## CONDENSED INTERIM FINANCIAL STATEMENTS

## UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2012

Assets
Cash and short term funds
Reverse repurchase agreements
Deposits and placements with banks and
other financial institutions
Financial assets held for trading
Derivative financial instruments
Financial investments available-for-sale
Financial investments held-to-maturity
Loans, advances and financing
Other assets
Tax recoverable
Statutory deposits with central banks
Investment in subsidiaries
Investment in jointly controlled entity
Investment in associate
Amount due from ultimate holding company and
holding company
Amount due from subsidiaries
Amount due from related companies
Goodwill
Intangible assets
Prepaid lease payments
Property, plant and equipment
Investment properties

Non-current assets/disposal groups held for sale
Total Assets

## Liabilities

Deposits from customers
Deposits and placements of banks and other
financial institutions
Repurchase agreements
Derivative financial instruments
Bills and acceptances payable
Amount due to Cagamas Berhad
Amount due to holding company
Amount due to subsidiaries
Amount due to related companies
Other liabilities
Provision for taxation and Zakat
Deferred taxation
Bonds
Other borrowings
Subordinated obligations
Redeemable preference shares
Total Liabilities

| Note | Group |  |  | Bank |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | 31 Dec 2011 <br> (Restated) <br> RM'000 | 1 Jan 2011 <br> (Restated) <br> RM'000 | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2011 <br> (Restated) <br> RM'000 | 1 Jan 2011 <br> (Restated) <br> RM'000 |
|  | 19,567,227 | 28,241,623 | 20,847,989 | 15,189,980 | 20,783,513 | 12,911,193 |
|  | 4,069,423 | 3,957,059 | 3,504,914 | 4,069,423 | 3,957,059 | 2,475,591 |
|  | 4,805,410 | 4,045,865 | 9,641,391 | 13,145,576 | 10,848,583 | 16,083,982 |
| A7 | 22,004,595 | 12,627,696 | 14,458,911 | 16,521,276 | 9,471,491 | 11,814,976 |
| A20(i) | 4,508,796 | 4,135,377 | 3,500,891 | 4,548,040 | 4,080,924 | 3,262,534 |
| A8 | 19,593,085 | 15,735,494 | 12,376,754 | 16,918,068 | 13,199,586 | 10,633,945 |
| A9 | 9,240,519 | 10,172,218 | 10,211,427 | 6,116,176 | 7,607,178 | 8,081,151 |
| A10 | 146,172,154 | 139,509,675 | 124,252,042 | 103,423,978 | 99,222,358 | 90,816,549 |
| A11 | 2,709,411 | 2,092,419 | 2,481,123 | 2,153,159 | 1,631,450 | 1,905,843 |
|  | - | 2,464 | 2,084 | - | - | - |
|  | 5,119,546 | 5,082,585 | 1,410,155 | 3,656,965 | 3,812,297 | 954,023 |
|  | - | - | - | 4,737,731 | 4,737,731 | 4,526,972 |
|  | 148,682 | 149,208 | 139,849 | 125,000 | 125,000 | 125,000 |
|  | 581,810 | 589,816 | 382,248 | 373,912 | 392,802 | 298,116 |
|  | 28,853 | 29,138 | 29,193 | - | 285 | 340 |
|  | - | - | - | 62,423 | 456,073 | 84,317 |
|  | 1,548,805 | 1,673,748 | 2,259,363 | 1,560,076 | 1,671,621 | 2,239,775 |
|  | 4,891,433 | 4,899,904 | 4,923,428 | 3,555,075 | 3,555,075 | 3,555,075 |
|  | 775,910 | 721,647 | 574,064 | 735,352 | 676,428 | 530,362 |
|  | 1,804 | 1,964 | 2,341 | - | - | - |
|  | 921,585 | 906,185 | 947,155 | 518,373 | 487,730 | 541,555 |
|  | 8,310 | 8,653 | 61,217 | - | - | 52,858 |
|  | 246,697,358 | 234,582,738 | 212,006,539 | 197,410,583 | 186,717,184 | 170,894,157 |
|  | 15,177 | 17,248 | 59,050 | 3,857 | 5,043 | 58,614 |
|  | 246,712,535 | 234,599,986 | 212,065,589 | 197,414,440 | 186,722,227 | 170,952,771 |
| A12 | 180,685,570 | 176,478,016 | 159,640,697 | 134,184,695 | 131,569,745 | 121,553,069 |
| A13 | 21,720,563 | 13,873,413 | 14,652,435 | 26,216,313 | 18,519,277 | 18,468,654 |
|  | 1,703,564 | 1,083,039 | 33,087 | 1,452,764 | 1,083,039 | 33,087 |
| A20(i) | 4,368,972 | 4,087,789 | 3,711,140 | 4,101,638 | 3,778,176 | 3,423,815 |
|  | 5,424,664 | 6,771,502 | 4,077,611 | 2,650,499 | 3,291,625 | 2,252,722 |
|  | - | - | 107,523 | - | - | 107,523 |
|  | 632 | - | - | 632 | - | - |
|  | - | - | - | 109,261 | 50,013 | 310,381 |
|  | 4,915 | 6,444 | 6,751 | - | - | 841 |
| A14 | 3,125,521 | 3,196,860 | 3,637,462 | 2,295,218 | 2,559,744 | 2,731,046 |
|  | 398,487 | 301,868 | 39,071 | 408,301 | 301,254 | 41,679 |
|  | 33,271 | 61,800 | 38,485 | 13,149 | 39,249 | 14,088 |
|  | 190,511 | - | 423,982 | 190,511 | - | - |
|  | 314,441 | 462,720 | 925,050 | 314,441 | 462,720 | - |
|  | 8,082,043 | 8,243,955 | 6,098,269 | 7,956,950 | 7,930,808 | 6,159,081 |
|  | 737,843 | 741,429 | 706,879 | - | - | - |
|  | 226,790,997 | 215,308,835 | 194,098,442 | 179,894,372 | 169,585,650 | 155,095,986 |

Equity
Capital and reserves attributable to
owners of the Parent
Ordinary share capital
Reserves

|  | $\begin{array}{r} \hline 3,764,469 \\ 15,648,093 \\ \hline \end{array}$ | $\begin{array}{r} 3,764,469 \\ 15,018,007 \\ \hline \end{array}$ | $\begin{array}{r} \hline 3,764,469 \\ 13,691,445 \\ \hline \end{array}$ | $\begin{array}{r} 3,764,469 \\ 13,525,859 \\ \hline \end{array}$ | $\begin{array}{r} 3,764,469 \\ 13,142,368 \\ \hline \end{array}$ | $\begin{array}{r} 3,764,469 \\ 11,862,576 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 19,412,562 | 18,782,476 | 17,455,914 | 17,290,328 | 16,906,837 | 15,627,045 |
|  | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 | 200,000 |
|  | 29,740 | 29,740 | 29,740 | 29,740 | 29,740 | 29,740 |
|  | 279,236 | 278,935 | 281,493 | - | - | - |
|  | 19,921,538 | 19,291,151 | 17,967,147 | 17,520,068 | 17,136,577 | 15,856,785 |
|  | 246,712,535 | 234,599,986 | 212,065,589 | 197,414,440 | 186,722,227 | 170,952,771 |
| A20(ii) | 423,368,383 | 407,043,765 | 339,983,774 | 384,594,496 | 370,723,140 | 305,702,131 |
|  | 5.16 | 4.99 | 4.64 | 4.59 | 4.49 | 4.15 |

Perpetual preference shares
Redeemable preference shares
Non-controlling interests
Total Equity
Total Equity and Liabilities

Commitments and contingencies

Net assets per ordinary share (RM)

|  |  | Individual Quarter 2nd Quarter Ended |  | Cumulative Quarters Six months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| GROUP | Note | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ | 30 June 2012 RM'000 | 30 June 2011 RM'000 |
| Interest income | A15 | 2,060,699 | 1,867,680 | 4,089,406 | 3,658,805 |
| Interest expense | A16 | $(950,301)$ | $(819,994)$ | $(1,910,563)$ | $(1,593,524)$ |
| Net interest income |  | 1,110,398 | 1,047,686 | 2,178,843 | 2,065,281 |
| Income from Islamic Banking operations | A23 | 343,165 | 316,047 | 691,265 | 644,774 |
| Net non-interest income | A17 | 526,247 | 462,421 | 1,157,802 | 875,481 |
| Overheads | A18 | $\begin{gathered} 1,979,810 \\ (1,076,106) \\ \hline \end{gathered}$ | $\begin{array}{r} 1,826,154 \\ (975,084) \\ \hline \end{array}$ | $\begin{gathered} 4,027,910 \\ (2,131,662) \\ \hline \end{gathered}$ | $\begin{gathered} 3,585,536 \\ (1,884,203) \\ \hline \end{gathered}$ |
| Profit before allowances |  | 903,704 | 851,070 | 1,896,248 | 1,701,333 |
| Allowances for impairment losses on loans, advances and financing | A19 | $(49,495)$ | $(31,642)$ | $(82,789)$ | $(4,218)$ |
| Allowances for losses on other receivables |  | (49) | (840) | (230) | $(1,371)$ |
| Allowances for commitments and contingencies written back/(made) |  | 11,096 | (332) | 11,834 | (332) |
| Allowances for other impairment losses written back/(made) |  | 585 | 2,117 | 941 | $(4,635)$ |
|  |  | 865,841 | 820,373 | 1,826,004 | 1,690,777 |
| Share of results of jointly controlled entity |  | 593 | 3,497 | (526) | 7,449 |
| Share of results of associates |  | 27,712 | 22,596 | 50,329 | 38,366 |
| Profit before taxation |  | 894,146 | 846,466 | 1,875,807 | 1,736,592 |
| Taxation |  | $(201,760)$ | $(172,858)$ | $(414,337)$ | $(361,905)$ |
| Profit for the financial period |  | 692,386 | 673,608 | 1,461,470 | 1,374,687 |
| Profit for the financial period attributable to : |  |  |  |  |  |
| Owners of the Parent |  | 691,668 | 672,997 | 1,459,766 | 1,371,012 |
| Non-controlling interests |  | 718 | 611 | 1,704 | 3,675 |
|  |  | 692,386 | 673,608 | 1,461,470 | 1,374,687 |
| Earnings per share attributable to ordinary equity holders of the Parent - basic (sen) | B3 | 18.37 | 17.88 | 38.78 | 36.42 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2011.

# CIMB BANK BERHAD (13491-P) <br> CONDENSED INTERIM FINANCIAL STATEMENTS <br> UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012 



The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the
r Bank for the financial year ended 31 December 2011.

CIMB BANK BERHAD (13491-P)

## CONDENSED INTERIM FINANCIAL STATEMENTS

UNAUDITED STATEMENT OF INCOME
FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012


The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2011.

CIMB BANK BERHAD (13491-P)

## CONDENSED INTERIM FINANCIAL STATEMENTS <br> UNAUDITED STATEMENT OF COMPREHENSIVE INCOME <br> FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012

|  | Individual Quarter <br> 2nd Quarter Ended |  | Cumulative Quarters <br> Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 | 30 June 2011 | 30 June 2012 | 30 June 2011 |
| BANK | RM'000 | RM'000 | RM'000 | RM'000 |
| Profit for the financial period | 558,042 | 1,159,332 | 1,175,201 | 1,650,741 |
| Other comprehensive income: |  |  |  |  |
| Revaluation reserve of financial investments available-for-sale | 12,122 | 67,972 | 22,683 | 35,427 |
| - as previously reported | - | 88,948 | - | 84,047 |
| - movement during the period/effect of adopting MFRS1 | 37,956 | 25,491 | 83,602 | 17,535 |
| - Realised gain transferred to statement of income on disposal and impairment | $(34,701)$ | $(21,228)$ | $(70,607)$ | $(41,745)$ |
| - Income tax effects |  |  |  |  |
| - as previously reported | - | $(18,851)$ | - | $(20,384)$ |
| - movement during the period/effect of adopting MFRS1 | 8,867 | $(6,388)$ | 9,688 | $(4,026)$ |
| Net investment hedge | $(75,429)$ | $(25,506)$ | $(10,969)$ | 20,493 |
| Cash flow hedge |  |  |  |  |
| - Net loss from change in fair value | (7) | - | (20) | - |
| Exchange fluctuation reserve | 27,897 | 35,903 | 16,615 | 29,147 |
| Other comprehensive (expense)/income for the financial period, net of tax | $(35,417)$ | 78,369 | 28,309 | 85,067 |
| Total comprehensive income for the financial period | 522,625 | 1,237,701 | 1,203,510 | 1,735,808 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2011.
CIMB BANK BERHAD (13491-P)
CONDENSED INTERIM FINANCIAL STATEMENTS
UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012

CIMB BANK BERHAD (13491-P)
CONDENSED INTERIM FINANCIAL STATEMENTS
UNAUDITED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012


# CIMB BANK BERHAD <br> CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONDENSED STATEMENTS OF CASH FLOWS FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012 

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $30 \text { June } 2011$ <br> RM'000 |
| Profit before taxation <br> Adjustments for non-operating and non-cash items | $\begin{array}{r} \mathbf{1 , 8 7 5 , 8 0 7} \\ (\mathbf{3 0 , 3 0 7 )} \\ \hline \end{array}$ | $\begin{gathered} 1,736,592 \\ (205,136) \\ \hline \end{gathered}$ | $\begin{gathered} 1,513,371 \\ (155,843) \\ \hline \end{gathered}$ | $\begin{gathered} 1,928,873 \\ (925,662) \\ \hline \end{gathered}$ |
| Operating profit before changes in working capital | 1,845,500 | 1,531,456 | 1,357,528 | 1,003,211 |
| Net changes in operating assets | $(17,788,090)$ | $(4,672,632)$ | (13,565,270) | $(4,919,113)$ |
| Net changes in operating liabilities | 11,202,313 | 9,133,919 | 9,585,801 | 8,755,628 |
|  | (6,585,777) | 4,461,287 | $(3,979,469)$ | 3,836,515 |
| Cash flows generated from/(used in) operations | (4,740,277) | 5,992,743 | (2,621,941) | 4,839,726 |
| Taxation paid | $(308,177)$ | $(108,180)$ | $(193,099)$ | $(80,315)$ |
| Net cash flows generated from/(used in) operating activities | (5,048,454) | 5,884,563 | $(2,815,040)$ | 4,759,411 |
| Net cash flows (used in)/generated from investing activities | $(2,459,476)$ | $(1,556,525)$ | $(1,829,220)$ | $(1,040,846)$ |
| Net cash flows generated from/(used in) financing activities | $(1,201,055)$ | $(2,206,531)$ | $(963,572)$ | $(845,155)$ |
| Net increase/(decrease) in cash and cash equivalents | $(8,708,985)$ | 2,121,507 | $(5,607,832)$ | 2,873,410 |
| Effects of exchange rate changes | 34,589 | $(14,135)$ | 14,299 | $(2,378)$ |
| Cash and cash equivalents at the beginning of financial period | 28,241,623 | 20,847,989 | 20,783,513 | 12,911,193 |
| Cash and cash equivalents at end of financial period | 19,567,227 | 22,955,361 | 15,189,980 | 15,782,225 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2011.

## PART A - EXPLANATORY NOTES

## A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the financial period ended 30 June 2012 have been prepared under the historical cost convention, except for financial assets held for trading, financial investments available-for-sale, derivative financial instruments, investment properties and non-current assets/disposal groups held for sale, that have been measured at fair value.

The unaudited condensed interim financial statements have been prepared in accordance with MFRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board and paragraph 9.22 of Bursa Malaysia Securities Berhad's Listing Requirements. The unaudited condensed interim financial statements also comply with IAS 134 Interim Financial Reporting issued by International Accounting Standard Board. For the periods up to and including the year ended 31 December 2011, the Group and the Bank prepared its financial statements in accordance with Financial Reporting Standards ("FRS").

The unaudited condensed interim financial statements should be read in conjunction with the Group's and the Bank's audited financial statements for the financial year ended 31 December 2011. The explanatory notes attached to the condensed interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the financial year ended 31 December 2011.

These unaudited condensed interim financial statements are the Group's and the Bank's first MFRS condensed interim financial statements for part of the period covered by the Group's and the Bank's first MFRS annual financial statements for the year ending 31 December 2012. MFRS 1 First-Time Adoption of Malaysian Financial Reporting Standards ("MRFS 1") has been applied.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 December 2011, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 January 2012:

MFRS 139 " Financial instruments: recognition and measurement"
Revised MFRS 124 "Related party disclosures"
Amendment to MFRS 112 "Income taxes"
IC Interpretation 19 "Extinguishing financial liabilities with equity instruments"
Amendment to IC Intepretation 14 "MFRS 19 - The limit on a defined benefit assets, minimum funding requirements and their interaction"
Amendment to MFRS 101 " Presentation of items of other comprehensive income"
Amendment to MFRS 1 "First time adoption on fixed dates and hyperinflation"
Amendment to MFRS 7 "Financial instruments: Disclosures on transfers of financial assets"
Other than the adoption of MFRS 1 which will result to designate a previously recognised financial investments held-to-maturity as a financial investments available-for-sale, the adoption of the other new standards, amendments to published standards and interpretations are not expected to have impact on the financial results of the Group and the Bank.

