## CIMB BANK BERHAD (13491-P) <br> CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2011

|  |  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Assets |  |  |  |  |  |
| Cash and short term funds |  | 24,210,544 | 20,847,989 | 18,442,157 | 12,911,193 |
| Reverse repurchase agreements |  | 3,713,690 | 3,504,914 | 3,354,911 | 2,475,591 |
| Deposits and placements with banks and other financial institutions |  | 7,318,307 | 9,641,391 | 13,969,409 | 16,083,982 |
| Financial assets held-for-trading | A6 | 15,702,384 | 14,458,911 | 13,172,044 | 11,814,976 |
| Financial investments available-for-sale | A7 | 10,422,651 | 8,920,018 | 8,404,130 | 7,377,258 |
| Financial investments held-to-maturity | A8 | 14,807,111 | 13,511,190 | 12,016,997 | 11,185,993 |
| Derivative financial instruments | A19(i) | 4,972,963 | 3,500,891 | 4,898,587 | 3,262,534 |
| Loans, advances and financing | A9 | 133,628,241 | 124,252,042 | 96,727,956 | 90,816,549 |
| Other assets | A10 | 2,940,771 | 2,481,123 | 2,205,520 | 1,905,843 |
| Deferred taxation |  | 2,612 | - | 23,935 | 22,096 |
| Tax recoverable |  | - | 2,084 | - | - |
| Statutory deposits with central banks |  | 4,096,938 | 1,410,155 | 3,170,555 | 954,023 |
| Investment in subsidiaries |  | - | - | 4,733,350 | 4,526,972 |
| Investment in jointly controlled entity |  | 147,856 | 139,849 | 125,000 | 125,000 |
| Investment in associate |  | 490,990 | 382,248 | 334,756 | 298,116 |
| Amount due from holding company and ultimate holding company |  | 29,133 | 29,193 | 280 | 340 |
| Amount due from subsidiaries |  | - | - | 76,491 | 84,317 |
| Amount due from related companies |  | 1,732,565 | 2,259,363 | 1,734,482 | 2,239,775 |
| Goodwill |  | 4,920,709 | 4,923,428 | 3,555,075 | 3,555,075 |
| Intangible assets |  | 670,788 | 574,064 | 624,701 | 530,362 |
| Prepaid lease payments |  | 2,065 | 2,341 | - | - |
| Property, plant and equipment |  | 905,029 | 947,155 | 489,023 | 541,555 |
| Investment properties |  | 7,076 | 61,217 | - | 52,858 |
|  |  | 230,722,423 | 211,849,566 | 188,059,359 | 170,764,408 |
| Non-current assets/disposal groups held for sale |  | 22,237 | 59,050 | 13,975 | 58,614 |
| Total Assets |  | 230,744,660 | 211,908,616 | 188,073,334 | 170,823,022 |
| Liabilities |  |  |  |  |  |
| Deposits from customers | A11 | 172,675,282 | 159,640,697 | 131,532,597 | 121,553,069 |
| Deposits and placements of banks and other financial institutions | A12 | 16,781,065 | 14,652,435 | 22,086,793 | 18,468,654 |
| Repurchase agreements |  | 278,835 | 33,087 | 278,835 | 33,087 |
| Derivative financial instruments | A19(i) | 4,984,250 | 3,711,140 | 4,656,770 | 3,423,815 |
| Bills and acceptances payable |  | 4,794,618 | 4,077,611 | 2,195,511 | 2,252,722 |
| Amount due to Cagamas Berhad |  | - | 107,523 | - | 107,523 |
| Amount due to subsidiaries |  | - | - | 51,491 | 310,381 |
| Amount due to related companies |  | - | 6,751 | - | 841 |
| Other liabilities | A13 | 3,315,032 | 3,637,462 | 2,490,273 | 2,731,046 |
| Deferred taxation |  | - | 1,019 | - | - |
| Provision for taxation and zakat |  | 417,756 | 39,071 | 339,343 | 41,679 |
| Bonds |  | - | 423,982 | - | - |
| Other borrowings |  | - | 925,050 | - | - |
| Subordinated obligations |  | 8,250,536 | 6,098,269 | 7,943,393 | 6,159,081 |
| Redeemable preference shares |  | 761,383 | 706,879 | - | - |
| Total Liabilities |  | 212,258,757 | 194,060,976 | 171,575,006 | 155,081,898 |

# CIMB BANK BERHAD (13491-P) <br> CONDENSED INTERIM FINANCIAL STATEMENTS <br> UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2011 

|  |  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| Equity |  |  |  |  |  |
| Capital and reserves attributable to equity holders of the Bank |  |  |  |  |  |
| Ordinary share capitalReserves |  | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
|  |  | 14,216,928 | 13,571,938 | 12,504,119 | 11,746,915 |
|  |  | 17,981,397 | 17,336,407 | 16,268,588 | 15,511,384 |
| Perpetual preference shares |  | 200,000 | 200,000 | 200,000 | 200,000 |
| Redeemable preference shares |  | 29,740 | 29,740 | 29,740 | 29,740 |
| Minority interests |  | 274,766 | 281,493 | - | - |
| Total Equity |  | 18,485,903 | 17,847,640 | 16,498,328 | 15,741,124 |
| Total Equity and Liabilities |  | 230,744,660 | 211,908,616 | 188,073,334 | 170,823,022 |
| Commitments and contingencies | A19(ii) | 392,442,426 | 339,983,774 | 353,003,820 | 305,702,131 |
| Net assets per ordinary share (RM) |  | 4.78 | 4.61 | 4.32 | 4.12 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010.

## CIMB BANK BERHAD (13491-P) <br> CONDENSED INTERIM FINANCIAL STATEMENTS <br> UNAUDITED CONSOLIDATED INCOME STATEMENT FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2011

|  |  | Individual Quarter 3rd Quarter Ended |  | Cumulative Quarters <br> Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Note | 30 Sept 2011 <br> RM'000 | 30 Sept 2010 RM'000 | 30 Sept 2011 <br> RM'000 | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Interest income | A14 | 1,961,477 | 1,757,422 | 5,620,282 | 5,092,340 |
| Interest expense | A15 | $(905,648)$ | $(713,044)$ | $(2,499,172)$ | $(1,903,072)$ |
| Net interest income |  | 1,055,829 | 1,044,378 | 3,121,110 | 3,189,268 |
| Income from Islamic Banking operations | A22 | 331,880 | 310,776 | 976,654 | 813,792 |
| Net non-interest income | A16 | 490,539 | 432,170 | 1,366,020 | 1,332,572 |
| Overheads | A17 | $\begin{gathered} 1,878,248 \\ (966,037) \end{gathered}$ | $\begin{gathered} 1,787,324 \\ (897,182) \\ \hline \end{gathered}$ | $\begin{gathered} 5,463,784 \\ (2,850,240) \\ \hline \end{gathered}$ | $\begin{gathered} 5,335,632 \\ (2,819,326) \\ \hline \end{gathered}$ |
| Profit before allowances |  | 912,211 | 890,142 | 2,613,544 | 2,516,306 |
| Allowances for impairment losses on loans, advances and financing | A18 | $(110,878)$ | $(40,359)$ | $(115,096)$ | $(163,410)$ |
| Allowance for losses on other receivables |  | $(1,640)$ | (210) | $(3,011)$ | $(3,196)$ |
| Wrtieback of/(allowance for) commitments and contingencies |  | 22,168 | $(1,827)$ | 21,836 | $(2,131)$ |
| Write-back of/(allowance for) other impairment losses |  | 360 | $(2,729)$ | $(4,275)$ | 8,258 |
|  |  | 822,221 | 845,017 | 2,512,998 | 2,355,827 |
| Share of results of jointly controlled entity |  | 557 | 3,028 | 8,006 | 7,140 |
| Share of results of associates |  | 33,737 | 14,374 | 72,103 | 35,726 |
| Profit before taxation and zakat |  | 856,515 | 862,419 | 2,593,107 | 2,398,693 |
| Taxation and zakat |  | $(148,862)$ | $(185,714)$ | $(510,767)$ | $(478,991)$ |
| Profit for the financial period |  | 707,653 | 676,705 | 2,082,340 | 1,919,702 |
| Profit for the period attributable to : |  |  |  |  |  |
| Owners of the Bank |  | 706,452 | 673,238 | 2,077,464 | 1,911,120 |
| Non-controlling interests |  | 1,201 | 3,467 | 4,876 | 8,582 |
|  |  | 707,653 | 676,705 | 2,082,340 | 1,919,702 |
| Earnings per share attributable to ordinary equity holders of the Bank - basic (sen) | B3 | 18.77 | 17.88 | 55.19 | 50.77 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010.

