Basel II - Risk Weighted Assets Computation) Guideline dated 31 December 2009.

<sup>+</sup> Interim dividend for financial year ended 31 December 2011, which was paid in March 2012

<sup>\*\*</sup> Financing of hire purchase under PCSB (excluding those securitised) is included in the computation of RWA under the AIRB approach;

<sup>√</sup> The capital base of CIMB Bank Group, CIMB Bank and CIMB Islamic Bank as at 31 December 2011 have excluded portfolio impairment allowance on impaired loans restricted from Tier II capital of RM463,064,140, RM441,690,248 and RM21,373,892 respectively.

<sup>\*</sup> The amount presented here is the Solvency Ratio of CIMB Bank Plc, which is the nearest equivalent regulatory compliance ratio. This ratio is computed in accordance with Prakas B7-00-46, B7-04-206 and B7-07-135 issued by the National Bank of Cambodia. This ratio is derived at CIMB Bank Plc's net worth divided by its risk-weighted assets.

#### A23. SEGMENTAL REPORT

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Group Management Committee as its chief operating decision-maker.

Segment information is presented in respect of the Group's business segment and geographical segment.

All inter-segment transactions are conducted on an arm's length basis and on normal commercial terms not more favourable than those generally available to the public.

The business segment results are prepared based on the Group's internal management reporting, which reflect the organisation's management reporting structure.

Business segment reporting

#### <u>Definition of segments:</u>

During the end of financial year 2011, an internal reorganisation has resulted in a change in business segment reporting. The Group has been reorganised into the following four major operating divisions:

#### Consumer Banking

Consumer Banking provides full-fledged financial services to individual and commercial customer. Its encompass the banking services across the Group's main operating markets of Malaysia, Indonesia, Singapore, Thailand and Cambodia.. The divisions which make up the Consumer Banking are Consumer Sales & Distribution, Retail Financial Services, Commercial Banking, Group Cards & Personal Financing and Group Insurance.

Consumer Sales & Distribution oversees the Group's sales network including branches and mobile sales teams.

Retail Financial Services is responsible for most of the products and services to individual and micro enterprise customers. It offers products covering lending, deposit, welth management, remittance and other services.

Commercial Banking is responsible for the development of products and services for small and medium-scale enterprises (SMEs) and mid-sized corporation.

Group Cards & Personal Financing is responsible for the Group's credit card business and personal loans portfolio.

Group Insurance is responsible of manufacturing and distribution of life and takaful insurance products.

#### Wholesale Banking

Wholesale Banking comprises Investment Banking and Corporate Banking, Treasury & Markets.

Investment Banking includes client coverage, advisory, equities and asset management businesses. Client coverage focuses on marketing and delivering solutions to corporate and institutional clients.

Advisory offers financial advisory services to corporations, advising issuance of equity and equity-linked products, debt restructuring, mergers and acquisitions, initial public offerings, secondary offerings and general corporate advisory. Equities, provides services including acting as underwriter, global co-ordinator, book runner or lead manager for equity and equity-linked transactions, originating, structuring, pricing and executing equity and equity-linked issues and executing programme trades, block trades and market making, as well as provides nominee services and stock broking services to retail and corporate clients.

#### A23. SEGMENTAL REPORT (continued)

#### Wholesale Banking (Continued)

Asset Management comprises wholesale fund management and unit trust.

Corporate Banking, Treasury and Markets (CBTM) is responsible for corporate lending and deposit taking, transaction banking, treasury and markets activities. Treasury focuses on treasury activities and services which include foreign exchange, money market, derivatives and trading of capital market instruments. It includes the Group's equity derivatives which develops and issues new equity derivatives instruments such as structured warrants and over-the-counter options to provide investors with alternative investment avenues.

#### Investment

Investments focus on Group Strategy and Strategic Investments (GSSI) including funding operations for the group. GGSI consists of Group Strategy, Private Equity and Strategic Investment which focus in defining and formulating strategies at the corporate and business unit levels, oversee the Group's strategic, private equity fund management and Strategic Investments. It also invests in the Group's proprietary capital.

#### Support and others

Support services comprise all middle and back-office processes, cost centres and non-profit generating divisions of companies in the Group. Other business segments in the Group include investment holding, property management and other related services, whose results are not material to the Group.