In preparing its opening MFRS Statement of Financial Position as at 1 January 2011 (which is also the date of transition), the Group and the Bank have adjusted the amounts previously reported in Financial Statements prepared in accordance with FRS. The impact of the adoption of MFRS 1 "First time adoption of MFRS" to the prior periods presented is disclosed in Note A25.

The unaudited condensed interim financial statements incorporate those activities relating to Islamic banking which have been undertaken by the Group and the Bank. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

The preparation of unaudited condensed interim financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group's and Bank's accounting policies. Although these estimates and assumptions are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

## PART A - EXPLANATORY NOTES

## A2. CHANGES IN ESTIMATES

Beginning 1 January 2012, there is a change in accounting estimate on the method to compute unwinding income. Unwinding income in individual and portfolio impairment allowances were reclassed to loans, advances and financing following the change in accounting estimate. The change in accounting estimate has been applied prospectively.

## A3. ISSUANCE AND REPAYMENT OF DEBT AND EQUITY SECURITIES

a) CIMB Thai Bank, a subsidiary of the Bank had fully settled its USD 40 million subordinated notes on 21 February 2012.
b) On 8 March 2012, CIMB Thai Bank announced a 3-for-10 rights issue at THB1 per share. The exercise was approved at the AGM and approved by Thailand's Ministry of Finance on 12 April 2012 and 21 June 2012 respectively. The exercise was completed on 7 August 2012 and CIMB Thai Bank successfully raised a total capital of THB 4.769 billion.
c) CIMB Bank Berhad, acting through its Labuan Offshore Branch, issued a HKD462 million 5-year senior unsecured notes (the "Notes") under its USD1 billion Euro Medium Term Note Programme established on 27 January 2011. The Notes were issued on 8 May 2012 and will mature on 8 May 2017. The Notes bear a coupon rate of $2.55 \%$ per annum payable annually in arrears.
d) CIMB Bank Berhad issued a USD350 million 5-year senior unsecured notes (the "Notes") under its USD1 billion Euro Medium Term Note Programme established on 27 January 2011. The Notes were issued on 26 July 2012 and will mature on 26 July 2017. The Notes bear a coupon rate of $2.375 \%$ per annum payable semi-annually in arrears.

## A4. DIVIDENDS PAID AND PROPOSED

A second net interim dividend of RM827,000,000 comprising approximately 4.17 sen per share less $25 \%$ income tax on $2,974,009,486$ Redeemable Preference Shares ("RPS") of RM0.01 each, amounting to RM93,000,000 and single tier dividend of approximately 19.50 sen per share on $3,764,468,517$ ordinary shares of RM1.00 each, amounting to RM734,000,000 in respect of the financial year ended 31 December 2011, was approved by the Board of Directors on 19 January 2012, which was paid on 15 March 2012 and 19 March 2012 respectively.

The Directors have proposed a single tier interim dividend of approximately 22.19 sen per share on $2,974,009,486$ RPS of RM0.01 each, amounting to RM660,000,000 in respect of the financial year ending 31 December 2012.

## A5. STATUS OF CORPORATE PROPOSAL

1) On 21 February 2012, CIMB Bank entered into a sale and purchase agreement with a third party for the disposal of $6.8 \%$ stake in The South East Asian Strategic Assets Fund LP.
2) On 8 May 2012, CIMB Bank has entered into share purchase agreements ("SPA") with San Miguel Properties, Inc., San Miguel Corporation Retirement Plan, Q-Tech Alliance Holdings, Inc. and various minority shareholders for the proposed acquisition of $59.98 \%$ of the issued and paid-up share capital of Bank of Commerce ("BOC") ("Proposed Acquisition"), which is equivalent to $67,325,197$ fully paid ordinary shares of PHP100 par value each, for a total cash consideration of PHP12,203 million (equivalent to approximately RM881 million).

The Proposed Acquisition is expected to complete in the second half of year 2012, barring any unforeseen circumstances.

## A6. SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

There were no significant events other than those disclosed under issuance and repayment of debt and equity securities that had occurred between 30 June 2012 and the date of this announcement.

## PART A - EXPLANATORY NOTES (CONTINUED)

A7. FINANCIAL ASSETS HELD FOR TRADING

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 <br> RM'000 | $\begin{aligned} & 31 \text { Dec } 2011 \\ & \text { RM'000 } \end{aligned}$ | 30 June 2012 <br> RM'000 | $\begin{aligned} & 31 \text { Dec } 2011 \\ & \text { RM'000 } \end{aligned}$ |
| Money market instruments |  |  |  |  |
| Unquoted |  |  |  |  |
| Malaysian Government Securities | 660,718 | 253,409 | 660,718 | 233,246 |
| Cagamas bonds | 16,178 | 52,511 | 16,178 | 52,511 |
| Khazanah bonds | 6,161 | - | 6,161 | - |
| Malaysian Government treasury bills | 319,340 | 90,484 | 299,658 | 80,750 |
| Other Government securities | 2,484,691 | 2,933,501 | 2,484,691 | 2,933,501 |
| Bank Negara Malaysia bills | 2,994,347 | 156,856 | 2,994,347 | 156,856 |
| Bank Negara Malaysia negotiable notes | 6,653,678 | 1,817,293 | 3,200,050 | 11,105 |
| Bankers' acceptances and Islamic accepted bills | 579,960 | 575,819 | 469,298 | 428,928 |
| Negotiable instruments of deposit | 2,784,725 | 2,069,683 | 1,669,502 | 1,565,527 |
| Credit-linked notes | 46,624 | 46,059 | 46,624 | 46,059 |
| Commercial papers | 428,330 | 168,458 | 428,330 | 168,458 |
| Government Investment Issue | 298,898 | 147,201 | 8,433 | 51,745 |
|  | 17,273,650 | 8,311,274 | 12,283,990 | 5,728,686 |
| Quoted securities |  |  |  |  |
| In Malaysia |  |  |  |  |
| Shares | 850,273 | 835,886 | 850,273 | 835,886 |
|  | 850,273 | 835,886 | 850,273 | 835,886 |
| Outside Malaysia |  |  |  |  |
| Shares | 3,423 | 2,659 | - | - |
| Private debt securities | - | 4,818 | - | - |
| Other Government bonds | 347,073 | 216,609 | - | - |
|  | 350,496 | 224,086 | - | - |
| Unquoted securities |  |  |  |  |
| In Malaysia |  |  |  |  |
| Shares | 6,421 | 6,243 | 6,421 | 6,243 |
| Private and Islamic debt securities | 1,752,329 | 1,869,106 | 1,685,876 | 1,717,715 |
|  | 1,758,750 | 1,875,349 | 1,692,297 | 1,723,958 |
| Outside Malaysia |  |  |  |  |
| Private and Islamic debt securities | 1,711,468 | 1,322,944 | 1,694,716 | 1,182,961 |
| Shares | 59,958 | 58,157 | - | - |
| Total financial assets held-for-trading | 22,004,595 | 12,627,696 | 16,521,276 | 9,471,491 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A8. FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 RM'000 | 31 Dec 2011 <br> (Restated) <br> RM'000 | 30 June 2012 RM'000 | 31 Dec 2011 <br> (Restated) <br> RM'000 |
| Money market instruments |  |  |  |  |
| Unquoted |  |  |  |  |
| Malaysian Government Securities | 499,014 | 1,422,455 | 464,313 | 1,388,758 |
| Khazanah bonds | 162,992 | 190,187 | 162,992 | 190,187 |
| Government Investment Issue | 1,474,996 | 1,198,283 | 1,065,685 | 749,842 |
| Other Government securities | 99,360 | 25,874 | 99,360 | 25,874 |
| Commercial papers | 9,997 | - | 9,997 | - |
| Bank Negara Malaysia bills | 588,853 | - | 588,853 | - |
| Cagamas bonds | 492,854 | 453,651 | 472,020 | 417,794 |
|  | 3,328,066 | 3,290,450 | 2,863,220 | 2,772,455 |
| Quoted securities: |  |  |  |  |
| In Malaysia |  |  |  |  |
| Shares | 3,946 | - | 3,946 | - |
|  | 3,946 | - | 3,946 | - |
| Outside Malaysia |  |  |  |  |
| Shares | 4,527 | 4,398 | 290 | 189 |
| Other Government bonds | 856,901 | 834,022 | - | - |
| Unit trusts | 291,657 | 292,209 | - | - |
| Private debt securities | - | 19,826 | - | - |
|  | 1,153,085 | 1,150,455 | 290 | 189 |
| Unquoted securities: |  |  |  |  |
| In Malaysia |  |  |  |  |
| Private debt securities | 10,831,890 | 8,924,328 | 9,824,096 | 8,195,124 |
| Shares | 807,022 | 797,611 | 798,001 | 797,475 |
| Bonds funds | - | 12,790 | - | - |
| Loan stocks | 12,806 | 19,774 | 12,806 | 12,806 |
|  | 11,651,718 | 9,754,503 | 10,634,903 | 9,005,405 |
| Outside Malaysia |  |  |  |  |
| Shares | 226,361 | 167,240 | 200,763 | 139,855 |
| Private equity funds | 65,229 | 60,479 | - | - |
| Unit trusts | 20,327 | 21,125 | - | - |
| Private debt securities | 3,461,650 | 1,612,707 | 3,507,022 | 1,578,415 |
|  | 3,773,567 | 1,861,551 | 3,707,785 | 1,718,270 |
|  | 19,910,382 | 16,056,959 | 17,210,144 | 13,496,319 |
| Allowance for impairment losses: |  |  |  |  |
| Private debt securities | $(205,853)$ | $(210,510)$ | $(205,853)$ | $(210,510)$ |
| Quoted shares | $(2,486)$ | $(2,504)$ | - | - |
| Unquoted shares | $(94,382)$ | $(94,532)$ | $(73,417)$ | $(73,417)$ |
| Loan stocks | $(12,806)$ | $(12,806)$ | $(12,806)$ | $(12,806)$ |
| Unit trusts | $(1,770)$ | $(1,113)$ | - | - |
|  | $(317,297)$ | $(321,465)$ | $(292,076)$ | $(296,733)$ |
| Total financial investments available-for-sale | 19,593,085 | 15,735,494 | 16,918,068 | 13,199,586 |

On 1 January 2012, the Group and the Bank designated a previously held financial investments held-to-maturity to financial investments available-for-sale, as allowed under MFRS 1. The fair value and the carrying amount of the financial investments at the date of designation is RM4,647,899,111 and RM4,457,951,926 respectively for the Group and RM4,153,904,875 and RM3,970,660,437 respectively for the Bank.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A9. FINANCIAL INVESTMENTS HELD-TO-MATURITY



On 1 January 2012, the Group and the Bank designated a previously held financial investments held-to-maturity to financial investments available-for-sale, as allowed under MFRS 1. The fair value and the carrying amount of the financial investments at the date of designation is RM4, $647,899,111$ and RM4,457,951,926 respectively for the Group and RM4,153,904,875 and RM3,970,660,437 respectively for the Bank.

Included in the financial investments held-to-maturity of the Group as at 30 June 2012 are 10-year promissory notes of THB423 million (2011: THB450 million) maturing between 2012 to 2015, which were received from Thai Asset Management Corporation ("TAMC") for settlement of impaired loans transferred by CIMB Thai Bank to TAMC. Such promissory notes are non-transferable, bear interest at the average deposit rate of 5 major banks in Thailand and availed by the Financial Institutions Development Fund. As part of the agreement to transfer the impaired loans to TAMC, CIMB Thai Bank has a gain and loss sharing arrangement with TAMC arising from the recovery of the impaired loans. During the previous year, CIMB Bank Thai has recognised a gain of approximately RM101 million arising from the sharing agreement.

## PART A - EXPLANATORY NOTES (CONTINUED)

A10. LOANS, ADVANCES AND FINANCING
Group Bank

## (i) By type of financing

## At amortised cost

| Overdrafts | 5,615,437 | 5,768,540 | 4,489,969 | 4,679,867 |
| :---: | :---: | :---: | :---: | :---: |
| Term loans/financing |  |  |  |  |
| - Housing loan/financing | 43,134,739 | 41,257,312 | 33,205,434 | 32,162,693 |
| - Syndicated term loan | 9,629,165 | 9,654,363 | 9,420,120 | 9,388,988 |
| - Other term loans/financing | 58,661,974 | 55,204,174 | 38,667,842 | 35,597,859 |
| - Factoring receivables | 18,449 | 12,172 | - | - |
| - Lease receivables | 70,304 | 40,003 | - | - |
| - Hire purchase receivables | 12,069,502 | 11,614,260 | 5,105,659 | 5,160,996 |
| Bills receivable | 3,101,423 | 3,644,191 | 766,999 | 718,096 |
| Trust receipts | 2,315,181 | 1,230,199 | 673,109 | 540,594 |
| Claim on customers under acceptance credit | 3,586,181 | 3,537,136 | 3,324,062 | 3,295,642 |
| Staff loans | 387,642 | 384,590 | 342,377 | 345,173 |
| Credit card receivables | 4,386,939 | 4,649,029 | 4,287,045 | 4,544,951 |
| Revolving credit | 5,845,690 | 5,815,428 | 5,357,206 | 5,338,728 |
| Share margin financing | 928,941 | 560,088 | 747,354 | 501,297 |
| Gross loans, advances and financing | 149,751,567 | 143,371,485 | 106,387,176 | 102,274,884 |
| Fair value changes arising from fair value hedges | 487,381 | 398,797 | 155,651 | 158,115 |
|  | 150,238,948 | 143,770,282 | 106,542,827 | 102,432,999 |
| Less: Allowance for impairment losses |  |  |  |  |
| - Individual impairment allowance | $(1,924,413)$ | $(2,062,708)$ | $(1,606,642)$ | $(1,633,574)$ |
| - Portfolio impairment allowance | $(2,142,381)$ | $(2,197,899)$ | $(1,512,207)$ | $(1,577,067)$ |
|  | $(4,066,794)$ | $(4,260,607)$ | $(3,118,849)$ | $(3,210,641)$ |
| Total net loans, advances and financing | 146,172,154 | 139,509,675 | 103,423,978 | 99,222,358 |

(a) Included in the Group's and the Bank's loans, advances and financing balances are RM66,719,000 (2011: RM69,977,000) of reinstated loans which were previously impaired and written off prior to 2005 . The reinstatement of these loans has been approved by BNM on 5 February 2010 and were done selectively on the basis of either full settlement of arrears or upon regularised payments of rescheduled loan repayments.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A10. LOANS, ADVANCES AND FINANCING (CONTINUED)

(b) The Group and the Bank have undertaken fair value hedge on the interest rate risk of loans, advances and financing with RM6,565,662,000 (2011: RM7,237,885,000) and RM1,272,222,000 (2011: RM2,884,132,000) respectively, using interest rate swaps.

Group Bank

| $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | 31 Dec 2011 RM'000 | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2011 <br> RM'000 |
| :---: | :---: | :---: | :---: |
| 6,565,662 | 7,237,885 | 1,272,222 | 2,844,132 |
| 487,381 | 398,797 | 155,651 | 158,115 |
| 7,053,043 | 7,636,682 | 1,427,873 | 3,002,247 |

The fair value loss of interest rate swaps of the Group and the Bank in these hedge transactions as at 30 June 2012 were RM428,407,326 (2011: RM445,176,674) and RM 70,855, 184 (2011: RM181,364,782) respectively.
(c) As part of an arrangement with CIMB Islamic in relation to the RPSIA, the Bank records as deposits and placements with banks and other financial institutions, its exposure in the arrangement, whereas CIMB Islamic records its exposure as loans, advances and financing. The RPSIA arrangement exposes the Bank to the risks and rewards on the financing and accordingly, the Bank accounts for all impairment allowances for bad and doubtful financing arising from the RPSIA financing.

As at 30 June 2012, the gross exposure and portfolio impairment allowance relating to RPSIA financing are RM1,133 million (2011: RM1,065 million) and RM3.7 million (2011: RM3.7 million) respectively.

There was no individual impairment allowance provided for the RPSIA financing.