## CIMB BANK BERHAD (13491-P) <br> CONDENSED INTERIM FINANCIAL STATEMENTS <br> UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2011

|  | Individual Quarter 3rd Quarter Ended |  | Cumulative Quarters <br> Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
| GROUP | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | 30 Sept 2010 <br> RM'000 | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Profit for the financial period | 707,653 | 676,705 | 2,082,340 | 1,919,702 |
| Other Comprehensive Income: |  |  |  |  |
| Revaluation reserve of financial investments available-for-sale | $(2,754)$ | 57,145 | 18,963 | 93,541 |
| - Net gain from change in fair value | 42,109 | 104,154 | 134,458 | 245,363 |
| - Realised gain transferred to income statement on disposal and impairment | $(65,358)$ | $(37,821)$ | $(114,499)$ | $(54,311)$ |
| - Income tax effects | 20,495 | $(9,188)$ | (996) | $(97,511)$ |
| Net investment hedge | $(90,385)$ | 103,210 | $(69,892)$ | 243,706 |
| Cash flow hedge |  |  |  |  |
| - Net loss from change in fair value | $(1,444)$ | - | $(1,444)$ | - |
| Exchange fluctuation reserve | 212,536 | $(89,600)$ | $\mathbf{9 0 , 1 5 4}$ | $(283,450)$ |
| Other comprehensive income for the period, net of tax | 117,953 | 70,755 | 37,781 | 53,797 |
| Total comprehensive income for the period | 825,606 | 747,460 | 2,120,121 | 1,973,499 |
| Total comprehensive income for the period attributable to: |  |  |  |  |
| Owners of the Bank | 821,409 | 743,970 | 2,115,020 | 1,963,976 |
| Non-controlling interests | 4,197 | 3,490 | 5,101 | 9,523 |
|  | 825,606 | 747,460 | 2,120,121 | 1,973,499 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the $r$ Bank for the financial year ended 31 December 2010.

## CIMB BANK BERHAD (13491-P) CONDENSED INTERIM FINANCIAL STATEMENTS <br> UNAUDITED INCOME STATEMENT FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2011



The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010.

CIMB BANK BERHAD (13491-P)

## CONDENSED INTERIM FINANCIAL STATEMENTS

 UNAUDITED STATEMENT OF COMPREHENSIVE INCOME FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2011|  | Individual Quarter 3rd Quarter Ended |  | Cumulative Quarters <br> Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
| BANK | RM'000 | RM'000 | RM'000 | RM'000 |
| Profit for the period | 576,397 | 437,618 | 2,227,138 | 1,425,189 |
| Other Comprehensive Income: |  |  |  |  |
| Revaluation reserve of financial investments available-for-sale | $(1,619)$ | 45,564 | 20,299 | 62,850 |
| - Net gain from change in fair value | 36,270 | 70,105 | 120,317 | 188,884 |
| - Realised gain transferred to income statement on disposal and impairment | $(58,863)$ | $(15,622)$ | $(100,608)$ | $(27,178)$ |
| - Income tax effects | 20,974 | $(8,919)$ | 590 | $(98,856)$ |
| Net investment hedge | $(90,385)$ | 103,210 | $(69,892)$ | 243,706 |
| Cash flow hedge |  |  |  |  |
| - Net loss from change in fair value | $(1,444)$ | - | $(1,444)$ | - |
| Exchange fluctuation reserve | 23,307 | $(5,357)$ | 52,454 | $(23,035)$ |
| Other comprehensive income for the period, net of tax | $(70,141)$ | 143,417 | 1,417 | 283,521 |
| Total comprehensive income for the period | 506,256 | 581,035 | 2,228,555 | 1,708,710 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010.
CIMB BANK BERHAD (13491-P)
CONDENSED INTERIM FINANCIAL STATEMENTS
UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2011

* Regulatory reserve is maintained as an additional credit risk absorbent to ensure robustness on the loan impairment assessment methodology with the adoption of FRS 139 beginning 1 January 2010.
The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010 .
CIMB BANK BERHAD (13491-P)
CONDENSED INTERIM FINANCIAL STATEMENTS
UNAUDITED STATEMENT OF CHANGES IN EQUITY
FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 201
The Bank
* Regulatory reserve is maintained as an additional credit risk absorbent to ensure robustness on the loan impairment assessment methodology with the adoption of FRS 139 beginning 1 January 2010.
The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010 .


# CIMB BANK BERHAD <br> CONDENSED INTERIM FINANCIAL STATEMENTS UNAUDITED CONDENSED STATEMENTS OF CASH FLOWS <br> FOR THE FINANCIAL PERIOD ENDED 30 SEPTEMBER 2011 

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Profit before taxation and zakat <br> Adjustments for non-operating and non-cash items | $\begin{array}{r} \mathbf{2 , 5 9 3}, 107 \\ (\mathbf{6 3 0 , 2 9 9 )} \\ \hline \end{array}$ | $\begin{aligned} & 2,398,693 \\ & (217,706) \\ & \hline \end{aligned}$ | $\begin{gathered} 2,623,126 \\ (1,432,379) \end{gathered}$ | $\begin{gathered} 1,810,617 \\ (1,118,730) \end{gathered}$ |
| Operating profit before changes in working capital | 1,962,808 | 2,180,987 | 1,190,747 | 691,887 |
| Net changes in operating assets | $(11,281,422)$ | $(16,155,569)$ | $(7,982,468)$ | $(10,613,913)$ |
| Net changes in operating liabilities | 14,595,483 | 8,322,885 | 13,519,785 | 7,202,726 |
|  | 3,314,061 | $(7,832,684)$ | 5,537,317 | $(3,411,187)$ |
| Cash flows generated from/(used in) operations | 5,276,869 | $(5,651,697)$ | 6,728,064 | $(2,719,300)$ |
| Taxation paid | $(108,494)$ | $(325,755)$ | $(80,315)$ | $(282,479)$ |
| Net cash flows generated from/(used in) operating activities | 5,168,375 | $(5,977,452)$ | 6,647,749 | $(3,001,779)$ |
| Net cash flows (used in)/generated from investing activities | $(2,171,171)$ | $(128,773)$ | $(728,133)$ | $(222,880)$ |
| Net cash flows generated from/(used in) financing activities | 302,307 | $(484,249)$ | $(346,325)$ | $(447,274)$ |
| Net increase/(decrease) in cash and cash equivalents | 3,299,511 | $(6,590,474)$ | 5,573,291 | $(3,671,933)$ |
| Effects of exchange rate changes | 63,044 | $(137,920)$ | $(42,327)$ | 44,927 |
| Cash and cash equivalents at the beginning of financial period | 20,847,989 | 25,023,098 | 12,911,193 | 17,699,691 |
| Cash and cash equivalents at end of financial period | 24,210,544 | 18,294,704 | 18,442,157 | 14,072,685 |

The unaudited condensed interim financial statements should be read in conjunction with the audited financial statements of the Group and the Bank for the financial year ended 31 December 2010.

## PART A - EXPLANATORY NOTES

## A1. BASIS OF PREPARATION

The unaudited condensed interim financial statements for the financial period ended 30 September 2011 have been prepared under the historical cost convention, except for financial assets held for trading, financial investments available-for-sale, derivative financial instruments, investment properties and non-current assets/disposal groups held for sale, that have been measured at fair value.

The unaudited condensed interim financial statements have been prepared in accordance with FRS 134 "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board and paragraph 9.22 of Bursa Malaysia Securities Berhad's Listing Requirements. These financial statements should be read in conjunction with the Group's and the Bank's audited financial statements for the financial year ended 31 December 2010. The explanatory notes attached to the financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the financial year ended 31 December 2010.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the most recent audited annual financial statements for the financial year ended 31 December 2010, and modified for the adoption of the following accounting standards applicable for financial periods beginning on or after 1 January 2011:

- FRS 1 "First-time Adoption of Financial Reporting Standards"
- Amendment to FRS 1 "Limited Exemption from Comparative FRS 7 "Disclosures for First-time Adopters"
- Amendment to FRS 1 "Additional Exemptions for First-time Adopters"
- Amendments to FRS 2 "Share-based Payment"
- Amendments to FRS 2 "Group Cash-settled Share-based Payment Transactions"
- FRS 3 "Business Combinations"
- Amendments to FRS 5 "Non-current Assets Held for Sale and Discontinued Operations"
- Amendments to FRS 7 "Improving Disclosures about Financial Instruments"
- FRS 127 "Consolidated and Separate Financial Statements"
- Amendments to FRS 132 "Financial instruments:Presentation"
- Amendments to FRS 138 "Intangible Assets"
- Amendments to IC Interpretation 9 "Reassessment of Embedded Derivatives"
- IC Interpretation 4 "Determining Whether an Arrangement contains a Lease"
- IC Interpretation 12 "Service Concession Arrangements"
- IC Interpretation 16 "Hedges of a Net Investment in a Foreign Operation"
- IC Interpretation 17 "Distributions of Non-cash Assets to Owners"
- IC Interpretation 18 "Transfers of Assets from Customers"
- TR i-4 "Shariah Compliant Sale Contract"
- Improvements to FRSs (2010)

The adoption of the revised FRS 3 and FRS 127, will potentially have a financial impact on the Group and the Bank as it will result in changes in accounting for business combinations and the preparation of consolidated financial statements. Minority interest is now referred to as "noncontrolling interest". The revised FRS 127 requires the effect of all transactions with non-controlling interests to be recorded in equity if there is no change in control and these transactions will no longer result in goodwill or gains and losses. All earnings and losses of the subsidiary are attributed to the parent and the non-controlling interest for prior years is not restated. Where changes in ownership interest result in loss of control, the remaining interest in the entity is re-measured to fair value, and a gain or loss is recognised in the profit or loss.