	A23.	SEGMENTAL	REPORT	(continued)
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, 223.121.112.121.011 (0.1111.00)	Consumer Banking	Wholesale 1	Banking	Investment	Support and others	Total
	Dalikilig	Investment Banking	Corporate Banking, Freasury and Markets		and others	
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
31 March 2012 Net interest income						
-external income / (expense)	1,118,868	13,442	605,879	22,862	(23,373)	1,737,678
-inter-segment income	52,659	(2,169)	(33,107)	(13,919)	(3,464)	
	1,171,527	11,273	572,772	8,943	(26,837)	1,737,678
Income from Islamic Banking operations	173,766	1,171	92,566	108,795	(419)	375,879
Net non-interest income	407,316	194,441	402,507	133,048	4,684	1,141,996
Net income/(expense)	1,752,609	206,885	1,067,845	250,786	(22,572)	3,255,553
Overheads	(1,162,809)	(183,455)	(342,772)	(95,753)	(7,684)	(1,792,473)
of which: - Depreciation of property, plant and equipment	(57,087)	(12,060)	(13,175)	(4,703)	(1,268)	(88,293)
- Depreciation of property, plant and equipment  - Amortisation of prepaid lease payments	(60)	(12,060)	(13,173)	(4,703)	(3,084)	(3,166)
- Amortisation of intangible assets	(30,155)	(1,315)	(5,338)	(22,095)	(1,115)	(60,018)
Profit/(loss) before allowances Allowance (made)/written back for impairment losses on	589,800	23,430	725,073	155,033	(30,256)	1,463,080
loans, advances and financing	(41,657)	1	(84,243)	(213)	(17,673)	(143,785)
Allowance (made)/written back for losses on other receivables	(3,353)	(9,048)	80	1,892	(171)	(10,600)
Allowance written back for commitments and contingencies	738	-	-	· -	-	738
Allowance (made)/written back for other impairment losses		-	-	(2,040)	29	(2,011)
Segment results	545,528	14,383	640,910	154,672	(48,071)	1,307,422
Share of results of jointly controlled entities	(1,118)	(119)	-	3,060	-	1,823
Share of results of associates	9,588	-	-	22,389	-	31,977
Profit/(loss) before taxation	553,998	14,264	640,910	180,121	(48,071)	1,341,222
% of profit before taxation Taxation	41.3	1.1	47.8	13.4	(3.6)	100.0 (318,253)
Profit after taxation before non-controlling interests						1,022,969
					=	

## A23. SEGMENTAL REPORT (continued)

	Consumer	Wholesale	Banking	Investment	Support	Total
	Banking RM'000	Investment Banking RM'000	Corporate Banking, Treasury and Markets RM'000	RM'000	and others	RM'000
31 March 2011	KW 000	KM 000	KWI 000	KM 000	KM 000	KW 000
Net interest income						
-external income / (expense)	1,076,834	11,025	528,548	(7,443)	(14,858)	1,594,106
-inter-segment income	(812)	(2,197)	13,488	(4,669)	(5,810)	=
	1,076,022	8,828	542,036	(12,112)	(20,668)	1,594,106
Income from Islamic Banking operations	172,958	(281)	76,285	91,459	56	340,477
Non-interest income	345,300	217,117	207,742	35,986	9,655	815,800
Net income/(expense)	1,594,280	225,664	826,063	115,333	(10,957)	2,750,383
Overheads	(1,062,973)	(161,416)		(9,807)	(10,863)	(1,545,432)
of which:	(1,002,773)	(101,110)	(300,373)	(2,007)	(10,005)	(1,5 15, 152)
- Depreciation of property, plant and equipment	(57,774)	(11,243)	(14,123)	(3,780)	(834)	(87,754)
- Amortisation of prepaid lease payments	(60)	(95)	(11)	(2)	(3,581)	(3,749)
- Amortisation of intangible assets	(30,076)	(1,164)	(5,586)	(22,115)	(1,074)	(60,015)
Profit/(loss) before allowances	531,307	64,248	525,690	105,526	(21,820)	1,204,951
Allowance (made)/written back for impairment losses on	331,307	04,240	323,070	103,320	(21,020)	1,204,751
loans, advances and financing	(17,016)	(413)	10,281	394	580	(6,174)
Allowance (made)/written back for losses on other receivables	(2,379)	1,252	363	2,220	(965)	491
Allowance (made)/written back for commitment and contingencies	(1,104)	´-	(2)	1,027	1,984	1,905
Allowance written back/(made) for other impairment losses	-	-	382	(1,156)	(4)	(778)
Segment results	510,808	65,087	536,714	108,011	(20,225)	1,200,395
Share of results of jointly controlled entities	8,343	226	-	1,537	(20,223)	10,106
Share of results of associates	-	-	-	22,070	-	22,070
D 5//(1 ) 1 5 / /	510.151	(5.212	526 714	121 (10	(20, 225)	1 222 571
Profit/(loss) before taxation % of profit before taxation	519,151 42.1	65,313 5.3	536,714 43.5	131,618 10.7	(20,225)	1,232,571 100.0
Taxation	42.1	3.3	43.3	10.7	(1.0)	(299,317)
					<del>-</del>	
Profit after taxation before non-controlling interests					=	933,254

