## PART A - EXPLANATORY NOTES

## A1. BASIS OF PREPARATION OF THE FINANCIAL STATEMENTS

The unaudited interim financial statements for the financial year ended 31 December 2008 have been prepared under the historical cost convention, and modified by the revaluation of available-for-sale securities, securities held for trading, all derivative contracts and investment properties.

The unaudited interim financial statements have been prepared in accordance with FRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board and paragraph 9.22 of Bursa Malaysia Securities Berhad's Listing Requirements. These financial statements should be read in conjunction with the Group's audited financial statements for the year ended 31 December 2007. The explanatory notes attached to the financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the year ended 31 December 2007.

The significant accounting policies and methods of computation applied in the unaudited interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the year ended 31 December 2007.

The unaudited interim financial statements incorporate those activities relating to Islamic banking which have been undertaken by the Group. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

Bank Negara Malaysia ("BNM") has granted indulgence to the banking subsidiaries of the Company and other local banks in Malaysia from complying with the requirements on the impairment of loans under the revised 'Guidelines on Financial Reporting for Licensed Institutions' ("BNM/GP8"). Under the revised BNM/GP8, the impaired loans have to be measured at their estimated recoverable amount. This requirement is principally similar to the requirements under FRS 139 - Financial Instruments: Recognition and Measurement. During the financial year, BNM issued a revised circular on BNM/GP3 which requires impaired credit facilities to be measured at their recoverable amount. This requirement supersedes paragraph 4, Appendix A of the revised BNM/GP8. In view of the deferment of the implementation of FRS 139 in Malaysia, the banking subsidiaries of the Company and other local banks in Malaysia will be deemed to be in compliance with the requirement on the impairment of loans under the revised BNM/GP8 if the allowance for non-performing loans, advances and financing is computed based on BNM's guidelines on the 'Classification of Non-Performing Loans and Provision for Substandard, Bad and Doubtful Debts' ("BNM/GP3") requirements.

For the quarter under review, CIMB Bank Berhad ("CIMB Bank") and PT Bank CIMB Niaga Tbk ("CIMB Niaga") had reclassified a portion of their securities in held-for-trading category to held-to-maturity category based on current market prices at the relevant dates of the reclassifications. The market values of the reclassifications totalled RM5.98 billion for the Group. The reclassification is permitted under BNM's circular dated 17 October 2008 on Reclassification of Securities under Specific Circumstances which is effective from 1 July 2008 to 31 December 2009.

The preparation of unaudited interim financial statements in conformity with the Financial Reporting Standards and BNM Guidelines requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited interim financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group and Company's accounting policies. Although these estimates and assumptions are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

## A2. CHANGES IN ESTIMATES

There were no material changes to financial estimates made in respect of the current financial year that had previously been announced or disclosed.

## A3. ISSUANCE AND REPAYMENT OF DEBT AND EQUITY SECURITIES

Save as detailed below, there were no other new shares issuance, repayment of debt securities, share buy backs and share cancellations, or resale of shares held as treasury shares during the financial year ended 31 December 2008:-
a) On 3 January 2008, the Company cancelled $3,278,800$ ordinary shares previously held as treasury shares.
b) From 18 January 2008 to 17 July 2008, the Company issued 78,986 new ordinary shares pursuant to the conversion of Redeemable Convertible Unsecured Loan Stocks (RCULS).
c) From 22 January 2008 to 31 December 2008, the Company purchased $50,609,100$ of its own shares from the open market at an average market price of RM9.12 per share. The total consideration paid for the purchase of own shares, including transaction costs was RM461.7 million. The shares purchased were held as treasury shares in accordance with Section 67A subsection 3(A)(b) of the Companies Act, 1965.

A3. ISSUANCE AND REPAYMENT OF DEBT AND EQUITY SECURITIES (Continued)
d) During the financial year, the issued and paid-up capital of PT Bank Niaga Tbk ("Bank Niaga") increased from $12,364,710,560$ to $23,934,863,660$ ordinary shares pursuant to the exercise of options granted under Bank Niaga's Employee Stock Option Programme, exercise of Bank Niaga warrants and share exchange pursuant to the Bank Niaga merger with PT Bank Lippo Tbk.
e) On 17 March 2008, CIMB Bank obtained approval from the Securities Commission of Malaysia for the proposed issuance of up to RM1.5 billion subordinated bonds. RM1.5 billion bonds were issued on 28 March 2008. The proceeds from the issue have been used for its working capital purposes, including refinancing some of its debts obligations.
f) On 22 May 2008, the Company fully redeemed the balance of its Redeemable Unsecured Bonds.
g) On 7 October 2008, CIMB Bank issued RM1 billion of Innovative Tier-1 Capital Securities. The proceeds of the issuance was utilised for working capital, general banking and other general corporate purposes.
h) On 16 October 2008, CIMB Bank fully redeemed its USD300 million subordinated debt.
i) On 6 November 2008, the Company issued 207,096,186 new ordinary shares of RM1.00 each at an issue price of RM5.85 per share to Khazanah Nasional Berhad pursuant to the merger of Bank Niaga and PT Bank Lippo Tbk.
j) On 26 December 2008, CIMB Bank issued RM1.0 billion of Non-Innovative Tier-1 Stapled Securities.

## A4. DIVIDENDS PAID AND PROPOSED

A total dividend of RM619.3 million was paid on 30 May 2008 as a final dividend of 25 sen gross per ordinary share, less income tax for the financial year ended 31 December 2007. The Directors now declare a net interim dividend payment of RM699.4 million, comprising 20.7 sen per ordinary share (less tax) and 4.3 sen per ordinary share (tax exempt) which was approved by the Board of Directors on 20 February 2009.

## A5. STATUS OF CORPORATE PROPOSALS

a) Proposed acquisition of equity interest in Affin Insurance Brokers Sdn Bhd ("AIB")

On 5 October 2007, CIMB Group Sdn Bhd received approval from Bank Negara Malaysia ("BNM") to enter into discussions with AFFIN Holdings Berhad ("AHB") for the proposed acquisition of the entire equity interest in AIB, a wholly-owned subsidiary of AHB. The proposed acquisition was completed on 10 November 2008.
b) Proposed disposal by CIMB Bank of certain assets, liabilities and the asset/fund management business of Southern Investment Bank Berhad ("SIBB") to HLG Credit Sdn Bhd ("HLGC"), a 75\% indirect subsidiary of Hong Leong Financial Group Berhad ("Proposed SIBB Disposal")
On 19 October 2007, the Company announced the proposed SIBB Disposal. The vesting of the assets and liabilities to HLGC was completed on 31 January 2009.
c) Proposed disposal by SBB Capital Markets Sdn Bhd ("SCMSB"), a wholly owned subsidiary of CIMB Bank, of its $100 \%$ equity interest in SBB Securities Sdn Bhd ("SSSB") to HLG Credit Sdn Bhd ("HLGC") ("Proposed SSSB Disposal ")
On 19 October 2007, the Company also announced the Proposed SSSB Disposal. The Proposed SSSB Disposal has been completed on 22 October 2008.

## d) Proposed sale and leaseback of Menara Bumiputra-Commerce

On 3 December 2007, the Company and its subsidiary, CIMB Bank, entered into a Sale and Purchase Agreement ("SPA") and Lease Agreement ("LA") with Pelaburan Hartanah Bumiputra Berhad ("PHBB") for the proposed sale and leaseback of Menara Bumiputra-Commerce.

Pursuant to the SPA and LA, the Company shall dispose Menara Bumiputra-Commerce to PHBB for a total cash consideration of RM460 million. CIMB Bank will then lease Menara Bumiputra-Commerce for an initial lease tenure of ten years with renewal options for two additional periods of five years each. The proposed sale and leaseback of Menara Bumiputra-Commerce was completed on 16 February 2009.
e) Signing of collaboration agreement ("CA") with Vietnam Shipbuilding Finance Company ("VFC")

On 21 December 2007, CIMB Investment Bank Berhad entered into a CA with VFC to jointly set up a securities company in Vietnam. Pursuant to the CA, CIMB Investment Bank Berhad will provide the guidance and assistance on the set up of the securities company. Upon obtaining the Vietnam State Securities Commissions' license and the execution of a shareholders agreement, CIMB Investment Bank Berhad will take up $40 \%$ equity interest in the securities company. This transaction is pending completion.

## A5. STATUS OF CORPORATE PROPOSALS (continued)

f) CIMB Group's proposed acquisition of $\mathbf{1 9 . 9 9 \%}$ equity stake in Bank of Yingkou, China

On 17 March 2008, CIMBG entered into a Share Subscription Agreement with Bank of Yingkou for the subscription of 141.2 million new ordinary shares of RMB1.00 each, representing approximately $19.99 \%$ of the enlarged issued and paid up capital of Bank of Yingkou for a total cash subscription amount of RMB348.8 million (equivalent to approximately RM156.2 million). As an integral part of the proposed acquisition, on the same day, CIMBG also entered into an Investor's Rights Agreement and a Cooperation and Technical Assistance Agreement with Bank of Yingkou. On 20 May 2008, BNM approved this proposed acquisition. The proposed acquisition was approved by the China Banking Regulatory Commission, vide its letter dated 22 December 2008 and is expected to be completed by the 1st quarter of 2009.
g) Proposed merger between Bank Niaga, an indirect subsidiary of Bumiputra-Commerce Holdings Berhad ("BCHB"), and PT Bank Lippo TBK ("Bank Lippo"), an indirect subsidiary of Khazanah Nasional Berhad ("Khazanah") ("Proposed Merger")
On 2 June 2008, the Company announced a proposed merger between Bank Niaga, an indirect subsidiary of BCHB and Bank Lippo, an indirect subsidiary of Khazanah, pursuant to Bank Indonesia Regulation on Single Presence in Indonesia Banks. Under the proposed merger, Bank Lippo shall be merged into Bank Niaga and the shareholders of Bank Lippo shall become the shareholders of Bank Niaga by the operation of law. As an integral part of the proposed merger, BCHB and CIMBG have entered into a Share Sale and Purchase Agreement ("SSPA") with Khazanah and its wholly owned subsidiary, Santubong Investments B.V. ("Santubong"), for the proposed acquisition of $1,997,023,850$ Class B ordinary shares with par value of IDR100 each in Bank Lippo representing 51\% of the total issued shares of Bank Lippo by CIMBG from Santubong for a total purchase consideration of approximately IDR5,929,164 million (equivalent to approximately RM2,070.96 million). The purchase consideration will be satisfied by BCHB for and on behalf of CIMBG through the issuance of $207,096,186$ new BCHB shares to Khazanah at an issue price of RM10.00 per BCHB share. This acquisition from Santubong has been completed on 28 October 2008. With the completion of the $51 \%$ Lippo acquisition, Bank Niaga and Bank Lippo has been merged on 1 November 2008, with BCHB holding a $78.26 \%$ equity interest in the enlarged PT Bank CIMB Niaga Tbk. The 207,096,186 new BCHB shares were listed on 6 November 2008.
h) Proposed acquisition by CIMBG of approximately $42.13 \%$ of the total issued share capital of BankThai Public Company Limited ("BankThai") from the Financial Institutions Development Fund ("FIDF") ("Proposed Acquisition")
On 20 June 2008, CIMBG entered into a Share Purchase Agreement ("SPA") with Financial Institutions Development Fund ("FIDF") to purchase or to procure CIMB Bank Berhad to purchase 2,811,862,559 fully paid ordinary shares of Baht 3.75 par value each in the share capital of BankThai, representing approximately $42.13 \%$ of the total issued shares in Bank Thai, from FIDF for a total cash consideration of approximately Baht 5,904.9 million (equivalent to approximately RM595.8 million) or a cash consideration of Baht 2.10 per BankThai share. The Proposed Acquisition has been completed on 5 November 2008.
i) Proposed sale of non-performing loans

On 13 August 2008, CIMB Bank Berhad entered into a conditional sale and purchase agreement to sell RM1.1 billion worth of non-performing loans ("NPLs") to Sinesinga Sdn Bhd, a special purpose vehicle created by Standard Merchant Bank (Asia) Limited, which is part of the Standard Bank Group of South Africa.

Approval from Bank Negara Malaysia has been obtained on 30 October 2008 and the transaction was completed on 1 November 2008.
j) Proposed Tier-1 Capital raising by CIMB Bank

On 24 September 2008, CIMB Bank obtained approval from the Securities Commission for the proposed issuance of up to RM1.0 billion Innovative Tier-1 Capital Securities ("Proposed IT-1 Issue"). The Proposed IT-1 Issue was completed on 7 October 2008.

## A5. STATUS OF CORPORATE PROPOSALS (continued)

k) Proposed issuance by CIMB Bank (L) Limited, an indirect subsidiary of BCHB, of up to USD150 million senior unsecured guaranteed bonds and proposed issuance by BCHB of 5 year warrants (collectively, the "Proposed Issuance")
The Company had on 3 November 2008 announced the Proposed Issuance and is currently pending the approvals from the relevant authorities.

1) Proposed Non Innovative Tier 1 Capital raising by CIMB Bank

On 17 December 2008, CIMB Bank obtained approval from the Securities Commission for a Non Innovative Tier 1 Stapled Securities Issuance Programme of up to RM4.0 billion in Nominal Value outstanding at any one time ("the Programme"), comprising
i) Non-Cumulative Perpetual Capital Securities to be issued by CIMB Bank; and
ii) Subordinated Notes to be issued by Commerce Returns Berhad, a wholly-owned subsidiary of CIMB Bank.

The first issuance under the Programme amounting to RM1.0 billion has been completed on 26 December 2008. The issuance, which is rated AA - by Malaysian Rating Corporation Berhad, was privately placed out.

## A6. SIGNIFICANT EVENTS AFTER BALANCE SHEET DATE

a) On 13 January 2009, the Company announced that the tender offer extended by CIMB Bank under the laws of Thailand to acquire all the remaining BankThai Shares not already owned by CIMB Bank ("Tender Offer") subsequent to the completion of the Proposed Acquisition has closed on 6 January 2009. Shareholders with a total of approximately 3.33 billion BankThai shares representing approximately $49.91 \%$ of the total issued and paid-up share capital of BankThai accepted the Tender Offer and consequently, CIMB Bank's total equity holding in BankThai is approximately $92.04 \%$.
b) On 30 January 2009, CIMB-Principal Asset Management Berhad ("CIMB-Principal") (a $60 \%$-owned subsidiary of CIMBG which is in turn a wholly-owned subsidiary of BCHB ) completed the transfer of its $100 \%$ equity interest in CIMBPrincipal Islamic Asset Management Sdn Bhd ("CPIAM") as follows:
(i) $50 \%$ equity interest in CPIAM to CIMBG; and
(ii) $50 \%$ equity interest in CPIAM to PGIH (a wholly-owned subsidiary of Principal Financial Group, Inc.),
at a cash consideration of RM8,000,000 for each transfer.