FRS 3 continues to apply the acquisition method to business combinations, with some significant change. For example, all payments to purchase a business are to be recorded at fair value at the date of acquisition, with contingent payments classified as debt subsequently remeasured through the comprehensive income. There is a choice on an acquisition-by-acquisition basis to measure the non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the acquire's net assets. All acquisition-related costs should be expensed.

The above FRSs which become mandatory for the Group's consolidated financial statements will be applied prospectively and therefore there will be no impact on prior periods in the Group's 2011 consolidated financial statements.

The Amendments to FRS 2 effective 1 Jan 2011 clarifies that an entity that receives goods or services in a share-based payment arrangement must account for those goods or services no matter which entity in the group settles the transaction, and no matter whether the transaction is settled in shares or cash. Previously, the Group and the Bank have a cash settled share based arrangement whereby a substantial shareholder of CIMB Group grants entitlements to the employees of the Group and the Bank. Prior to the adoption of the Amendments to FRS 2, the Group and the Bank do not account for the transaction in its financial statements. The Group and the Bank have changed its accounting policy upon adoption of Amendments to FRS 2 on 1 January 2011 retrospectively. As the Group and the Bank do not have an obligation to settle the transaction with its employees, the Group and the Bank have accounted for the transaction as equity settled in accordance with the Amendments to FRS 2. The impact of the change in accounting policy to the prior period presented is disclosed in Note A23.

## PART A - EXPLANATORY NOTES

## A1. BASIS OF PREPARATION (CONTINUED)

The Amendments to FRS 7 requires enhanced disclosures about fair value measurement and liquidity risk. The amendment requires disclosure of fair value measurements by level of a fair value measurement hierarchy. The adoption of the amendment will only affect disclosures and will not have any financial impact on the results of the Group and the Bank.

The following revised FRSs and new IC Interpretations have been issued by the MASB and are effective for annual periods commencing on or after 1 January 2012, and have yet to be adopted by the Group and the Bank:

- FRS 124 "Related Party Transactions" (effective 1 January 2012)
-Amendments to IC Interpretation 14 "Prepayments of a Minimum Funding Requirement" (effective 1 July 2011)
- IC Interpretation 15 "Agreements for the Construction of Real Estate" (effective 1 January 2012)
- IC Interpretation 19 "Extinguishing Financial Liabilities with Equity Instruments" (effective 1 July 2011)

The revised FRS 101 requires all non-owner changes in equity to be shown in a performance statement, but entities can choose whether to present one performance statement (the Statement of Comprehensive Income) or two statements (the Income Statement and Statement of Comprehensive Income). With effective from 1 April 2011, the Group and the Bank have elected to present the Statement of Comprehensive Income in two statements.

The unaudited condensed interim financial statements incorporate those activities relating to Islamic banking which have been undertaken by the Group. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under Shariah principles.

The preparation of unaudited condensed interim financial statements in conformity with the Financial Reporting Standards requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed interim financial statements, and the reported amounts of income and expenses during the reported period. It also requires Directors to exercise their judgement in the process of applying the Group and Bank's accounting policies. Although these estimates and assumptions are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

## A2. CHANGES IN ESTIMATES

There were no material changes to financial estimates made in respect of the current financial period that had previously been announced or disclosed.

## A3. ISSUANCE AND REPAYMENT OF DEBT AND EQUITY SECURITIES

a) On 21 April 2011, CIMB Islamic, a subsidiary of the Bank, had issued RM250 million subordinated Sukuk ('the Sukuk') as part of the Tier-2 Junior Sukuk programme which was approved by the Securities Commission on 22 May 2009. Under the programme, CIMB Islamic is allowed to raise Tier-2 capital of up to RM2.0 billion in nominal value outstanding at any one time. The Sukuk qualifies as Tier-2 capital for the purpose of the RWCR computation.
b) On 30 May 2011, CIMB Islamic had issued 250 million additonal new ordinary shares of RM1 each (at par value) amounting to RM250 million, which were fully subscribed by the Bank.
c) CIMB Bank (L) Limited, a subsidiary of the Bank had fully settled its USD 140 million bonds and USD 300 million term loan on 15 April 2011 and 22 June 2011 respectively.
d) The Bank has on 8 August 2011 completed the issuance of RM1.5 billion Subordinated Debt. The RM1.5 billion Subordinated Debt issuance was the second issuance under the RM5.0 billion Subordinated Debt Programme which was approved by the Securities Commision on 2 March 2009 and 24 September 2010 (for certain variation of terms).

The Subordinated Debt, rated AA+ by Malaysian Rating Corporation Berhad ("MARC"), was issued in 2 separate tranches, a RM1.35 billion tranche with a maturity of 10 years callable at the end of year 5 and on each subsequent coupon payment dates thereafter ("Tranche 1"), and another RM150 million tranche with a maturity of 15 years callable at the end of year 10 and on each subsequent coupon payment dates thereafter ("Tranche 2"). Redemption of the Subordinated Debt on the call dates shall be subject to Bank Negara Malaysia’s approval.

The coupon rate for the Subordinated Debt is $4.15 \%$ and $4.70 \%$ for Tranche 1 and Tranche 2 respectively. There is no step up coupon after call dates. Proceeds from the issue will be used for CIMB Bank's working capital purposes. The Subordinated Debt qualifies as Tier-2 capital for the purpose of the RWCR computation.

## PART A - EXPLANATORY NOTES

## A3. ISSUANCE AND REPAYMENT OF DEBT AND EQUITY SECURITIES (CONTINUED)

e) CIMB Thai Bank, a subsidiary of the Bank had fully settled its USD 50 million subordinated notes on 17 July 2011 and had on 14 July 2011 issued $3,000,000$ units unsecured 10 -year subordinated notes ("the THB 3 billion Notes"). The THB 3 billion Notes were issued at a price of THB 1,000 per unit. The THB 3 billion Notes carry constant interest rate of $5.35 \%$ per annum payable every 6 months on 14 July and 14 January. The THB 3 billion Notes will mature on 14 July 2021 and qualify as Tier-2 Capital for the purpose of the RWCR computation.

## A4. DIVIDENDS PAID AND PROPOSED

A second gross interim dividend of approximately 26.94 sen per share less $25 \%$ income tax on 2,974,009,486 Redeemable Preference Shares ("RPS") of RM0.01 each, amounted to RM600,903,000 in respect of the financial year ended 31 December 2010, which was approved by the Board of Directors on 28 January 2011, was paid on 28 March 2011.

An interim gross dividend of approximately 40.35 sen per share less $25 \%$ income tax on $2,974,009,486$ RPS of RM0.01 each, amounted to RM900,000,000 in respect of the financial year ending 31 December 2011, which was approved by the Board of Directors on 27 July 2011, was paid on 26 September 2011.

## A5. SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

There were no significant events that had occurred between 30 September 2011 and the date of this announcement.

## PART A - EXPLANATORY NOTES (CONTINUED)

A6. FINANCIAL ASSETS HELD FOR TRADING

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| 30 Sept 2011 | 31 Dec 2010 | 30 Sept 2011 | 31 Dec 2010 |
| RM'000 | RM'000 | RM'000 | RM'000 |