## A24. OPERATIONS OF ISLAMIC BANKING

## A24a. UNAUDITED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2012

		The Group			
	Note	31 Mar 2012 RM'000	31 Dec 2011 (Restated) RM'000	1 Jan 2011 (Restated) RM'000	
Assets	_				
Cash and short-term funds		6,347,355	8,391,678	7,934,045	
Deposits and placements with banks and other financial institutions		767,828	1,557,983	1,340,924	
Financial assets held for trading		4,436,285	2,911,603	2,549,533	
Islamic derivative financial instruments		218,293	249,169	284,789	
Financial investments available-for-sale		1,964,503	1,436,119	659,172	
Financial investments held-to-maturity		1,719,801	1,397,598	1,230,451	
Financing, advances and other financing/loans	A24d(i)	30,472,021	29,500,400	23,368,509	
Deferred tax assets		9,042	6,359	4,307	
Amount due from related companies		29,469	55,439	48,835	
Amount due from holding company		768,827	568,921	514,680	
Statutory deposits with Bank Negara Malaysia		1,212,484	1,097,797	143,406	
Property, plant and equipment		8,066	9,567	7,314	
Other assets		800,315	545,199	764,109	
Goodwill		136,000	136,000	136,000	
Intangible assets		4,801	4,170	4,287	
TOTAL ASSETS	_	48,895,090	47,868,002	38,990,361	
Liabilities and Islamic banking capital funds					
Deposits from customers	A24(e)	33,182,915	31,565,815	24,923,994	
Deposits and placements of banks and other					
financial institutions		9,244,008	10,726,368	10,244,515	
Islamic derivative financial instruments		352,878	452,582	265,725	
Amount due to holding company		250,561	402,487	184,519	
Amount due to related companies		51,383	1,112	247	
Provision for taxation and zakat		97,223	112,330	86,284	
Other liabilities		1,957,124	1,005,532	853,473	
Subordinated Sukuk		559,704	564,679	300,000	
TOTAL LIABILITIES	_	45,695,796	44,830,905	36,858,757	
Equity					
Ordinary share capital		1,000,000	1,000,000	750,000	
Islamic banking funds		55,000	55,000	91,693	
Perpetual preference shares		70,000	70,000	70,000	
Reserves		2,065,464	1,902,052	1,180,466	
	_	3,190,464	3,027,052	2,092,159	
Non-controlling interests		8,830	10,045	39,445	
TOTAL EQUITY	_	3,199,294	3,037,097	2,131,604	
TOTAL LIABILITIES AND EQUITY	_	48,895,090	47,868,002	38,990,361	
•	_			· · ·	

## A24b. UNAUDITED CONSOLIDATED STATEMENT OF INCOME FOR THE PERIOD ENDED 31 MARCH 2012

	The Group				
	1st quarter	r ended	Three mont	hs ended	
	31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011	
	RM'000	RM'000	RM'000	RM'000	
Income derived from investment of depositors' funds and					
others	456,216	428,812	456,216	428,812	
Net income derived from investment of shareholders' funds	128,973	81,055	128,973	81,055	
Allowance made for impairment losses on financing, advances and	,		,		
other financing/loans	(34,700)	6,867	(34,700)	6,867	
Allowance made for impairment losses on other receivables	44	(395)	44	(395)	
Total distributable income	550,533	516,339	550,533	516,339	
Income attributable to the depositors	(209,310)	(169,390)	(209,310)	(169,390)	
Total net income	341,223	346,949	341,223	346,949	
Other operating expenses	(119,142)	(91,954)	(119,142)	(91,954)	
Profit before taxation	222,081	254,995	222,081	254,995	
Taxation	(57,295)	(35,099)	(57,295)	(35,099)	
Profit for the period	164,786	219,896	164,786	219,896	
Profit for the period attributable to:					
Owners of the Parent	164,638	220,138	164,638	220,138	
Non-controlling interests	148	(242)	148	(242)	
<u>-</u>	164,786	219,896	164,786	219,896	

## A24c. UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2012

	The Group				
	1st quarter	r ended	Three mont	hs ended	
	31 Mar 2012 RM'000	31 Mar 2011 RM'000	31 Mar 2012 RM'000	31 Mar 2011 RM'000	
Profit for the period	164,786	219,896	164,786	219,896	
Other comprehensive income:					
Revaluation reserve-financial investments available-for-sale	(2,379)	(2,035)	(2,379)	(2,035)	
- Net gain/(loss) from change in fair value	(=,0.17)	(=,===)	(=,0.17)	(=,****)	
- as previously reported	-	(1,094)	-	(1,094)	
- movement during the period/effect of adopting MFRS 1	53	(1,651)	53	(1,651)	
- Realised gain transferred to income statement					
on disposal and impairment	(2,781)	-	(2,781)	-	
- Income tax effects					
- as previously reported	-	297	-	297	
- movement during the period/effect of adopting MFRS 1	349	413	349	413	
Exchange fluctuation reserve	(286)	237	(286)	237	
Other comprehensive income for the period, net of tax	(2,665)	(1,798)	(2,665)	(1,798)	
Total comprehensive income for the period	162,121	218,098	162,121	218,098	
Total commonly anging in come for the maried attailurable to					
Total comprehensive income for the period attributable to:  Owners of the Parent	163,485	218,974	163,485	218,974	
Non-controlling interests	(1,364)	(876)	(1,364)	(876)	
Non-controlling interests	(1,504)	(670)	(1,504)	(676)	
	162,121	218,098	162,121	218,098	
Income from Islamic operations (per page 2)					
Total net income	341,223	346,949	341,223	346,949	
Add: Allowance made for impairment losses on financing, advances	341,223	340,949	341,223	340,949	
and other financing/loans	34,700	(6.967)	34,700	(6.967)	
Add: Allowance made for impairment losses on other receivables	(44)	(6,867) 395	(44)	(6,867) 395	
Add. Anowance made for impairment losses on other receivables	375,879	340.477	375,879	340.477	
-	273,077	310,477	2.3,077	5 +0, +7 7	