## PART A - EXPLANATORY NOTES

A7. SECURITIES HELD FOR TRADING

|  | The Group |  |
| :---: | :---: | :---: |
|  | 31 Dec 2008 <br> RM'000 | 31 Dec 2007 <br> RM'000 |
| Money market instruments: |  |  |
| Unquoted |  |  |
| Malaysian Government securities | 1,342,488 | 416,150 |
| Cagamas bonds | 205,323 | 279,354 |
| Khazanah bonds | 9,791 | 96,918 |
| Malaysian Government treasury bills | 38,262 | 119,294 |
| Bank Negara Malaysia bills | 552,598 | 97,736 |
| Bank Negara negotiable notes | 46,892 | 409,900 |
| Negotiable instruments of deposit | 4,150,073 | 1,149,588 |
| Banker's acceptances | 1,174,286 | 800,764 |
| Credit-linked notes | 172,884 | 353,247 |
| Other Government's securities | - | 630,359 |
| Commercial papers | 332,605 | 45,099 |
| Government investment issue | 81,376 | 56,075 |
|  | 8,106,578 | 4,454,484 |

## Quoted securities

In Malaysia:
Warrants

| $\mathbf{5}$ | 35 |
| ---: | ---: |
| $\mathbf{1 4 3 , 8 2 0}$ | 751,856 |
| $\mathbf{1 , 2 7 2}$ | 5,838 |
|  |  |
| $\mathbf{1 1 , 9 5 9}$ | 78,492 |
| $\mathbf{2 0 , 6 7 8}$ | 3,614 |
| $\mathbf{2 1 2 , 7 8 1}$ | 211,696 |
| $\mathbf{3 9 0 , 5 1 5}$ | $1,051,531$ |

## Unquoted securities:

In Malaysia:
Private and Islamic debt securities

## Outside Malaysia:

Private and Islamic debt securities
Shares

| $\mathbf{1 , 4 1 8 , 7 2 5}$ | $6,844,516$ |
| ---: | ---: |
|  |  |
| $\mathbf{5 0 2 , 4 2 0}$ | $2,301,781$ |
| $\mathbf{5 , 0 0 1}$ | - |
| $\mathbf{1 , 9 2 6 , 1 4 6}$ | $9,146,297$ |

Total securities held-for-trading
10,423,239 14,652,312

In the 4th quarter 2008, the Company's banking subsidiaries reclassified certain held for trading securities to held to maturity category. The reclassification has been accounted for in accordance with the BNM circular on 'Reclassification of Securities under Specific Circumstances' issued during the year, and is effective from 1 July 2008 until 31 December 2009.

The fair value of the securities reclassified from held for trading category to held to maturity category, and the corresponding unrealised loss as of the respective dates of reclassification are RM5,979,092,000 and RM105,246,000 respectively.

As of date of reclassification, the effective interest rates on the reclassified held for trading securities, based on the new cost is an average of $6.34 \%$ per annum for the Group, with expected recoverable cash flows approximating the face values of RM6,154,154,000, and including any coupons receivable on the securities.

## A8. AVAILABLE-FOR-SALE SECURITIES

$\left.\begin{array}{l|rr} & \begin{array}{c}\text { The Group } \\ \text { 31 Dec 2007 }\end{array} \\ \text { RM'000 }\end{array}\right]$

## Quoted securities:

In Malaysia:

## Shares

Unit trusts

Outside Malaysia:
Shares
Private and Islamic debt securities
Other Government bonds

| $\mathbf{2 6 7 , 4 4 8}$ | 939,102 |
| ---: | ---: |
| $\mathbf{7 1 2 , 2 8 3}$ | 713,391 |
|  |  |
|  |  |
| $\mathbf{4 6 5}$ | 2,223 |
| $\mathbf{1 2 8 , 0 5 0}$ | 19,711 |
| $\mathbf{2 , 2 3 8 , 8 0 5}$ | 777,962 |
| $\mathbf{3 , 3 4 7 , 0 5 1}$ | $2,452,389$ |

Unquoted securities:
In Malaysia:
Private and Islamic debt securities

## Shares

Loan stocks
Property funds
Investment-linked funds
Credit-linked notes

Outside Malaysia:
Shares
Mutual funds
Private equity and unit trust funds Private and Islamic debt securities Loan stocks

| $\mathbf{6 , 5 2 4 , 7 0 4}$ | $5,949,471$ |
| ---: | ---: |
| $\mathbf{5 2 1 , 0 3 0}$ | 556,010 |
| $\mathbf{3 0 , 7 1 5}$ | 18,183 |
| $\mathbf{1 1 6}$ | 113 |
| $\mathbf{1 9 , 0 1 6}$ | 9,404 |
| - | 25,108 |
|  |  |
|  |  |
| $\mathbf{6 0 , 2 6 8}$ | 74,135 |
| $\mathbf{7 , 5 4 2}$ | 17,013 |
| $\mathbf{1 0 2 , 0 2 5}$ | 149,825 |
| $\mathbf{1 1 8 , 5 0 6}$ | 29,866 |
| $\mathbf{4 8 5}$ | 1,194 |
| $\mathbf{7 , 3 8 4 , 4 0 7}$ | $6,830,322$ |
| $\mathbf{1 1 , 9 3 8 , 6 3 6}$ | $10,673,254$ |

Allowance for impairment loss:
Private debt securities
Quoted shares
Quoted bonds
Unquoted shares
Mutual funds

Total available-for-sale securities

| $(\mathbf{2 7 9 , 3 8 7}$ | $(367,672)$ |
| ---: | ---: |
| $(\mathbf{1 1 , 5 2 7})$ | $(1,801)$ |
| $(\mathbf{1 , 1 3 8 )}$ | $(197)$ |
| $\mathbf{( 3 8 , 3 2 0}$ | $(43,969)$ |
| $\mathbf{( 5 1 )}$ | $(55)$ |
| $\mathbf{( 3 3 0 , 4 2 3 )}$ | $(413,694)$ |

## A9. HELD-TO-MATURITY SECURITIES

|  | The Group |  |
| :---: | :---: | :---: |
|  | 31 Dec 2008 <br> RM'000 | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| Money market instruments: |  |  |
| Unquoted |  |  |
| Malaysian Government securities | 149,967 | - |
| Cagamas bonds | 294,817 | 290,000 |
| Bank Negara negotiable notes | - | 98,057 |
| Quoted securities |  |  |
| Outside Malaysia |  |  |
| Bonds | 187,709 | 21,443 |
| Islamic bonds | 28,376 | 21,821 |
| Medium term notes - Islamic | 7,883 | 3,520 |
| Other Government bonds | 153,845 | - |
| Unquoted securities |  |  |
| In Malaysia |  |  |
| Shares | 462 | 270 |
| Private debt securities | 7,658,366 | 1,737,931 |
| Loan stocks | 32,478 | 32,478 |
| Danaharta Urus Sdn Bhd Bonds | 929,639 | 1,151,932 |
| Outside Malaysia |  |  |
| Private debt securities | 2,324,724 | - |
|  | 11,768,266 | 3,357,452 |
| Accretion of discount net of amortisation of premium | 231,116 | 197,423 |
| Less : Allowance for impairment losses | $(77,952)$ | $(25,431)$ |
| Total held-to-maturity securities | 11,921,430 | 3,529,444 |

Included in the held to maturity securities are securities transferred from held for trading category in the 4th quarter of 2008, with carrying value of RM5,979,092,000 and fair value of RM5,986,653,000 as at 31 December 2008 (2007: no such reclassification permitted).

## A10. LOANS, ADVANCES AND FINANCING

(i) By type

The Group

|  | 31 Dec 2008 RM'000 | 31 Dec 2007 <br> RM'000 |
| :---: | :---: | :---: |
| Overdrafts | 7,239,009 | 6,496,728 |
| Term loans |  |  |
| - Housing loans/financing | 29,344,329 | 22,303,104 |
| - Syndicated term loans | 7,342,689 | 7,983,834 |
| - Hire purchase receivables | 13,663,402 | 14,332,824 |
| - Lease receivables | 123,850 | 177,235 |
| - Factoring receivables | 86,888 | 62,019 |
| - Other term loans/financing | 40,006,121 | 27,659,176 |
| Bills receivable | 178,213 | 257,743 |
| Trust receipts | 822,721 | 963,531 |
| Claims on customer under acceptance credits | 5,908,166 | 6,147,874 |
| Staff loans * | 765,073 | 631,118 |
| Credit card receivables | 3,087,405 | 2,581,883 |
| Revolving credits | 17,791,176 | 13,974,866 |
| Share margin financing | 577,808 | 1,090,957 |
| Other loans | 774,004 | 9,752 |
|  | 127,710,854 | 104,672,644 |
| Less: Unearned interest | $(4,878,552)$ | $(3,116,760)$ |
|  | 122,832,302 | 101,555,884 |
| Less: Islamic financing sold to Cagamas | $(294,946)$ | $(575,918)$ |
| Gross loans, advances and financing | 122,537,356 | 100,979,966 |
| Fair value changes arising from fair value hedge | 177,618 | - |
| Less: Specific allowance | $(3,524,361)$ | $(3,551,988)$ |
|  | 119,190,613 | 97,427,978 |
| Less: General allowance | $(1,808,539)$ | $(1,523,920)$ |
| Total net loans, advances and financing | 117,382,074 | 95,904,058 |

* Included in staff loans of the Group are loans to Directors amounting toRM 859,684 (2007: RM 1,473,329).

Included in loans, advances and financing balances are RM2,061,944,000 (2007: RM2,064,458,000) of net loans relating to that of a jointly controlled entity, PCSB. The revenue and risks of these accounts are shared equally between CIMB Bank and the joint venture partner, Proton Edar Sdn Bhd, pursuant to the terms of a Joint Venture Agreement.

Included in other term loans is RM3,021,205,464 provided on normal commercial terms which are exempted from general allowance by Bank Negara Malaysia. The Group has undertaken a fair value hedge on RM2 billion of the total exposure using interest rate swaps. The fair value changes arising from the fair value hedge amounted to RM177,618,000 as at 31 December 2008 (2007: RMNil).

A10. LOANS, ADVANCES AND FINANCING (continued)
(ii) By type of customers

| - | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \\ \hline \end{gathered}$ | 31 Dec 2007 <br> RM'000 |
| :---: | :---: | :---: |
| Domestic banking financial institutions | 149,356 | 160,452 |
| Domestic non-bank financial institutions |  |  |
| - stockbroking companies | 42,442 | 996 |
| - others | 2,994,551 | 1,582,798 |
| Domestic business enterprises |  |  |
| - small medium enterprises | 20,766,537 | 18,072,733 |
| - others | 30,379,125 | 25,068,778 |
| Government and statutory bodies | 3,098,571 | 69,614 |
| Individuals | 55,756,328 | 47,240,371 |
| Other domestic entities | 3,942,677 | 4,244,178 |
| Foreign entities | 5,702,715 | 5,115,964 |
|  | 122,832,302 | 101,555,884 |
| Less: Islamic financing sold to Cagamas | $(294,946)$ | $(575,918)$ |
| Gross loans, advances and financing | 122,537,356 | 100,979,966 |

(iii) By interest/profit rate sensitivity
Fixed rate

- Housing loans
- Hire-purchase receivables
- Other fixed rate loans
Variable rate
- BLR plus
- Cost plus
- Other variable rates
Less: Islamic financing sold to Cagamas
Gross loans, advances and financing

| The Group |  |
| ---: | ---: |
| 31 Dec 2008 | 31 Dec 2007 |
| RM'000 | RM'000 |
|  |  |
| $\mathbf{5 , 5 7 2 , 1 3 1}$ | $3,860,958$ |
| $\mathbf{1 1 , 4 2 2 , 2 5 8}$ | $11,995,596$ |
| $\mathbf{2 3 , 8 3 9 , 8 1 3}$ | $17,578,063$ |
|  |  |
| $\mathbf{6 3 , 5 2 8 , 8 7 1}$ | $54,932,102$ |
| $\mathbf{1 0 , 0 5 6 , 0 7 6}$ | $11,817,063$ |
| $\mathbf{8 , 4 1 3 , 1 5 3}$ | $1,372,102$ |
| $\mathbf{1 2 2 , 8 3 2 , 3 0 2}$ | $101,555,884$ |
| $\mathbf{( 2 9 4 , 9 4 6}$ | $(575,918)$ |
| $\mathbf{1 2 2 , 5 3 7 , 3 5 6}$ | $100,979,966$ |

(iv) By economic purpose

Personal use
Credit card
Purchase of consumer durables
Construction
Residential property (Housing)
Non-residential property
Purchase of fixed assets other than land \& building
Mergers and acquisitions
Purchase of securities
Purchase of transport vehicles
Working capital
Other purpose

Less: Islamic financing sold to Cagamas

| The Group |  |
| ---: | ---: |
| 31 Dec 2008 | 31 Dec 2007 |
| RM'000 | RM'000 |
|  |  |
| $\mathbf{3 , 2 0 0 , 5 4 1}$ | $2,731,380$ |
| $\mathbf{3 , 0 8 7 , 4 0 6}$ | $2,581,883$ |
| $\mathbf{1 9 , 1 1 1}$ | 21,761 |
| $\mathbf{3 , 2 7 7 , 8 3 8}$ | $3,245,654$ |
| $\mathbf{2 8 , 9 3 3 , 6 0 3}$ | $22,473,992$ |
| $\mathbf{8 , 7 2 6 , 8 2 6}$ | $6,067,633$ |
| $\mathbf{2 , 8 4 3 , 8 9 7}$ | $2,741,448$ |
| $\mathbf{1 , 5 6 3 , 6 8 2}$ | 604,907 |
| $\mathbf{1 2 , 1 6 1 , 5 0 0}$ | $9,075,045$ |
| $\mathbf{1 3 , 3 0 2 , 5 4 8}$ | $13,009,119$ |
| $\mathbf{3 8 , 0 7 1 , 9 0 4}$ | $35,428,323$ |
| $\mathbf{7 , 6 4 3 , 4 4 6}$ | $3,574,739$ |
| $\mathbf{1 2 2 , 8 3 2 , 3 0 2}$ | $101,555,884$ |
| $\mathbf{( 2 9 4 , 9 4 6})$ | $(575,918)$ |
| $\mathbf{1 2 2 , 5 3 7 , 3 5 6}$ | $100,979,966$ |