## Money market instruments

Unquoted
Malaysian Government Securities
Cagamas bonds
Malaysian Government treasury bills
Other Government securities
Bank Negara Malaysia bills
Bank Negara Malaysia negotiable notes
Bankers' acceptances and Islamic accepted bills
Negotiable instruments of deposit
Credit-linked notes
Commercial papers
Government Investment Issue
Quoted securities
In Malaysia
Shares
Warrants

| $\mathbf{2 9 2 , 5 8 1}$ | 360,214 | $\mathbf{2 7 2 , 5 2 6}$ | 360,214 |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 9 1 2}$ | 13,186 | $\mathbf{4 , 9 1 2}$ | 13,186 |
| $\mathbf{3 3 6 , 1 6 9}$ | 57,779 | $\mathbf{3 3 6 , 1 6 9}$ | 57,779 |
| $\mathbf{2 , 6 6 6 , 5 3 8}$ | $2,053,218$ | $\mathbf{2 , 6 6 6 , 5 3 8}$ | $2,053,218$ |
| $\mathbf{3 , 3 2 4 , 5 1 7}$ | $2,597,966$ | $\mathbf{3 , 3 2 4 , 5 1 7}$ | $2,597,966$ |
| $\mathbf{2 , 0 4 7 , 3 8 8}$ | $2,226,623$ | $\mathbf{5 0 9 , 0 7 2}$ | 942,801 |
| $\mathbf{7 4 9 , 1 8 1}$ | 740,811 | $\mathbf{6 4 9 , 6 7 9}$ | 642,447 |
| $\mathbf{2 , 0 8 5 , 6 6 8}$ | $1,778,088$ | $\mathbf{1 , 8 5 6 , 3 2 0}$ | $1,140,087$ |
| $\mathbf{4 6 , 0 3 6}$ | 123,158 | $\mathbf{4 6 , 0 3 6}$ | 123,158 |
| $\mathbf{3 9 , 3 0 1}$ | 163,033 | $\mathbf{3 9 , 3 0 1}$ | 163,033 |
| $\mathbf{7 8 , 3 7 9}$ | 320,534 | $\mathbf{5 , 8 3 1}$ | 126,307 |
| $\mathbf{1 1 , 6 7 0 , 6 7 0}$ | $10,434,610$ | $\mathbf{9 , 7 1 0 , 9 0 1}$ | $8,220,196$ |


| $\mathbf{5 8 1 , 3 4 3}$ | $1,206,475$ | $\mathbf{5 8 1 , 3 4 3}$ | $1,206,449$ |
| :---: | :---: | :---: | :---: |
| - | 5 | - |  |
| $\mathbf{5 8 1 , 3 4 3}$ | $1,206,480$ |  |  |
|  |  | $\mathbf{5 8 1 , 3 4 3}$ | $1,206,449$ |

Outside Malaysia
Shares
Private debt securities
Other Government bonds

## Unquoted securities

In Malaysia
Shares
Private and Islamic debt securities
Outside Malaysia
Private and Islamic debt securities

Total financial assets held-for-trading

| $\mathbf{8 0}$ | 5,200 | - | - |
| ---: | ---: | :--- | :--- |
| $\mathbf{3 4 , 8 0 5}$ | 553 | - | - |
| $\mathbf{1 6 7 , 8 0 9}$ | 8,247 |  |  |
| $\mathbf{2 0 2 , 6 9 4}$ | 14,000 |  |  |


| 6,175 | 5,948 | 6,175 | 5,948 |
| :---: | :---: | :---: | :---: |
| 1,624,348 | 1,551,084 | 1,478,365 | 1,422,402 |
| 1,630,523 | 1,557,032 | 1,484,540 | 1,428,350 |
| 1,617,154 | 1,246,789 | 1,395,260 | 959,981 |
| 15,702,384 | 14,458,911 | 13,172,044 | 11,814,976 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A7. FINANCIAL INVESTMENTS AVAILABLE-FOR-SALE

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2010 RM'000 | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 RM'000 |
| Money market instruments |  |  |  |  |
| Unquoted |  |  |  |  |
| Malaysian Government Securities | 365,264 | 208,741 | 332,263 | 208,741 |
| Government Investment Issue | 312,121 | 282,022 | 215,583 | 216,496 |
| Cagamas bonds | 204,747 | 184,494 | 169,131 | 149,071 |
|  | 882,132 | 675,257 | 716,977 | 574,308 |
| Quoted securities: |  |  |  |  |
| In Malaysia |  |  |  |  |
| Shares | 189 | - | 189 | - |
|  | 189 | - | 189 | - |
| Outside Malaysia |  |  |  |  |
| Shares | 4,072 | 5,287 | - | 463 |
| Other Government bonds | 709,908 | 569,024 | - | - |
| Unit trusts | 297,170 | 310,661 | - | - |
|  | 1,011,150 | 884,972 | - | 463 |
| Unquoted securities: |  |  |  |  |
| In Malaysia |  |  |  |  |
| Private debt securities | 6,581,502 | 6,455,467 | 5,947,240 | 6,097,502 |
| Shares | 859,866 | 727,228 | 852,261 | 719,619 |
| Bonds funds | 12,834 | 12,380 | - | - |
| Loan stocks | 25,338 | 26,624 | 25,338 | 26,624 |
|  | 7,479,540 | 7,221,699 | 6,824,839 | 6,843,745 |
| Outside Malaysia |  |  |  |  |
| Shares | 26,663 | 28,583 | - | 377 |
| Private equity funds | 66,018 | 49,974 | - | - |
| Unit trusts | 82,069 | 169,226 | - | 69,032 |
| Private debt securities | 1,134,939 | 176,323 | 1,097,771 | 150,675 |
|  | 1,309,689 | 424,106 | 1,097,771 | 220,084 |
|  | 10,682,700 | 9,206,034 | 8,639,776 | 7,638,600 |
| Allowance for impairment losses: |  |  |  |  |
| Private debt securities | $(215,805)$ | $(240,443)$ | $(215,805)$ | $(240,215)$ |
| Quoted shares | $(2,548)$ | $(2,554)$ | - | - |
| Unquoted shares | $(7,035)$ | $(7,035)$ | $(7,035)$ | $(7,035)$ |
| Loan stocks | $(12,806)$ | $(14,092)$ | $(12,806)$ | $(14,092)$ |
| Unit trusts | $(21,855)$ | $(21,892)$ | - | - |
|  | $(260,049)$ | $(286,016)$ | $(235,646)$ | $(261,342)$ |
| Total financial investments available-for-sale | 10,422,651 | 8,920,018 | 8,404,130 | 7,377,258 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A8. FINANCIAL INVESTMENTS HELD-TO-MATURITY

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2010 RM'000 | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 RM'000 |
| Money market instruments : |  |  |  |  |
| Unquoted |  |  |  |  |
| Malaysian Government Securities | 1,082,457 | 1,123,977 | 1,082,457 | 1,123,977 |
| Malaysian Government Investment Issue | 856,714 | 600,245 | 503,673 | 500,189 |
| Other government securities | 255,160 | - | 255,160 | - |
| Cagamas bonds | 255,977 | 254,817 | 255,977 | 254,817 |
| Khazanah bonds | 137,358 | - | 137,358 | - |
|  | 2,587,666 | 1,979,039 | 2,234,625 | 1,878,983 |
| Quoted |  |  |  |  |
| Outside Malaysia |  |  |  |  |
| Structured notes | - | 154,859 | - | - |
| Private debt securities | 1,523,296 | 999,621 | - | - |
|  | 1,523,296 | 1,154,480 | - | - |
| Unquoted securities |  |  |  |  |
| In Malaysia |  |  |  |  |
| Loans stocks | 31,809 | 31,814 | - | - |
| Danaharta Urus Sdn Bhd bonds | 795,335 | 795,335 | 795,335 | 795,335 |
| Private debt securities | 7,366,706 | 7,270,838 | 6,533,117 | 6,268,969 |
|  | 8,193,850 | 8,097,987 | 7,328,452 | 7,064,304 |
| Outside Malaysia |  |  |  |  |
| Private debt securities | 2,208,029 | 2,036,903 | 2,122,118 | 1,956,183 |
| Accretion of discount net of amortisation of premium | 331,802 | 279,020 | 331,802 | 286,523 |
| Less : Allowance for impairment losses | $(37,532)$ | $(36,239)$ | - | - |
| Total financial investments held-to-maturity | 14,807,111 | 13,511,190 | 12,016,997 | 11,185,993 |

Included in the financial investments held-to-maturity of the Group as at 30 September 2011 are 10-year promissory notes of THB782 million (2010: THB 746 million) maturing between 2011 to 2015, which were received from Thai Asset Management Corporation ("TAMC") for settlement of impaired loans transferred by CIMB Thai Bank to TAMC. Such promissory notes are non-transferable, bear interest at the average deposit rate of 5 major banks in Thailand and availed by the Financial Institutions Development Fund. As part of the agreement to transfer the impaired loans to TAMC, CIMB Thai Bank has a gain and loss sharing arrangement with TAMC arising from the recovery of the impaired loans. The sharing of gain or losses will be calculated at the end of the agreement.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A9. LOANS, ADVANCES AND FINANCING

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 <br> RM'000 | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 <br> RM'000 |