## (ii) By type of customers

| Domestic banking institutions | 53,692 | 57,963 | 1,714 | 173 |
| :---: | :---: | :---: | :---: | :---: |
| Domestic non-bank financial institutions |  |  |  |  |
| - Stockbroking companies | 140 | - | 140 | - |
| - others | 2,049,120 | 1,703,135 | 1,269,413 | 1,100,559 |
| Domestic business enterprises |  |  |  |  |
| - small medium enterprises | 11,240,512 | 11,374,308 | 9,069,120 | 9,177,518 |
| - others | 29,491,588 | 29,554,549 | 18,828,010 | 19,336,391 |
| Government and statutory bodies | 12,919,079 | 12,657,089 | 6,113,455 | 6,103,106 |
| Individuals | 79,433,636 | 75,553,562 | 56,968,066 | 54,598,218 |
| Other domestic entities | 3,008,305 | 2,331,686 | 2,923,173 | 2,230,336 |
| Foreign entities | 11,555,495 | 10,139,193 | 11,214,085 | 9,728,583 |
| Gross loans, advances and financing | 149,751,567 | 143,371,485 | 106,387,176 | 102,274,884 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A10. LOANS, ADVANCES AND FINANCING (CONTINUED)

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| 30 June 2012 | 31 Dec 2011 | 30 June 2012 | 31 Dec 2011 |
| RM'000 | RM'000 | RM'000 | RM'000 |

(iii) By interest/profit rate sensitivity

Fixed rate

- Housing loans/ financing
- Hire purchase receivables
- Other fixed rate loans

Variable rate

- BLR plus
- Cost-plus
- Other variable rates

Gross loans, advances and financing

| $\mathbf{1 , 7 2 7 , 8 4 4}$ | $1,935,416$ | $\mathbf{1 , 1 9 4 , 1 5 1}$ | $1,242,704$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 2 , 1 1 6 , 6 3 3}$ | $11,594,690$ | $\mathbf{5 , 0 8 0 , 7 0 2}$ | $5,139,062$ |
| $\mathbf{3 1 , 4 8 5 , 1 5 9}$ | $31,267,939$ | $\mathbf{1 8 , 7 8 6 , 1 8 8}$ | $18,697,693$ |
|  |  |  |  |
| $\mathbf{5 8 , 5 5 4 , 9 4 8}$ | $55,721,316$ | $\mathbf{5 1 , 1 6 7 , 8 3 2}$ | $48,985,065$ |
| $\mathbf{2 3 , 9 7 4 , 7 5 4}$ | $23,129,879$ | $\mathbf{1 6 , 6 9 1 , 1 0 4}$ | $16,661,688$ |
| $\mathbf{2 1 , 8 9 2 , 2 2 9}$ | $19,722,245$ | $\mathbf{1 3 , 4 6 7 , 1 9 9}$ | $11,548,672$ |
| $\mathbf{1 4 9 , 7 5 1 , 5 6 7}$ | $143,371,485$ | $\mathbf{1 0 6 , 3 8 7 , 1 7 6}$ | $102,274,884$ |

## (iv) By economic purpose

Personal use
Credit cards
Purchase of consumer durables
Construction
Residential property (housing)
Non-residential property
Purchase of fixed assets other than land and buildings
Mergers and acquisitions
Purchase of securities
Purchase of transport vehicles
Working capital
Other purposes
Gross loans, advances and financing

| $\mathbf{6 , 5 1 7 , 0 1 7}$ | $6,502,902$ | $\mathbf{2 , 3 1 6 , 7 0 7}$ | $2,394,655$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 3 8 6 , 9 3 8}$ | $4,649,029$ | $\mathbf{4 , 2 8 7 , 0 4 6}$ | $4,544,951$ |
| $\mathbf{3 , 2 9 4}$ | 464 | $\mathbf{2 , 4 0 1}$ | 464 |
| $\mathbf{5 , 1 8 8 , 6 9 9}$ | $4,568,490$ | $\mathbf{2 , 7 3 3 , 7 8 5}$ | $2,448,635$ |
| $\mathbf{4 3 , 0 9 9 , 9 3 9}$ | $41,211,363$ | $\mathbf{3 3 , 1 1 2 , 9 9 9}$ | $32,063,079$ |
| $\mathbf{1 3 , 4 0 7 , 8 9 4}$ | $12,593,580$ | $\mathbf{1 1 , 3 9 3 , 0 9 5}$ | $10,666,694$ |
| $\mathbf{1 , 6 8 0 , 1 1 6}$ | $1,652,118$ | $\mathbf{1 , 0 6 6 , 8 3 4}$ | 985,007 |
| $\mathbf{3 , 6 5 4 , 8 3 0}$ | $5,186,293$ | $\mathbf{3 , 6 2 7 , 2 9 7}$ | $5,151,506$ |
| $\mathbf{1 0 , 1 3 9 , 0 4 6}$ | $8,185,688$ | $\mathbf{9 , 9 5 6 , 8 4 2}$ | $8,105,805$ |
| $\mathbf{1 1 , 9 7 6 , 7 4 8}$ | $11,396,621$ | $\mathbf{5 , 1 6 2 , 3 0 0}$ | $5,229,033$ |
| $\mathbf{3 3 , 2 0 5 , 7 4 5}$ | $29,512,883$ | $\mathbf{2 1 , 7 7 6 , 7 4 7}$ | $18,338,603$ |
| $\mathbf{1 6 , 4 8 1 , 3 0 1}$ | $17,912,054$ | $\mathbf{1 0 , 9 5 1 , 1 2 3}$ | $12,346,452$ |
| $\mathbf{1 4 9 , 7 5 1 , 5 6 7}$ | $143,371,485$ | $\mathbf{1 0 6 , 3 8 7 , 1 7 6}$ | $102,274,884$ |

(v) By geographical distribution
Malaysia
Indonesia
Thailand
Singapore
United Kingdom
Hong Kong
Other countries
Gross loans, advances and financing

| $\mathbf{1 2 1 , 1 8 5 , 2 7 9}$ | $117,273,540$ | $\mathbf{9 0 , 7 1 2 , 1 9 0}$ | $88,651,068$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 4 9 , 3 8 5}$ | 845,404 | $\mathbf{8 8 5 , 8 6 8}$ | 721,588 |
| $\mathbf{1 2 , 6 1 7 , 1 0 5}$ | $12,213,550$ | $\mathbf{4 8 , 0 6 2}$ | 45,780 |
| $\mathbf{1 1 , 1 2 9 , 0 2 4}$ | $9,165,064$ | $\mathbf{1 1 , 1 2 9 , 0 2 4}$ | $9,165,064$ |
| $\mathbf{8 4 4 , 7 7 3}$ | 996,344 | $\mathbf{8 4 4 , 7 7 3}$ | 996,344 |
| $\mathbf{9 1 5 , 5 4 6}$ | 598,442 | $\mathbf{9 1 5 , 5 4 6}$ | 598,442 |
| $\mathbf{2 , 1 1 , 4 5 5}$ | $2,279,141$ | $\mathbf{1 , 8 5 1 , 7 1 3}$ | $2,096,598$ |
| $\mathbf{1 4 9 , 7 5 1 , 5 6 7}$ | $143,371,485$ | $\mathbf{1 0 6 , 3 8 7 , 1 7 6}$ | $102,274,884$ |

(vi) By residual contractual maturity

Within one year
One year to less than three years
Three years to less than five years
Five years and more
Gross loans, advances and financing

| $\mathbf{2 5 , 7 7 7 , 5 5 2}$ | $26,289,130$ | $\mathbf{1 8 , 1 4 0 , 4 6 1}$ | $20,376,834$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 8 , 1 7 3 , 3 7 8}$ | $33,652,531$ | $\mathbf{3 5 , 8 7 1 , 0 6 8}$ | $31,654,791$ |
| $\mathbf{1 0 , 7 2 4 , 2 0 9}$ | $11,357,133$ | $\mathbf{7 , 5 0 3 , 6 9 0}$ | $8,519,463$ |
| $\mathbf{7 5 , 0 7 6 , 4 2 8}$ | $72,072,691$ | $\mathbf{4 4 , 8 7 1 , 9 5 7}$ | $41,723,796$ |
| $\mathbf{1 4 9 , 7 5 1 , 5 6 7}$ | $143,371,485$ | $\mathbf{1 0 6 , 3 8 7 , 1 7 6}$ | $102,274,884$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A10. LOANS, ADVANCES AND FINANCING (CONTINUED)

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
| 30 June 2012 | 31 Dec 2011 | 30 June 2012 | 31 Dec 2011 |
| RM'000 | RM'000 | RM'000 | RM'000 |

(vii) Impaired loans, advances and financing by economic purpose

| Personal use | 136,359 | 139,300 | 73,779 | 81,162 |
| :---: | :---: | :---: | :---: | :---: |
| Credit cards | 83,526 | 101,554 | 80,264 | 97,048 |
| Purchase of consumer durables | 35 | 80 | 35 | 80 |
| Construction | 1,073,584 | 1,104,991 | 1,024,639 | 992,740 |
| Residential property (housing) | 858,392 | 794,760 | 709,548 | 660,496 |
| Non-residential property | 253,841 | 243,533 | 213,967 | 216,231 |
| Purchase of fixed assets other than land and buildings | 36,004 | 74,320 | 21,325 | 32,045 |
| Purchase of securities | 154,527 | 74,793 | 152,060 | 55,502 |
| Purchase of transport vehicles | 344,057 | 337,612 | 213,677 | 218,544 |
| Working capital | 1,517,864 | 1,863,700 | 1,320,494 | 1,644,242 |
| Other purposes | 351,500 | 373,900 | 70,975 | 43,738 |
| Gross impaired loans | 4,809,689 | 5,108,543 | 3,880,763 | 4,041,828 |

(viii) Impaired loans, advances and financing by geographical distribution

| Malaysia | 3,849,402 | 4,045,324 | 3,469,653 | 3,605,151 |
| :---: | :---: | :---: | :---: | :---: |
| Indonesia | 97,083 | 47,167 | 96,975 | - |
| Thailand | 548,365 | 578,032 | 626 | - |
| Singapore | 53,693 | 43,103 | 53,693 | 43,103 |
| United Kingdom | 4,061 | 54,025 | 4,061 | 54,025 |
| Other countries | 257,085 | 340,892 | 255,755 | 339,549 |
| Gross impaired loans | 4,809,689 | 5,108,543 | 3,880,763 | 4,041,828 |

(ix) Movements in impaired loans, advances and financing

| At 1 January | 5,108,543 | 5,058,292 | 4,041,828 | 3,988,148 |
| :---: | :---: | :---: | :---: | :---: |
| Classified as impaired during the financial period/year | 1,502,403 | 3,293,236 | 1,210,483 | 2,749,184 |
| Reclassified as not impaired during the financial period/year | $(568,862)$ | $(1,626,487)$ | $(459,787)$ | $(1,463,951)$ |
| Amount written back in respect of recoveries | $(691,718)$ | $(999,377)$ | $(602,287)$ | $(809,669)$ |
| Amount written off | $(669,664)$ | $(629,413)$ | $(418,057)$ | $(438,323)$ |
| Reclassification from unwinding income | 131,190 | - | 106,821 | - |
| Exchange fluctuation | $(2,203)$ | 12,292 | 1,762 | 16,439 |
| At 30 June/31 December | 4,809,689 | 5,108,543 | 3,880,763 | 4,041,828 |
| Ratio of gross impaired loans to total loans, advances and financing | 3.21\% | 3.56\% | 3.65\% | 3.95\% |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A10. LOANS, ADVANCES AND FINANCING (CONTINUED)

(x) Movements in the allowance for impaired loans, advances and financing are as follows :

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| Individual impairment allowance |  |  |  |  |
| At 1 January | 2,062,708 | 1,975,959 | 1,633,574 | 1,527,289 |
| Net allowance made during the financial period/year | 60,605 | 158,185 | 45,177 | 139,707 |
| Allowance made and charged to deferred assets | 728 | 140 | 728 | 140 |
| Amount written off | $(285,817)$ | $(28,605)$ | $(152,411)$ | $(11,099)$ |
| Amount transferred from/(to) portfolio impairment allowance | 1,580 | $(1,831)$ | - | - |
| Unwinding income | 84,521 | $(45,829)$ | 77,135 | $(31,897)$ |
| Exchange fluctuation | 88 | 4,689 | 2,439 | 9,434 |
| At 30 June/31 December | 1,924,413 | 2,062,708 | 1,606,642 | 1,633,574 |
| Portfolio impairment allowance |  |  |  |  |
| At 1 January | 2,197,899 | 2,282,616 | 1,577,067 | 1,853,963 |
| Net allowance made during the financial period/year | 183,661 | 504,947 | 81,232 | 289,245 |
| Allowance (written back)/made and charged to deferred assets | $(1,094)$ | 844 | $(1,094)$ | 844 |
| Amount written off | $(294,972)$ | $(566,248)$ | $(198,611)$ | $(378,962)$ |
| Amount transferred (to)/from individual impairment allowance | $(1,580)$ | 1,831 | - | - |
| Amount transferred (to)/from a subsidiary | - | - | - | $(166,234)$ |
| Unwinding income | 57,894 | $(23,389)$ | 51,867 | $(18,942)$ |
| Exchange fluctuation | 573 | $(2,702)$ | 1,746 | $(2,847)$ |
| At 30 June/31 December | 2,142,381 | 2,197,899 | 1,512,207 | 1,577,067 |

Portfolio impairment allowance (inclusive of regulatory reserve) as \% of gross loans, advances and financing less individual impairment allowance

## PART A - EXPLANATORY NOTES (CONTINUED)

## A11. OTHER ASSETS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \end{gathered}$ |
| Deferred assets | 124,291 | 131,204 | 124,291 | 131,204 |
| Foreclosed properties | 105,431 | 116,848 | - | 8,557 |
| Due from brokers and clients | 80,649 | 30,723 | - | - |
| Option premium receivables | 249,309 | 249,461 | 249,309 | 249,461 |
| Collateral pledged for derivative transactions | 556,853 | 562,342 | 525,423 | 510,251 |
| Clearing accounts | 125,966 | 111 | 184,887 | 233,713 |
| Other debtors, deposits and prepayments | 1,466,912 | 1,001,730 | 1,069,249 | 498,264 |
|  | 2,709,411 | 2,092,419 | 2,153,159 | 1,631,450 |

A12. DEPOSITS FROM CUSTOMERS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| (i) By type of deposit |  |  |  |  |
| Demand deposits | 42,155,256 | 40,989,837 | 35,730,945 | 35,269,691 |
| Saving deposits | 17,287,002 | 15,704,254 | 12,860,989 | 12,023,812 |
| Fixed deposits | 78,001,291 | 72,962,052 | 57,328,545 | 53,854,216 |
| Negotiable instruments of deposit | 4,489,538 | 3,158,825 | 1,075,670 | 620,623 |
| Others | 38,752,483 | 43,663,048 | 27,188,546 | 29,801,403 |
|  | 180,685,570 | 176,478,016 | 134,184,695 | 131,569,745 |

(ii) By type of customer

Government and statutory bodies
Business enterprises
Individuals
Others

| $\mathbf{1 0 , 4 7 7 , 8 1 6}$ | $12,525,136$ | $\mathbf{5 , 2 5 6 , 5 2 8}$ | $6,637,526$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 5 , 9 6 4 , 1 9 7}$ | $70,893,361$ | $\mathbf{5 2 , 0 6 8 , 2 7 1}$ | $54,538,807$ |
| $\mathbf{6 8 , 4 0 0 , 0 1 9}$ | $62,830,536$ | $\mathbf{5 5 , 2 9 3 , 8 8 1}$ | $51,547,232$ |
| $\mathbf{1 5 , 8 4 3 , 5 3 8}$ | $30,228,983$ | $\mathbf{2 1 , 5 6 6 , 0 1 5}$ | $18,846,180$ |
| $\mathbf{1 8 0 , 6 8 5 , 5 7 0}$ | $176,478,016$ | $\mathbf{1 3 4 , 1 8 4 , 6 9 5}$ | $131,569,745$ |

(iii) Maturity structure of fixed deposits and negotiable instruments of deposit

Due within six months
Six months to less than one year
One year to less than three years Three years to less than five years Five years and more

| $\mathbf{7 1 , 5 5 8 , 6 0 5}$ | $63,621,905$ | $\mathbf{4 8 , 4 5 9 , 0 5 1}$ | $43,649,293$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 , 9 1 4 , 2 0 5}$ | $9,473,621$ | $\mathbf{7 , 0 4 3 , 4 3 4}$ | $7,962,978$ |
| $\mathbf{1 , 5 7 6 , 0 0 8}$ | $1,457,823$ | $\mathbf{1 , 4 7 1 , 8 4 5}$ | $1,318,312$ |
| $\mathbf{5 9 7 , 9 8 9}$ | $1,335,103$ | $\mathbf{5 8 5 , 8 6 3}$ | $1,311,831$ |
| $\mathbf{8 4 4 , 0 2 2}$ | 232,425 | $\mathbf{8 4 4 , 0 2 2}$ | 232,425 |
| $\mathbf{8 2 , 4 9 0 , 8 2 9}$ | $76,120,877$ | $\mathbf{5 8 , 4 0 4 , 2 1 5}$ | $54,474,839$ |