## A10. LOANS, ADVANCES AND FINANCING (continued)

(v) Non-performing loan by economic purpose

|  | $\mathbf{3 1}$ Dec 2008 | $\mathbf{3 1}$ Dec 2007 |
| :--- | ---: | ---: |
| RM'000 |  |  |

(vi) Movement in the non-performing loans, advances and financing:

Balance as at 1 January
Classified as non-performing during the year
Reclassified as performing during the year
Recoveries
Arising from acquisition of a subsidiary
Amount written off
Reclassified to non-current assets held for sale
Loans/financing converted to securities
Sale of NPL
Others
Exchange fluctuation
Balance as at 31 December
Specific allowance ${ }^{\wedge}$
Net non-performing loans, advances and financing

## Classification of non-performing loans, advances and financing

Sub-standard
Doubtful
Bad
Balance as at 31 December

Ratio of net non-performing loans and financing to gross loans, advances and financing (including Islamic financing sold to Cagamas)
less specific allowances ${ }^{\wedge}$
2.29\%
3.85\%

[^0]
## A10. LOANS, ADVANCES AND FINANCING (continued)

## (vii) Movements in the allowance for bad and <br> doubtful debts accounts are as <br> follows:

## Specific allowance

Balance as at 1 January
Allowance made during the ye

Amount recovered
Amount written off
Arising from acquisition of subsidiary
Amount transferred in respect of loan converted to securities
Reclassified to non-current assets held for sale
Allowance made and charged to deferred assets
Sale of NPL
Allowance for loans in relation to jointly controlled entity
Others
Exchange fluctuation
Balance as at 31 December

| The Group |  |
| :---: | ---: |
| 31 Dec 2008 | 31 Dec 2007 |
| RM'000 | RM'000 |
|  |  |
| $\mathbf{3 , 5 5 1 , 9 8 8}$ | $3,399,836$ |
| $\mathbf{1 , 6 5 8 , 9 0 2}$ | $2,145,797$ |
| $\mathbf{( 7 3 3 , 8 8 4 )}$ | $(816,349)$ |
| $\mathbf{( 8 1 4 , 8 0 7 )}$ | $(1,162,210)$ |
| $\mathbf{4 5 , 6 7 0}$ | - |
| - | $(1,849)$ |
| - | $(1,090)$ |
| $\mathbf{8 7 8}$ | 5,062 |
| $\mathbf{( 1 9 4 , 7 1 1 )}$ | - |
| $\mathbf{( 4 , 3 2 9 )}$ | $(9,132)$ |
| - | - |
| $\mathbf{1 4 , 6 5 4}$ | $(8,077)$ |
| $\mathbf{3 , 5 2 4 , 3 6 1}$ | $3,551,988$ |

General allowance
Balance as at 1 January
Net allowance made during the year
Arising from acquisition of subsidiary
Allowance for loans in relation to jointly controlled entity

| $\mathbf{1 , 5 2 3 , 9 2 0}$ | $1,479,277$ |
| :---: | :---: |
| $\mathbf{2 5 0 , 7 1 1}$ | 91,471 |
| $\mathbf{8 0 , 0 9 4}$ | - |
| - | $(658)$ |
| - | $(465)$ |
| $\mathbf{( 4 6 , 1 8 6 )}$ | $(45,705)$ |
| $\mathbf{1 , 8 0 8 , 5 3 9}$ | $1,523,920$ |

Exchange fluctuation
Balance as at 31 December

As \% of gross loans, advances and financing (including Islamic financing sold to Cagamas) less loans exempted from general allowance by BNM and less specific allowance

## A11. OTHER ASSETS

$\left.\begin{array}{lrr} & \begin{array}{c}\text { The Group } \\ \text { 31 } \\ \text { Dec 2007 }\end{array} \\ \text { RM'000 }\end{array}\right]$

## A12. DEPOSITS FROM CUSTOMERS

|  | The Group |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| By type of deposit |  |  |
| Demand deposits | 31,076,404 | 25,774,351 |
| Savings deposits | 14,929,572 | 10,465,848 |
| Fixed deposits | 72,576,927 | 65,403,991 |
| Negotiable instruments of deposit | 9,240,410 | 6,829,767 |
| Others | 25,601,663 | 18,392,834 |
|  | 153,424,976 | 126,866,791 |

By type of customer
Government and statutory bodies $\quad \mathbf{1 0 , 8 2 5 , 6 0 1} \quad 11,169,600$
Business enterprises $\quad \mathbf{7 3 , 4 4 2 , 1 7 2} \quad 65,381,723$
Individuals
Others

| $\mathbf{4 7 , 1 1 6 , 2 3 5}$ | $35,528,579$ |
| ---: | ---: |
| $\mathbf{2 2 , 0 4 0 , 9 6 8}$ | $14,786,889$ |
| $\mathbf{1 5 3 , 4 2 4 , 9 7 6}$ | $126,866,791$ |

Maturity structure of fixed deposits and negotiable instruments of deposit
One year or less (short term)
More than one year (medium/long term)

| $\mathbf{7 5 , 4 4 3 , 6 4 5}$ | $66,172,997$ |
| ---: | ---: |
| $\mathbf{6 , 3 7 3 , 6 9 2}$ | $6,060,761$ |
| $\mathbf{8 1 , 8 1 7 , 3 3 7}$ | $72,233,758$ |

## A13. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

\left.|  | The Group |  |
| :--- | :--- | ---: |
| 31 Dec 2007 |  |  |
| RM'000 |  |  |$\right]$

All the above deposits and placements have maturities of one year or less.

## A14. OTHER LIABILITIES

|  | The Group |  |
| :---: | :---: | :---: |
|  | 31 Dec 2008 RM'000 | 31 Dec 2007 RM'000 |
| Interest payable | 634,286 | 615,909 |
| Due to brokers and clients | 741,345 | 2,208,599 |
| Amount due to special purpose vehicle of jointly controlled entity | 405,403 | 483,046 |
| Short-term borrowings | 221,545 | 75,266 |
| Provision for claims, commitments and contingencies | 346,922 | 271,265 |
| Insurance fund - life and takaful insurance business | 1,890,635 | 1,971,650 |
| Post employment benefit obligations | 126,312 | 71,290 |
| Other creditors and accruals | 3,353,701 | 2,546,438 |
|  | 7,720,149 | 8,243,463 |

## A15. INTEREST INCOME

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4th quarter ended |  | Twelve months ended |  |
|  | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 31 \text { Dec } 2007 \\ & \text { RM'000 } \end{aligned}$ | 31 Dec 2008 RM'000 | 31 Dec 2007 <br> RM'000 |
| Loans, advances and financing |  |  |  |  |
| - Interest income other than recoveries | 2,067,507 | 1,702,126 | 7,116,860 | 6,594,578 |
| - Recoveries from NPLs | 83,738 | 142,863 | 377,567 | 450,114 |
| - Recoveries from NPL sale | 5,541 | - | 5,541 | - |
| Money at call and deposit placements with financial institutions | 133,031 | 240,348 | 824,056 | 940,702 |
| Securities purchased under resale agreement | 23,764 | 44,387 | 132,914 | 123,384 |
| Securities held for trading | 83,871 | 118,030 | 538,426 | 512,721 |
| Available-for-sale securities | 116,633 | 80,390 | 382,692 | 359,985 |
| Held-to-maturity securities | 108,774 | 11,836 | 209,442 | 33,903 |
| Others | 12,522 | 2,121 | 59,033 | 48,352 |
|  | 2,635,381 | 2,342,101 | 9,646,531 | 9,063,739 |
| Accretion of discounts less amortisation of premiums | 47,373 | 43,508 | 138,540 | 211,876 |
| Net interest suspended | $(48,830)$ | $(55,358)$ | $(194,648)$ | $(217,392)$ |
|  | 2,633,924 | 2,330,251 | 9,590,423 | 9,058,223 |

## A16. INTEREST EXPENSE

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4th quarter ended |  | Twelve months ended |  |
|  | $\begin{aligned} & 31 \text { Dec } 2008 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| Deposits and placements of banks and other financial institutions | 44,339 | 131,383 | 314,386 | 448,946 |
| Deposits from other customers | 1,073,994 | 887,177 | 3,805,320 | 3,255,895 |
| Obligation on securities sold under repurchase agreements | 243 | 3,980 | 9,269 | 107,202 |
| Bonds | - | 9,016 | 8,121 | 26,962 |
| Loan stocks/ICULS | 448 | 395 | 1,452 | 2,846 |
| Subordinated Notes | 81,510 | 45,081 | 251,073 | 199,160 |
| Loans sold to Cagamas | 12,171 | 21,028 | 60,376 | 111,861 |
| Negotiable certificates of deposits | 62,871 | 46,783 | 227,534 | 193,273 |
| Other borrowings | 43,225 | 16,858 | 156,537 | 209,311 |
| Others | 29,399 | 38,851 | 95,759 | 106,837 |
|  | 1,348,200 | 1,200,552 | 4,929,827 | 4,662,293 |


|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4th quarter ended |  | Twelve months ended |  |
|  | 31 Dec 2008 RM'000 | 31 Dec 2007 <br> RM'000 | 31 Dec 2008 RM'000 | 31 Dec 2007 <br> RM'000 |
| (a) Fee income: |  |  |  |  |
| Commissions | 55,836 | 65,055 | 226,582 | 267,590 |
| Fee on loans, advances and financing | 110,402 | 147,584 | 427,453 | 405,885 |
| Portfolio management fees | 5,096 | 4,336 | 25,398 | 6,363 |
| Service charges and fees | 68,808 | 51,394 | 244,544 | 210,734 |
| Corporate advisory fees | 21,928 | 17,182 | 133,459 | 92,362 |
| Guarantee fees | 10,895 | 10,680 | 55,093 | 61,719 |
| Other fee income | 35,063 | 6,134 | 239,571 | 204,995 |
| Placement fees | 1,340 | 4,449 | 18,841 | 20,342 |
| Underwriting commission | 37 | 25,908 | 9,555 | 154,074 |
| Al-Wakalah fee | 7,064 | 5,196 | 34,089 | 36,045 |
|  | 316,469 | 337,918 | 1,414,585 | 1,460,109 |
| (b) Gross dividend income from : In Malaysia |  |  |  |  |
|  |  |  |  |  |
| - Securities held for trading | 3,895 | 3,724 | 30,142 | 51,392 |
| - Available-for-sale securities | 13,662 | 3,477 | 35,974 | 19,911 |
| - Held-to-maturity securities | 16 | 76 | 58 | 76 |
| Outside Malaysia |  |  |  |  |
| - Securities held for trading | 278 | 4,231 | 1,731 | 5,617 |
| - Available-for-sale securities | 1,705 | - | 1,705 | - |
|  | 19,556 | 11,508 | 69,610 | 76,996 |
| (c) Net (loss)/gain arising from securities held for trading - realised | 21,596 | $(5,649)$ | $(201,304)$ | 535,848 |
|  | $(39,985)$ | 83,316 | $(11,117)$ | 664,332 |
| - unrealised | 61,581 | $(88,965)$ | $(190,187)$ | $(128,484)$ |
| (d) Net gain/(loss) arising from trading derivativ <br> - realised <br> - unrealised | $(204,059)$ | 130,285 | 197,096 | 299,053 |
|  | $(420,900)$ | $(350,440)$ | 57,617 | $(48,333)$ |
|  | 216,841 | 480,725 | 139,479 | 347,386 |
| (e) Net loss arising from hedging derivatives | $(32,064)$ | 33,222 | $(5,891)$ | 16,650 |
| (f) Net gain from sale of available-for-sale securities | 22,360 | 31,893 | 322,959 | 170,947 |
| (g) Net gain from maturity of held-to-maturity securities | 77 | (433) | 4,089 | 133 |
| (h) Income from assets management and securities services | 23,541 | 34,459 | 145,889 | 134,012 |
| (i) Brokerage income | 40,904 | 107,811 | 253,025 | 400,017 |
| (j) Other non-interest income |  |  |  |  |
| Foreign exchange gain / (loss) | 325,844 | 3,984 | 392,111 | 169,332 |
| - realised | 37,720 | 109,241 | 63,302 | 116,457 |
| - unrealised | 288,124 | $(105,257)$ | 328,809 | 52,875 |
| Rental income | 3,374 | 323 | 17,220 | 15,966 |
| Gain on disposal of property, plant and equipment | 5,966 | 1,520 | 9,586 | 3,106 |
| Net (loss)/gain from insurance business | $(73,877)$ | $(28,143)$ | $(86,525)$ | 2,916 |
| Underwriting surplus before management expenses | - | (665) |  | 36,399 |
| Other non-operating income | 15,854 | 109,796 | 111,683 | 241,151 |
|  | 277,161 | 86,815 | 444,075 | 468,870 |
| Total other operating income | 485,541 | 767,829 | 2,644,133 | 3,562,635 |

## A18. OVERHEADS

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4th quarter ended |  | Twelve months ended |  |
|  | $\begin{aligned} & 31 \text { Dec } 2008 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| Personnel costs |  |  |  |  |
| - Salaries, allowances and bonus | 305,545 | 410,992 | 1,453,064 | 1,693,477 |
| - Pension cost | 27,261 | $(5,999)$ | 131,827 | 140,129 |
| - Others | 141,885 | 143,333 | 384,606 | 327,281 |
|  | 474,691 | 548,326 | 1,969,497 | 2,160,887 |