## At amortised cost

| Overdrafts | 5,634,435 | 5,900,629 | 4,635,996 | 4,951,447 |
| :---: | :---: | :---: | :---: | :---: |
| Term loans/financing |  |  |  |  |
| - Housing loan/financing | 40,295,033 | 36,154,734 | 31,725,997 | 28,921,656 |
| - Syndicated term loan | 7,289,413 | 6,994,167 | 6,897,618 | 5,820,904 |
| - Other term loans/financing | 53,421,483 | 48,930,138 | 36,315,454 | 34,054,035 |
| - Factoring receivables | 38,769 | 20,435 | - | - |
| - Lease receivables | 15,703 | 29,720 | - | - |
| - Hire purchase receivables | 11,554,941 | 11,375,883 | 5,213,963 | 5,361,387 |
| Bills receivable | 3,457,126 | 2,523,053 | 770,422 | 484,483 |
| Trust receipts | 1,101,613 | 1,043,959 | 516,101 | 513,515 |
| Claim on customers under acceptance credit | 3,510,963 | 3,755,603 | 3,246,943 | 3,557,332 |
| Staff loans | 394,809 | 399,616 | 355,614 | 371,598 |
| Credit card receivables | 4,432,732 | 4,266,422 | 4,330,075 | 4,175,950 |
| Revolving credit | 5,813,110 | 6,418,920 | 5,284,582 | 5,330,939 |
| Share margin financing | 567,562 | 652,998 | 512,933 | 627,691 |
| Gross loans, advances and financing | 137,527,692 | 128,466,277 | 99,805,698 | 94,170,937 |
| Fair value changes arising from fair value hedges | 356,942 | 44,340 | 145,736 | 26,864 |
|  | 137,884,634 | 128,510,617 | 99,951,434 | 94,197,801 |
| Less: Allowance for impairment losses |  |  |  |  |
| - Individual impairment allowance | (2,016,716) | $(1,975,959)$ | (1,596,709) | $(1,527,289)$ |
| - Portfolio impairment allowance | $(2,239,677)$ | $(2,282,616)$ | $(1,626,769)$ | $(1,853,963)$ |
|  | $(4,256,393)$ | $(4,258,575)$ | (3,223,478) | $(3,381,252)$ |
| Total net loans, advances and financing | 133,628,241 | 124,252,042 | 96,727,956 | 90,816,549 |

(a) Included in the Group's and the Bank's loans, advances and financing balances are RM71,740,000 (2010: RM75,347,000) of reinstated loans which were previously impaired and written off prior to 2005 . The reinstatement of these loans has been approved by BNM on 5 February 2010 and were done selectively on the basis of either full settlement of arrears or upon regularised payments of rescheduled loan repayments.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A9. LOANS, ADVANCES AND FINANCING (CONTINUED)

(b) The Group and the Bank have undertaken fair value hedge on the interest rate risk of loans, advances and financing with RM7,073,201,000 (2010: RM7,663,278,000) and RM3,099,064,000 (2010: RM3,218, 655,000 ) respectively, using interest rate swaps.

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 RM'000 | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | 31 Dec 2010 RM'000 |
| Gross loan hedged | 7,073,201 | 7,663,278 | 3,099,064 | 3,218,655 |
| Fair value changes arising from fair value hedges | 356,942 | 44,340 | 145,736 | 26,864 |
|  | 7,430,143 | 7,707,618 | 3,244,800 | 3,245,519 |

The fair value loss of interest rate swaps of the Group and the Bank as at 30 September 2011 were RM448,679,386 (2010: RM127,755,094) and RM 194,760,371 (2010: RM76,134,054) respectively.
(c) As part of an arrangement with CIMB Islamic in relation to the RPSIA, the Bank records as deposits and placements with banks and other financial institutions, its exposure in the arrangement, whereas CIMB Islamic records its exposure as loans, advances and financing. The RPSIA arrangement exposes the Bank to the risks and rewards on the financing and accordingly, the Bank accounts for all impairment allowances for bad and doubtful financing arising from the RPSIA financing.

As at 30 September 2011, the gross exposure and portfolio impairment allowance relating to RPSIA financing are RM1,100 million (2010: RM7,331 million) and RM5.2 million (2010: RM154.8 million) respectively.

There was no individual impairment allowance provided for the RPSIA financing.

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 RM'000 | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 RM'000 |
| (ii) By type of customers |  |  |  |  |
| Domestic banking institutions | 105,197 | 65,091 | - | - |
| Domestic non-bank financial institutions |  |  |  |  |
| - others | 2,238,727 | 2,634,068 | 1,893,093 | 2,339,548 |
| Domestic business enterprises |  |  |  |  |
| - small medium enterprises | 11,081,248 | 11,965,343 | 9,215,232 | 9,581,478 |
| - others | 27,743,939 | 25,197,491 | 17,888,731 | 17,007,817 |
| Government and statutory bodies | 10,684,049 | 10,666,029 | 6,104,886 | 6,122,203 |
| Individuals | 74,280,473 | 67,403,922 | 54,044,772 | 50,348,792 |
| Other domestic entities | 2,455,541 | 2,952,578 | 2,207,590 | 1,679,408 |
| Foreign entities | 8,938,518 | 7,581,755 | 8,451,394 | 7,091,691 |
| Gross loans, advances and financing | 137,527,692 | 128,466,277 | 99,805,698 | 94,170,937 |

## A9. LOANS, ADVANCES AND FINANCING (CONTINUED)

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| 30 Sept 2011 | 31 Dec 2010 | 30 Sept 2011 | 31 Dec 2010 |
| RM'000 | RM'000 | RM'000 | RM'000 |

(iii) By interest/profit rate sensitivity

Fixed rate

- Housing loans/ financing
- Hire purchase receivables
- Other fixed rate loans

Variable rate

- BLR plus
- Cost-plus
- Other variable rates

Gross loans, advances and financing

| $\mathbf{2 , 6 7 7 , 0 2 7}$ | $3,530,315$ | $\mathbf{1 , 8 7 4 , 8 2 3}$ | $2,540,512$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 1 , 5 8 0 , 5 1 1}$ | $11,391,669$ | $\mathbf{5 , 1 9 9 , 2 3 4}$ | $5,350,880$ |
| $\mathbf{2 8 , 0 0 2 , 1 3 9}$ | $26,244,965$ | $\mathbf{1 7 , 9 3 3 , 5 6 6}$ | $17,274,899$ |
|  |  |  |  |
| $\mathbf{5 4 , 6 2 2 , 2 7 9}$ | $50,357,387$ | $\mathbf{4 8 , 4 0 3 , 3 1 5}$ | $45,231,704$ |
| $\mathbf{2 0 , 9 4 3 , 1 4 7}$ | $20,295,232$ | $\mathbf{1 4 , 7 7 3 , 2 4 7}$ | $14,629,349$ |
| $\mathbf{1 9 , 7 0 2 , 5 8 9}$ | $16,646,709$ | $\mathbf{1 1 , 6 2 1 , 5 1 3}$ | $9,143,593$ |
| $\mathbf{1 3 7 , 5 2 7 , 6 9 2}$ | $128,466,277$ | $\mathbf{9 9 , 8 0 5 , 6 9 8}$ | $94,170,937$ |

## (iv) By economic purpose

Personal use
Credit cards
Purchase of consumer durables
Construction
Residential property (housing)
Non-residential property
Purchase of fixed assets other than land and buildings
Mergers and acquisitions
Purchase of securities
Purchase of transport vehicles
Working capital
Other purposes
Gross loans, advances and financing

| $\mathbf{6 , 2 3 7 , 9 0 5}$ | $4,965,717$ | $\mathbf{2 , 1 9 9 , 9 7 0}$ | $2,270,733$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{4 , 4 3 9 , 8 8 2}$ | $4,266,418$ | $\mathbf{4 , 3 3 7 , 2 2 0}$ | $4,175,950$ |
| $\mathbf{5 6 5}$ | 1,216 | $\mathbf{5 6 5}$ | 1,216 |
| $\mathbf{4 , 3 7 2 , 2 7 6}$ | $3,520,140$ | $\mathbf{2 , 4 5 6 , 8 4 8}$ | $2,105,992$ |
| $\mathbf{4 0 , 9 9 0 , 4 3 6}$ | $36,716,467$ | $\mathbf{3 2 , 3 6 9 , 9 0 0}$ | $29,426,822$ |
| $\mathbf{1 2 , 0 8 0 , 4 6 4}$ | $11,470,480$ | $\mathbf{1 0 , 3 2 1 , 4 7 4}$ | $9,819,022$ |
| $\mathbf{1 , 5 6 9 , 8 4 4}$ | $1,224,935$ | $\mathbf{7 7 2 , 9 7 5}$ | 490,267 |
| $\mathbf{2 , 5 4 3 , 2 3 5}$ | $2,620,451$ | $\mathbf{2 , 5 0 6 , 5 9 8}$ | $2,524,594$ |
| $\mathbf{6 , 9 2 4 , 6 2 1}$ | $6,774,574$ | $\mathbf{6 , 8 5 3 , 1 8 2}$ | $6,699,906$ |
| $\mathbf{1 , 4 4 5 , 7 5 0}$ | $11,093,357$ | $\mathbf{5 , 2 6 9 , 9 1 2}$ | $5,41,012$ |
| $\mathbf{3 2 , 8 0 6 , 8 7 3}$ | $32,519,439$ | $\mathbf{2 1 , 9 2 6 , 0 0 2}$ | $20,940,166$ |
| $\mathbf{1 4 , 1 1 5 , 8 4 1}$ | $13,293,083$ | $\mathbf{1 0 , 7 9 1 , 0 5 2}$ | $10,303,257$ |
| $\mathbf{1 3 7 , 5 2 7 , 6 9 2}$ | $128,466,277$ | $\mathbf{9 9 , 8 0 5 , 6 9 8}$ | $94,170,937$ |