## A13. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $30 \text { June } 2012$ <br> RM'000 | 31 Dec 2011 <br> RM'000 | 30 June 2012 <br> RM'000 | 31 Dec 2011 <br> RM'000 |
| 12,616,627 | 7,938,192 | 18,353,353 | 13,513,748 |
| 271,308 | 129,555 | 227,791 | 95,612 |
| 1,882,879 | 1,765,936 | 1,051,072 | 912,853 |
| 1,270,036 | 372,677 | 1,270,036 | 372,677 |
| 5,679,713 | 3,667,053 | 5,314,061 | 3,624,387 |
| 21,720,563 | 13,873,413 | 26,216,313 | 18,519,277 |

A14. OTHER LIABILITIES

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
| 30 June 2012 | 31 Dec 2011 | 30 June 2012 | 31 Dec 2011 |
| RM'000 | RM'000 | RM'000 | RM'000 |

Due to brokers and clients
Accrued employee benefits
Post employment benefit obligations
Sundry creditors
Expenditure payable
Allowance for commitments and contingencies
Provision for legal claims
Credit card expenditure payable
Call deposit borrowing
Others

| $\mathbf{9 5 , 0 6 5}$ | 103,439 | $\mathbf{1 3 , 9 4 4}$ | 70,715 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 0 , 8 9 7}$ | 10,866 | $\mathbf{1 0 , 8 6 6}$ | 10,866 |
| $\mathbf{1 1 1 , 1 2 2}$ | 135,831 | $\mathbf{2 , 4 9 3}$ | 29,184 |
| $\mathbf{7 9 4 , 7 6 1}$ | 815,400 | $\mathbf{6 2 2 , 2 3 3}$ | 740,233 |
| $\mathbf{8 8 1 , 1 0 5}$ | 864,164 | $\mathbf{7 3 9 , 8 5 8}$ | 762,328 |
| $\mathbf{1 7 , 0 3 7}$ | 29,232 | $\mathbf{4 , 0 1 1}$ | 14,783 |
| $\mathbf{1 1 5 , 5 9 2}$ | 127,216 | $\mathbf{9 5 , 9 5 0}$ | 100,852 |
| $\mathbf{1 0 1 , 4 9 3}$ | 89,291 | $\mathbf{9 9 , 5 1 2}$ | 87,686 |
| $\mathbf{3 9 4 , 4 0 3}$ | 402,705 | $\mathbf{3 9 4 , 4 0 3}$ | 402,705 |
| $\mathbf{6 0 4 , 0 4 6}$ | 618,716 | $\mathbf{3 1 1 , 9 4 8}$ | 340,392 |
| $\mathbf{3 , 1 2 5 , 5 2 1}$ | $3,196,860$ | $\mathbf{2 , 2 9 5 , 2 1 8}$ | $2,559,744$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A15. INTEREST INCOME

|  | 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 <br> RM'000 | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ | 30 June 2012 <br> RM'000 | 30 June 2011 <br> RM'000 |
| Group |  |  |  |  |
| Loans and advances |  |  |  |  |
| - interest income other than recoveries | 1,521,457 | 1,391,535 | 2,998,710 | 2,742,765 |
| - unwinding income^ | 18,457 | 24,470 | 41,045 | 46,552 |
| Money at call and deposit with financial institutions | 116,031 | 121,820 | 272,986 | 220,323 |
| Reverse repurchase agreements | 36,676 | 20,900 | 67,880 | 41,715 |
| Financial assets held for trading | 54,901 | 46,909 | 108,004 | 86,947 |
| Financial investments available-for-sale | 158,469 | 82,551 | 307,088 | 161,934 |
| Financial investments held-to-maturity | 91,488 | 140,178 | 181,245 | 271,748 |
| Others | 3,216 | 4,954 | 6,418 | 11,043 |
|  | 2,000,695 | 1,833,317 | 3,983,376 | 3,583,027 |
| Accretion of discount less amortisation of premium | 60,004 | 34,363 | 106,030 | 75,778 |
|  | 2,060,699 | 1,867,680 | 4,089,406 | 3,658,805 |
| Bank |  |  |  |  |
| Loans and advances |  |  |  |  |
| - interest income other than recoveries | 1,294,674 | 1,203,121 | 2,549,331 | 2,377,385 |
| - unwinding income ${ }^{\wedge}$ | 15,339 | 20,032 | 33,899 | 38,137 |
| Money at call and deposit with financial institutions | 201,261 | 208,632 | 437,210 | 393,849 |
| Reverse repurchase agreements | 35,989 | 14,028 | 65,901 | 29,771 |
| Financial assets held for trading | 51,817 | 42,434 | 101,995 | 78,853 |
| Financial investments available-for-sale | 154,773 | 78,818 | 295,453 | 155,028 |
| Financial investments held-to-maturity | 75,250 | 133,612 | 150,190 | 258,790 |
| Others | 3,216 | 5,049 | 6,418 | 11,214 |
|  | 1,832,319 | 1,705,726 | 3,640,397 | 3,343,027 |
| Accretion of discount less amortisation of premium | 54,641 | 33,168 | 100,350 | 78,687 |
|  | 1,886,960 | 1,738,894 | 3,740,747 | 3,421,714 |

[^0]
## A16. INTEREST EXPENSE

|  | 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 | 30 June 2011 | 30 June 2012 | 30 June 2011 |
| Group | RM'000 | RM'000 | RM'000 | RM'000 |
| Deposits and placements of banks and other financial institutions | 32,495 | 29,624 | 58,555 | 60,453 |
| Deposits from other customers | 776,172 | 667,920 | 1,573,961 | 1,277,680 |
| Repurchase agreements | 8,305 | 432 | 14,079 | 764 |
| Loans sold to Cagamas | - | 511 | - | 1,635 |
| Negotiable certificates of deposits | 19,798 | 29,759 | 36,078 | 76,612 |
| ICULS | - | - | - | 666 |
| Redeemable preference shares | 10,306 | 9,989 | 20,439 | 20,077 |
| Subordinated obligations | 78,141 | 63,685 | 153,487 | 129,765 |
| Other borrowings | 25,084 | 18,074 | 53,964 | 25,872 |
|  | 950,301 | 819,994 | 1,910,563 | 1,593,524 |
| Bank |  |  |  |  |
| Deposits and placements of banks and other financial institutions | 46,342 | 37,740 | 82,242 | 73,063 |
| Deposits from other customers | 694,192 | 620,895 | 1,411,775 | 1,192,706 |
| Repurchase agreements | 5,847 | 254 | 11,284 | 306 |
| Loans sold to Cagamas | - | 511 | - | 1,635 |
| Negotiable certificates of deposits | 19,611 | 29,631 | 35,713 | 76,363 |
| ICULS | - | - | - | 666 |
| Subordinated obligations | 84,638 | 69,248 | 169,304 | 137,498 |
| Others | 4,194 | - | 7,866 | - |
|  | 854,824 | 758,279 | 1,718,184 | 1,482,237 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A17. NET NON-INTEREST INCOME

Group
Net fee and commission income
Commissions
Fee on loans and advances
Service charges and fees
Guarantee fees
Other fee income
Fee and commission income
Fee and commission expense
Net fee and commission income

| 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ |
| 43,404 | 38,473 | 83,927 | 73,901 |
| 101,884 | 90,645 | 194,128 | 170,281 |
| 99,339 | 80,114 | 190,906 | 157,943 |
| 10,397 | 11,192 | 23,257 | 40,974 |
| 56,242 | 59,976 | 109,764 | 98,057 |
| 311,266 | 280,400 | 601,982 | 541,156 |
| $(70,977)$ | $(45,143)$ | $(140,285)$ | $(101,620)$ |
| 240,289 | 235,257 | 461,697 | 439,536 |

## Gross dividend income from:

Financial assets held for trading
Financial investments available-for-sale

Net (loss)/gain arising from financial assets held for trading: - realised (loss)/gain

- unrealised gain/(loss)

Net gain arising from derivative financial instrument

- realised gain
- unrealised gain

Net gain/(loss) arising from hedging derivatives
Net gain from sale of financial investments available-for-sale
Net gain from maturity of financial investments
held-to-maturity

## Brokerage income

## Other non-interest income

Foreign exchange (loss)/gain
Rental income
Gain on disposal of property, plant and equipment Gain/(loss) on disposal of foreclosed properties
Gain on revaluation of investment properties Gain on disposal of associate Others

| $\begin{aligned} & 7,429 \\ & 5.481 \end{aligned}$ | $\begin{aligned} & \hline 5,942 \\ & 6,818 \end{aligned}$ | $\begin{array}{r} 11,454 \\ \mathbf{9 , 4 1 8} \end{array}$ | 11,947 16,710 |
| :---: | :---: | :---: | :---: |
| 12,910 | 12,760 | 20,872 | 28,657 |
| $(24,639)$ | $(65,595)$ | 33,475 | $(87,333)$ |
| 4,817 | $(2,235)$ | 4,513 | $(14,270)$ |
| $(19,822)$ | $(67,830)$ | 37,988 | $(101,603)$ |
| 66,331 | 83,729 | 412,629 | 213,420 |
| 181,128 | 120,429 | 50,108 | 149,296 |
| 247,459 | 204,158 | 462,737 | 362,716 |
| 1,649 | $(9,566)$ | $(20,202)$ | $(24,522)$ |
| 35,494 | 28,246 | 78,460 | 49,141 |
| 2,076 | 1,222 | 5,588 | 1,558 |
| 11,389 | 4,778 | 22,690 | 10,479 |


| $(40,778)$ |
| ---: |
| 2,333 |
| 543 |
| 4,233 |
| 2,460 |
| - |
| 26,012 |
| $\mathbf{5 2 , 1 9 7 )}$ |
| $\mathbf{5 2 6 , 2 4 7}$ |


| 31,392 |
| ---: |
| 3,433 |
| 5,101 |
| $(7,708)$ |
| - |
| - |
| 21,178 |
| 53,396 |
| 462,421 |


| $\mathbf{2 6 , 8 8 9}$ |  |
| ---: | ---: |
| $\mathbf{4 , 4 1 1}$ |  |
| $\mathbf{1 , 3 3 7}$ | 68,917 |
| $\mathbf{1 5 7}$ | 7,417 |
| $\mathbf{2 , 6 1 1}$ | 5,778 |
| $\mathbf{4 2 5}$ | $(10,295)$ |
| $\mathbf{5 2 , 1 4 2}$ | - |
| $\mathbf{8 7 , 9 7 2}$ | - |
| $\mathbf{1 , 1 5 7 , 8 0 2}$ | 37,702 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A17. NET NON-INTEREST INCOME (CONTINUED)

## Bank

Net fee and commission income
Commissions
Fee on loans and advances
Service charges and fees
Guarantee fees
Other fee income
Fee and commission income
Fee and commission expense
Net fee and commission income

## Gross dividend income from:

Financial assets held for trading
Financial investments available-for-sale
Subsidiaries
Associates

Net (loss)/gain arising from financial assets held for trading - realised (loss)/gain

- unrealised gain/(loss)

Net gain arising from derivative financial instrument

> - realised gain

- unrealised gain

Net gain/(loss) arising from hedging derivatives
Net gain from sale of financial investments available-for-sale

Net gain from financial investments held-to-maturity

Other non-interest income
Foreign exchange (loss)/gain
Rental income
Gain on disposal of property, plant and equipment
Gain on disposal of foreclosed properties
Gain on disposal of associate
Other non operating income

| 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ |
| 39,001 | 33,571 | 74,020 | 66,308 |
| 101,827 | 90,549 | 194,050 | 170,745 |
| 91,499 | 71,254 | 177,082 | 138,128 |
| 7,085 | 8,655 | 16,772 | 35,880 |
| 50,198 | 58,550 | 98,815 | 100,460 |
| 289,610 | 262,579 | 560,739 | 511,521 |
| $(70,977)$ | $(45,143)$ | $(140,285)$ | $(101,620)$ |
| 218,633 | 217,436 | 420,454 | 409,901 |
|  |  |  |  |
| 7,395 | 5,939 | 11,389 | 11,944 |
| 4,820 | 5,847 | 6,206 | 6,687 |
| - | 733,348 | - | 733,348 |
| 21,763 | - | 21,763 | - |
| 33,978 | 745,134 | 39,358 | 751,979 |
| (28,766) | $(65,746)$ | 28,287 | $(88,752)$ |
| 3,426 | (346) | 313 | $(7,826)$ |
| $(25,340)$ | $(66,092)$ | 28,600 | $(96,578)$ |
| 73,891 | 37,897 | 413,757 | 181,482 |
| 166,823 | 130,187 | 43,104 | 146,232 |
| 240,714 | 168,084 | 456,861 | 327,714 |
| 1,102 | $(9,620)$ | $(5,949)$ | $(24,108)$ |
| 34,701 | 21,228 | 70,607 | 41,745 |
| 1,322 | 913 | 2,898 | 902 |
| $(42,139)$ | 12,249 | 13,286 | 54,316 |
| 1,864 | 1,984 | 3,319 | 4,448 |
| 334 | 514 | 956 | 859 |
| 6,943 | 7 | 6,943 | 68 |
| - | - | 4,255 | - |
| 14,106 | 10,011 | 35,453 | 22,644 |
| $(18,892)$ | 24,765 | 64,212 | 82,335 |
| 486,218 | 1,101,848 | 1,077,041 | 1,493,890 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A18. OVERHEADS

|  | 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 <br> RM'000 | 30 June 2011 <br> RM'000 | 30 June 2012 <br> RM'000 | 30 June 2011 RM'000 |
| Group |  |  |  |  |
| Personnel costs |  |  |  |  |
| - Salaries, allowances and bonuses | 453,108 | 386,237 | 907,774 | 796,338 |
| - Pension costs (defined contribution plan) | 45,492 | 41,154 | 91,645 | 85,869 |
| - Pension costs (defined benefit plan) | $(4,933)$ | 2,700 | $(1,889)$ | $(47,653)$ |
| - Overtime | 5,433 | 4,580 | 11,154 | 9,670 |
| - Staff incentives and other staff payments | 21,578 | 39,568 | 66,904 | 75,070 |
| - Medical expenses | 15,165 | 16,272 | 29,817 | 27,720 |
| - Others | 11,511 | 23,075 | 22,370 | 40,577 |
|  | 547,354 | 513,586 | 1,127,775 | 987,591 |
| Establishment costs |  |  |  |  |
| - Depreciation of property, plant and equipment | 53,490 | 42,542 | 106,386 | 97,285 |
| - Amortisation of prepaid lease payments | 75 | 81 | 150 | 156 |
| - Rental | 52,374 | 50,815 | 104,721 | 101,101 |
| - Repair and maintenance | 40,764 | 42,003 | 103,582 | 79,208 |
| - Outsourced services | 51,209 | 36,211 | 95,691 | 67,501 |
| - Security expenses | 23,115 | 24,247 | 45,874 | 46,555 |
| - Others | 23,688 | 25,614 | 49,204 | 50,595 |
|  | 244,715 | 221,513 | 505,608 | 442,401 |
| Marketing expenses |  |  |  |  |
| - Sales commission | 2,874 | 2,053 | 5,782 | 3,209 |
| - Advertisement | 59,660 | 27,718 | 85,637 | 50,404 |
| - Others | 5,717 | 3,582 | 11,679 | 11,056 |
|  | 68,251 | 33,353 | 103,098 | 64,669 |
| Administration and general expenses |  |  |  |  |
| - Communication | 16,946 | 16,211 | 32,837 | 29,501 |
| - Consultancy and professional fees | 14,363 | 12,902 | 25,346 | 22,987 |
| - Legal expenses | 16,584 | 12,517 | 15,366 | 17,161 |
| - Stationery | 9,121 | 10,482 | 17,481 | 20,944 |
| - Amortisation of intangible assets | 38,332 | 36,876 | 75,032 | 73,798 |
| - Postages | 12,593 | 9,826 | 24,443 | 16,797 |
| - Administrative travelling and vehicle expenses | 8,954 | 8,747 | 15,614 | 16,105 |
| - Incidental expenses on banking operations | 8,987 | 7,158 | 15,966 | 24,678 |
| - Insurance | 24,015 | 14,359 | 40,255 | 28,742 |
| - Others | 22,355 | 16,189 | 40,046 | 37,483 |
|  | 172,250 | 145,267 | 302,386 | 288,196 |
| Shared service cost | 43,536 | 61,365 | 92,795 | 101,346 |
|  | 1,076,106 | 975,084 | 2,131,662 | 1,884,203 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A18. OVERHEADS (CONTINUED)