## A24d. FINANCING, ADVANCES AND OTHER FINANCING/LOANS

(i) By type	The Group				
	31 Mar 2012	31 Dec 2011			
At amortised cost	RM'000	RM'000			
Cash line	347,591	373,056			
Term financing	29,338,147	28,345,701			
Bills receivable	2,383	2,581			
Trust receipts	74,823	35,391			
Claims on customers under acceptance credits	252,785	233,479			
Revolving credits	515,699	502,124			
Credit card receivables	109,767	111,886			
Share margin financing	156,087	167,485			
Other financing	47,156	55,172			
Gross financing, advances and other financing/loans	30,844,438	29,826,875			
Fair value changes arising from fair value hedge	162,287	241,966			
	31,006,725	30,068,841			
Less: Allowance for impairment losses					
- Individual impairment allowance	(114,885)	(139,775)			
- Portfolio impairment allowance	(419,819)	(428,666)			
•	(534,704)	(568,441)			
Net financing, advances and other financing/loans	30,472,021	29,500,400			

(a) During the financial period, the Group has undertaken fair value hedges on RM5,250 million (31 December 2011: RM4,350 million) financing using profit rate swaps.

	The Group			
	31 Mar 2012 RM'000	31 Dec 2011 RM'000		
Gross financing hedged	5,250,000	4,350,000		
Fair value changes arising from fair value hedges	162,287	241,966		
	5,412,287	4,591,966		

The fair value loss on profit rate swaps in the hedge transaction as at 31 March 2012 were RM218.0 million (31 December 2011: RM262.0 million).

## (ii) By geographical distribution

31 Mar 2012	31 Dec 2011		
31 Wai 2012	51 DCC 2011		
RM'000	RM'000		
	_		
Malaysia 29,155,719	28,353,137		
Indonesia 1,145,062	1,158,232		
Other countries 543,657	<b>543,657</b> 315,506		
Gross financing, advances and other financing/loans 30,844,438	29,826,875		

### (iii) Impaired financing, advances and other loans by geographical distribution

	The Group		
	31 Mar 2012 RM'000		
Malaysia	388,851	441,331	
Indonesia	33,818	31,301	
Gross impaired financing, advances and other financing/loans	<b>422,669</b> 472,6		

## A24d. FINANCING, ADVANCES AND OTHER FINANCING/LOANS (Continued)

## (iv) Movements in impaired financing, advances and other financing/loans:

	The Gr	The Group		
	31 Mar 2012 RM'000	31 Dec 2011 RM'000		
At 1 January	472,632	342,173		
Classified as impaired during the period / year	91,282	505,090		
Reclassified as not impaired during the period / year	(36,893)	(127,965)		
Amount recovered	(18,658)	(90,543)		
Amount written off	(97,784)	(130,641)		
Reclassification from unwinding income	16,825	-		
Exchange fluctuation	(4,735)	(25,482)		
At 31 March / 31 December	422,669	472,632		
Ratio of gross impaired financing, advances and other financing/loans to gross financing, advances and other financing/loans	1.37%	1.58%		

## (v) Movements in the allowance for impaired financing:

	The Group		
	31 Mar 2012 RM'000	31 Dec 2011 RM'000	
Individual impairment allowance			
At 1 January	139,775	97,021	
Net allowance made during the period / year	20,387	48,229	
Amount written off	(47,870)	(8,135)	
Amount transferred from portfolio impairment allowance	-	3,001	
Unwinding income	4,090	(1,477)	
Exchange fluctuation	(1,497)	1,136	
At 31 March / 31 December	114,885	139,775	
Portfolio impairment allowance At 1 January Allowance made during the period / year Amount transferred to individual impairment allowance Amount written off Allowance transferred from conventional operations Unwinding income Exchange fluctuation At 31 March / 31 December	428,666 29,882 - (44,606) - 6,019 (142) 419,819	246,352 143,075 (3,001) (119,912) 166,234 (4,181) 99 428,666	
Portfolio impairment allowance (inclusive of regulatory reserve) as % of gross financing, advances and other loans (excluding RPSIA financing) less individual impairment allowance	2.19%	2.21%	