(v) By geographical distribution
Malaysia
Indonesia
Thailand
Singapore
United Kingdom
Hong Kong
Other countries
Gross loans, advances and financing

| $\mathbf{1 1 2 , 5 6 3 , 0 9 6}$ | $108,665,708$ | $\mathbf{8 6 , 8 7 0 , 7 1 6}$ | $84,481,958$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 , 1 1 4 , 5 2 3}$ | 828,184 | $\mathbf{9 4 2 , 9 6 9}$ | 691,921 |
| $\mathbf{1 1 , 7 2 3 , 2 0 2}$ | $9,906,698$ | $\mathbf{4 8 , 3 8 4}$ | 47,578 |
| $\mathbf{7 , 7 5 1 , 0 1 1}$ | $6,666,705$ | $\mathbf{7 , 7 5 1 , 0 1 1}$ | $6,666,705$ |
| $\mathbf{1 , 0 1 6 , 1 3 6}$ | 597,461 | $\mathbf{1 , 0 1 6 , 1 3 6}$ | 597,461 |
| $\mathbf{3 0 4 , 9 8 2}$ | 552,120 | $\mathbf{3 0 4 , 9 8 2}$ | 552,120 |
| $\mathbf{3 , 0 5 4 , 7 4 2}$ | $1,249,401$ | $\mathbf{2 , 8 7 1 , 5 0 0}$ | $1,133,194$ |
| $\mathbf{1 3 7 , 5 2 7 , 6 9 2}$ | $128,466,277$ | $\mathbf{9 9 , 8 0 5 , 6 9 8}$ | $94,170,937$ |

(vi) By residual contractual maturity

Within one year
One year to less than three years
Three years to less than five years
Five years and more
Gross loans, advances and financing

| $\mathbf{2 3 , 8 6 9 , 9 4 0}$ | $21,969,698$ | $\mathbf{1 8 , 4 9 8 , 7 6 8}$ | $14,955,084$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{3 3 , 7 7 5 , 2 6 3}$ | $30,034,432$ | $\mathbf{3 1 , 6 2 0 , 7 6 2}$ | $28,054,604$ |
| $\mathbf{1 1 , 4 6 8 , 0 0 3}$ | $15,095,548$ | $\mathbf{8 , 5 3 6 , 5 9 9}$ | $12,155,052$ |
| $\mathbf{6 8 , 4 1 4 , 4 8 6}$ | $61,366,599$ | $\mathbf{4 1 , 1 4 9 , 5 6 9}$ | $39,006,197$ |
| $\mathbf{1 3 7 , 5 2 7 , 6 9 2}$ | $128,466,277$ |  | $\mathbf{9 9 , 8 0 5 , 6 9 8}$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A9. LOANS, ADVANCES AND FINANCING (CONTINUED)

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ |

## (vii) Impaired loans by economic purpose

Personal use
Credit cards
Purchase of consumer durables
Construction
Residential property (housing)
Non-residential property
Purchase of fixed assets other than land and buildings
Purchase of securities
Purchase of transport vehicles
Working capital
Other purposes
Gross impaired loans

| $\mathbf{1 3 7 , 1 8 5}$ | 135,673 | $\mathbf{8 4 , 2 8 8}$ | 84,306 |
| ---: | ---: | ---: | ---: |
| $\mathbf{9 4 , 4 3 3}$ | 82,095 | $\mathbf{8 9 , 9 0 0}$ | 79,479 |
| $\mathbf{9 9}$ | 251 | $\mathbf{9 9}$ | 251 |
| $\mathbf{1 , 2 1 7 , 4 7 6}$ | $1,197,100$ | $\mathbf{1 , 0 5 6 , 8 1 1}$ | $1,032,935$ |
| $\mathbf{8 3 4 , 3 8 8}$ | 816,457 | $\mathbf{7 0 6 , 8 1 4}$ | 706,774 |
| $\mathbf{2 5 9 , 3 8 8}$ | 241,794 | $\mathbf{2 3 5 , 5 5 8}$ | 225,663 |
| $\mathbf{7 7 , 5 7 2}$ | 76,365 | $\mathbf{3 2 , 1 4 7}$ | 32,364 |
| $\mathbf{7 3 , 7 1 1}$ | 46,579 | $\mathbf{5 5 , 0 8 6}$ | 8,357 |
| $\mathbf{4 4 3 , 9 6 6}$ | 318,288 | $\mathbf{2 9 4 , 8 9 2}$ | 223,074 |
| $\mathbf{1 , 8 1 2 , 9 7 4}$ | $1,767,123$ | $\mathbf{1 , 5 9 2 , 1 5 0}$ | $1,527,926$ |
| $\mathbf{4 1 2 , 7 7 1}$ | 376,567 | $\mathbf{5 0 , 8 2 4}$ | 67,019 |
| $\mathbf{5 , 3 6 3 , 9 6 3}$ | $5,058,292$ | $\mathbf{4 , 1 9 8 , 5 6 9}$ | $3,988,148$ |

(viii) Impaired loans by geographical distribution
Malaysia
Indonesia
Thailand
Singapore
United Kingdom
Other countries
Gross impaired

| $\mathbf{4 , 3 3 6 , 0 1 9}$ | $4,177,553$ | $\mathbf{3 , 8 4 9 , 9 7 9}$ | $3,696,797$ |
| ---: | ---: | :---: | :---: |
| $\mathbf{8 6 , 8 8 2}$ | 84,019 | - | - |
| $\mathbf{5 9 1 , 3 1 8}$ | 502,687 | - | - |
| $\mathbf{4 4 , 2 0 7}$ | 61,114 | $\mathbf{4 4 , 2 0 7}$ | 61,114 |
| $\mathbf{5 3 , 9 8 3}$ | 48,095 | $\mathbf{5 3 , 9 8 3}$ | 48,095 |
| $\mathbf{2 5 1 , 5 5 4}$ | 184,824 | $\mathbf{2 5 0 , 4 0 0}$ | 182,142 |
| $\mathbf{5 , 3 6 3 , 9 6 3}$ | $5,058,292$ | $\mathbf{4 , 1 9 8 , 5 6 9}$ | $3,988,148$ |

## (ix) Movements in impaired loans

At 1 January
Classified as impaired during the financial period/year
Reclassified as not impaired during the financial period/year
Amount written back in respect of recoveries
Amount written off
Sale of impaired loans
Amount transferred from subsidiary
Amount transferred to related company
Disposal of subsidiary
Exchange fluctuation
At 30 September/31 December
Ratio of gross impaired loans to total loans, advances and financing

| $\mathbf{5 , 0 5 8 , 2 9 2}$ | $7,232,623$ | $\mathbf{3 , 9 8 8 , 1 4 8}$ | $4,509,902$ |
| :---: | :---: | :---: | :---: |
| $\mathbf{2 , 5 5 9 , 7 6 8}$ | $3,680,090$ | $\mathbf{2 , 1 2 9 , 3 5 8}$ | $3,206,367$ |
| $(\mathbf{1 , 2 0 1 , 2 7 1 )}$ | $(2,522,586)$ | $(\mathbf{1 , 1 0 2 , 5 2 1 )}$ | $(2,366,392)$ |
| $\mathbf{( 7 2 2 , 6 2 6})$ | $(1,089,328)$ | $\mathbf{( 5 8 6 , 3 1 3 )}$ | $(852,718)$ |
| $\mathbf{( 3 4 9 , 7 2 6 )}$ | $(1,013,869)$ | $\mathbf{( 2 4 5 , 1 0 2 )}$ | $(808,141)$ |
| - | $(145,981)$ | - | - |
| - | - | - | 321,716 |
| - | $(621,107)$ | - | - |
| - | $(338,026)$ | - | - |
| $\mathbf{1 9 , 5 2 6}$ | $(123,524)$ | $\mathbf{1 4 , 9 9 9}$ | $(22,586)$ |
| $\mathbf{5 , 3 6 3 , 9 6 3}$ | $5,058,292$ | $\mathbf{4 , 1 9 8 , 5 6 9}$ | $3,988,148$ |
|  |  | $\mathbf{4 . 2 1 \%}$ | $4.24 \%$ |
| $\mathbf{3 . 9 0 \%}$ |  |  |  |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A9. LOANS, ADVANCES AND FINANCING (CONTINUED)

(x) Movements in the allowance for impaired loans/bad and doubtful debts and financing are as follows :