Establishment costs

- Depreciation of property, plant and equipment
- Amortisation of prepaid lease payments
- Rental
- Insurance
- Others

| $\mathbf{6 1 , 8 6 6}$ | 44,329 | $\mathbf{2 1 4 , 3 3 5}$ | 193,263 |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 8 2}$ | 208 | $\mathbf{1 , 5 8 8}$ | 2,242 |
| $\mathbf{4 2 , 4 4 6}$ | 27,254 | $\mathbf{1 6 0 , 5 5 8}$ | 135,793 |
| $\mathbf{1 1 , 6 5 0}$ | 7,188 | $\mathbf{1 9 , 8 4 3}$ | 19,653 |
| $\mathbf{1 3 9 , 4 8 0}$ | 84,370 | $\mathbf{4 7 6 , 2 2 3}$ | 438,010 |
| $\mathbf{2 5 5 , 8 2 4}$ | 163,349 | $\mathbf{8 7 2 , 5 4 7}$ | 788,961 |

Marketing expenses

- Sales commission
- Advertisement
- Legal fees
- Others

| $\mathbf{9 , 6 4 8}$ | 5,912 | $\mathbf{4 2 , 5 9 1}$ | 34,209 |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 2 , 5 9 1}$ | 52,620 | $\mathbf{1 9 1 , 4 4 5}$ | 149,161 |
| $\mathbf{1 5 , 6 6 0}$ | 33,456 | $\mathbf{3 2 , 6 9 3}$ | 58,396 |
| $\mathbf{7 , 0 3 7}$ | 15,489 | $\mathbf{3 9 , 4 9 0}$ | 45,343 |
| $\mathbf{1 0 4 , 9 3 6}$ | 107,477 | $\mathbf{3 0 6 , 2 1 9}$ | 287,109 |

Administration and general expenses

- Amortisation of intangible assets
- Merchant expenses
- Impairment of intangible assets
- Stationery
- Legal and professional fees
- Communication
- Others

| $\mathbf{4 0 , 5 7 0}$ | 32,811 | $\mathbf{1 2 2 , 9 4 5}$ | 97,477 |
| :---: | ---: | ---: | ---: |
| $\mathbf{3 2 , 0 5 6}$ | 19,601 | $\mathbf{9 6 , 4 6 9}$ | 71,121 |
| - | 289 | - | 362 |
| $\mathbf{4 3 , 2 5 1}$ | 13,142 | $\mathbf{8 8 , 8 0 9}$ | 52,523 |
| $\mathbf{6 8 , 4 6 9}$ | 30,394 | $\mathbf{1 4 9 , 8 3 8}$ | 115,217 |
| $\mathbf{1 6 , 2 1 1}$ | 21,193 | $\mathbf{6 7 , 0 1 2}$ | 95,624 |
| $\mathbf{5 9 , 6 9 2}$ | 148,255 | $\mathbf{4 4 8 , 4 6 9}$ | 557,833 |
| $\mathbf{2 6 0 , 2 4 9}$ | 265,685 | $\mathbf{9 7 3 , 5 4 2}$ | 990,157 |
| $\mathbf{1 , 0 9 5 , 7 0 0}$ | $1,084,837$ | $\mathbf{4 , 1 2 1 , 8 0 5}$ | $4,227,114$ |

A19. ALLOWANCE FOR LOSSES ON LOANS, ADVANCES AND FINANCING

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4th quarter ended |  | Twelve months ended |  |
|  | 31 Dec 2008 <br> RM'000 | 31 Dec 2007 <br> RM'000 | 31 Dec 2008 <br> RM'000 | 31 Dec 2007 <br> RM'000 |
| Allowance for bad and doubtful debts on loans and financing : Specific allowance |  |  |  |  |
| - made during the financial year | 538,893 | 524,605 | 1,658,902 | 2,145,797 |
| - written back | $(110,855)$ | $(244,844)$ | $(673,468)$ | $(816,349)$ |
| - written back from NPL sale | $(60,416)$ | - | $(60,416)$ | - |
|  | $(171,271)$ | $(244,844)$ | $(733,884)$ | $(816,349)$ |
| General allowance |  |  |  |  |
| - made during the financial year | 36,306 | $(57,140)$ | 250,711 | 91,471 |
| Bad debts on loans and financing : |  |  |  |  |
| - recovered | $(114,947)$ | $(106,800)$ | $(355,923)$ | $(294,251)$ |
| - recovered from NPL sale | $(26,276)$ | - | $(26,276)$ | - |
| - written off | 30 | 351 | 1,185 | 763 |
|  | 262,735 | 116,172 | 794,715 | 1,127,431 |

In respect of loans, advances and financing in CIMB Bank Group which are in default for more than 7 years, no value is assigned as the realisable value of collateral. For the loans, advances and financing in CIMB Bank Group which are in default for more than 5 but up to 7 years, $50 \%$ of the realisable value of asset held has been assigned as the value of collateral. The specific allowance made during the period by CIMB Bank Group for these categories of non-performing loans is RM186,537,987 (2007: RM303,981,333).

## A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES

(i) DERIVATIVE FINANCIAL INSTRUMENTS

The following tables summarise the contractual or underlying principal amounts of derivative financial instruments held at fair value through income statement and held for hedging purposes. The principal or contractual amounts of these instruments reflect the volume of transactions outstanding at balance sheet date, and do not represent amounts at risk.

In the financial statements, trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative Financial Instruments" Assets and Liabilities respectively.

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | Principal amount RM'000 | Fair values |  |
|  |  | Assets <br> RM'000 | Liabilities RM'000 |
| At 31 December 2008 |  |  |  |
| Derivative at fair value through income statement |  |  |  |
| Foreign exchange derivatives |  |  |  |
| Currency forward | 8,478,262 | 125,522 | $(89,167)$ |
| Currency swaps | 17,124,821 | 270,194 | $(301,779)$ |
| Currency spot | 479,186 | 5,238 | $(4,345)$ |
| Currency options | 4,346,964 | 164,470 | $(250,692)$ |
| Cross currency swaps | - | - | - |
| Cross currency interest rate swap | 13,007,098 | 409,686 | $(415,500)$ |
|  | 43,436,331 | 975,110 | $(1,061,483)$ |
| Interest rate derivative |  |  |  |
| Interest rate swaps | 160,213,171 | 3,306,821 | $(2,628,859)$ |
| Interest rate futures | 28,174,595 | 82,820 | $(45,444)$ |
| Interest rate options | 3,648,918 | 15,463 | $(13,926)$ |
|  | 192,036,684 | 3,405,104 | $(2,688,229)$ |
| Equity related derivatives |  |  |  |
| Equity options | 11,325,114 | 157,984 | $(164,576)$ |
| Commodity options | 971,404 | 986,367 | $(982,057)$ |
| Equity futures | 13,009 | 1 | (420) |
|  | 12,309,527 | 1,144,352 | $(1,147,053)$ |
| Credit related contract |  |  |  |
| Credit default swaps | 1,010,413 | 4,207 | $(58,927)$ |
| Held for hedging purpose |  |  |  |
| Interest rate swaps | 5,325,688 | 219,190 | $(205,117)$ |
| Cross currency interest rate swaps | 638,300 | 1,356 | $(16,854)$ |
|  | 5,963,988 | 220,546 | $(221,971)$ |
| Total derivative assets/(liabilities) | 254,756,943 | 5,749,319 | $(5,177,663)$ |

A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (continued)
(i) DERIVATIVE FINANCIAL INSTRUMENTS (continued)

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | Principal amount RM'000 | Fair values |  |
|  |  | Assets <br> RM'000 | Liabilities RM'000 |
| At 31 December 2007 |  |  |  |
| Derivative at fair value through income statement |  |  |  |
| Foreign exchange derivatives |  |  |  |
| Currency forward | 6,352,356 | 30,538 | $(69,507)$ |
| Currency swaps | 15,443,596 | 201,549 | $(135,046)$ |
| Currency spots | 101,474 | 127 | (85) |
| Currency options | 815,123 | 14,009 | $(12,541)$ |
| Cross currency interest rate swap | 8,059,361 | 246,504 | $(227,688)$ |
|  | 30,771,910 | 492,727 | $(444,867)$ |
| Interest rate derivative |  |  |  |
| Interest rate swaps | 127,005,214 | 1,118,402 | $(796,239)$ |
| Interest rate futures | 29,816,022 | 23,897 | $(12,900)$ |
| Interest rate options | 5,980,000 | 8,826 | $(13,055)$ |
|  | 162,801,236 | 1,151,125 | $(822,194)$ |
| Equity related derivatives |  |  |  |
| Equity options | 5,237,319 | 89,997 | $(235,246)$ |
| Equity futures | 179,525 | 213 | - |
| Index futures | 44,032 | - | $(1,254)$ |
|  | 5,460,876 | 90,210 | $(236,500)$ |
| Credit related contract |  |  |  |
| Credit default swaps | 100,000 | 121 | (78) |
| Held for hedging purpose |  |  |  |
| Interest rate swaps | 2,481,600 | 48,830 | $(41,091)$ |
| Cross currency interest rate swaps | 1,031,800 | - | $(113,704)$ |
|  | 3,513,400 | 48,830 | $(154,795)$ |
| Total derivative assets/(liabilities) | 202,647,422 | 1,783,013 | $(1,658,434)$ |

## A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (continued)

## (ii) COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Group enter into various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. The commitments and contingencies are not secured against the Group's assets

Risk Weighted Exposures of the Group as at:


Treasury-related
Foreign exchange related contracts :

- less than one year
- one year to less than five years
- five years and above

| $\mathbf{3 9 , 9 1 4 , 3 1 7}$ | $\mathbf{6 5 7 , 0 5 6}$ | $\mathbf{1 1 2 , 8 5 9}$ | $22,243,611$ | 623,464 | 150,696 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 , 1 1 9 , 8 3 7}$ | $\mathbf{8 8 8 , 2 8 6}$ | $\mathbf{2 2 2 , 0 6 6}$ | $6,350,160$ | 695,291 | 179,014 |
| $\mathbf{2 , 0 4 0 , 4 7 6}$ | $\mathbf{7 3 3 , 0 0 2}$ | $\mathbf{2 8 3 , 8 1 5}$ | $3,209,939$ | 562,478 | 242,587 |
| $\mathbf{4 4 , 0 7 4 , 6 3 0}$ | $\mathbf{2 , 2 7 8 , 3 4 4}$ | $\mathbf{6 1 8 , 7 4 0}$ | $31,803,710$ | $1,881,233$ | 572,297 |

Interest rate related contracts :

- less than one year
- one year to less than five years
- five years and above

| $\mathbf{1 1 4 , 3 5 3 , 2 8 7}$ | $\mathbf{1 3 , 0 0 8}$ | $\mathbf{2 , 6 2 3}$ | $94,113,253$ | 136,220 | 27,227 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{7 5 , 8 0 4 , 6 1 2}$ | $\mathbf{2 , 4 3 0 , 6 2 3}$ | $\mathbf{5 2 2 , 9 6 7}$ | $63,527,170$ | $2,355,955$ | 479,986 |
| $\mathbf{7 , 6 3 4 , 0 7 0}$ | $\mathbf{2 , 0 5 9 , 0 7 2}$ | $\mathbf{4 4 2 , 8 6 9}$ | $7,742,413$ | $1,208,505$ | 260,744 |
| $\mathbf{1 9 7 , 7 9 1 , 9 6 9}$ | $\mathbf{4 , 5 0 2 , 7 0 3}$ | $\mathbf{9 6 8 , 4 5 9}$ | $165,382,836$ | $3,700,680$ | 767,957 |

Equity related contracts :

- less than one year
- one year to less than five years
- five years and above

| $\mathbf{3 , 4 3 4 , 5 5 4}$ | $\mathbf{7 8 , 3 5 6}$ | $\mathbf{1 7 , 9 6 4}$ | $5,416,844$ | - | - |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{9 , 4 2 7 , 0 6 0}$ | $\mathbf{4 3 9 , 7 5 7}$ | $\mathbf{1 4 6 , 2 3 0}$ | 44,032 | - | - |
| $\mathbf{2 8 , 7 3 0}$ | $\mathbf{2 , 8 8 1}$ | $\mathbf{5 7 6}$ | - | - | - |
| $\mathbf{1 2 , 8 9 0 , 3 4 4}$ | $\mathbf{5 2 0 , 9 9 4}$ | $\mathbf{1 6 4 , 7 7 0}$ | $5,460,876$ | - | - |
| $\mathbf{2 5 4 , 7 5 6 , 9 4 3}$ | $\mathbf{7 , 3 0 2 , 0 4 1}$ | $\mathbf{1 , 7 5 1 , 9 6 9}$ | $202,647,422$ | $5,581,913$ | $1,340,254$ |
|  |  |  |  |  |  |
| $\mathbf{3 2 1 , 4 3 6 , 5 9 3}$ | $\mathbf{2 0 , 5 2 6 , 2 3 8}$ | $\mathbf{1 0 , 1 8 7 , 6 9 8}$ | $267,168,733$ | $18,222,053$ | $10,683,727$ |

following approaches have been adopted for the computation of risk weighted assets:

- adoption of bilateral netting as provided under the Standardised Approach Framework which involves the weighting of net claims rather than gross claims with the same counterparties arising out of the full range of forwards, swaps, options and similar derivative contracts.
- irrevocable commitments to extend credit (undrawn loans) have been been revised to include only those undrawn loans whereby
all conditions precedent have been met.
The credit equivalent amount for PT Bank CIMB Niaga (formerly known as PT Bank Niaga) is computed based on Bank Indonesia requirements.