|  | 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 <br> RM'000 | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ | 30 June 2012 <br> RM'000 | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ |
| Bank |  |  |  |  |
| Personnel costs |  |  |  |  |
| - Salaries, allowances and bonuses | 357,674 | 293,346 | 720,078 | 623,276 |
| - Pension costs (defined contribution plan) | 40,618 | 36,589 | 81,972 | 76,545 |
| - Pension costs (defined benefit plan) | $(8,000)$ | - | $(8,000)$ | $(60,000)$ |
| - Overtime | 2,762 | 2,854 | 5,882 | 6,231 |
| - Staff incentives and other staff payments | 17,237 | 33,501 | 59,249 | 60,659 |
| - Medical expenses | 14,106 | 15,237 | 27,804 | 25,922 |
| - Others | 10,159 | 21,091 | 19,488 | 36,835 |
|  | 434,556 | 402,618 | 906,473 | 769,468 |
| Establishment costs |  |  |  |  |
| - Depreciation of property, plant and equipment | 39,349 | 32,169 | 78,080 | 76,943 |
| - Rental | 41,392 | 40,109 | 82,741 | 79,819 |
| - Repair and maintenance | 34,447 | 36,707 | 90,763 | 69,431 |
| - Outsourced services | 69,433 | 64,534 | 135,128 | 124,519 |
| - Security expenses | 24,267 | 25,773 | 49,199 | 50,522 |
| - Others | 15,788 | 20,701 | 35,653 | 40,760 |
|  | 224,676 | 219,993 | 471,564 | 441,994 |
| Marketing expenses |  |  |  |  |
| - Sales commission | 1,045 | - | 2,374 | 392 |
| - Advertisement | 55,773 | 23,229 | 78,475 | 43,585 |
| - Others | 3,280 | 2,599 | 6,513 | 8,279 |
|  | 60,098 | 25,828 | 87,362 | 52,256 |
| Administration and general expenses |  |  |  |  |
| - Communication | 15,164 | 14,595 | 29,087 | 26,325 |
| - Consultancy and professional fees | 13,062 | 11,432 | 22,666 | 20,320 |
| - Legal expenses | 2,565 | 11,627 | 1,555 | 14,824 |
| - Stationery | 7,077 | 8,226 | 13,480 | 16,426 |
| - Amortisation of intangible assets | 32,987 | 32,226 | 64,713 | 64,506 |
| - Postages | 9,709 | 7,580 | 18,841 | 12,480 |
| - Administrative travelling and vehicle expenses | 6,464 | 6,170 | 10,777 | 11,307 |
| - Incidental expenses on banking operations | 6,192 | 2,317 | 11,442 | 14,085 |
| - Insurance | 5,860 | 5,326 | 11,265 | 9,810 |
| - Others | 5,331 | 2,228 | 8,703 | 11,277 |
|  | 104,411 | 101,727 | 192,529 | 201,360 |
| Shared service cost | $(39,343)$ | 6,241 | $(72,110)$ | $(18,810)$ |
|  | 784,398 | 756,407 | 1,585,818 | 1,446,268 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A19. ALLOWANCES FOR IMPAIRMENT LOSSES ON LOANS, ADVANCES AND FINANCING

|  | 2nd Quarter Ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 | 30 June 2011 | 30 June 2012 | 30 June 2011 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Group |  |  |  |  |
| Allowances for impaired loans and financing : |  |  |  |  |
| Net allowance made/(written-back) during the financial period |  |  |  |  |
| - Individual impairment allowance | 15,503 | 26,182 | 60,605 | $(5,999)$ |
| - Portfolio impairment allowance | 120,550 | 81,768 | 183,661 | 168,199 |
| Impaired loans and advances : |  |  |  |  |
| - recovered | $(89,632)$ | $(81,022)$ | $(166,920)$ | $(164,005)$ |
| - written off | 3,074 | 4,714 | 5,443 | 6,023 |
|  | 49,495 | 31,642 | 82,789 | 4,218 |
| Bank |  |  |  |  |
| Allowances for bad and doubtful debts and financing : |  |  |  |  |
| Net allowance made during the financial period |  |  |  |  |
| - Individual impairment allowance | 28,698 | 29,989 | 45,177 | 31,226 |
| - Portfolio impairment allowance | 57,606 | 48,175 | 81,232 | 114,865 |
| Impaired loans and advances : |  |  |  |  |
| - recovered | $(59,627)$ | $(47,802)$ | $(105,737)$ | $(93,795)$ |
| - written off | 583 | 3,203 | 641 | 3,305 |
|  | 27,260 | 33,565 | 21,313 | 55,601 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES

The following tables summarise the contractual underlying principal amounts of trading derivative and financial instruments held for hedging purpose. The principal or contratcual amounts of these instruments reflect the volume of transactions outstanding at the end of the reporting period, and do not represent amounts at risk.

Trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative financial instruments" Assets and Liabilities respectively.

## (i) Derivative financial instruments

|  | The Group Fair values |  |  |  | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 30 June 2012 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 |
| Trading derivatives |  |  |  |  |  |  |
| Foreign exchange derivatives |  |  |  |  |  |  |
| Currency forward | 12,697,177 | 153,421 | $(177,138)$ | 9,622,816 | 126,055 | $(170,186)$ |
| - Less than 1 year | 10,337,290 | 110,748 | $(124,640)$ | 7,306,497 | 83,979 | $(118,753)$ |
| - 1 year to 3 years | 1,114,726 | 39,069 | $(27,352)$ | 1,103,780 | 39,704 | $(26,970)$ |
| - More than 3 years | 1,245,161 | 3,604 | $(25,146)$ | 1,212,539 | 2,372 | $(24,463)$ |
| Currency swaps | 48,440,409 | 481,478 | $(429,420)$ | 43,282,326 | 458,174 | $(386,579)$ |
| - Less than 1 year | 48,001,448 | 461,435 | $(423,950)$ | 42,970,669 | 438,131 | $(381,120)$ |
| - 1 year to 3 years | 252,249 | 7,775 | $(4,656)$ | 124,945 | 7,775 | $(4,645)$ |
| - More than 3 years | 186,712 | 12,268 | (814) | 186,712 | 12,268 | (814) |
| Currency spots | 6,179,456 | 8,398 | $(8,983)$ | 5,277,151 | 6,598 | $(7,315)$ |
| - Less than 1 year | 6,179,456 | 8,398 | $(8,983)$ | 5,277,151 | 6,598 | $(7,315)$ |
| Currency options | 2,143,827 | 12,729 | $(8,805)$ | 1,812,329 | 10,474 | $(8,466)$ |
| - Less than 1 year | 2,143,827 | 12,729 | $(8,805)$ | 1,812,329 | 10,474 | $(8,466)$ |
| Cross currency interest rate swaps | 16,709,005 | 487,460 | (322,071) | 16,535,757 | 467,413 | $(318,049)$ |
| - Less than 1 year | 3,672,565 | 52,254 | $(106,581)$ | 3,556,740 | 35,977 | $(105,819)$ |
| - 1 year to 3 years | 5,228,136 | 238,999 | $(67,351)$ | 5,503,764 | 248,793 | $(79,901)$ |
| - More than 3 years | 7,808,304 | 196,207 | $(148,139)$ | 7,475,253 | 182,643 | $(132,329)$ |
|  | 86,169,874 | 1,143,486 | $(946,417)$ | 76,530,379 | 1,068,714 | $(890,595)$ |
| Interest rate derivatives |  |  |  |  |  |  |
| Interest rate swaps | 239,321,906 | 2,591,255 | $(2,255,808)$ | 214,298,320 | 2,384,705 | (2,074,470) |
| - Less than 1 year | 35,042,568 | 71,149 | $(68,148)$ | 26,979,596 | 57,687 | $(60,401)$ |
| - 1 year to 3 years | 153,996,659 | 1,016,123 | $(1,006,004)$ | 146,036,540 | 980,271 | $(965,628)$ |
| - More than 3 years | 50,282,679 | 1,503,983 | $(1,181,656)$ | 41,282,184 | 1,346,747 | $(1,048,441)$ |
| Interest rate futures | $\mathbf{1 0 , 6 9 0 , 6 1 6}$ | 28,407 | (682) | 10,515,573 | 28,407 | (598) |
| - Less than 1 year | 5,850,116 | 12,937 | (670) | 5,675,073 | 12,937 | (586) |
| - 1 year to 3 years | 3,631,822 | 12,853 | (12) | 3,631,822 | 12,853 | (12) |
| - More than 3 years | 1,208,678 | 2,617 |  | 1,208,678 | 2,617 |  |
| Interest rate options | 150,000 | 1,388 | (2) | 150,000 | 1,388 | (2) |
| - 1 year to 3 years | 150,000 | 1,388 | (2) | 150,000 | 1,388 | (2) |
|  | 250,162,522 | 2,621,050 | (2,256,492) | 224,963,893 | 2,414,500 | (2,075,070) |
| Equity related derivatives |  |  |  |  |  |  |
| Equity swap | 569,990 | 520 | (449) | 340,127 | 337 | (266) |
| - More than 3 years | 569,990 | 520 | (449) | 340,127 | 337 | (266) |
| Equity options | 10,020,394 | 341,766 | $(536,069)$ | 8,607,885 | 321,444 | $(515,747)$ |
| - Less than 1 year | 2,850,302 | 263,629 | $(463,957)$ | 2,175,819 | 261,424 | $(461,753)$ |
| - 1 year to 3 years | 2,686,249 | 64,059 | $(11,098)$ | 2,413,142 | 60,020 | $(8,292)$ |
| - More than 3 years | 4,483,843 | 14,078 | $(61,014)$ | 4,018,924 | - | $(45,702)$ |
| Index futures | 16,316 | - | (111) | 16,316 | - | (111) |
| - Less than 1 year | 16,316 | - | (111) | 16,316 | - | (111) |
|  | 10,606,700 | 342,286 | $(536,629)$ | 8,964,328 | 321,781 | $(516,124)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)
(i) Derivative financial instruments (continued)

|  | The Group <br> Fair values |  |  |  | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 30 June 2012 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 |
| Commodity related derivatives |  |  |  |  |  |  |
| Commodity swaps | 201,496 | 38,420 | $(39,754)$ | 201,496 | 38,420 | $(39,754)$ |
| - Less than 1 year | 155,317 | 34,510 | $(35,963)$ | 155,317 | 34,510 | $(35,963)$ |
| - 1 year to 3 years | 46,179 | 3,910 | $(3,791)$ | 46,179 | 3,910 | $(3,791)$ |
| Commodity futures | 19,852 | 1,564 | (18) | 19,852 | 1,564 | (18) |
| - Less than 1 year | 19,852 | 1,564 | (18) | 19,852 | 1,564 | (18) |
| Commodity options | 424,707 | 36,305 | (36,300) | 424,707 | 36,305 | $(36,300)$ |
| - Less than 1 year | 76,890 | 8,319 | $(8,314)$ | 76,890 | 8,319 | $(8,314)$ |
| - 1 year to 3 years | 347,817 | 27,986 | $(27,986)$ | 347,817 | 27,986 | $(27,986)$ |
|  | 646,055 | 76,289 | (76,072) | 646,055 | 76,289 | $(76,072)$ |
| Credit related contract |  |  |  |  |  |  |
| Credit default swaps | 2,379,220 | 33,133 | $(62,988)$ | 2,379,220 | 33,133 | $(62,988)$ |
| - Less than 1 year | 234,100 | 600 | (487) | 234,100 | 600 | (487) |
| - 1 year to 3 years | 827,320 | 344 | $(9,408)$ | 827,320 | 344 | $(9,408)$ |
| - More than 3 years | 1,317,800 | 32,189 | $(53,093)$ | 1,317,800 | 32,189 | $(53,093)$ |
| Hedging derivatives |  |  |  |  |  |  |
| Cross currency interest rate swaps | 801,850 | 8,074 | $(11,150)$ | 801,850 | 8,074 | $(11,150)$ |
| - 1 year to 3 years | 295,852 | 5,654 |  | 295,852 | 5,654 |  |
| - More than 3 years | 505,998 | 2,420 | $(11,150)$ | 505,998 | 2,420 | $(11,150)$ |
| Interest rate swaps | 14,467,967 | 284,478 | $(479,224)$ | 19,974,584 | 625,549 | $(469,639)$ |
| - Less than 1 year | 640,000 | 11,367 | - | 640,000 | 11,367 |  |
| - 1 year to 3 years | 112,393 | 1,216 | (156) | 112,393 | 1,216 | (156) |
| - More than 3 years | 13,715,574 | 271,895 | $(479,068)$ | 19,222,191 | 612,966 | $(469,483)$ |
| Total derivatives assets/(liabilities) | 365,234,188 | 4,508,796 | $(4,368,972)$ | 334,260,309 | 4,548,040 | $(4,101,638)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)
(i) Derivative financial instruments (continued)

| At 31 December 2011 | The Group Fair values |  |  |  | The Bank <br> Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Principal <br> RM'000 | Assets <br> RM'000 | Liabilities RM'000 | Principal RM'000 | Assets <br> RM'000 | Liabilities RM'000 |
| Trading derivatives |  |  |  |  |  |  |
| Foreign exchange derivatives |  |  |  |  |  |  |
| Currency forward | 11,137,071 | 150,947 | $(171,386)$ | 8,556,322 | 111,129 | $(151,896)$ |
| - Less than 1 year | 8,880,304 | 106,621 | $(125,604)$ | 6,270,476 | 63,693 | $(107,993)$ |
| - 1 year to 3 years | 971,908 | 40,641 | $(22,110)$ | 978,643 | 40,644 | $(21,582)$ |
| - More than 3 years | 1,284,859 | 3,685 | $(23,672)$ | 1,307,203 | 6,792 | $(22,321)$ |
| Currency swaps | 38,299,915 | 412,444 | $(328,273)$ | 34,400,531 | 366,975 | $(262,949)$ |
| - Less than 1 year | 37,959,926 | 394,429 | $(323,835)$ | 34,060,542 | 348,960 | $(258,511)$ |
| - 1 year to 3 years | 128,276 | 6,806 | $(4,081)$ | 128,276 | 6,806 | $(4,081)$ |
| - More than 3 years | 211,713 | 11,209 | (357) | 211,713 | 11,209 | (357) |
| Currency spots | 2,864,293 | 1,439 | $(1,362)$ | 2,498,173 | 1,013 | (926) |
| - Less than 1 year | 2,864,293 | 1,439 | $(1,362)$ | 2,498,173 | 1,013 | (926) |
| Currency options | 1,684,491 | 8,983 | $(14,206)$ | 1,540,387 | 7,718 | $(13,339)$ |
| - Less than 1 year | 1,684,491 | 8,983 | $(14,206)$ | 1,540,387 | 7,718 | $(13,339)$ |
| Cross currency interest rate swaps | 16,804,268 | 537,952 | $(392,083)$ | 16,657,869 | 522,901 | $(392,922)$ |
| - Less than 1 year | 3,453,558 | 89,679 | $(130,104)$ | 3,453,558 | 89,679 | $(130,104)$ |
| - 1 year to 3 years | 6,073,343 | 258,809 | $(105,320)$ | 6,260,263 | 257,136 | $(121,291)$ |
| - More than 3 years | 7,277,367 | 189,464 | $(156,659)$ | 6,944,048 | 176,086 | $(141,527)$ |
|  | 70,790,038 | 1,111,765 | $(907,310)$ | 63,653,282 | 1,009,736 | $(822,032)$ |
| Interest rate derivatives |  |  |  |  |  |  |
| Interest rate swaps | 242,872,810 | 2,604,921 | $(2,279,435)$ | 218,308,474 | 2,400,666 | $(2,059,269)$ |
| - Less than 1 year | 32,514,780 | 85,636 | $(60,031)$ | 22,921,402 | 68,120 | $(41,776)$ |
| - 1 year to 3 years | 131,247,584 | 992,170 | $(1,039,857)$ | 123,173,634 | 947,748 | $(1,019,779)$ |
| - More than 3 years | 79,110,446 | 1,527,115 | $(1,179,547)$ | 72,213,438 | 1,384,798 | $(997,714)$ |
| Interest rate futures | 11,930,771 | 31,861 | $(2,279)$ | 11,803,092 | 31,861 | $(2,278)$ |
| - Less than 1 year | 5,734,380 | 10,485 | $(2,279)$ | 5,606,701 | 10,485 | $(2,278)$ |
| - 1 year to 3 years | 4,844,425 | 17,375 | - | 4,844,425 | 17,375 |  |
| - More than 3 years | 1,351,966 | 4,001 |  | 1,351,966 | 4,001 |  |
| Interest rate options | 150,000 | 10,408 | $(4,550)$ | 150,000 | 10,408 | $(4,550)$ |
| - 1 year to 3 years | 100,000 | 9,731 | $(4,543)$ | 100,000 | 9,731 | $(4,543)$ |
| - More than 3 years | 50,000 | 677 | (7) | 50,000 | 677 | (7) |
|  | 254,953,581 | 2,647,190 | $\mathbf{( 2 , 2 8 6 , 2 6 4 )}$ | 230,261,566 | 2,442,935 | $(2,066,097)$ |
| Equity related derivatives |  |  |  |  |  |  |
| Equity swaps | 525,927 | 416 | (385) | 296,560 | 258 | (227) |
| - More than 3 years | 525,927 | 416 | (385) | 296,560 | 258 | (227) |
| Equity options | 8,603,265 | $\mathbf{6 0 , 0 0 8}$ | $(323,752)$ | 6,928,079 | 49,570 | $(313,355)$ |
| - Less than 1 year | 1,839,407 | 50,392 | $(290,103)$ | 1,622,898 | 50,350 | $(290,103)$ |
| - 1 year to 3 years | 3,039,223 | 351 | (351) | 2,236,647 | - |  |
| - More than 3 years | 3,724,635 | 9,265 | $(33,298)$ | 3,068,534 | (780) | $(23,252)$ |
| Index futures | 17,121 | 1 | (132) | 17,121 | 1 | (132) |
| - Less than 1 year | 17,121 | 1 | (132) | 17,121 | 1 | (132) |
|  | 9,146,313 | 60,425 | $(324,269)$ | 7,241,760 | 49,829 | $(313,714)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)
(i) Derivative financial instruments (continued)