## **A24e. DEPOSITS FROM CUSTOMERS**

By type of deposits	The Group		
	31 Mar 2012 RM'000	31 Dec 2011 RM'000	
Non-Mudharabah			
Demand deposits	2,654,700	3,204,849	
Savings deposits	1,272,180	1,169,598	
General investment deposits	375,282	419,745	
Commodity Murabahah-i	507	440,600	
Fixed return investment account	4,705,665	5,564,248	
Islamic negotiable instruments of deposit	5,558,662	2,510,276	
Variable rate deposits	149,300	77,340	
Equity Linked Sukuk	177,551	286,629	
Short term money market deposit-i	7,916,771	3,994,930	
Others	40,151	37,489	
	22,850,769	17,705,704	
Mudharabah			
Demand deposits	2,786,544	2,550,795	
Savings deposits	514,348	478,449	
General investment deposits	2,227,765	2,086,941	
Special general investment deposits	3,493,792	6,987,965	
Specific investment deposits	1,309,697	1,755,961	
	10,332,146	13,860,111	
	33,182,915	31,565,815	

### **A25. CHANGE IN ACCOUNTING POLICIES**

(i) During the financial period, the Group changed the following accounting policies upon adoption of MFRS:

MFRS 1 First Time Adoption of Malaysian Financial Reporting Standards allows entity to designate a previously recognised financial asset or financial liabilities as a financial asset or financial liability at fair value through profit or loss or a financial assets as available-for-sale. Consequently, the Group has designated a previously recognised financial investments held-to-maturity as available-for-sale in accordance with adoption of MFRS 1.

The change in accounting policy has been applied retrospectively. The adoption of the new accounting policy affected the following items:

### Impact on the Group's consolidated statement of financial position as at 31 December 2011 and 1 January 2011:

	Balance as at 31 December 2011 Effect of		
	As previously reported	adopting MFRS1	As restated
Assets	RM'000	RM'000	RM'000
Financial investments available-for-sale	13,773,219	4,647,899	18,421,118
Financial investments held-to-maturity	16,918,784	(4,457,952)	12,460,832
Liabilities			
Deferred tax liabilities	134,285	47,190	181,475
Reserves			
Revaluation reserve-financial investments available-for-sale	535,762	142,757	678,519
	Balance	as at 1 January 2	011
	As previously reported	Effect of adopting MFRS1	As restated
Assets	As previously	Effect of adopting	As
Assets Financial investments available-for-sale	As previously reported	Effect of adopting MFRS1	As restated RM'000
	As previously reported RM'000	Effect of adopting MFRS1 RM'000	As restated
Financial investments available-for-sale	As previously reported RM'000	Effect of adopting MFRS1 RM'000	As restated RM'000
Financial investments available-for-sale Financial investments held-to-maturity	As previously reported RM'000	Effect of adopting MFRS1 RM'000	As restated RM'000
Financial investments available-for-sale Financial investments held-to-maturity  Liabilities	As previously reported RM'000 11,658,702 14,120,263	Effect of adopting MFRS1 RM'000 3,456,736 (3,299,763)	As restated RM'000 15,115,438 10,820,500

#### Impact on the Group's consolidated statement of changes in equity as at 31 December 2011 and 1 January 2011:

mpreton the Group's consonanted statement of camilges in equity		s at 31 December 2	2011
	As previously reported RM'000	adopting MFRS1 RM'000	As restated RM'000
Revaluation reserve-financial investments available-for-sale	535,762	142,757	678,519
	Balance a	ns at 1 January 20 Effect of	11
	As previously	adopting	As
	reported	MFRS1	restated
	RM'000	RM'000	RM'000
Revaluation reserve-financial investments available-for-sale	474,673	119,507	594,180

<sup>(</sup>ii) During the end of financial year 2011, an internal re-organisation has resulted to a change in business segment reporting. The change in business segment reporting is only effective from 1 January 2012 onwards, and the comparatives for segment reporting have been restated to reflect this new Group structure.

#### Part B - Explanatory Notes Pursuant to BNM/GP8 Guidelines on Financial Reporting for Licensed Institutions

#### B1. GROUP PERFORMANCE REVIEW COMPARISON WITH THE PRECEDING QUARTER'S RESULTS

#### CIMB Group Holdings ("CIMB Group") Results

CIMB Group Holdings Berhad ("CIMB Group") today reported a 10.3% year-on-year ("Y-o-Y") growth in 1Q12 net profit of RM1.011 billion, equivalent to net earnings per share ("EPS") of 13.6 sen. The annualised 1Q12 net return on average equity ("ROE") was 15.6%. Compared to 4Q11, the Group's net profit was 10.8% lower.

The year has started well for CIMB Group, driven by outperformance at the regional Corporate Banking and Treasury Markets ("CBTM") division and sustained high growth momentum at CIMB Niaga. The Group maintained its moderate growth momentum with total assets and net loans increasing by 14% and 12% respectively.

The latest financial statements provide enhanced disclosure of segment financials to reflect the Group's integrated regional platform. This provides a clearer reflection of how management views the operating business lines across the entire Group and enhances overall transparency to stakeholders.