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2010 <br> RM'000 | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | 31 Dec 2010 <br> RM'000 |
| Individual impairment allowance |  |  |  |  |
| At 1 January | 1,975,959 | 3,370,235 | 1,527,289 | 1,856,453 |
| Net allowance made during the financial period/year | 76,634 | 25,391 | 80,753 | 97,731 |
| Allowance made and charged to deferred assets | 573 | 2,431 | 573 | 2,431 |
| Amount written off | $(24,964)$ | $(651,755)$ | $(14,120)$ | $(463,129)$ |
| Disposal of subsidiary | - | $(314,202)$ | - | - |
| Amount transferred to portfolio impairment allowance | $(1,863)$ | $(5,795)$ | - | - |
| Amount transferred from subsidiary | - | - | - | 88,127 |
| Amount transferred to related company | - | $(357,590)$ | - | - |
| Unwinding income | $(34,588)$ | $(63,538)$ | $(22,460)$ | $(45,238)$ |
| Exchange fluctuation | 24,965 | $(29,218)$ | 24,674 | $(9,086)$ |
| At 30 September/31 December | 2,016,716 | 1,975,959 | 1,596,709 | 1,527,289 |
| Portfolio impairment allowance |  |  |  |  |
| At 1 January | 2,282,616 | 2,222,029 | 1,853,963 | 1,754,194 |
| Net allowance made during the financial period/year | 268,261 | 603,725 | 159,186 | 372,183 |
| Allowance made/(written back) and charged to deferred assets | 1,030 | $(3,352)$ | 1,030 | $(3,352)$ |
| Amount written off | $(304,085)$ | $(464,059)$ | $(208,626)$ | $(345,012)$ |
| Disposal of subsidiary | - | $(11,298)$ | - | - |
| Amount transferred from individual impairment allowance | 1,863 | 5,795 | - | - |
| Amount transferred (to)/from a subsidiary | - | - | $(166,234)$ | 119,980 |
| Amount transferred to related company | - | $(28,956)$ | - | - |
| Unwinding income | $(14,308)$ | $(34,758)$ | $(12,901)$ | $(32,925)$ |
| Exchange fluctuation | 4,300 | $(6,510)$ | 351 | $(11,105)$ |
| At 30 September/31 December | 2,239,677 | 2,282,616 | 1,626,769 | 1,853,963 |
| Portfolio impairment allowance (inclusive of regulatory reserve) as \% of gross loans, advances and financing less individual impairment allowance | 2.1\% | 2.1\% | 2.1\% | 2.1\% |

## PART A - EXPLANATORY NOTES (CONTINUED)

A10. OTHER ASSETS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 <br> RM'000 | 30 Sept 2011 RM'000 | 31 Dec 2010 <br> RM'000 |
| Deferred assets | 154,410 | 170,961 | 154,410 | 170,961 |
| Foreclosed properties | 135,745 | 171,675 | - | 2,425 |
| Due from brokers and clients | 43,768 | 37,305 | - | - |
| Option financing | 281,699 | 278,032 | 281,699 | 278,032 |
| Collateral pledged for derivative transactions | 694,456 | 531,941 | 625,986 | 463,470 |
| Clearing accounts | 279,604 | 250,256 | 327,365 | 67,618 |
| Other debtors, deposits and prepayments | 1,351,089 | 1,040,953 | 816,060 | 923,337 |
|  | 2,940,771 | 2,481,123 | 2,205,520 | 1,905,843 |

A11. DEPOSITS FROM CUSTOMERS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 <br> RM'000 | 30 Sept 2011 <br> RM'000 | 31 Dec 2010 <br> RM'000 |
| (i) By type of deposit |  |  |  |  |
| Demand deposits | 37,766,733 | 34,920,585 | 33,261,697 | 30,091,373 |
| Saving deposits | 14,938,866 | 14,092,199 | 11,331,054 | 10,562,489 |
| Fixed deposits | 75,044,050 | 66,917,400 | 55,350,595 | 48,937,747 |
| Negotiable instruments of deposit | 2,410,722 | 1,930,628 | 773,577 | 859,859 |
| Others | 42,514,911 | 41,779,885 | 30,815,674 | 31,101,601 |
|  | 172,675,282 | 159,640,697 | 131,532,597 | 121,553,069 |

(ii) By type of customer

Government and statutory bodies
Business enterprises
Individuals
Others

| $\mathbf{1 3 , 1 4 3 , 0 9 3}$ | $14,054,491$ | $\mathbf{7 , 1 8 2 , 1 3 9}$ | $8,285,269$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{7 7 , 5 5 9 , 3 6 9}$ | $73,592,242$ | $\mathbf{5 5 , 5 1 1 , 5 2 1}$ | $52,673,540$ |
| $\mathbf{6 0 , 6 8 1 , 9 1 7}$ | $51,863,891$ | $\mathbf{4 9 , 2 6 6 , 2 8 2}$ | $41,842,495$ |
| $\mathbf{2 1 , 2 9 0 , 9 0 3}$ | $20,130,073$ | $\mathbf{1 9 , 5 7 2 , 6 5 5}$ | $18,751,765$ |
| $\mathbf{1 7 2 , 6 7 5 , 2 8 2}$ | $159,640,697$ | $\mathbf{1 3 1 , 5 3 2 , 5 9 7}$ | $121,553,069$ |

(iii) Maturity structure of fixed deposits and negotiable instruments of deposit

| Due within six months | 64,273,400 | 55,751,393 | 44,519,974 | 39,228,996 |
| :---: | :---: | :---: | :---: | :---: |
| Six months to less than one year | 9,876,435 | 9,859,396 | 8,607,876 | 7,495,459 |
| One year to less than three years | 1,394,363 | 1,544,333 | 1,113,422 | 1,394,158 |
| Three years to less than five years | 1,568,021 | 1,665,300 | 1,540,599 | 1,651,387 |
| Five years and more | 342,553 | 27,606 | 342,301 | 27,606 |
|  | 77,454,772 | 68,848,028 | 56,124,172 | 49,797,606 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A12. DEPOSITS AND PLACEMENTS OF BANKS AND OTHER FINANCIAL INSTITUTIONS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { 31 Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| Licensed banks | 10,783,717 | 6,830,585 | 16,901,250 | 11,382,428 |
| Licensed finance companies | 27,529 | 145,025 | 25,909 | 112,363 |
| Licensed investment banks | 2,152,375 | 2,847,557 | 1,430,248 | 2,276,357 |
| Bank Negara Malaysia | 365,000 | 1,598,400 | 365,000 | 1,598,400 |
| Other financial institutions | 3,452,444 | 3,230,868 | 3,364,386 | 3,099,106 |
|  | 16,781,065 | 14,652,435 | 22,086,793 | 18,468,654 |

A13. OTHER LIABILITIES

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| 30 Sept 2011 | 31 Dec 2010 | 30 Sept 2011 | 31 Dec 2010 |
| RM'000 | RM'000 | RM'000 | RM'000 |

Due to brokers and clients
Accrued employee benefits
Post employment benefit obligations
Sundry creditors
Expenditure payable
Allowance for commitments and contingencies
Provision for legal claims
Credit card expenditure payable
Call deposit borrowing
Others

| $\mathbf{1 2 4 , 8 1 3}$ | 103,102 | $\mathbf{8 7 , 4 9 7}$ | 63,690 |
| ---: | ---: | ---: | ---: |
| $\mathbf{1 0 , 2 2 4}$ | 10,224 | $\mathbf{1 0 , 1 2 7}$ | 10,127 |
| $\mathbf{9 6 , 8 6 7}$ | 153,537 | $\mathbf{3 2 , 9 5 3}$ | 56,607 |
| $\mathbf{7 7 6 , 7 6 6}$ | 589,489 | $\mathbf{5 7 7 , 7 1 2}$ | 400,125 |
| $\mathbf{7 7 7 , 9 1 3}$ | $1,131,727$ | $\mathbf{7 0 9 , 3 4 9}$ | $1,021,002$ |
| $\mathbf{2 7 , 1 3 1}$ | 49,208 | $\mathbf{1 3 , 2 6 5}$ | 33,333 |
| $\mathbf{1 2 5 , 0 1 8}$ | 137,415 | $\mathbf{1 0 8 , 9 2 6}$ | 110,563 |
| $\mathbf{1 2 0 , 1 3 5}$ | 195,688 | $\mathbf{1 1 8 , 5 9 8}$ | 194,244 |
| $\mathbf{5 1 1 , 0 1 2}$ | 281,833 | $\mathbf{5 1 1 , 0 1 2}$ | 281,833 |
| $\mathbf{7 4 5 , 1 5 3}$ | 985,239 | $\mathbf{3 2 0 , 8 3 4}$ | 559,522 |
| $\mathbf{3 , 3 1 5 , 0 3 2}$ | $3,637,462$ | $\mathbf{2 , 4 9 0 , 2 7 3}$ | $2,731,046$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