|  | The Group Fair values |  |  |  | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 December 2011 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 |
| Commodity related derivatives |  |  |  |  |  |  |
| Commodity swaps | 80,961 | 4,456 | $(5,498)$ | 80,961 | 4,456 | $(5,498)$ |
| - Less than 1 year | 44,312 | 3,730 | $(3,663)$ | 44,312 | 3,730 | $(3,663)$ |
| - 1 year to 3 years | 36,649 | 726 | $(1,835)$ | 36,649 | 726 | $(1,835)$ |
| Commodity futures | 39,643 | 783 | (863) | 39,643 | 783 | (863) |
| - Less than 1 year | 38,236 | 685 | (845) | 38,236 | 685 | (845) |
| - 1 year to 3 years | 1,407 | 98 | (18) | 1,407 | 98 | (18) |
| Commodity options | 203,200 | 48,048 | $(48,048)$ | 203,200 | 48,048 | $(48,048)$ |
| - Less than 1 year | 34,947 | 10,075 | $(10,075)$ | 34,947 | 10,075 | $(10,075)$ |
| - 1 year to 3 years | 168,253 | 37,973 | $(37,973)$ | 168,253 | 37,973 | $(37,973)$ |
|  | 323,804 | 53,287 | $(54,409)$ | 323,804 | 53,287 | $(54,409)$ |
| Credit related contract |  |  |  |  |  |  |
| Credit default swaps | 2,138,269 | 38,374 | $(72,394)$ | 2,138,269 | 38,374 | $(72,394)$ |
| - Less than 1 year | 317,700 | 24 | (427) | 317,700 | 24 | (427) |
| - 1 year to 3 years | 839,250 | 3,613 | $(10,290)$ | 839,250 | 3,613 | $(10,290)$ |
| - More than 3 years | 981,319 | 34,737 | $(61,677)$ | 981,319 | 34,737 | $(61,677)$ |
| Hedging derivatives |  |  |  |  |  |  |
| Cross currency interest rate swaps | 71,131 | - | (597) | 71,131 | - | (597) |
| - More than 3 years | 71,131 | - | (597) | 71,131 | - | (597) |
| Interest rate swaps | 13,495,846 | 224,336 | $(442,546)$ | 18,100,014 | 486,763 | $(448,933)$ |
| - 1 year to 3 years | 720,000 | 18,571 | (197) | 720,000 | 18,571 | (197) |
| - More than 3 years | 12,775,846 | 205,765 | $(442,349)$ | 17,380,014 | 468,192 | $(448,736)$ |
| Total derivatives assets/(liabilities) | 350,918,982 | 4,135,377 | (4,087,789) | 321,789,826 | 4,080,924 | $(3,778,176)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

## (i) Derivative financial instruments (continued)

The Group's derivative financial instruments are subject to market and credit risk, as follows:

## Market Risk

Market risk is defined as any fluctuation in the value arising from changes in value of market risk factors such as interest rates, currency exchange rates, credit spreads, equity prices, commodities prices and their associated volatility. The contractual amounts provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk. The Group's risk management department monitors and manages market risk exposure via stress testing of the Group's Capital-at-Risk (CaR) model, in addition to reviewing and analysing its treasury trading starategy, positions and activities vis-à-vis changes in the financial market, monitoring limit usage, assessing limit adequacy, and verifying transaction prices.

## Credit Risk

Credit risk arises when counterparties to derivative contracts, such as interest rate swaps, are not able to or willing to fulfil their obligation to pay the Group the positive fair value or receivable resulting from the execution of contract terms. As at 30 June 2012, the amount of credit risk in the Group and the Bank, measured in terms of the cost to replace the profitable contracts, was RM4,508,796, 000 and RM4,548,040,000 respectively ( 31 December 2011: RM4,135,377,000 and RM4,080,924,000 respectively). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

There have been no changes since the end of the previous financial year in respect of the following:
a) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts;
b) the risk management policies in place for mitigating and controlling the risks associated with these financial derivative contracts; and
c) the related accounting policies.

The above information, policies and procedures in respect of derivative financial instruments of the Group are discussed in the audited annual financial statements for the financial year ended 31 December 2011.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

## (ii) Commitments and contingencies

## The Group

Credit-related
Direct credit substitutes
Transaction-related contingent items
Short-term self-liquidating trade-related contingencies
Obligations under underwriting agreement
Irrevocable commitments to extend credit :

- maturity not exceeding one year
- maturity exceeding one year

Miscellaneous commitments and contingencies
Total credit-related commitments and contingencies

| 30 June 2012 <br> Principal <br> RM'000 | 31 Dec 2011 <br> Principal <br> RM'000 |
| ---: | :---: |
| $\mathbf{3 , 0 6 0 , 0 4 3}$ | $2,431,001$ |
| $\mathbf{4 , 6 8 0 , 0 0 9}$ | $4,397,206$ |
| $\mathbf{2 , 8 9 8 , 3 4 4}$ | $2,549,245$ |
| $\mathbf{7 5 , 0 0 0}$ | 145,000 |
|  |  |
| $\mathbf{3 9 , 3 8 3 , 7 1 6}$ | $36,370,852$ |
| $\mathbf{6 , 5 3 4 , 8 7 4}$ | $6,710,804$ |
| $\mathbf{3 , 5 3 2 , 4 3 5}$ | $4,940,544$ |
| $\mathbf{6 0 , 1 6 4 , 4 2 1}$ | $57,544,652$ |

Treasury-related
Foreign exchange related contracts :

- less than one year
- one year to less than 5 years
- five years and above

Interest rate related contracts :

- less than one year
- one year to less than 5 years
- five years and above

Equity related contracts

- less than one year
- one year to less than 5 years
- five years and above

Other treasury related contracts
Total treasury-related commitments and contingencies

| $\mathbf{6 1 , 8 3 8 , 5 2 5}$ | $49,298,596$ |
| ---: | ---: |
| $\mathbf{1 2 , 6 8 8 , 8 7 1}$ | $11,774,795$ |
| $\mathbf{4 , 7 7 2 , 9 1 0}$ | $4,523,518$ |
| $\mathbf{7 9 , 3 0 0 , 3 0 6}$ | $65,596,909$ |
| $\mathbf{5 5 , 8 8 4 , 3 2 2}$ | $49,837,868$ |
| $\mathbf{1 5 0 , 6 9 1 , 4 6 3}$ | $162,359,000$ |
| $\mathbf{3 7 , 4 0 1 , 2 7 0}$ | $35,930,379$ |
| $\mathbf{2 4 3 , 9 7 7 , 0 5 5}$ | $248,127,247$ |
| $\mathbf{2 , 8 4 0 , 6 3 3}$ | $1,852,206$ |
| $\mathbf{5 , 6 2 8 , 7 5 6}$ | $4,901,299$ |
| $\mathbf{2 , 1 3 7 , 3 1 1}$ | $2,392,808$ |
| $\mathbf{1 0 , 6 0 6 , 7 0 0}$ | $9,146,313$ |
| $\mathbf{2 9 , 3 1 9 , 9 0 1}$ | $26,628,644$ |
| $\mathbf{3 6 3 , 2 0 3 , 9 6 2}$ | $349,499,113$ |
|  |  |
| $\mathbf{4 2 3 , 3 6 8 , 3 8 3}$ | $407,043,765$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

(ii) Commitments and contingencies (continued)

| The Bank | $\begin{gathered} 30 \text { June } 2012 \\ \text { Principal } \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { Principal } \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Credit-related |  |  |
| Direct credit substitutes | 2,792,351 | 2,338,908 |
| Transaction-related contingent items | 3,160,278 | 3,205,540 |
| Short-term self-liquidating trade-related contingencies | 2,336,973 | 2,032,382 |
| Obligations under underwriting agreement | 75,000 | 145,000 |
| Irrevocable commitments to extend credit : |  |  |
| - maturity not exceeding one year | 36,194,041 | 33,911,376 |
| - maturity exceeding one year | 5,901,478 | 5,835,710 |
| Miscellaneous commitments and contingencies | 1,904,292 | 2,884,268 |
| Total credit-related commitments and contingencies | 52,364,413 | 50,353,184 |

Treasury-related
Foreign exchange related contracts :

- less than one year
- one year to less than 5 years
- five years and above

Interest rate related contracts :

- less than one year
- one year to less than 5 years
- five years and above

Equity related contracts:

- less than one year
- one year to less than 5 years
- five years and above

Total treasury-related commitments and contingencies

| $\mathbf{5 9 , 8 6 7 , 3 5 9}$ | $47,503,115$ |
| ---: | ---: |
| $\mathbf{1 2 , 9 3 2 , 3 6 2}$ | $11,844,370$ |
| $\mathbf{4 , 5 3 2 , 5 0 8}$ | $4,376,928$ |
| $\mathbf{7 7 , 3 3 2 , 2 2 9}$ | $63,724,413$ |


| $\mathbf{5 5 , 3 7 0 , 5 5 0}$ | $48,713,161$ |
| ---: | ---: |
| $\mathbf{1 4 9 , 5 2 5 , 8 7 9}$ | $161,029,887$ |
| $\mathbf{4 1 , 0 3 7 , 0 9 7}$ | $39,660,736$ |
| $\mathbf{2 4 5 , 9 3 3 , 5 2 6}$ | $249,403,784$ |


| $\mathbf{2 , 1 6 6 , 1 5 1}$ | $1,635,696$ |
| ---: | ---: |
| $\mathbf{5 , 1 3 3 , 9 5 7}$ | $3,939,189$ |
| $\mathbf{1 , 6 6 4 , 2 2 0}$ | $1,666,874$ |
| $\mathbf{8 , 9 6 4 , 3 2 8}$ | $7,241,759$ |
| $\mathbf{3 3 2 , 2 3 0 , 0 8 3}$ | $320,369,956$ |
|  |  |
| $\mathbf{3 8 4 , 5 9 4 , 4 9 6}$ | $370,723,140$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A21. CAPITAL ADEQUACY

The capital adequacy ratios of the Group (other than CIMB Thai Bank) and the Bank are computed in accordance with Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.
(a) The capital adequacy ratios of the Group and the Bank are as follows:

|  | The Group |  | The Bank* |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 | 31 Dec 2011 | 30 June 2012 | 31 Dec 2011 |
| Core capital ratio | 10.94\% | 11.97\% | 13.69\% | 15.26\% |
| Risk-weighted capital ratio | 15.21\% | 16.87\% | 15.66\% | 17.59\% |
| After deducting proposed dividends |  |  |  |  |
| Core capital ratio | 10.49\% | 11.33\% \# | 13.11\% | 14.45\% |
| Risk-weighted capital ratio | 14.76\% | 16.24\% \# | 15.08\% | 16.78\% |

(b) The breakdown of risk-weighted assets ("RWA") by each major risk category is as follows:

|  | The Group |  | The Bank* |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 | 31 Dec 2011 | 30 June 2012 | 31 Dec 2011 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Credit risk | 120,589,964 | 109,351,226 | 93,018,771 | 83,785,262 |
| Market risk | 11,704,008 | 8,785,131 | 10,803,362 | 8,105,302 |
| Large exposure risk requirements | 398,312 | 400,148 | 398,312 | 400,148 |
| Operational risk | 13,037,012 | 12,620,584 | 10,154,591 | 9,949,736 |
| Total risk-weighted assets | 145,729,296 | 131,157,089 | 114,375,036 | 102,240,448 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A21. CAPITAL ADEQUACY (Continued)

(c) Components of Tier I and Tier II capital are as follows:

|  | The Group |  | The Bank* |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 | 31 Dec 2011 | 30 June 2012 | 31 Dec 2011 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Tier I capital |  |  |  |  |
| Paid-up capital | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
| Perpetual preference shares | 200,000 | 200,000 | 200,000 | 200,000 |
| Non-innovative Tier I Capital | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| Innovative Tier I Capital | 1,636,400 | 1,635,400 | 1,636,400 | 1,635,400 |
| Other reserves | 14,078,508 | 13,816,665 | 12,746,061 | 12,676,039 |
| Non-controlling interests | 266,468 | 266,211 | - | - |
| Less: |  |  |  |  |
| Deferred tax assets | $(107,369)$ | $(89,327)$ | $(134,916)$ | $(118,506)$ |
| Goodwill | $(4,891,433)$ | $(4,899,904)$ | $(3,555,075)$ | $(3,555,075)$ |
| Total Tier I capital | 15,947,043 | 15,693,514 | 15,656,939 | 15,602,327 |
| Tier II capital |  |  |  |  |
| Subordinated notes | 5,778,550 | 5,813,057 | 5,000,000 | 5,000,000 |
| Redeemable preference shares | 29,740 | 29,740 | 29,740 | 29,740 |
| Regulatory reserve | 683,813 | 490,627 | 584,750 | 431,514 |
| Portfolio impairment allowance ${ }^{\wedge}$ | 322,697 | 397,291 | 160,923 | 188,389 |
| Surplus of total eligible provision over expected loss under IRB approach | - | 255,860 | 93,739 | 359,190 |
| Total Tier II capital | 6,814,800 | 6,986,575 | 5,869,152 | 6,008,833 |
| Less: |  |  |  |  |
| Investment in subsidiaries | $(136,135)$ | $(136,135)$ | $(3,208,833)$ | $(3,208,833)$ |
| Securitisation exposures subject to deductions ${ }^{\wedge \wedge}$ | $(70,109)$ | $(70,116)$ | $(70,109)$ | $(70,116)$ |
| Excess of total eligible liabilities over total eligible provision under the IRB approach | $(57,104)$ | - | - | - |
| Investment in associates | $(305,584)$ | $(306,061)$ | $(305,584)$ | $(306,061)$ |
| Holding of other banking institutions' capital instruments | $(28,321)$ | $(40,990)$ | $(28,321)$ | $(40,990)$ |
| Total Eligible Tier II capital | 6,217,547 | 6,433,273 | 2,256,305 | 2,382,833 |
| Total capital base | 22,164,590 | 22,126,787 | 17,913,244 | 17,985,160 |

[^1]
## PART A - EXPLANATORY NOTES (CONTINUED)

## A21. CAPITAL ADEQUACY (Continued)

(d) The capital adequacy of the banking subsidiary companies of the Bank are as follows:

## As at 30 June 2012

|  | CIMB Islamic Bank** | CIMB Thai Bank*** | CIMB Bank <br> PLC**** |
| :---: | :---: | :---: | :---: |
| Core capital ratio | 10.14\% | 7.93\% | N/A |
| Risk-weighted capital ratio | 13.46\% | 12.43\% | 33.97\% |
| As at 31 Dec 2011 |  |  |  |
|  | CIMB Islamic | CIMB Thai | CIMB Bank |
|  | Bank** | Bank*** | PLC**** |
| Core capital ratio | 10.44\% | 7.65\% | N/A |
| Risk-weighted capital ratio | 14.42\% | 13.00\% | 56.33\% |

\# The dividends on RPS and ordinary shares were paid on 15 March 2012 and 19 March 2012 respectively.

* Includes the operations of CIMB Bank (L) Limited.
** The capital adequacy ratios of CIMB Islamic Bank are computed in accordance with BNM Guidelines on Risk Weighted Capital Adequacy Framework: Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.
*** The capital adequacy ratios of CIMB Thai is based on Bank of Thailand requirements and are computed in accordance with Standardised Approach (SA approach). The approach for Credit Risk and Market Risk is Standardised Approach (SA) while Operational Risk is based on Basic Indicator Approach.
**** The amount presented here is the Solvency Ratio of CIMB Bank PLC, which is the nearest equivalent regulatory compliance ratio. This ratio is computed in accordance with Prakas B7-00-46, B7-04-206 and B7-07-135 issued by the National Bank of Cambodia. This ratio is derived at CIMB Bank PLC's net worth divided by its risk-weighted assets.


## PART A - EXPLANATORY NOTES (CONTINUED)

## A22. SEGMENTAL REPORT

## Definition of segments

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Group has determined the Group Management Committee as its chief operating decision-maker.

Segment information is presented in respect of the Group's business segment and geographical segment.
All inter-segment transactions are conducted on an arm's length basis and on normal commercial terms not more favourable than those generally available to the public.
The business segment results are prepared based on the Group's internal management reporting, which reflect the organisation's management reporting structure.