#### **CIMB Group Y-o-Y Results**

CIMB Group's 1Q12 revenues increased by 18.4% Y-o-Y to RM3.255 billion largely due to the strong expansion in non-interest income. The Group's profit before tax ("PBT") was 8.8% higher at RM1.341 billion as the revenue improvement was partially offset by higher impairment charges and overhead expenses.

For 1Q12, the Group's regional Consumer Bank PBT increased by 3.4% Y-o-Y to RM530 million. The Malaysia consumer operations PBT grew 4.7% Y-o-Y as the expansion in the retail banking operations were offset by lower recoveries at the bad bank. The Indonesian consumer operations were 1.8% lower Y-o-Y owing to higher operating costs and currency translation. The consolidated Thai consumer PBT saw improved profits under Thai GAAP but a small loss on consolidation due to the different timing of provision expenses.

The Group's regional Wholesale Banking PBT rose 7.1% Y-o-Y to RM641 million in 1Q12 as the Markets divisional PBT almost doubled to RM381 million on the back of strong debt capital markets and foreign exchange flows. Investment Banking had a relatively slow start to the year with a 78.2% Y-o-Y PBT decline, while the Corporate Banking PBT fell 27.0% Y-o-Y due to higher provisions made in 1Q12. Investments PBT grew by 40.4% Y-o-Y to RM170 million.

Consumer Banking operations was the largest contributor to Group PBT at 40% compared to 36% in FY11. Markets contribution to Group PBT jumped to 28% from 19% in FY11. Corporate Banking contributed 18%, Investment Banking at 1%, while Investments contributed 13%.

CIMB Niaga's PBT rose 30.7% Y-o-Y to IDR1,280 billion while its contribution to the Group was 28.3% higher Y-o-Y at RM431 million. CIMB Thai's PBT grew 20.8% to THB353 million but after GAAP and FRS139 adjustments, its contribution to the Group was 73.5% lower at RM10 million. Total non-Malaysian PBT increased to 43% in 1Q12 from 38% in FY11.

The Group's total gross loans expanded 10.5% Y-o-Y. Excluding the declining bad bank loan book, the Group's total gross loans increased by 11.8% Y-o-Y. Within the Consumer segment, mortgages, term loans, credit cards and the Group's micro lending grew by 12.6%, 7.5%, 8.0% and 33.6% respectively Y-o-Y. Commercial banking loans were 18.3% higher Y-o-Y while auto loans rose 3%. The Group's overall net interest margins were marginally lower at 3.04% from 3.08% last year.

Total Group deposits grew by 13.7% Y-o-Y driven by a 15.6% expansion in retail deposits. Corporate and Treasury deposits were 11.1% higher Y-o-Y. Geographically, the deposit growth was strongest in Thailand at 25.3% from a low base, while Malaysian deposits expanded at 15.2%. Indonesia and Singapore deposits grew 6.2% and 13.0% respectively Y-o-Y. The Group's CASA ratio fell slightly to 34.2% from 34.6% last year.

Total loan impairment for the Group stood at RM144 million in 1Q12, a significant rise from the RM6 million in 1Q11, which included substantial write-backs and recoveries. The Group's total annualised credit charge was 0.30% in line with the 0.31% full year target. The Group's gross impairment ratio continued to improve to 4.8% for 1Q12 from 5.1% as at end-2011 and 5.9% as at 1Q11, with an impairment allowance coverage of 81.3%. The Group's cost to income ratio improved to 55.1% compared to 56.2% in 1Q11.

CIMB Bank's risk weighted capital ratio stood at 15.9% while its Tier 1 capital ratio stood at 13.9% as at 31 March 2012 (after inclusion of 1Q12 net profits). CIMB Group's double leverage and gearing stood at 118.1% and 20.2% respectively as at end-March 2012.

# B1. GROUP PERFORMANCE REVIEW COMPARISON WITH THE PRECEDING QUARTER'S RESULTS (CONTINUED)

#### CIMB Group O-on-O Results

The Group's 1Q12 revenues of RM3.255 billion were 3.7% lower than 4Q11, translating to a 10.8% Q-o-Q net profit decline to RM1.011 billion. Net interest income was 0.3% lower while non-interest income was 9.1% lower Q-o-Q.

The Group's Consumer Banking PBT increased 33.2% Q-o-Q underlined by the 42.1% growth in Malaysia, where provision write-backs was partially offset by higher overhead expenses. Indonesia consumer PBT contribution was 4.3% higher, while Singapore and Thailand remain small contributors. Wholesale Banking PBT was 20.2% higher Q-o-Q with Corporate Banking (+27.7% Q-o-Q) and Markets (+21.4% Q-o-Q) making up for the slower Investment Banking performance. PBT from Investments were 64.2% lower Q-o-Q due to a large gain on deconsolidation of investment in CIMB Aviva in 4Q11.