[^1]\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \& \& \multicolumn{2}{|l|}{8 I Z＇800＇II} \& 299＇z8L＇IS \& $08 \mathrm{t}^{\text {¢ }} 019{ }^{\text {c }} 0 \mathrm{z}$ \& $\left(\varsigma ¢ \varepsilon^{`} \varepsilon L \varsigma^{\prime} \varepsilon 1\right)$ \& （0¢6＇t09＇9I） \& （Lぃで¢£0＇8て） \& deş 1 ¢！u！ <br>
\hline \& 0t9 ${ }^{\text {¢ }} 88$ c＇88 $^{\text {I }}$ \& 268＇E6L＇t \& 106＇z00＇$\varepsilon \varepsilon$ \& S9t「ででt \& LE6609t＇ZI \& LIS $0 ¢$ ¢ ${ }^{\text {c }}$ ¢ \& £S9＇260＇8Z \& SLZ＇6LS ${ }^{\text {c }} 08$ \&  <br>
\hline \& $66 t^{\prime} 62$ \& － \& $66 t^{\prime} 6 z$ \& － \& － \& － \& － \& － \&  <br>
\hline \& \& \& \& \& \& \& \& \&  <br>
\hline \multirow[t]{2}{*}{$90^{\circ} 9$} \& ¢EE＇86S＇ऽ \& － \& － \& ๖8E‘0Z0＇${ }^{\text {c }}$ \& $660{ }^{\text {c }}$ ES $S^{\text {I }}$ \& ttr $8^{\text {¢ }}$ E $0^{\prime}$ I \& － \& 8 \& səon pəru！p．oqnS <br>
\hline \& $9 \varepsilon \varepsilon^{\prime} 8 \pm 6$ \& － \& $000 ¢ ¢ \mathcal{L}$ \& 9 9£＇£โ8 \& － \& － \& － \& － \&  <br>
\hline $06^{\circ} \mathrm{E}$ \& £ $6 \varepsilon^{\prime}$ ¢ $8 L^{\prime}$ ¢ \& － \& － \& $8599^{\text {c }}$ \& เEt $0<0<9^{\text {a }}$ I \& 20t＇Ez9 \& LtS＇LEt＇I \& 29E＇tt \&  <br>
\hline $0 L^{\circ} \mathrm{t}$ \& カLE＇tて \& － \& － \& － \& － \& ちLE＇tて \& － \& － \& spuog <br>
\hline \multirow[t]{4}{*}{カじゃ} \& 818｀£66 \& － \& － \& － \& 191＇ELt \& 0LI＇Ltt \& L8t＇EL \& － \&  <br>
\hline \& $86 t^{\prime} \mathrm{Z}$ ¢ \& － \&  \& － \& － \& － \& － \& － \&  <br>
\hline \& I68＇tI \& － \& $168^{\circ} \mathrm{t}$ \& － \& － \& － \& － \& － \&  <br>
\hline \& $6 \pm 1{ }^{\text {¢ }} 0$ LL＇L \& － \& $6 \pm 1 \times 0 Z L^{\prime}$ L \& － \& － \& － \& － \& － \&  <br>
\hline $\varepsilon L^{\circ} \varepsilon$ \&  \& － \& $0 \downarrow \mathcal{E}^{6} 9 \varepsilon L$ \& － \& － \& LES＇8L \& 8S0＇¢LZ＇I \& İど£ャでI \&  <br>
\hline \multirow[t]{3}{*}{$\varsigma L \cdot 6$} \& †て6＇z9 \& － \& － \& － \& － \& － \& － \& ャて6＇z9 \& งұиәшәอıธิ <br>
\hline \& \& \& \& \& \& \& \& \&  <br>
\hline \& £99 ${ }^{\circ} \mathrm{LLI}$＇S \& 268＇E6L＇t \& St0 ${ }^{\text {c }} 99$ \％ \& － \& － \& － \& － \& $97 L$ Ll \&  <br>
\hline \multirow[t]{2}{*}{$08^{\prime}$ 乙} \& 8IS＇8II＇L \& － \& ZSS＇LE \& I $£ \chi^{\prime} ¢ 9 \varepsilon$ \& $0 \varepsilon 8^{\prime}$ て8て＇I \& $88 t^{\prime} 8 \angle 9$ \& てSでて68「て \& ¢91＇z98＇I \& suọ̣m！̣su！ןp！oueuy <br>
\hline \& \& \& \& \& \& \& \& \&  <br>
\hline \multirow[t]{13}{*}{$0 \chi^{\circ} \mathcal{E}$} \&  \& － \& LZ6＇016＇EZ \& 998 ${ }^{\text {c }}$ I \& £It＇S6t＇L \& z01＇6£E์zz \& 60 ¢＇tIt＇zz \& $6 ¢ L^{\prime} 8 \downarrow Z^{\prime} \angle L$ \& s．ımołsno wory stisodəa <br>
\hline \& \& \& \& \& \& \& \& \& se！ب！！！¢！ <br>
\hline \& $680{ }^{\text {¢ S }}$ LL＇90Z \& 0I I＇z08＇s I \& ZZS＇tLI＇9て \& LZI＇${ }^{\text {¢ }} 00{ }^{\text {a }} 9 \mathrm{~S}$ \&  \& 281＇LS9＇II \& E0L＇06t＇II \& 820 ＇tts＇zs \& słosse［plo ${ }_{\text {L }}$ <br>
\hline \& てSt「て8 \& － \& てSt＇て8 \& － \& － \& － \& － \& － \&  <br>
\hline \& 198＇6St \& － \& 19866st \& － \& － \& － \& － \& － \&  <br>
\hline \& ¢ヶで969「9 \& － \& Stで969＇9 \& － \& － \& － \& － \& － \& II！Mpooŋ <br>
\hline \& 98E＇0S \& － \& $98 \varepsilon^{\prime} 0$ ¢ \& － \& － \& － \& － \& － \& sıuәuイrd әseə p！edord <br>
\hline \& SLI＇00I \& － \& SLI＇00I \& － \& － \& － \& － \& － \& so！nıədo．ı ұuәunsəлuI <br>
\hline \& $980{ }^{\text {c }} 999^{\text {c }}$ I \& － \& 9E0＇699＇I \& － \& － \& － \& － \& － \&  <br>
\hline \& L9L＇EI6 \& － \& L9L＇EI6 \& － \& － \& － \& － \& － \&  <br>
\hline \& \& \& \& \& \& \& \& \&  <br>
\hline \&  \& － \&  \& － \& － \& － \& － \& － \&  <br>
\hline \& ¢ $\varepsilon^{\prime}$＇EtS \& － \& SEI＇EtS \& － \& － \& － \& － \& － \&  <br>
\hline \multirow[t]{2}{*}{St．S} \& 289＇929＊ \& － \& L89＇ャてと＇t \& － \& － \& S66＇10E \& － \& － \&  <br>
\hline \& ILt＇sEz＇I \& － \& $\checkmark$ ILt＇s ${ }^{\text {c }}$ ¢ I \& － \& － \& － \& － \& － \& 8u！̣u．ıуıəd－uои－ <br>

\hline \multirow[t]{2}{*}{$98^{\circ} \mathrm{S}$} \& E09「9tI＇9II \& － \& £60＇¢61 \& t6でı 129 ¢tt \& $680 \times 978^{\circ} \downarrow$ \％ \& $\mathcal{E} L 8^{\prime} \subseteq 69^{\text {＇}} 8$ \& 6¢L＇LZE「8 \& ¢6t＇0Et＇6Z \& | 8и！̣ш．оуıә－ |
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\hline \& 6 IE ¢ $6 \downarrow$ L＇S \& ¢ $899^{\prime} \pm 8 \varepsilon^{\prime} \mathrm{S}$ \& 0LS＇I81 \& ， \& ， \& － \& － \& t90＇E8I \&  <br>
\hline \& $0 \mathcal{E}$ ¢IZ6＇II \& － \&  \& 20t＇66s＇9 \& E6て＇89S＇t \& £ZI＇90t \& LZS＇E9\％ \& 29s＇08 \&  <br>
\hline $06^{\circ} \mathrm{t}$ \& \＆ıで809＇II \& － \& Ito ${ }^{\text {c }}$ ¢99 ${ }^{\text {a }}$ \& でI＇86s＇t \& L9S＇9IでE \& ¢SS＇ztL＇I \& ¢0L＇zİ \& £0で¢6I \&  <br>
\hline $\varepsilon 9 \cdot \varepsilon$ \& 6 6でとで「01 \& ¢でじLIt「0I \& $\dagger 18{ }^{\circ} \mathrm{S}$ \& － \& － \& － \& － \& － \&  <br>

\hline $0 \varepsilon^{\circ} \mathrm{E}$ \& 9Lて＇E90＇t \& － \& $8666^{6} 6 t$ \& $68 z^{\prime} 9 \varepsilon$ I \& 89t「09t \& 9E960IS \& L8て＇8t0＇I \& 86s゙zIt＊ \& | suọ̣м！̣！su！ן p！oueuџ |
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\hline \multirow[t]{2}{*}{$\varepsilon 1^{\circ} \varepsilon$} \& 6IL＇z0でャて \& － \& £とでしE8゙カ \& － \& － \& － \& － \& $96 Z^{\prime} ¢ 9 \varepsilon^{\prime} 6 \mathrm{I}$ \& spuny miə－ночs pue yseว <br>
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\end{tabular}



|  | $\begin{gathered} >1-3 \\ \text { months } \\ \text { RM'000 } \end{gathered}$ | $>3-12$ <br> months <br> RM'000 | $\begin{gathered} >1-5 \\ \text { years } \\ \text { RM'000 } \end{gathered}$ | Over 5 years RM'000 | Non-interest sensitive RM'000 | Trading book RM'000 | $\begin{gathered} \text { Total } \\ \text { RM'000 } \end{gathered}$ | Effective average interest rate \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 27,185,106 | - | - | - | - | 3,340,354 | - | 30,525,460 | 2.74 |
| 2,325,188 | 2,046,125 | - | - | - | - | - | 4,371,313 | 3.51 |
| 2,030,692 | 3,503,500 | 911,118 | 40,254 | - | - | - | 6,485,564 | 3.50 |
| - | - | - | - | - | 5,745 | 14,646,567 | 14,652,312 | 5.07 |
| 60,373 | 318,328 | 944,908 | 3,306,056 | 2,411,954 | 3,217,941 | - | 10,259,560 | 4.95 |
| 484 | 59,834 | 107,268 | 669,920 | 2,498,833 | 193,105 | - | 3,529,444 | 4.90 |
| 385,599 | - | - | - | - | 88,368 | 1,309,046 | 1,783,013 |  |
| 45,928,779 | 13,944,433 | 5,576,878 | 11,325,653 | 16,723,755 | 8,274 | - | 93,507,772 | 6.58 |
| - | - | - | - | - | 2,396,286 ^ | - | 2,396,286 |  |
| 698,107 | - | 289,424 | - | - | 3,307,347 | - | 4,294,878 | 10.00 |
| - | - | - | - | - | 482,835 | - | 482,835 |  |
| - | - | - | - | - | 3,048,612 | - | 3,048,612 |  |
| - | - | - | - | - | 274,576 | - | 274,576 |  |
| - | - | - | - | - | 1,298,580 | - | 1,298,580 |  |
| - | - | - | - | - | 97,421 | - | 97,421 |  |
| - | - | - | - | - | 53,740 | - | 53,740 |  |
| - | - | - | - | - | 4,474,119 | - | 4,474,119 |  |
| - | - | - | - | - | 503,660 | - | 503,660 |  |
| - | - | - | - | - | 762,094 | - | 762,094 |  |
| 78,614,328 | 19,872,220 | 7,829,596 | 15,341,883 | 21,634,542 | 23,553,057 | 15,955,613 | 182,801,239 |  |
| 65,650,368 | 18,938,497 | 19,080,862 | 3,223,644 | 2,298,499 | 17,674,921 | - | 126,866,791 | 2.99 |
| 6,595,054 | 4,380,009 | 1,528,499 | 5,000 | 268,994 | 106,911 | - | 12,884,467 | 3.20 |
| 311,113 | - | - | - | - | 27,510 | 1,319,811 | 1,658,434 |  |
| 605,780 | - | - | - | - | - | - | 605,780 | 3.45 |
| 1,372,665 | 1,661,621 | 685,505 | - | - | 948,242 | - | 4,668,033 | 3.67 |
| - | - | - | - | - | 8,243,463 | - | 8,243,463 |  |
| - | - | - | - | - | 23,523 | - | 23,523 |  |
| - | - | - | - | - | 217,887 | - | 217,887 |  |
| 94,830 | 43,554 | 524,935 | 1,341,388 | - | - | - | 2,004,707 | 4.39 |
| - | - | 250,000 | 22,921 | - | 31,772 | - | 304,693 | 8.35 |
| - | - | - | 9,282 | - | - | - | 9,282 | 7.50 |
| - | - | - | 1,803 | - | - | - | 1,803 | 4.80 |
| 703,114 | 331,157 | 1,970,760 | 1,747,075 | - | 61 | - | 4,752,167 | 4.49 |
| - | - | - | - | 681,033 | 135,000 | - | 816,033 |  |
| - | - | - | 1,309,211 | 1,024,265 | - | - | 2,333,476 |  |
| - | - | - | - | - | 556,090 | - | 556,090 |  |
| 75,332,924 | 25,354,838 | 24,040,561 | 7,660,324 | 4,272,791 | 27,965,380 | 1,319,811 | 165,946,629 |  |
| 3,281,404 | $(5,482,618)$ | (16,210,965) | 7,681,559 | 17,361,751 |  | 14,635,802 |  |  |

## A22. CAPITAL ADEQUACY

31 Dec 2008

|  | CIMB Bank <br> RM '000 | CIMB Inv Bank RM '000 | CIMB Islamic RM '000 | Bank CIMB Niaga* <br> RM '000 |
| :---: | :---: | :---: | :---: | :---: |
| The capital adequacy ratios are as follows: |  |  |  |  |
| Tier I capital | 11,675,603 | 629,641 | 590,060 | 3,021,172 |
| Eligible Tier II capital | 4,752,839 | 1,105 | 75,613 | 952,519 |
|  | 16,428,442 | 630,746 | 665,673 | 3,973,691 |
| Less: |  |  |  |  |
| Investment in subsidiaries and holding of other banking institutions' capital | $(1,376,978)$ | $(19,420)$ | - | $(65,448)$ |
| Capital base | 15,051,464 | 611,326 | $\underline{665,673}$ | 3,908,243 |
| Core capital ratio | 10.90\% | 40.15\% | 10.36\% | 12.05\% |
| Risk-weighted capital ratio | 14.05\% | 40.15\% | 11.69\% | 15.59\% |
| After deducting proposed dividends: |  |  |  |  |
| Core capital ratio | 10.76\% | 35.56\% | 10.36\% | 11.62\% |
| Risk-weighted capital ratio | 13.91\% | 35.56\% | 11.69\% | 15.16\% |