## Business segment reporting

## Definition of segments:

During the end of financial year 2011, an internal reorganisation has resulted in a change in business segment reporting. The Group has been reorganised into the following five major operating divisions:

## Consumer Banking

Consumer Banking provides full-fledged financial services to individual and commercial customer. The divisions which make up the Consumer Banking are Retail Financial Services and Commercial Banking.

Retail Financial Services focuses on innovative products and services to individual customers. It offers products such as credit facilities (residential mortgages, personal loans, share financing, credit card and hire purchase), remittance services, deposit collection and wealth management.

Commercial Banking is responsible for offering products and services for customer segments comprising micro-enterprises, small and medium-scale enterprises ("SMEs") and mid-sized corporations. Their products include credit facilities (loans, banker's acceptances, revolving credit, leasing, factoring, hire purchase), remittance services and deposit collection.

## Wholesale Banking

Wholesale Banking comprises Investment Banking and Corporate Banking, Treasury \& Markets.
Investment Banking includes client coverage and advisory services. Client coverage focuses on marketing and delivering solutions to corporate and institutional clients.
Advisory offers financial advisory services to corporations, advising issuance of equity and equity-linked products, debt restructuring, mergers and acquisitions, initial public offerings, secondary offerings and general corporate advisory. Equities, provides services including acting as underwriter, global co-ordinator, book runner or lead manager for equity and equity-linked transactions, originating, structuring, pricing and executing equity and equity-linked issues and executing programme trades, block trades and market making, as well as provides nominee services and stock broking services to retail and corporate clients.

Corporate Banking, Treasury and Markets (CBTM) is responsible for corporate lending and deposit taking, transaction banking, treasury and markets activities. Treasury focuses on treasury activities and services which include foreign exchange, money market, derivatives and trading of capital market instruments. It includes the Group's equity derivatives which develops and issues new equity derivatives instruments such as structured warrants and over-the-counter options to provide investors with alternative investment avenues.

## Investments

Investments focus on Group Strategy and Strategic Investments (GSSI) including funding operations for the group. GSSI consists of Group Strategy, Private Equity and Strategic Investments which focuses in defining and formulating strategies at the corporate and business unit levels, oversee the Group's strategic and private equity fund management businesses. It also invests in the Group's proprietary capital.

## Foreign Banking Operations

Foreign Banking Operations comprise of CIMB Thai Bank Public Company Limited, Bank of Yingkou Co Ltd and CIMB Bank PLC which are involved in the provision of commercial banking and related services.

## Support and others

Support services comprises unallocated middle and back-office processes and cost centres and other subsidiaries whose results are not material to the Group.

## PART A - EXPLANATORY NOTES (CONTINUED)

A22. SEGMENTAL REPORT (CONTINUED)

## Group

30 June 2012

|  | Consumer Banking |  | Wholesale Banking |  |  | Foreign Banking Operations RM'000 | Support and Others RM'000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Commercial } \\ & \text { Banking } \\ & \text { RM'000 } \end{aligned}$ | Retail <br> Financial Services and Cards RM'000 | Corporate <br> Banking, Treasury and Markets RM'000 | Investment <br> Banking <br> RM'000 | Investments <br> RM'000 |  |  | Total RM'000 |
| Net interest income |  |  |  |  |  |  |  |  |
| - external income | 154,456 | 1,055,182 | 660,687 | 9,893 | 12,627 | 281,203 | 4,795 | 2,178,843 |
| - inter-segment | 191,151 | $(74,056)$ | $(55,703)$ | $(5,499)$ | $(36,613)$ | - | $(19,280)$ | - |
|  | 345,607 | 981,126 | 604,984 | 4,394 | $(23,986)$ | 281,203 | $(14,485)$ | 2,178,843 |
| Islamic Banking Income | 54,562 | 271,555 | 162,031 | 917 | 202,200 | - | - | 691,265 |
| Net non-interest income | 61,437 | 279,778 | 596,943 | 35,094 | 82,712 | 86,895 | 14,943 | 1,157,802 |
| Net income | 461,606 | 1,532,459 | 1,363,958 | 40,405 | 260,926 | 368,098 | 458 | 4,027,910 |
| Overheads of which: | $(279,839)$ | $(1,083,653)$ | $(376,825)$ | $(21,333)$ | $(40,205)$ | $(319,830)$ | $(9,977)$ | $(2,131,662)$ |
| Depreciation of property, plant and equipment | $(10,783)$ | $(63,803)$ | $(6,664)$ | (175) | (363) | $(24,598)$ | - | $(106,386)$ |
| Amortisation of prepaid lease payments | - | - | - | - | - | (150) | - | (150) |
| Amortisation of intangible assets | $(6,485)$ | $(54,416)$ | $(5,619)$ | (5) | (28) | $(8,479)$ | - | $(75,032)$ |
| Profit/(loss) before allowance | 181,767 | 448,806 | 987,133 | 19,072 | 220,721 | 48,268 | $(9,519)$ | 1,896,248 |
| Allowances for impairment losses on loans, advances and financing written back/(made) | 63,378 | $(50,262)$ | $(37,148)$ | (967) | - | $(57,790)$ | - | $(82,789)$ |
| Allowances for losses on other receivables written back/(made) | - | 2 | - | - | - | - | (232) | (230) |
| Allowances for commitments and contingencies written back | 10,772 | - | - | - | - | 1,062 | - | 11,834 |
| Allowances for other impairment losses written back/(made) | - | - | 14 | - | 438 | 493 | (4) | 941 |
| Segment result | 255,917 | 398,546 | 949,999 | 18,105 | 221,159 | $(7,967)$ | $(9,755)$ | 1,826,004 |
| Share of results of jointly controlled entity | - | (526) | - | - | - | - | - | (526) |
| Share of results of associates | - | - | - | - | 3,414 | 46,915 | - | 50,329 |
| Taxation |  |  |  |  |  |  |  | $(414,337)$ |
| Profit for the financial period |  |  |  |  |  |  |  | 1,461,470 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A22. SEGMENTAL REPORT (CONTINUED)

## Group

30 June 2011

|  | Consumer Banking |  | Wholesale Banking |  | Investments <br> RM'000 | Foreign <br> Banking Operations <br> RM'000 | Support and Others RM'000 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Commercial } \\ & \text { Banking } \\ & \text { RM'000 } \end{aligned}$ | Retail <br> Financial Services and Cards RM'000 | Corporate <br> Banking, <br> Treasury and Markets RM'000 | Investment <br> Banking <br> RM'000 |  |  |  | Total <br> RM'000 |
| Net interest income |  |  |  |  |  |  |  |  |
| - external income | 165,860 | 1,111,332 | 534,758 | 8,827 | $(21,595)$ | 264,437 | 1,662 | 2,065,281 |
| - inter-segment | 173,422 | $(158,139)$ | 25,660 | $(4,923)$ | $(16,941)$ | (8) | $(19,071)$ | - |
|  | 339,282 | 953,193 | 560,418 | 3,904 | $(38,536)$ | 264,429 | $(17,409)$ | 2,065,281 |
| Islamic Banking Income | 47,356 | 273,061 | 145,265 | 88 | 179,004 | - | - | 644,774 |
| Net non-interest income | 55,101 | 343,494 | 284,049 | 35,797 | 69,523 | 72,941 | 14,576 | 875,481 |
| Net income/(expense) | 441,739 | 1,569,748 | 989,732 | 39,789 | 209,991 | 337,370 | $(2,833)$ | 3,585,536 |
| Overheads of which: | $(259,523)$ | $(998,560)$ | $(336,867)$ | $(18,321)$ | 27,294 | $(273,508)$ | $(24,718)$ | $(1,884,203)$ |
| Depreciation of property, plant and equipment | $(11,821)$ | $(54,742)$ | $(12,069)$ | $(1,764)$ | $(1,727)$ | $(15,162)$ | - | $(97,285)$ |
| Amortisation of prepaid lease payments | (1) | (4) | (1) | - | - | (150) | - | (156) |
| Amortisation of intangible assets | $(6,874)$ | $(47,119)$ | $(9,937)$ | $(1,151)$ | $(1,037)$ | $(7,680)$ | - | $(73,798)$ |
| Profit/(loss) before allowance | 182,216 | 571,188 | 652,865 | 21,468 | 237,285 | 63,862 | $(27,551)$ | 1,701,333 |
| Allowances for impairment losses on loans, advances and financing written back/(made) | 66,802 | $(55,845)$ | 5,306 | (40) | - | $(20,441)$ | - | $(4,218)$ |
| Allowances for losses on other receivables | - | (4) | - | - | - | - | $(1,367)$ | $(1,371)$ |
| Allowances for commitments and contingencies made | - | - | - | - | - | (332) | - | (332) |
| Allowances for other impairment losses (made)/written back | - | - | $(6,749)$ | - | 648 | - | 1,466 | $(4,635)$ |
| Segment result | 249,018 | 515,339 | 651,422 | 21,428 | 237,933 | 43,089 | $(27,452)$ | 1,690,777 |
| Share of results of jointly controlled entity | - | 7,449 | - | - | - | - | - | 7,449 |
| Share of results of associate | - | - | - | - | - | 38,366 | - | 38,366 |
| Taxation |  |  |  |  |  |  |  | $(361,905)$ |
| Profit for the financial period |  |  |  |  |  |  |  | 1,374,687 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A23. GROUP OPERATION OF ISLAMIC BANKING

A23a. UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2012

|  | Note | Group |  |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2011 (Restated) RM'000 | 1 Jan 2011 <br> (Restated) <br> RM'000 | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} \text { 31-Dec-11 } \\ \text { RM'000 } \end{gathered}$ |
| Assets |  |  |  |  |  |  |
| Cash and short-term funds |  | 5,440,342 | 7,732,152 | 7,840,258 | 954 | 94,841 |
| Deposit and placement with banks and other |  |  |  |  |  |  |
| Financial assets held for trading |  | 5,213,926 | 2,911,603 | 2,549,533 | 153,101 | 158,534 |
| Financial investments available-for-sale |  | 1,797,828 | 1,436,120 | 656,011 | 347,235 | 184,696 |
| Financial investments held-to-maturity |  | 1,410,601 | 1,053,822 | 1,133,825 | 315,413 | 363,756 |
| Islamic derivative financial instruments |  | 151,354 | 147,915 | 157,901 | 997 | 307 |
| Financing, advances and other financing/loans | A23c | 30,695,079 | 28,360,944 | 22,764,498 | 584,039 | 286,840 |
| Other assets |  | 258,506 | 300,808 | 334,828 | 1,935 | 1,866 |
| Deferred taxation |  | 9,025 | 6,359 | 4,307 | - | - |
| Amount due from holding company |  | 700,404 | 560,222 | 505,031 | - | - |
| Amount due from related companies |  | 30,520 | 44,572 | 48,767 | 29,585 | 42,812 |
| Statutory deposits with Bank Negara Malaysia |  | 1,243,519 | 1,097,797 | 143,406 | - | - |
| Goodwill |  | 136,000 | 136,000 | 136,000 | - | - |
| Intangible assets |  | 4,491 | 4,170 | 4,287 | - | - |
| Property, plant and equipment |  | 2,984 | 3,900 | 1,862 | - | - |
| TOTAL ASSETS |  | 48,008,651 | 45,364,221 | 37,333,567 | 2,082,652 | 1,666,469 |
| Liabilities |  |  |  |  |  |  |
| Deposits from customers | A23d | 28,938,244 | 29,758,280 | 23,479,669 | 398,262 | 435,978 |
| Deposits and placements of banks and other |  |  |  |  |  |  |
| Islamic derivative financial instruments |  | 458,927 | 400,611 | 199,199 | 157 | 4,757 |
| Other liabilities |  | 1,339,693 | 724,399 | 643,911 | 954,162 | 422,393 |
| Amount due to holding company |  | 433,564 | 402,487 | 184,519 | - | - |
| Amount due to related company |  | 22,957 | 139 | - | 21,961 | - |
| Provision for taxation and Zakat |  | 10,695 | 14,853 | 11,228 | - | - |
| Subordinated Sukuk |  | 564,400 | 564,679 | 300,000 | - | - |
| TOTAL LIABILITIES |  | 45,074,632 | 42,739,474 | 35,588,465 | 2,037,988 | 1,611,911 |
| Equity |  |  |  |  |  |  |
| Ordinary share capital |  | 1,000,000 | 1,000,000 | 750,000 | - | - |
| Perpetual preference shares |  | 70,000 | 70,000 | 70,000 | - | - |
| Reserves |  | 1,864,019 | 1,554,747 | 925,102 | 44,664 | 54,558 |
| TOTAL EQUITY |  | 2,934,019 | 2,624,747 | 1,745,102 | 44,664 | 54,558 |
| TOTAL LIABILITIES AND EQUITY |  | 48,008,651 | 45,364,221 | 37,333,567 | 2,082,652 | 1,666,469 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A23. GROUP OPERATION OF ISLAMIC BANKING
A23b. UNAUDITED CONSOLIDATED STATEMENT OF INCOME
FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2nd Quarter Ended |  | Six Months Ended |  |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ |
| Group |  |  |  |  |
| Income derived from investment of depositors' funds and others | 485,957 | 406,639 | 905,132 | 784,671 |
| Income derived from investment of shareholders' funds | 35,785 | 42,559 | 149,704 | 131,173 |
| Allowance for impairment losses on financing, advances and other financing/loans | $(26,006)$ | $(12,440)$ | $(56,042)$ | $(4,244)$ |
| Allowance for losses on other receivables (made)/written back | (67) | 321 | (86) | (12) |
| Total distributable income | 495,669 | 437,079 | 998,708 | 911,588 |
| Income attributable to depositors | $(178,577)$ | $(133,151)$ | $(363,571)$ | $(271,070)$ |
| Total net income | 317,092 | 303,928 | 635,137 | 640,518 |
| Other operating expenses | $(112,638)$ | $(79,749)$ | $(219,726)$ | $(160,201)$ |
| Profit before taxation | 204,454 | 224,179 | 415,411 | 480,317 |
| Taxation | $(49,934)$ | $(29,400)$ | $(106,166)$ | $(66,107)$ |
| Profit for the financial period | 154,520 | 194,779 | 309,245 | 414,210 |

## UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2nd Quarter Ended |  | Six Months Ended |  |
|  | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { June } 2011 \\ & \text { RM'000 } \end{aligned}$ |
| Group |  |  |  |  |
| Profit for the financial period | 154,520 | 194,779 | 309,245 | 414,210 |
| Other comprehensive income: |  |  |  |  |
| Revaluation reserve of financial investments available-for-sale | (306) | 4,924 | $(1,690)$ | 2,924 |
| - Net gain/(loss) from change in fair value |  |  |  |  |
| - as previously reported | - | 7,351 | - | 6,292 |
| - movement during the period/effect of adopting MFRS1 | 2,224 | 678 | 3,603 | (973) |
| - Realised (gain)/loss transferred to statement of income on disposal and impairment | $(2,844)$ | 163 | $(5,625)$ | 163 |
| - Income tax effects |  |  |  |  |
| - as previously reported | - | $(3,098)$ | - | $(2,801)$ |
| - movement during the period/effect of adopting MFRS1 | 314 | (170) | 332 | 243 |
| Exchange fluctuation reserve | (395) | 736 | 1,610 | 1,498 |
| Other comprehensive (expense)/income for the financial period, net of tax | (701) | 5,660 | (80) | 4,422 |
| Total comprehensive income for the period | 153,819 | 200,439 | 309,165 | 418,632 |
| Total net income | 317,092 | 303,928 | 635,137 | 640,518 |
| Add: Allowances for impairment losses on financing, advances and other financing/loans | 26,006 | 12,440 | 56,042 | 4,244 |
| Add: Allowance for losses on other receivables made/(written back) | 67 | (321) | 86 | 12 |
| Income from Islamic operations (per page 2) | 343,165 | 316,047 | 691,265 | 644,774 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A23. GROUP OPERATION OF ISLAMIC BANKING

A23b. UNAUDITED STATEMENT OF INCOME FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012
Bank
Income derived from investment of depositors' funds and others
Income derived from investment of shareholders' funds
Total distributable income
Income attributable to depositors
Total net income
Profit for the financial period

## UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

 FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2012Bank
Profit for the financial period
Other comprehensive income:
Revaluation reserve of financial investments available-for-sale
$\quad$ - Net gain from change in fair value

- Realised (gain)/loss transferred to statement of income
on disposal and impairment
Exchange fluctuation reserve
Other comprehensive income for the financial period, net of tax