#### **CIMB Niaga Results**

On 26 April 2012, CIMB Niaga reported a 1Q12 net profit of IDR937 billion, a 28.7% Y-o-Y growth, with a 1Q12 net ROE of 20.0%. The improved performance was attributed to the strong loan growth, substantially higher non-interest income from Markets operations offset by higher overhead expenses and pre-emptive provisions. On a sequential basis, the 1Q12 net profit was 17.7% higher than 4Q11.

CIMB Niaga's gross loans grew 18.3% Y-o-Y for 1Q12 mainly driven by continued growth at the corporate and business banking segments. The Gross NPL of 2.7% as at end-March 2012 was an improvement from the 2.9% in 1Q11 but higher versus 4Q11. CIMB Niaga's loan loss coverage (based on BI definition) stood at 106.9% as at end-1Q12 compared to 107.4% as at end-1Q11.

CIMB Niaga's Tier 1 capital and risk weighted capital ratios stood at 12.3% and 15.5% respectively as at 31 March 2012.

#### **CIMB Thai Results**

On 19 April 2012, CIMB Thai announced a 1Q12 net profit of THB344 million, a 22.2% improvement from the THB282 million in 1Q11. Sequentially, CIMB Thai's net profit declined by 25.2% owing to a THB1.009 billion windfall gain being share of recoveries from legacy bad loans managed by Thai Asset Management Corp, which was partly used to increase provisions following the national flood disaster. The annualised loan loss charge was 0.5% for 1Q12 while the loan loss coverage ratio declined to 71.1% from 98.4% at end-1Q11. For the 3-month period, CIMB Thai chalked revenue of THB1.817 billion, a 14.3% Y-o-Y increase.

As at 31 March 2012, CIMB Thai's Tier 1 capital and risk weighted capital ratios were at 7.6% and 11.9% respectively. CIMB Thai's net NPL ratio rose to 2.3% from 1.9% as at the previous corresponding period.

#### **CIMB Islamic**

CIMB Islamic's Y-o-Y PBT decreased 13.3% to RM127 million in view of lower Islamic capital market activities. CIMB Islamic's gross financing assets grew 21.8% Y-o-Y, accounting for 15.3% of total Group loans. Total deposits grew by 37.6% Y-o-Y to RM30.8 billion.

### **B2.** CORPORATE DEVELOPMENTS

The significant corporate developments in 2012 were:

### (a) Capital Management

- On 21 February 2012, CIMB Thai fully redeemed its USD40 mil subordinated notes
- On 8 March 2012, CIMB Thai announced a 3-for-10 rights issue at THB1 per share which will raise up to THB4.895 billion. The exercise was approved at the AGM and is pending approval from the Ministry of Finance.

#### (b) Mergers and acquisitions

- On 15 February 2012, CIMB Securities International ("CSI") completed acquisition of 70.06% interest in SICCO Securities plc ("SSEC") in Thailand for THB767.9 million. On the same date, CSI announced the purchase of shares from the market bringing its interest to 82.07%. CSI subsequently made a tender offer for the remaining shares it does not own and upon completion of the tender offer on 11 April 2012, CSI owned approximately 97% of SSEC.
- On 2 April 2012, CIMB Group entered into a sales and purchase agreement with The Royal Bank of Scotland ("RBS") for the proposed acquisition of selected cash equities, equity capital markets and M&A corporate finance businesses in Australia, China, Hong Kong, India, Taiwan, Indonesia, Malaysia, Singapore and Thailand for GBP88.4 million (approximately RM431.8 mil).
- On 5 March 2012, CIMB Securities (Singapore) entered into a strategic collaboration agreement with John Keells Stock Brokers to facilitate CIMB Group's stock broking business in Sri Lanka.
- On 8 May 2012, CIMB Bank entered into share purchase agreements with San Miguel Properties, San Miguel Corporation Retirement Plan, Q-Tech Alliance Holdings and various minority shareholders for the proposed acquisition of 59.98% in Bank of Commerce in the Philippines for PHP12,203 million (RM881 million).

#### (c) Others

- On 18 January 2012, Moody's raised CIMB Niaga's foreign currency long-term/short-term deposit to Baa3/Prime-3 from Ba2/Not Prime and foreign currency issuer to Baa3 from Ba1. The revised ratings have stable outlook.
- On 29 March 2012, CIMB Group entered into a 40:60 joint venture with The Rohatyn Group to jointly sponsor, manage and administer the CapAsia Funds.

## B3. PROSPECTS FOR THE CURRENT FINANCIAL YEAR

Despite the heightened downside risk to the global economy and markets, the Group remains optimistic that it will be able to achieve its targets for 2012. The Group's deal pipeline is strong and believes that it can mitigate the expected slower growth in consumer lending across the region by improving liability management and improving non-interest income.