Components of Tier I and Tier II capitals are as follows:
Tier I capital

| Paid-up capital | 2,974,009 | 219,242 | 550,000 | 489,478 |
| :---: | :---: | :---: | :---: | :---: |
| Non-cumulative guaranteed preference shares | 1,200,000 | - | - | - |
| Innovative Tier 1 capital | 1,692,900 | - | - | - |
| Share premium | 4,157,074 | 33,489 | - | 2,116,445 |
| Other reserves | 5,461,432 | 382,445 | 197,122 | 415,249 |
| Less : |  |  |  |  |
| Deferred tax assets | $(250,737)$ | $(5,535)$ | $(21,062)$ |  |
| Goodwill | (3,559,075) | - | $(136,000)$ | - |
| Total Tier I capital | 11,675,603 | 629,641 | 590,060 | 3,021,172 |
| Tier II capital |  |  |  |  |
| ICULS issued | 667,000 | - | - |  |
| Cumulative preference shares | 29,740 | 10 | - | - |
| Subordinated notes issued | 2,539,350 | - | - | - |
| Subordinated loans | - | - | - | 653,361 |
| General allowance for bad and doubtful debts and financing | 1,516,749 | 1,095 | 75,613 | 299,158 |
| Total Eligible Tier II capital | 4,752,839 | 1,105 | 75,613 | 952,519 |
| Less : |  |  |  |  |
| Investment in subsidiaries and holding of other banking institutions' capital | $(729,600)$ | $(19,420)$ | - | $(65,448)$ |
| Investment in joint venture | $(51,564)$ | - | - | - |
| Investment in associates | $(595,814)$ | - | - | - |
| Total capital base | 15,051,464 | 611,326 | 665,673 | 3,908,243 |
| Less: |  |  |  |  |
| Proposed 2008 final dividend | $(150,000)$ | $(70,000)$ | - | $(106,917)$ |
| Total capital base (net of proposed dividend) | 14,901,464 | 541,326 | 665,673 | 3,801,326 |

Breakdown of risk-weighted assets in the various categories of risk-weighted are as follows:

|  | Risk Weighted |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| 0\% | 23,692,884 | 590,951 | 5,402,401 | 7,022,454 |
| 10\% | 147,282 | - | - | 108,066 |
| 20\% | 22,637,137 | 2,731,019 | 2,814,340 | 4,570,706 |
| 50\% | 24,013,412 | 41,372 | 733,413 | 7,854,214 |
| 100\% | 85,765,298 | 694,746 | 4,458,449 | 19,080,606 |
|  | 102,314,159 | 1,261,636 | 5,388,024 | 23,932,661 |
| Counterparty risk requirement | - | 5 | - | - |
| Total risk-weighted assets equivalent for credit risk | 102,314,159 | 1,261,641 | 5,388,024 | 23,932,661 |
| Total risk-weighted assets equivalent for market risk | 4,629,925 | 260,862 | 308,695 | 1,141,138 |
| Total risk-weighted assets equivalent for LERR | 196,983 | - | - | - |
| Total risk-weighted assets | 107,141,067 | 1,522,503 | 5,696,719 | 25,073,799 |

The capital adequacy ratios have incorporated market risk pursuant to BNM's guideline on Market Risk Capital Adequacy Framework which was effective from 1 April 2005. Effective 1 October 2008, the following approaches have been adopted for the computation of risk weighted assets:

- adoption of bilateral netting as provided under the Standardised Approach Framework which involves the weighting of net claims rather than gross claims with
the same counterparties arising out of the full range of forwards, swaps, options and similar derivative contracts.
- irrevocable commitments to extend credit (undrawn loans) have been been revised to include only those undrawn loans whereby all conditions precedent have been met.
* Computation is based on Bank Indonesia requirements


## A22. CAPITAL ADEQUACY (continued)

31 December 2007

|  | CIMB Bank <br> RM '000 | CIMB Inv Bank RM '000 | CIMB Islamic RM '000 | Bank Niaga* RM '000 |
| :---: | :---: | :---: | :---: | :---: |
| The capital adequacy ratios are as follows: |  |  |  |  |
| Tier I capital | 9,356,966 | 748,040 | 520,952 | 1,616,582 |
| Eligible Tier II capital | 3,977,779 | 6,019 | 44,987 | 576,820 |
|  | 13,334,745 | 754,059 | 565,939 | 2,193,402 |
| Less: |  |  |  |  |
| Investment in subsidiaries and holding of other banking institutions' capital | $(861,187)$ | $(19,420)$ | - | $(42,801)$ |
| Capital base | 12,473,558 | 734,639 | $\underline{565,939}$ | 2,150,601 |
| Core capital ratio | 9.34\% | 30.09\% | 15.11\% | 11.60\% |
| Risk-weighted capital ratio | 12.45\% | 30.09\% | 16.41\% | 15.43\% |
| After deducting proposed dividends: |  |  |  |  |
| Core capital ratio | 9.04\% | 23.95\% | 15.11\% | 10.63\% |
| Risk-weighted capital ratio | 12.15\% | 23.95\% | 16.41\% | 14.46\% |
| Components of Tier I and Tier II capitals are as follows: |  |  |  |  |
| Tier I capital |  |  |  |  |
| Paid-up capital | 2,974,009 | 219,242 | 550,000 | 342,076 |
| Non-cumulative guaranteed preference shares | 1,500,000 | - | - | - |
| Innovative Tier 1 capital | 661,400 | - | - | - |
| Share premium | 4,157,074 | 33,489 | - | 630,408 |
| Other reserves | 4,342,222 | 494,971 | 123,803 | 644,098 |
| Less : |  |  |  |  |
| Deferred tax (assets)/liabilities | $(370,523)$ | 338 | $(16,851)$ | - |
| Intangible assets | $(348,141)$ | - | - | - |
| Goodwill | $(3,559,075)$ | - | $(136,000)$ | - |
| Total Tier I capital | 9,356,966 | 748,040 | 520,952 | 1,616,582 |
| Tier II capital |  |  |  |  |
| ICULS issued | 667,000 | - | - | - |
| Subordinated notes issued | 1,984,200 | - | - | - |
| Subordinated loans | - | - | - | 337,160 |
| General allowance for bad and doubtful debts and financing | 1,326,579 | 6,019 | 44,987 | 239,660 |
| Total Eligible Tier II capital | 3,977,779 | 6,019 | 44,987 | 576,820 |
| Less : |  |  |  |  |
| Investment in subsidiaries and holding of other banking institutions' capital | $(809,623)$ | $(19,420)$ | - | $(42,801)$ |
| Investment in joint venture | $(51,564)$ | - | - | - |
| Total capital base | 12,473,558 | 734,639 | 565,939 | 2,150,601 |
| Less: |  |  |  |  |
| Proposed 2007 final dividend | $(300,000)$ | $(150,000)$ | - | $(135,605)$ |
| Total capital base (net of proposed dividend) | 12,173,558 | 584,639 | 565,939 | 2,014,996 |

Breakdown of risk-weighted assets in the various categories of risk-weighted are as follows:

|  | Risk Weighted |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| 0\% | 25,076,564 | 80,732 | 5,007,908 | 4,674,076 |
| 10\% | 187,815 | - | - | 40,637 |
| 20\% | 25,856,246 | 1,811,600 | 772,512 | 531,428 |
| 50\% | 18,869,263 | 42,518 | 313,297 | 4,907,496 |
| 100\% | 74,035,079 | 1,725,236 | 3,010,881 | 10,951,722 |
|  | 88,659,741 | 2,108,815 | 3,322,032 | 13,515,819 |
| Counterparty risk requirement | - | 5,404 | - | - |
| Total risk-weighted assets equivalent for credit risk | 88,659,741 | 2,114,219 | 3,322,032 | 13,515,819 |
| Total risk-weighted assets equivalent for market risk | 11,505,792 | 327,066 | 126,357 | 422,502 |
| Total risk-weighted assets | 100,165,533 | 2,441,285 | 3,448,389 | 13,938,321 |

* Computation is based on Bank Indonesia requirements
A23. SEGMENTAL REPORT
For management purposes, the Group is organised into six major operating divisions. The divisions form the basis on which the Group reports its primary segment information.
Consumer Banking comprises of Retail Banking, Business Banking and Direct Banking, Cards and CIMB Express.
Retail Banking focuses on introducing innovative products and services to individual customers. It offers products such as credit facilities (residential mortgages, personal loans, share financing and hire purchase financing), private client services, remittance services and deposit acceptance.
Business Banking is responsible for the development of products and services for customer segments comprising micro-enterprises, small and medium-scale enterprises (SMEs) and midsized corporations, as well as the management of business loan portfolios of these customer segments.
Direct Banking \& Cards focuses on mass affluent customers and credit card business while CIMB Express caters to lower income customers offering product such as microcredit loan.
Corporate and Investment Banking comprise Corporate Client Solutions, Corporate Finance, Corporate Banking, International Banking \& Transactional Services, Equity Capital
Markets, Retail and Institutional Equities, Equity Derivatives, and Equity Investment and Trading. Markets, Retair and Institutional Equities, Equity Derivatives, and Equity Investment and Trading,
Corporate Client Solutions and Corporate Finance offers financial advisory services to corporations, advising issuance of debt, equity and equity-linked products, debt restructuring, mergers and acquisitions, initial public offerings, secondary offerings and general corporate advisory. Corporate Banking provides a broad spectrum of financial and Ringgit lending services for domestic and multinational corporations as well as institutional and public sector clients. International Banking and Transactional Services oversees the activities of the Group's overseas branches in London, Singapore and Hong Kong and provides conventional and customised financial packages in order to meet customers' needs, with products including nonRinggit corporate lending, nominee services and cash management services.
Equity Capital Markets provides services including acting as underwriter, global co-ordinator, book runner or lead manager for equity and equity-linked transactions, originating, structuring, pricing and executing equity and equity-linked issues and executing program trades, block trades and market making. Equity Derivatives Group develops and issues new equity derivative instruments such as structured warrants and over-the-counter options to provide investors with alternative investment avenues. Equity Investment and Trading is the Group's Proprietary Equity Trading Unit. Retail and Institutional Equities provide stock broking services to retail and corporate clients.
Treasury and Investment focuses on treasury activities and services which include foreign exchange, money market, derivatives and trading of capital market instruments. It also invests the Group's proprietary capital.
Asset Management \& Insurance comprises wholesale fund management, unit trust, private equity and venture capital activities. It includes the Group's life and takaful activities. $49 \%$ of the life and takaful business was disposed on 2 July 2007 while the entire general insurance business was disposed on 28 August 2007.
Foreign Banking Operation comprises of PT Bank CIMB Niaga Tbk and BankThai Public Company Limited, which is involved in the provision in the commercial banking and related services.
Support and others comprise all middle and back-office processes, cost centres and non-profit generating divisions in the Group. It also include other business segments in the Group like investment holding, property management and other related services, whose results are not material to the Group.

| 皆 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { N} \\ & \text { on } \\ & \stackrel{\rightharpoonup}{\circ} \end{aligned}$ |  |  |  |  |  | c\|c: |
|  | $\begin{aligned} & \hat{n} \\ & \underset{\sim}{n} \\ & \hline \end{aligned}$ | $\begin{aligned} & \hat{\sim}, ~ \hat{0} \\ & \underset{\sim}{n} \\ & \\ & \end{aligned}$ |  |  | $\begin{array}{ll} n & n \\ \hat{\theta}_{n} & , ~ \\ i n \\ i n & n \end{array}$ |  | + |
|  | $\begin{aligned} & \underset{\sim}{0} \\ & \underset{\sim}{n} \\ & \underset{\sim}{j} \\ & \underset{\sim}{\circ} \end{aligned}$ |  |  |  | $\begin{array}{cc} \underset{\sim}{n} & \widehat{\overparen{b}} \\ \underset{\sim}{\infty} & 0 \\ \infty & \underset{\sigma}{\infty} \end{array}$ |  |  |
|  |  |  |  |  |  |  | $\begin{array}{c\|c\|c} 0 & \\ \hline \end{array}$ |
|  |  | $\begin{aligned} & \text { on } \\ & \text { on } \\ & 0.0 \\ & 0.0 \\ & 0 \\ & i \\ & i \end{aligned}$ |  |  | $\begin{aligned} & \text { Ñ } \\ & \text { Ñ } \\ & \text { Ñ } \\ & \text { N } \end{aligned}$ |  |  |

Income from Islamic Banking operation:
Non-interest income (excluding gain on disposal of interest in subsidiaries)
Gain/(loss) on disposal of interest in subsidiaries
31 December 2008
Net interest income
-external income / (expense)
-external income / (expense,
-inter-segment
Net Income
Overheads
Profit before allowances
Allowance for losses on loans, advances and financing Allowance for other receivables
Provision for commitment \& contingencies
Allowance written back/(made) for impairment losse: Segment results
Share of results of jointly controlled entities Share of results of associates
Profit/(loss) before taxation and zaka1 $\%$ of profit before taxation and zakal Taxation and zakat
Profit after taxation before minority interests