Total comprehensive income for the period

Total net income
Add: Allowances for impairment losses on financing, advances and other financing/loans
Income from Islamic operations (per page 4)

| Bank |  |  |  |
| :---: | :---: | :---: | :---: |
| 2nd Quarter Ended |  | Six Months Ended |  |
| 30 June 2012 | 30 June 2011 | 30 June 2012 | 30 June 2011 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 4,802 | 2,875 | 10,776 | 6,338 |
| 1,466 | 89 | 2,092 | 419 |
| 6,268 | 2,964 | 12,868 | 6,757 |
| $(1,354)$ | $(1,061)$ | $(3,018)$ | $(1,916)$ |
| 4,914 | 1,903 | 9,850 | 4,841 |
| 4,914 | 1,903 | 9,850 | 4,841 |


| Bank |  |  |  |
| :---: | :---: | :---: | :---: |
| 2nd Quarter Ended |  | Six Months Ended |  |
| $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | 30 June 2011 <br> RM'000 | 30 June 2012 <br> RM'000 | $\begin{gathered} 30 \text { June } 2011 \\ \text { RM'000 } \end{gathered}$ |
| 4,914 | 1,903 | 9,850 | 4,841 |
| 1,144 | 442 | 2,108 | 442 |
| 1,294 | 217 | 2,388 | 217 |
| (150) | 225 | (280) | 225 |
| 1,685 | 554 | 1,685 | (290) |
| 2,829 | 996 | 3,793 | 152 |
| 7,743 | 2,899 | 13,643 | 4,993 |
| 4,914 | 1,903 | 9,850 | 4,841 |
| - | - | - | - |
| 4,914 | 1,903 | 9,850 | 4,841 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A23. GROUP OPERATION OF ISLAMIC BANKING

## A23c. FINANCING, ADVANCES AND OTHER FINANCING/LOANS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| i) By type |  |  |  |  |
| Cashline | 370,762 | 373,056 | - | - |
| Term financing | 29,353,973 | 27,417,934 | 426,878 | 236,706 |
| - Housing financing | 7,724,599 | 7,134,214 | - | - |
| - Syndicated term financing | 281,076 | 287,618 | 95,728 | 95,553 |
| - Hire purchase receivables | 5,773,331 | 5,410,652 | - | - |
| - Other term financing | 15,574,967 | 14,585,450 | 331,150 | 141,153 |
| Bills receivables | 2,515 | 2,581 | - | - |
| Islamic trust receipts | 79,786 | 35,391 | 55,749 | - |
| Claims on customers under acceptance credit | 253,455 | 233,479 | - | - |
| Credit card receivables | 99,894 | 104,078 | - | - |
| Revolving credit | 603,974 | 502,125 | 150,318 | 78,800 |
| Share margin financing | 120,952 | - | - | - |
| Gross financing, advances and other loans | 30,885,311 | 28,668,644 | 632,945 | 315,506 |
| Fair value changes arising from fair value hedges | 333,280 | 241,966 | - | - |
|  | 31,218,591 | 28,910,610 | 632,945 | 315,506 |
| Less: Individual impairment allowance | $(110,537)$ | $(131,922)$ | $(48,906)$ | $(28,666)$ |
|  | 31,108,054 | 28,778,688 | 584,039 | 286,840 |
| Less: Portfolio impairment allowance | $(412,975)$ | $(417,744)$ | - | - |
| Total net financing, advances and other financing/loans | 30,695,079 | 28,360,944 | 584,039 | 286,840 |

During the financial period, CIMB Islamic has undertaken fair value hedges on the profit rate risk of RM5,250 million (2011: RM4,350 million) financing using Islamic profit rate swaps.

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 June 2012 <br> RM'000 | $\begin{aligned} & 31 \text { Dec } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| Gross financing hedged | 5,250,000 | 4,350,000 | - | - |
| Fair value changes arising from fair value hedges | 333,280 | 241,966 | - | - |
|  | 5,583,280 | 4,591,966 | - | - |

The fair values loss on Islamic profit rate swaps in this hedge transaction as at 30 June 2012 was RM356 million (2011: RM 262.0 million)
ii) By geographical distribution

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 31 \text { Dec } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| 30,252,366 | 28,353,138 | - | - |
| 632,945 | 315,506 | 632,945 | 315,506 |
| 30,885,311 | 28,668,644 | 632,945 | 315,506 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A23. GROUP OPERATION OF ISLAMIC BANKING

A23c. FINANCING, ADVANCES AND OTHER LOANS (CONTINUED)
iii) Impaired financing, advances and other financing/loans by geographical distribution

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | 31 Dec 2011 <br> RM'000 |
| 326,711 | 345,778 | - | - |
| 95,728 | 95,553 | 95,728 | 95,553 |
| 422,439 | 441,331 | 95,728 | 95,553 |

Other countries
Gross impaired financing, advances and other financing/loans
iv) Movements in impaired financing, advances and other loans are as follows :

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| At 1 January | 441,331 | 335,879 | 95,553 |  |
| Classified as impaired during the financial period/year | 202,479 | 445,550 | - | 95,553 |
| Reclassified as not impaired during the financial period/year | $(74,079)$ | $(122,608)$ | - | - |
| Amount written back in respect of recoveries | $(33,402)$ | $(90,543)$ | 24 | - |
| Amount written off | $(130,866)$ | $(126,947)$ | - | - |
| Reclassification from unwinding income | 16,825 | - | - | - |
| Exchange fluctuation | 151 | - | 151 | - |
| Balance as at 30 June/31 December | 422,439 | 441,331 | 95,728 | 95,553 |
| Ratio of gross impaired financing, advances and other loans to total financing, advances and other loans | 1.37\% | 1.54\% | 15.12\% | 30.29\% |

v) Movements in the allowance for impaired financing, advances and other financing/loans

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| Individual impairment allowance |  |  |  |  |
| At 1 January | 131,922 | 92,683 | 28,666 | - |
| Net allowance made during the financial period/year | 21,576 | 44,095 | 19,595 | 27,604 |
| Amount written off | $(47,697)$ | $(4,441)$ | - | - |
| Unwinding income | 4,089 | $(1,477)$ | - | - |
| Exchange fluctuation | 647 | 1,062 | 645 | 1,062 |
| Balance as at 30 June/31 December | 110,537 | 131,922 | 48,906 | 28,666 |
| Portfolio impairment allowance |  |  |  |  |
| At 1 January | 417,744 | 240,490 | - | - |
| Net allowance made during the financial period/year | 62,872 | 135,113 | - | - |
| Amount written off | $(73,660)$ | $(119,912)$ | - | - |
| Unwinding income | 6,019 | $(4,181)$ | - | - |
| Transfer from intercompany | - | 166,234 | - | - |
| Balance as at 30 June/31 December | 412,975 | 417,744 | - | - |
| Portfolio impairment allowance (inclusive of regulatory reserve) as \% of gross financing, advances and other financing/loans (excluding RPSIA financing) less individual impairment allowance | 2.24\% | 2.28\% | - | - |

## PART A - EXPLANATORY NOTES (CONTINUED)

A23. GROUP OPERATION OF ISLAMIC BANKING

A23d. DEPOSITS FROM CUSTOMERS

By type of deposits
Non-Mudharabah
Demand deposits
Savings deposits
General investment deposits
Fixed return investment account
Islamic negotiable instruments of deposit
Commodity Murabahah
Short term money market deposit-i
Others

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & 30 \text { June } 2012 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { June } 2012 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| 2,765,332 | 3,122,181 | 11,366 | 9,641 |
| 1,092,077 | 932,787 | - | - |
| 379,893 | 419,745 | 379,893 | 419,745 |
| 4,915,109 | 5,564,248 | - | - |
| 3,385,932 | 2,510,276 | - | - |
| 511 | 440,600 | - | - |
| 8,281,387 | 3,994,930 | - | - |
| 39,886 | 37,489 | - | 894 |
| 20,860,127 | 17,022,256 | 391,259 | 430,280 |
| 3,169,453 | 2,550,795 | - | - |
| 457,909 | 397,201 | - | - |
| 3,105,547 | 8,032,067 | 7,003 | 5,698 |
| 1,345,208 | 1,755,961 | - | - |
| 8,078,117 | 12,736,024 | 7,003 | 5,698 |
| 28,938,244 | 29,758,280 | 398,262 | 435,978 |

## A24. CREDIT TRANSACTIONS AND EXPOSURES WITH CONNECTED PARTIES

|  | The Group |  | The Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { 30-Jun-12 } \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { 31-Dec-11 } \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { 30-Jun-12 } \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} \text { 31-Dec-11 } \\ \text { RM'000 } \end{array}$ |
| Outstanding credit exposures with connected parties | 12,844,219 | 11,889,087 | 12,342,264 | 11,264,350 |
| Percentage of outstanding credit exposures to connected parties as a proportion of total credit exposures | 5.1\% | 5.1\% | 6.0\% | 6.0\% |
| Percentage of outstanding credit exposures with connected parties which is non-performing or in default | 0.0\% | 0.0\% | 0.0\% | 0.0\% |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A25. CHANGE IN ACCOUNTING POLICIES

During the financial period, the Group and the Bank changed the following accounting policy upon adoption of MFRS:
MFRS 1 "First Time Adoption of Malaysian Financial Reporting Standards" allows entity to designate a previously recognised financial asset or financial liabilities as a financial asset or financial liability at fair value through profit or loss or a financial asset as available-for-sale. Consequently, the Group and the Bank have designated a previously recognised financial investements held-to- maturity as available- for- sale in accordance with adoption of MFRS 1.

The change in acounting policy has been applied restrospectively. The adoption of the new accounting policy affected the following items:

## Consolidated statement of financial position

| Group | Balances as at 31 December 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | As previously reported RM000 | Effect of adopting <br> MFRS1 <br> RM000 | As restated RM000 |
| Assets |  |  |  |
| Financial investments available-for-sale | 11,087,595 | 4,647,899 | 15,735,494 |
| Financial investments held-to-maturity | 14,630,170 | $(4,457,952)$ | 10,172,218 |
| Liabilities |  |  |  |
| Deferred taxation | 14,610 | 47,190 | 61,800 |
| Equity |  |  |  |
| Revaluation reserve-financial investments available-for-sale | 451,876 | 142,757 | 594,633 |
|  | Balances as at 1 January 2011 |  |  |
|  | As previously reported RM000 | Effect of adopting <br> MFRS1 <br> RM000 | As restated RM000 |
| Assets |  |  |  |
| Financial investments available-for-sale | 8,920,018 | 3,456,736 | 12,376,754 |
| Financial investments held-to-maturity | 13,511,190 | $(3,299,763)$ | 10,211,427 |
| Liabilities |  |  |  |
| Deferred taxation | 1,019 | 37,466 | 38,485 |
| Equity |  |  |  |
| Revaluation reserve-financial investments available-for-sale | 389,033 | 119,507 | 508,540 |


|  | Balances as at 31 December 2011 |  |  |
| :---: | :---: | :---: | :---: |
| Bank | As previously reported RM000 | Effect of adopting <br> MFRS1 <br> RM000 | $\begin{gathered} \text { As restated } \\ \text { RM000 } \end{gathered}$ |
| Assets |  |  |  |
| Financial investments available-for-sale | 9,045,681 | 4,153,905 | 13,199,586 |
| Financial investments held-to-maturity | 11,577,838 | $(3,970,660)$ | 7,607,178 |
| Deferred taxation | 6,266 | $(6,266)$ | - |
| Liabilities |  |  |  |
| Deferred taxation | - | 39,249 | 39,249 |
| Equity |  |  |  |
| Revaluation reserve-financial investments available-for-sale | 383,677 | 137,730 | 521,407 |


| Balances as at 1 January 2011 |  |  |
| :---: | :---: | :---: |
| Effect of adopting |  |  |
| As previously reported | MFRS1 | As restated |
| RM000 | RM000 | RM000 |


| Assets |  |  |  |
| :---: | :---: | :---: | :---: |
| Financial investments available-for-sale | 7,377,258 | 3,256,687 | 10,633,945 |
| Financial investments held-to-maturity | 11,185,993 | $(3,104,842)$ | 8,081,151 |
| Deferred taxation | 22,096 | $(22,096)$ | - |
| Liabilities |  |  |  |
| Deferred taxation | - | 14,088 | 14,088 |
| Equity |  |  |  |
| Revaluation reserve-financial investments available-for-sale | 324,543 | 115,661 | 440,204 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A25. CHANGE IN ACCOUNTING POLICIES (CONTINUED)

## Consolidated statement of changes in equity

| Group | Balances as at 31 December 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Effect of adopting |  |  |
|  | As previously reported RM000 | MFRS1 <br> RM000 | As restated RM000 |
| Revaluation reserve-financial investments |  |  |  |
|  | Balances as at 1 January 2011 |  |  |
|  | Effect of adopting |  |  |
|  | As previously reported RM000 | MFRS1 RM000 | $\begin{gathered} \text { As restated } \\ \text { RM000 } \end{gathered}$ |
| Revaluation reserve-financial investments available-for-sale | 389,033 | 119,507 | 508,540 |

Statement of changes in equity

| Bank | Balances as at 31 December 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Effect of adopting |  |  |
|  | As previously reported RM000 | MFRS1 <br> RM000 | As restated <br> RM000 |
| Revaluation reserve-financial investments available-for-sale | 383,677 | 137,730 | 521,407 |
|  | Balances as at 1 January 2011 |  |  |
|  | Effect of adopting |  |  |
|  | As previously reported RM000 | MFRS1 <br> RM000 | As restated RM000 |
| Revaluation reserve-financial investments available-for-sale | 324,543 | 115,661 | 440,204 |

[^2]
## Part B - Explanatory Notes Pursuant to BNM/GP8 Guidelines on Financial Reporting for Licensed Institutions

## B1. GROUP PERFORMANCE REVIEW

The Group registered a profit before tax of RM1,875.8 million for the six months period ended 30 June 2012, increased by RM139.2 million or $8.0 \%$ as compared to RM1,736.6 million registered in the same period of 2011. Income from Islamic banking operations improved by RM46.5 million to RM691.3 million, mainly attributable to growth in Islamic business activities during the current period under review. Net interest income slightly increase by $5.5 \%$ to RM2,178.8 million and net non-interest income increased by $32.2 \%$ to RM1, 157.8 million, mainly due to higher gains from derivative financial instruments, financial investments available-for-sale and financial assets held for trading of RM83.6 million, RM29.3 million and RM139.6 million respectively. Overheads increased by $13.1 \%$ to RM2,131.7 million, mainly due to higher personnel costs, establishment costs, marketing expenses, administration and general expenses by RM140.2 million, RM63.2 million, RM38.4 million and RM14.2 million respectively. Allowances for impairment losses on loans, advances and financing increase by RM78.6 million and slightly offset by decrease in allowances for other impairment losses and commitments and contingencies by RM5.6 million and RM12.2 million respectively.

## B2. PROSPECTS FOR THE CURRENT FINANCIAL YEAR

With the first half performance, the Group believes that it will be able to achieve its full year financial targets, even though it anticipates that the global environment will slow economic growth in ASEAN. The Group has seen performance improvements arising from "CIMB 2.0 ", especially in the wholesale divisions, and it expects more to come. The Group will nevertheless remain vigilant in navigating the firm through these uncertain economic times and rapidly changing regulatory environment for banks.

## B3. COMPUTATION OF EARNINGS PER SHARE (EPS)

## a) Basic EPS

The Group and Bank basic and fully diluted EPS is calculated by dividing the net profit for the financial period after non-controlling interests by the weighted average number of ordinary shares in issue during the financial period.

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2nd Quarter Ended |  | Six months ended |  |
|  | 30 June 2012 | 30 June 2011 | 30 June 2012 | 30 June 2011 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Net profit for the financial period after non-controlling interests (RM '000) | 691,668 | 672,997 | 1,459,766 | 1,371,012 |
| Weighted average number of ordinary shares in issue - proforma ( '000) | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
| Basic earnings per share (expressed in sen per share) | 18.37 | 17.88 | 38.78 | 36.42 |
|  | Bank |  |  |  |
|  | 2nd Quarter Ended |  | Six months ended |  |
|  | 30 June 2012 | 30 June 2011 | 30 June 2012 | 30 June 2011 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Net profit for the financial period (RM '000) | 558,042 | 1,159,332 | 1,175,201 | 1,650,741 |
| Weighted average number of ordinary shares in issue - proforma ( '000) | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
| Basic earnings per share (expressed in sen per share) | 14.82 | 30.80 | 31.22 | 43.85 |

## b) Diluted EPS

There were no dilutive potential ordinary shares outstanding as at 30 June 2012 and 30 June 2011.


[^0]:    ${ }^{\wedge}$ Unwinding income is income earned on impaired loans, advances and financing.

[^1]:    ^ The capital base of the Group and the Bank as at 30 June 2012 has excluded portfolio impairment allowance on impaired loans restricted from Tier II capital of RM352,179,563 (2011: RM463,064,140) and RM333,213,019 (2011: RM441,690,248) respectively.
    $\wedge \wedge$ Financing of hire purchase under PCSB (excluding those securitised) is included in the computation of RWA under the AIRB approach;

    The investment in owner's note is accounted in accordance with Securitisation Framework under Risk Weighted Capital Adequacy Framework (Basel II - Risk Weighted Assets Computation) Guideline dated 31 December 2009.

[^2]:    During the end of financial year 2011, an internal re-organisation has resulted to a change in business segment reporting. The change in business segment reporting is only effective from 1 January 2012 onwards, and the comparatives for segment reporting have been restated to reflect this new Group structure