#### **B4.** TAXATION

	The Group			
	1st quarter ended		Three mont	hs ended
	31 Mar 2012 RM'000	31 Mar 2011 RM'000	31 Mar 2012 RM'000	31 Mar 2011 RM'000
Major components of tax expense:				
Current tax expense	305,396	318,204	305,396	318,204
Deferred tax expense	13,063	(16,041)	13,063	(16,041)
Over-accrual in prior years	(206)	(2,846)	(206)	(2,846)
	318,253	299,317	318,253	299,317
Reconciliation				
Profit before taxation	1,341,222	1,232,571	1,341,222	1,232,571
Tax at statutory income tax rate of 25% (2010: 25%) Effect of different tax rates in other countries and change	335,306	308,143	335,306	308,143
in tax rates	880	9,566	880	9,566
Due to income not subject to income tax and				
expenses not deductible for tax purposes	(17,727)	(15,546)	(17,727)	(15,546)
Over-accrual in prior years	(206)	(2,846)	(206)	(2,846)
	318,253	299,317	318,253	299,317

#### B5. PARTICULARS OF PURCHASE AND SALE OF UNQUOTED INVESTMENTS AND/OR PROPERTIES

There were no material gains or losses on disposal of investments or properties during the period under review other than in the ordinary course of business.

#### **B6. REALISED AND UNREALISED PROFITS**

	Group		
	31 Mar 2012 RM'000	31 Dec 2011 RM'000	
Total retained earnings of the Group and subsidiaries	<u> </u>		
- Realised	8,227,840	8,555,184	
- Unrealised	356,170	268,222	
	8,584,010	8,823,406	
Total share of retained earnings from associates			
- Realised	239,282	158,721	
- Unrealised	(22,081)	26,503	
Total share of retained earnings from jointly controlled entities			
- Realised	32,431	29,932	
- Unrealised	1	677	
	8,833,643	9,039,239	
Consolidation adjustments	195,820	(216,384)	
Total group retained earnings as per consolidated financial statements	9,029,463	8,822,855	

The determination of realised and unrealised profits is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysian Institute of Accountants on 20 December 2010.

The marked-to-market gains and losses on derivative contracts and financial investments at fair value through profit or loss that remain outstanding in the financial statements of the Group as at 31 March 2012 and 31 December 2011 are deemed unrealised and should be read together as it reflects the nature of the transactions and financial position of the Group. In addition, the unrealised retained profits of the Group as disclosed above excludes the translation gains and losses on monetary items denominated in a currency other than the functional currency, as these gains and losses are incurred in the ordinary course of business of the Group, and are hence deemed as realised.

### B7. DEPOSITS AND PLACEMENTS OF FINANCIAL INSTITUTIONS AND DEBT SECURITIES

	The Gr	The Group	
	31 Mar 2012 RM'000	31 Dec 2011 RM'000	
Bonds and notes*			
Unsecured			
More than one year (medium/long term)	499,416	521,225	
, , ,	499,416	521,225	
* Included in bonds and notes for the current year is IDR denominated bonds e	quivalent to IDR1,500,000 million.		
Other borrowings**			
Unsecured			
One year or less (short term)	995,876	1,059,251	
More than one year (medium/long term)	4,337,555	4,264,781	
	5,333,431	5,324,032	

<sup>\*\*</sup> Included in other borrowings for the current year is USD denominated syndicated term loans of USD100,000,000.

#### Subordinated Notes\*\*\*

#### Unsecured

More than one year (medium/long term)

11,178,056	11,417,980
11,178,056	11,417,980

The Croun

#### **B8. MATERIAL LITIGATION**

At the date of this report, there are no pending material litigation not in the ordinary course of business which would have materially affected the Group's financial position.

## B9. COMPUTATION OF EARNINGS PER SHARE (EPS)

## **Basic EPS**

The Group's basic EPS is calculated by dividing the net profit attributable to equity holders of the Parent by the weighted average number of ordinary shares in issue during the financial year.

## a) Basic EPS

The Group				
1st quarter ended		1st quarter ended Three months en		hs ended
31 Mar 2012	31 Mar 2011	31 Mar 2012	31 Mar 2011	
RM'000	RM'000	RM'000	RM'000	
1,010,667	916,511	1,010,667	916,511	
7,432,772	7,432,772	7,432,772	7,432,772	
13.6	12.3	13.6	12.3	
	31 Mar 2012 RM'000 1,010,667 7,432,772	1st quarter ended 31 Mar 2012 31 Mar 2011 RM'000 RM'000 1,010,667 916,511 7,432,772 7,432,772	31 Mar 2012     31 Mar 2011     31 Mar 2012       RM'000     RM'000     RM'000       1,010,667     916,511     1,010,667       7,432,772     7,432,772     7,432,772	

#### b) Diluted EPS

The Group has no dilution in its earnings per ordinary share in the current period and the preceding year corresponding period as there are no dilutive potential ordinary shares.

<sup>\*\*\*</sup> Includes USD denominated Subordinated Notes of USD40,000,000, IDR denominated Subordinated Notes of IDR2,980,000,000,000 and THB denominated Subordinated Notes of THB3,544,000,000. The USD denominated Subordinated Notes of USD40,000,000 was fully settled on 21 February 2012.