| Consumer Banking RM'000 | Corporate \& Investment Banking RM'000 | Treasury and Investment RM'000 | Asset <br> Management \& Insurance RM'000 | Foreign Banking Operation RM'000 | Support \& others RM'000 | $\begin{array}{r} \text { Total } \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} 2,594,080  \tag{35}\\ (259,582) \\ \hline \end{array}$ | $\begin{gathered} 1,057,186 \\ (426,495) \\ \hline \end{gathered}$ | $\begin{array}{r} 92,783 \\ 686,077 \\ \hline \end{array}$ | $\begin{gathered} 27,478 \\ - \\ \hline \end{gathered}$ | $\begin{gathered} 789,714 \\ - \\ \hline \end{gathered}$ | $\begin{gathered} (165,311) \\ - \\ \hline \end{gathered}$ | $\begin{array}{r} 4,395,930 \\ \hline \end{array}$ |
| $\begin{array}{r} 2,334,498 \\ 120,945 \\ 625,555 \end{array}$ | $\begin{array}{r} 630,691 \\ 72,652 \\ 1,427,801 \\ \hline \end{array}$ | 778,860 118,716 662,768 708,739 | $\begin{gathered} 27,478 \\ - \\ 357,564 \end{gathered}$ | $\begin{array}{r} 789,714 \\ 28,063 \\ 371,110 \\ - \\ \hline \end{array}$ | $\begin{gathered} (165,311) \\ 2,981 \\ 117,837 \end{gathered}$ | $\begin{array}{r} 4,395,930 \\ 343,357 \\ 3,562,635 \\ 708,739 \\ \hline \end{array}$ |
| $\begin{gathered} 3,080,998 \\ (2,248,268) \\ \hline \end{gathered}$ | $\begin{array}{r} 2,131,144 \\ (849,256) \\ \hline \end{array}$ | $\begin{gathered} 2,269,083 \\ (232,319) \\ \hline \end{gathered}$ | $\begin{gathered} 385,042 \\ (248,394) \\ \hline \end{gathered}$ | $\begin{gathered} 1,188,887 \\ (586,140) \\ \hline \end{gathered}$ | $\begin{aligned} & (44,493) \\ & (62,737) \\ & \hline \end{aligned}$ | $\begin{gathered} 9,010,661 \\ (4,227,114) \\ \hline \end{gathered}$ |
| $\begin{gathered} 832,730 \\ (815,544) \end{gathered}$ | $\begin{gathered} 1,281,888 \\ (101,585) \\ (21,334) \\ - \\ 86,672 \end{gathered}$ | $\begin{array}{r} 2,036,764 \\ - \\ (124) \\ - \\ (10,182) \\ \hline \end{array}$ | $\begin{array}{r} 136,648 \\ (287) \\ (13,087) \\ - \\ (13,141) \\ \hline \end{array}$ | $\begin{array}{r} 602,747 \\ (212,719) \\ (4,180) \\ (1,439) \\ 236 \end{array}$ | $\begin{gathered} (107,230) \\ 2,704 \\ 1,385 \\ - \\ (6,178) \\ \hline \end{gathered}$ | $\begin{array}{r} 4,783,547 \\ (1,127,431) \\ (37,375) \\ (1,439) \\ 57,407 \\ \hline \end{array}$ |
| $\begin{array}{r} 17,151 \\ 3,410 \end{array}$ | $1,245,641$ | $\begin{gathered} 2,026,458 \\ - \\ (1,083) \\ \hline \end{gathered}$ | $\begin{gathered} 110,133 \\ - \\ 858 \\ \hline \end{gathered}$ | $\begin{gathered} 384,645 \\ - \\ 6,078 \end{gathered}$ | $\begin{gathered} (109,319) \\ - \\ 1,831 \end{gathered}$ | $\begin{array}{r} 3,674,709 \\ 3,410 \\ 7,684 \\ \hline \end{array}$ |
| $\begin{array}{r}20,561 \\ \hline 0.6\end{array}$ | $\begin{array}{r} 1,245,641 \\ \hline 33.8 \end{array}$ | $\begin{array}{r} 2,025,375 \\ 55.0 \end{array}$ | $\frac{110,991}{3.0}$ | $\begin{array}{r} 390,723 \\ \hline 10.6 \end{array}$ | $\begin{array}{r} (107,488) \\ (2.9) \end{array}$ | $\begin{array}{r} 3,685,803 \\ 100.0 \\ (771,628) \\ \hline \end{array}$ |
|  |  |  |  |  |  | 2,914,175 |

## A24. OPERATIONS OF ISLAMIC BANKING

## A24a. Unaudited Balance Sheet as at 31 December 2008

|  | Note | The Group |  |
| :---: | :---: | :---: | :---: |
|  |  | 31 Dec 2008 <br> RM'000 | 31 Dec 2007 <br> RM'000 |
| Assets |  |  |  |
| Cash and short-term funds |  | 6,779,967 | 4,908,276 |
| Deposits and placements with banks and other financial institutions |  | 911,678 | 1,197,546 |
| Securities held for trading |  | 3,502,420 | 668,874 |
| Available-for-sale securities |  | 612,378 | 654,874 |
| Held-to-maturity securities |  | 1,234,040 | 120,236 |
| Derivative financial instruments |  | 388,279 | 156,048 |
| Financing, advances and other loans | A24c(i) | 6,561,253 | 2,497,959 |
| Deferred tax assets |  | 21,062 | 16,851 |
| Amount due from related companies |  | 4,801 | 12,134 |
| Amount due from holding company |  | 111,950 | 607 |
| Statutory deposits with Bank Negara Malaysia |  | 269,224 | 101,144 |
| Property, plant and equipment |  | 7,106 | 7,125 |
| Other assets |  | $(17,511)$ | 106,913 |
| Goodwill |  | 136,000 | 136,000 |
| Intangible assets |  | 5,962 | 9,556 |
| TOTAL ASSETS |  | 20,528,609 | 10,594,143 |
| Liabilities and Islamic banking capital funds |  |  |  |
| Deposits from customers | A24(d) | 15,371,280 | 8,467,547 |
| Deposits and placements of banks and other |  |  |  |
| financial institutions |  | 3,668,948 | 700,560 |
| Derivative financial instruments |  | 52,253 | 4,906 |
| Bills and acceptances payable |  | 5,258 | 968 |
| Amount due to holding company |  | - | 201,869 |
| Amount due to related companies |  | 4,871 | 141,354 |
| Amount due to subsidiary |  | - | - |
| Provision for taxation and zakat |  | 40,486 | 31,269 |
| Other liabilities |  | 335,261 | 160,309 |
| TOTAL LIABILITIES |  | 19,478,357 | 9,708,782 |
| Equity |  |  |  |
| Islamic banking funds |  | 91,693 | 91,693 |
| Ordinary share capital |  | 550,000 | 550,000 |
| Perpetual preference shares |  | 70,000 | 70,000 |
| Reserves |  | 305,554 | 141,672 |
|  |  | 1,017,247 | 853,365 |
| Minority interests |  | 33,005 | 31,996 |
| Total Equity |  | 1,050,252 | 885,361 |
| TOTAL EQUITY AND LIABILITIES |  | 20,528,609 | 10,594,143 |


| The Group |  |  |  |
| :---: | :---: | :---: | :---: |
| 4th quarter ended |  | Twelve months ended |  |
| 31 Dec 2008 | 31 Dec 2007 | 31 Dec 2008 | 31 Dec 2007 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 202,546 | 101,337 | 705,220 | 414,534 |
| 63,286 | 42,389 | 210,945 | 182,970 |
| $(23,153)$ | $(18,383)$ | $(85,739)$ | $(68,083)$ |
| (209) | - | (209) | - |
| - | 26,091 | 2,200 | 562 |
| (687) | (1) | $(11,031)$ | (4) |
| 241,783 | 151,433 | 821,386 | 529,979 |
| $(134,067)$ | $(76,167)$ | $(467,135)$ | $(254,143)$ |
| 107,716 | 75,266 | 354,251 | 275,836 |
| $(53,258)$ | $(32,079)$ | $(149,977)$ | $(98,452)$ |
| 54,458 | 43,187 | 204,274 | 177,384 |
| (199) | (120) | (199) | (120) |
| 54,259 | 43,067 | 204,075 | 177,264 |
| $(8,187)$ | $(5,549)$ | $(36,374)$ | $(42,973)$ |
| 46,072 | 37,518 | 167,701 | 134,291 |
| 47,210 | 38,630 | 168,164 | 135,403 |
| $(1,138)$ | $(1,112)$ | (463) | $(1,112)$ |
| 46,072 | 37,518 | 167,701 | 134,291 |
| 107,716 | 75,266 | 354,251 | 275,836 |
| 23,153 | 18,383 | 85,739 | 68,083 |
| - | $(26,091)$ | $(2,200)$ | (562) |
| 130,869 | 67,558 | 437,790 | 343,357 |

A24b. Unaudited Income Statements for the financial year ended 31 December 2008 Group
Income derived from investment of depositors' funds and others
Income derived from investment of shareholders' funds
Allowances for losses on financing, advances and other loans
Allowance for other receivables
Transfer from profit equalisation reserve
Other expenses directly attributable to the investment of the depositors and
shareholders' funds
Total distributable income
Income attributable to the depositors
Total net income

Other operating expenses
Profit before allowances
Allowance for impairment losses
Profit before taxation and zakat
Profit after taxation and zakat
Attributable to :
Equity holders of the Bank
Minority interest
Total net income
Add: Allowances for losses on financing, advances and other loans
Less: Transfer to profit equalisation reserve

A24c. Financing, advances and other loans
i) By type

Cash line
Term financing
Bills receivable
Trust receipts
Claims on customers under acceptance credits
Staff financing
Revolving credits
Other financing

Less: Unearned income

Less: Financing sold to Cagamas
Less: Specific allowance

Less: General allowance
Total net financing, advances and other loans

## ii) Non-performing financing

Movements in the non-performing financing, advances and other loans :
$\left.\begin{array}{l|rr}\text { The Group } \\ \text { 31 Dec 2007 } \\ \text { RM'000 }\end{array}\right]$
other loans to total financing, advances and other loans (including
Islamic financing sold to Cagamas) less specific allowance
$1.50 \%$
5.11\%

Movements in the allowance for bad and doubtful financing are as follows :

|  | The Group |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| Specific allowance |  |  |
| At 1 January | 97,379 | 93,017 |
| Allowance made | 99,644 | 81,266 |
| Amount recovered | $(40,608)$ | $(19,106)$ |
| Amount written off | $(54,506)$ | $(57,502)$ |
| Exchange fluctuation | 993 | (296) |
| At 31 December | 102,902 | 97,379 |
|  |  |  |
| General allowance |  |  |
| At 1 January | 51,318 | 45,128 |
| Allowance made | 33,789 | 7,823 |
| Exchange fluctuation | $(1,469)$ | $(1,633)$ |
| At 31 December | 83,638 | 51,318 |
| As \% of total financing (including Islamic financing sold to Cagamas) less specific allowance | 1.21\% | 1.64\% |
| As \% of total financing (including Islamic financing sold to Cagamas) less RPSIA deposit and specific allowance | 1.66\% | 1.64\% |

A24d. Deposits from customers

| By type of deposits | The Group |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| Non-Mudharabah |  |  |
| Demand deposits | 1,925,997 | 327,327 |
| Saving deposits | 319,480 | 142,831 |
| Commodity Murabahah-i | 379,480 | - |
| Fixed return investment account | 3,015,987 | 1,845,360 |
| Negotiable instruments of deposit | 242,975 | 201,826 |
| Others | 291,358 | 620 |
|  | 6,175,277 | 2,517,964 |
| Mudharabah |  |  |
| Demand deposits | 398,731 | 126,719 |
| Saving deposits | 129,375 | 52,478 |
| General investment deposits | 1,636,457 | 975,735 |
| Special investment deposit | 5,266,698 | 3,869,386 |
| Specific investment deposit | 1,746,613 | 870,705 |
| Others | 18,129 | 54,560 |
|  | 9,196,003 | 5,949,583 |
|  | 15,371,280 | 8,467,547 |

## Part B - Explanatory Notes Pursuant to BNM/GP8 Guidelines on Financial Reporting for Licensed Institutions

## B1. GROUP PERFORMANCE REVIEW COMPARISON WITH THE PRECEDING QUARTER'S RESULTS

 BCHB Group ResultsBumiputra-Commerce Holdings Berhad ("BCHB") Group reported a net profit of RM1.952 billion for FY08 with earnings per share ("EPS") of 57.8 sen and net Return on Equity ("ROE") of $12.3 \%$, below its $16 \%$ target but within analysts' current expectations. The company has declared an interim 25 sen dividend per share amounting to a total net payment of RM699.4 million, comprising 20.7 sen (less tax) and 4.3 sen tax-exempt.

The Group looks back at 2008 with a sense of satisfaction because its Malaysian consumer banking transformation has translated into a dramatic earnings turnaround, fully compensating for the large drop in contribution from its capital markets businesses. In addition, despite absorbing 2 major regional banking acquisitions and related merger costs, the Group has strengthened its asset quality and capital ratios.

## BCHB Y o Y Results

In 2008, BCHB undertook the merger of Bank Niaga and Lippo Bank in Indonesia and acquired 42\% of BankThai. Meanwhile in 2007, BCHB disposed of shareholdings in 2 insurance companies and its asset management business for a large gain. In analysing its 2008 financials, BCHB identified non-recurring gains and losses from these transactions as "M\&A-related charges". For 2007, M\&A-related charges amounted to a total net gain of RM674 million while for 2008 it was a negative after-tax of RM112 million.

BCHB Group's FY08 results consolidate 2 months results of ex-Lippo Bank and $42 \%$ equity accounting of 2 months BankThai results. In 2008, BCHB Group's revenues declined by $14 \%$ while net profit declined by $30 \%$ compared to 2007. However, adjusting for M\&Arelated charges, the Group's net earnings declined by $2.6 \%$ from RM2,119 million to RM2,064 million.

In 2008, the Group's Malaysian consumer bank saw a sharp turnaround in earnings from a loss of RM14 million in 2007 to a profit before tax ("PBT") of RM705 million as the 3-year transformation at CIMB Bank and CIMB Islamic translate into strong earnings. This mitigated the $37.3 \%$ and $20.2 \%$ drop in Corporate and Investment Banking and Treasury PBT to RM816 million and RM986 million respectively due to a decline in capital market activity and widening of bond credit spreads. Excluding M\&A-related charges, CIMBNiaga's earnings contribution increased by $2.3 \%$ from RM391 million to RM400 million, while asset management and insurance fell from RM111 million to a loss of RM50 million as CIMB-Aviva undertook a major investment portfolio and business restructuring exercise.

The complexion of the Group's earnings changed dramatically as the Malaysian consumer bank contributed $25 \%$ of total PBT in 2008, compared to a negative $1 \%$ for FY07. Investment banking and Treasury and Investments contribution was $29 \%$ and $34 \%$ compared to $44 \%$ and $41 \%$ in FY07. CIMB Niaga's contribution was slightly higher at $14 \%$ of Group PBT compared to $13 \%$ in 2007, while asset management and insurance fell from $4 \%$ to negative $2 \%$.

The Group's total gross loans grew by $21.3 \%$ over the last 12 months. Excluding ex-Lippo Bank, total gross loans grew by $13.7 \%$ higher than its $12 \%$ target. Malaysian consumer and corporate loans grew by $12.2 \%$ and $20.3 \%$ respectively. Mortgages, credit cards and the Group's micro credit lending grew by $26.3 \%, 18.8 \%$ and $82.9 \%$ respectively. However, business banking and hire purchase loans contracted by $1.2 \%$ and $5.0 \%$ respectively. CIMB Niaga's loans grew by $58.6 \%$ in RM terms ( $77 \%$ in IDR terms) and by $7.0 \%$ in RM terms ( $19 \%$ in IDR terms) excluding ex-Lippo Bank. Total Group deposits grew $21.0 \%$ and $12.9 \%$ excluding ex-Lippo Bank, with Malaysian retail deposits growing $19.3 \%$ from a year ago.

The Group's loan loss provisions fell by $29.5 \%$ to RM794.7 million from RM1.13 billion previously and total credit charge for FY08 was $0.63 \%$, better than its $0.7 \%$ target. Specific provisions were $47.5 \%$ lower while general provisions rose by $174 \%$ in line with the higher loan book. The Group continued to show improvements in asset quality indicators with a significantly lower net non-performing loans ("NPL") ratio of $2.3 \%$ from $3.8 \%$ as at 31 December 2007. Loan loss coverage took a big leap to $88.1 \%$ as at 31 st December 2008, up from $69.3 \%$ a year ago. Cost to income ratio went up from $46.9 \%$ to $53.2 \%$ (from $50.3 \%$ to $52.0 \%$ after adjusting for M\&A-related charges). Overhead expenses declined by $2.5 \%$ ( $5 \%$ excluding ex-Lippo Bank) year on year. Meanwhile, personnel costs (excluding merger costs and ex-Lippo Bank) dropped by $11 \%$.

Over 2008, CIMB Bank raised RM2 billion in Tier 1 capital securities and RM1.5 billion Tier 2 sub-debt, while BCHB's equity increased by RM1.2 billion following the Niaga-Lippo merger. As a result, CIMB Bank's Tier 1 capital and risk weighted capital ratios are robust at $10.8 \%$ and $13.9 \%$ as at 31 December 2008, compared to $9.0 \%$ and $12.2 \%$ a year ago, while BCHB's double leverage and gearing stood at $118.9 \%$ and $35.2 \%$ as end-FY08, well within the Group's targeted ratios.

## BCHB Q on $Q$ Results

4Q08 revenue expanded by $11.7 \%$ to RM1.88 billion but profit after tax ("PAT") was $28.8 \%$ lower at RM318.6 million. Excluding M\&A-related charges, Q-o-Q PAT was flat.

The Group's Malaysian consumer banking business PBT fell $16.5 \%$ Q-o-Q due to higher overhead expenses, including fixed asset writeoffs. However, the PBT of Corporate and Investment Banking and Treasury and Investments recovered by $3.3 \%$ and $111 \%$ respectively. Excluding merger costs, CIMB Niaga's PBT improved $11.8 \%$ while asset management and insurance losses expanded.

## B1. GROUP PERFORMANCE REVIEW COMPARISON WITH THE PRECEDING QUARTER'S RESULTS (CONTINUED)

## Market Shares

CIMB Investment Bank remained number one in M\&A, primary bonds and stockbroking and number 3 in initial public offerings (IPOs) in Malaysia. CIMB Islamic continued to top almost all domestic and global Islamic investment banking league tables. CIMB Bank's share of preferred products such as mortgages, retail deposits and credit cards continued to improve. In Singapore, CIMB-GK maintained its pole position in corporate advisory. In Indonesia, CIMB Niaga is the second largest mortgage lender while CIMB-GK ranked 2nd in stockbroking and 4th for primary bonds. CIMB Principal Asset Management's AUM declined by 10.1\% Y-o-Y due to market conditions but it remains the second largest asset manager in Malaysia.

With inclusion of the ex-Lippo Bank and BankThai, CIMB Group now has ASEAN's largest branch network with 1,150 branches across the region.

## CIMB Niaga Results

Bank CIMB Niaga on 18th February 2009 reported a net loss of IDR288 billion for 4Q08, bringing about a FY08 net profit of IDR678 billion. As a result, net ROE for CIMB Niaga for FY08 was $8.1 \%$. Bank CIMB Niaga accounted for a full 12-month consolidation of Lippo Bank but the 4Q08 loss was principally driven by merger costs, foreign exchange related credit losses in ex-Lippo Bank and a strategic decision to improve loan loss coverage.

For the merged bank, loans growth was $23.3 \%$ and $3.6 \%$ on year and on quarter respectively driven by corporate and retail banking. Gross NPL ratio declined to $2.5 \%$ from $3.0 \%$ a year ago while net NPL ratio declined to $1.4 \%$ from $1.9 \%$. Loan loss coverage was raised to $87.6 \%$ as at end December 2008 compared to $76.1 \%$ as at end-FY07.

## B2. CORPORATE DEVELOPMENTS

The significant corporate developments in 4Q08 were:
(a) Streamlining of business

- On 22nd October 2008, BCHB completed the disposal of its $100 \%$ equity interest in SBB Securities to HLG Credit Sdn Bhd. The proposed disposal of certain assets, liabilities and fund management business of Southern Investment Bank Berhad to HLG Credit was completed in January 2009.
(b) Mergers and Acquisitions
- On 1st November 2008, BCHB announced completion of the merger between PT Bank Niaga and PT Bank Lippo. Based on the terms of the merger and BCHB's historical acquisition cost for ex-Bank Niaga, the BCHB's investment in CIMB-Niaga is valued at RM4.24 billion, equivalent to a price-to-book of 1.92 times as at 31 December 2008.
- On 5th November 2008, CIMB Bank concluded the acquisition of approximately $42.13 \%$ of BankThai from the Financial Institutions Development Fund for a total cash consideration of approximately Baht5,904.9 million (or RM577.4 million). CIMB Bank proceeded to make a Tender Offer for the remaining BankThai shares. As at closing of the tender on 6 January 2009, CIMB Bank owns $92.04 \%$ of BankThai and invested a total cash consideration of RM1.3 billion.
- On 15 January 2009, BankThai announced an equity recapitalisation plan of up to RM250 million. Based on the recapitalisation plan and earlier anticipated provisions, CIMB Bank's total investment in BankThai of up to RM1.55 billion will be equivalent to a price to book value ( $\mathrm{P} / \mathrm{BV}$ ) of between 2.1 to 2.4 times.
- On 10th November 2008, Commerce International Group Berhad completed the acquisition of $100 \%$ interest in Affin Insurance Brokers for RM2.5 million.
(c) Capital Management
- On 7 October 2008, CIMB Bank issued RM1 billion of Innovative Tier-1 Capital Securities. On 26 December 2008, CIMB Bank issued RM1 billion of Non-Innovative Tier-1 Capital Securities.
- On 16 October 2008, CIMB Bank fully redeemed a USD300 million subordinated debt.
- On 6 November 2008, BCHB issued new equity equivalent to RM1.2 billion to Khazanah Nasional Berhad pursuant to the merger between PT Bank Niaga Tbk and PT Bank Lippo Tbk.
- Between 22 January 2008 and 31 December 2008, BCHB purchased 50.609 million BCHB shares at an average market price of RM9.12 per share. The total consideration was RM461.7 million compared to its targeted total buy-back of RM1 billion.
(d) Others
- On 3rd November 2008, BCHB announced that TPG Capital will invest up to US $\$ 150$ million in BCHB by subscribing for US\$ 150 million worth of 2-year senior unsecured bonds of CIMB Bank (L) Limited. TPG will receive approximately 50 million warrants to purchase ordinary shares of $B C H B$ at a strike price of RM10 per share, exercisable at any time over a five year period.

B3. PROSPECTS FOR THE CURRENT FINANCIAL YEAR
The Group is bracing for a tough macro operating environment in 2009 as the global financial crisis morphs into a global economic crisis. The Group has sensibly strengthened its capital and asset quality ratios and reduced market risk positions to lessen earnings volatility. Its larger and more geographically diversified consumer bank base will provide a more solid earnings base going forward. The Group's main challenge then is to mitigate risk of higher credit defaults while pursuing revenues carefully in a higher "risk and reward" environment. In 2009, it is also opportune and imperative that the Group integrates its enlarged regional franchise to capitalize on internal synergies and take advantage of the "retreat" of global banks in both capital markets and commercial banking in South East Asia

BCHB Group has set a 2009 ROE target of $12.5 \%$ (Actual 2008: 12.3\%) and a total loan growth target of 8\% (Actual 2008: $13.7 \%$ ).

## B4. TAXATION

| The Group |  |  |  |
| :---: | :---: | :---: | :---: |
| 4rd quarter ended <br> 31 Dec 2008 | 31 Dec 2007 | Twelve months ended |  |
| RM'000 Dec 2008 | RM'000 | RM0 Dec 2007 |  |
| RM'000 | RM'000 |  |  |
|  |  |  |  |
|  |  |  |  |
| $\mathbf{2 7 2 , 9 3 8}$ | 280,052 | $\mathbf{7 8 7 , 6 4 4}$ | 800,028 |
| $\mathbf{( 1 2 1 , 7 3 1 )}$ | $(45,130)$ | $\mathbf{( 8 4 , 5 3 1 )}$ | $(28,400)$ |
| $\mathbf{1 5 1 , 2 0 7}$ | 234,922 | $\mathbf{7 0 3 , 1 1 3}$ | 771,628 |

## Reconciliation

| Profit before taxation | $\mathbf{4 4 8 , 1 3 6}$ | 738,554 | $\mathbf{2 , 7 1 5 , 6 5 9}$ | $3,685,803$ |
| :--- | ---: | ---: | ---: | ---: |
| Tax at statutory income tax rate of $26 \%(2007: 27 \%)$ |  |  |  |  |
| Effect of different tax rates in other countries and change <br> in tax rates | $\mathbf{1 1 6 , 5 1 5}$ | 199,410 | $\mathbf{7 0 6 , 0 7 1}$ | 995,167 |
| Due to income not subject to income tax and <br> expenses not deductible for tax purposes | $\mathbf{3 , 1 8 2}$ | $(52,946)$ | $\mathbf{1 6 , 8 4 2}$ | $(44,567)$ |
|  | $\mathbf{3 1 , 5 1 0}$ | 88,458 | $\mathbf{( 1 9 , 8 0 0 )}$ | $(178,972)$ |

## B5. PARTICULARS OF PURCHASE AND SALE OF UNQUOTED INVESTMENTS AND/OR PROPERTIES

There were no material gains or losses on disposal of investments or properties during the period under review other than in the ordinary course of business.

## 36. DEPOSITS AND PLACEMENTS OF FINANCIAL INSTITUTIONS AND DEBT SECURITIES

| The Group |
| :---: | :---: |
| 31 Dec 2007 |
| RM'000 |

Bonds and notes*

## Unsecured

One year or less (short term)
More than one year (medium/long term)

* Included in bonds and notes for the current period is USD denominated bonds equivalent to USD $\overline{6,600,000}$.


## Irredeemable Convertible Unsecured Loans Stocks

## Unsecured

More than one year (medium/long term)

| - | 9,282 |
| :---: | :---: |
| - | 9,282 |

## Redeemable Convertible Unsecured Loans Stocks

## Unsecured

More than one year (medium/long term)

| - | 1,803 |
| :---: | :---: |
| - | 1,803 |

## Other borrowings**

## Unsecured

One year or less (short term)
More than one year (medium/long term)

| $\mathbf{2 , 1 0 5 , 3 1 1}$ | $3,005,031$ |
| ---: | ---: |
| $\mathbf{1 , 6 7 8 , 0 8 2}$ | $1,747,136$ |
| $\mathbf{3 , 7 8 3 , 3 9 3}$ | $4,752,167$ |

** Included in other borrowings for the current period is USD denominated syndicated term loans of USD 400,000,000

## Subordinated Notes***

## Unsecured

One year or less (short term)
More than one year (medium/long term)

| $\mathbf{1 , 0 3 8 , 8 5 2}$ | - |
| ---: | :---: |
| $\mathbf{4 , 5 5 9 , 4 8 3}$ | $2,333,476$ |
| $\mathbf{5 , 5 9 8 , 3 3 5}$ | $2,333,476$ |

*** Includes US denominated Subordinated Notes of USD 600,000,000

## B7. MATERIAL LITIGATION

At the date of this report, there are no pending material litigation not in the ordinary course of business which would have materially affected the Group's financial position.

## B8. COMPUTATION OF EARNINGS PER SHARE (EPS)

## Basic EPS

The Group's basic EPS is calculated by dividing the net profit for the financial period after minority interests by the weighted average number of ordinary shares in issue during the financial period.
a) Basic EPS

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4th quarter ended |  | Twelve months ended |  |
|  | $\begin{gathered} 31 \text { Dec } 2008 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 31 \text { Dec } 2007 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 31 \text { Dec } 2008 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2007 \\ \text { RM'000 } \end{gathered}$ |
| Net profit for the financial period after minority interests | 318,598 | 485,751 | 1,952,038 | 2,793,273 |
| Weighted average number of ordinary shares in issue - proforma ('000) | 3,465,318 | 3,371,377 | 3,375,898 | 3,330,288 |
| Basic earnings per share (expressed in sen per share) | 9.2 | 14.4 | 57.8 | 83.9 |

## b) Diluted EPS

| Net profit for the financial period after minority interests | 318,598 | 485,751 | 1,952,038 | 2,793,273 |
| :---: | :---: | :---: | :---: | :---: |
| Elimination of interest expense on USD Zero Coupon |  |  |  |  |
| Guaranteed Convertible Bonds | 89 | 84 | 331 | 341 |
| Elimination of interest expense on Redeemable Convertible |  |  |  |  |
| Unsecured Loan Stocks ("RCULS") (net of tax effect) | - | 13 | - | 53 |
| Income from ESOS proceeds assumed placed on money market instruments (net of tax effect) | - | 170 | - | 675 |
| Net profit used to determine diluted EPS | 318,687 | 486,018 | 1,952,369 | 2,794,342 |
| Weighted average number of ordinary shares in issue ('000) | 3,465,318 | 3,371,377 | 3,375,898 | 3,330,288 |
| Adjustments for: |  |  |  |  |
| - Conversion of USD Zero Coupon Guaranteed Convertible |  |  |  |  |
| Bonds | 4,317 | 4,287 | 4,317 | 4,287 |
| - RCULS | - | 211 | - | 211 |
| - ESOS | - | 6,687 | - | 6,603 |
| Weighted average number of ordinary shares for diluted EPS | 3,469,635 | 3,382,562 | 3,380,215 | 3,341,389 |

[^2]9.2
14.4
57.8
83.6


[^0]:    ${ }^{\wedge}$ Excludes specific allowances on performing loans amounting to RM198,787,000

[^1]:    \# Included in miscellaneous commitment and contingencies is a commitment by the Group to place an additional RM1.507 billion (2007: RM719 million) to customers in relation to a Restricted Profit Sharing Investment Account ("RPSIA") arrangement

[^2]:    Diluted EPS