A14. INTEREST INCOME

|  | 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 <br> RM'000 | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Group |  |  |  |  |
| Loans and advances |  |  |  |  |
| - interest income other than recoveries | 1,451,928 | 1,292,627 | 4,191,268 | 3,744,244 |
| - recoveries from impaired loans | 3,309 | 1,409 | 6,734 | 9,322 |
| - unwinding income ${ }^{\wedge}$ | 23,579 | 33,405 | 70,131 | 97,325 |
| Money at call and deposit with financial institutions | 127,087 | 94,192 | 347,410 | 271,394 |
| Reverse repurchase agreements | 29,283 | 18,889 | 70,998 | 52,230 |
| Financial assets held-for-trading | 52,770 | 35,088 | 139,717 | 106,187 |
| Financial investments available-for-sale | 85,574 | 79,529 | 247,508 | 231,267 |
| Financial investments held-to-maturity | 147,281 | 136,842 | 419,029 | 405,067 |
| Others | 3,986 | 12,419 | 15,029 | 37,568 |
|  | 1,924,797 | 1,704,400 | 5,507,824 | 4,954,604 |
| Accretion of discount less amortisation of premium | 36,680 | 53,022 | 112,458 | 137,736 |
|  | 1,961,477 | 1,757,422 | 5,620,282 | 5,092,340 |
| Bank |  |  |  |  |
| Loans and advances |  |  |  |  |
| - interest income other than recoveries | 1,248,170 | 1,155,645 | 3,625,555 | 3,265,289 |
| - unwinding income ${ }^{\wedge}$ | 20,025 | 26,110 | 58,162 | 69,836 |
| Money at call and deposit with financial institutions | 206,574 | 191,321 | 600,423 | 463,968 |
| Reverse repurchase agreements | 22,233 | 15,692 | 52,004 | 45,798 |
| Financial assets held-for-trading | 48,926 | 30,920 | 127,779 | 92,730 |
| Financial investments available-for-sale | 80,890 | 77,134 | 235,918 | 223,805 |
| Financial investments held-to-maturity | 133,407 | 125,420 | 392,197 | 368,283 |
| Others | 3,815 | 7,857 | 15,029 | 29,149 |
|  | 1,764,040 | 1,630,099 | 5,107,067 | 4,558,858 |
| Accretion of discount less amortisation of premium | 35,868 | 55,885 | 114,555 | 147,202 |
|  | 1,799,908 | 1,685,984 | 5,221,622 | 4,706,060 |

[^0]
## PART A - EXPLANATORY NOTES (CONTINUED)

## A15. INTEREST EXPENSE

|  | 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
| Group | RM'000 | RM'000 | RM'000 | RM'000 |
| Deposits and placements of banks and other financial institutions | 41,946 | 20,492 | 102,399 | 81,422 |
| Deposits from other customers | 727,875 | 588,340 | 2,005,555 | 1,530,408 |
| Repurchase agreements | 744 | 107 | 1,508 | 473 |
| Loans sold to Cagamas | - | 2,105 | 1,635 | 7,391 |
| Negotiable certificates of deposits | 35,629 | 38,380 | 112,241 | 96,121 |
| ICULS | - | 928 | 666 | 2,754 |
| Redeemable preference shares | 9,999 | 10,443 | 30,076 | 32,339 |
| Subordinated obligations | 72,075 | 48,269 | 201,840 | 141,301 |
| Other borrowings | 17,380 | 3,980 | 43,252 | 10,863 |
|  | 905,648 | 713,044 | 2,499,172 | 1,903,072 |
| Bank |  |  |  |  |
| Deposits and placements of banks and other financial institutions | 45,826 | 29,072 | 118,889 | 85,226 |
| Deposits from other customers | 663,691 | 549,671 | 1,856,397 | 1,441,155 |
| Repurchase agreements | 740 | 61 | 1,046 | 112 |
| Loans sold to Cagamas | - | 2,105 | 1,635 | 7,391 |
| Negotiable certificates of deposits | 35,481 | 38,282 | 111,844 | 95,839 |
| ICULS | - | 928 | 666 | 2,754 |
| Subordinated obligations | 81,176 | 51,612 | 218,674 | 151,328 |
|  | 826,914 | 671,731 | 2,309,151 | 1,783,805 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A16. NET NON-INTEREST INCOME
Group
Net fee and commission income
Commissions
Fee on loans and advances
Service charges and fees
Guarantee fees
Other fee income
Fee and commission income
Fee and commission expense
Net fee and commission income
Gross dividend income from:
Financial assets held-for-trading
Financial investments available-for-sale
Net (loss)/gain arising from financial assets held-for-trading:

- realised (loss)/gain
- unrealised (loss)/gain
Net gain/(loss) arising from derivative financial instrument
- realised gain/(loss)
- unrealised gain

Net gain/(loss) arising from hedging derivatives
Net gain from sale of financial investments available-for-sale
Net gain from maturity of financial investments
held-to-maturity held-to-maturity

## Brokerage income

Other non-interest income
Foreign exchange gain
Rental income
Gain on disposal of property, plant and equipment
Loss on disposal of foreclosed properties
Gain on revaluation of investment properties
Net gain or loss from insurance business
Gain on disposal of subsidiary
Gain on disposal of associate
Others

| 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 35,538 | 32,803 | 109,439 | 102,571 |
| 82,606 | 84,995 | 241,694 | 214,182 |
| 48,308 | 53,530 | 146,286 | 157,941 |
| 12,130 | 14,204 | 53,104 | 39,374 |
| 77,612 | 75,920 | 246,827 | 222,860 |
| 256,194 | 261,452 | 797,350 | 736,928 |
| $(59,903)$ | $(56,893)$ | $(161,523)$ | $(166,587)$ |
| 196,291 | 204,559 | 635,827 | 570,341 |
|  |  |  |  |
| 12,553 | 6,112 | 24,500 | 12,923 |
| 10,564 | 10,705 | 27,274 | 26,005 |
| 23,117 | 16,817 | 51,774 | 38,928 |
| $(142,398)$ | 30,664 | $(229,731)$ | 9,612 |
| $(97,674)$ | 3,854 | $(111,944)$ | 4,983 |
| $(240,072)$ | 34,518 | $(341,675)$ | 14,595 |
| 230,603 |  | 444,022 |  |
| 167,348 | 69,210 | 316,644 | 132,874 |
| 397,951 | $(31,462)$ | 760,666 | $(250,217)$ |
| 2,000 | $(35,372)$ | $(22,521)$ | $(5,371)$ |
| 65,358 | 37,821 | 114,499 | 54,311 |
| 24,067 | 14,296 | 25,625 | 102,161 |
| 9,515 | 7,331 | 19,994 | 14,901 |
| 2,118 | 160,675 | 71,035 | 556,050 |
| 3,343 | 4,449 | 10,760 | 14,253 |
| 1,139 | 808 | 6,917 | 167,417 |
| $(3,647)$ | (124) | $(13,942)$ | $(1,375)$ |
| 2,919 | - | 2,919 | - |
| - | 3,579 | - | 9,904 |
| - | - | - | 7,532 |
| - | 2,248 | - | 2,248 |
| 6,440 | 12,027 | 44,142 | 36,894 |
| 12,312 | 183,662 | 121,831 | 792,923 |
| 490,539 | 432,170 | 1,366,020 | 1,332,572 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A16. NET NON-INTEREST INCOME (CONTINUED)

## Bank

Net fee and commission income
Commissions
Fee on loans and advances
Service charges and fees
Guarantee fees
Other fee income
Fee and commission income
Fee and commission expense
Net fee and commission income

## Gross dividend income from:

Financial assets held-for-trading
Financial investments available-for-sale
Subsidiaries

Net (loss)/gain arising from financial assets held-for-trading - realised (loss)/gain

- unrealised (loss)/gain

Net gain/(loss) arising from derivative financial instrument

- realised gain/(loss)
- unrealised gain

Net gain/(loss) arising from hedging derivatives
Net gain from sale of financial investments available-for-sale

Net gain from financial investments held-to-maturity

Other non-interest income
Foreign exchange (loss)/gain
Rental income
Gain on disposal of property, plant and equipment
Gain on disposal of foreclosed properties
Gain on capital repayment of subsidiary
Other non operating income

| 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| 30 Sept 2011 <br> RM'000 | 30 Sept 2010 <br> RM'000 | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| 33,701 | 30,240 | 100,009 | 97,950 |
| 82,586 | 84,899 | 242,138 | 213,720 |
| 39,096 | 39,392 | 117,259 | 116,495 |
| 8,911 | 10,865 | 44,791 | 30,561 |
| 73,318 | 70,308 | 244,936 | 196,287 |
| 237,612 | 235,704 | 749,133 | 655,013 |
| $(59,903)$ | $(56,893)$ | $(161,523)$ | $(166,587)$ |
| 177,709 | 178,811 | 587,610 | 488,426 |
|  |  |  |  |
| 12,552 | 6,095 | 24,496 | 12,747 |
| 1,015 | 1,121 | 7,702 | 6,473 |
| 29,087 | 2,007 | 762,435 | 82,744 |
| 42,654 | 9,223 | 794,633 | 101,964 |
| $(144,700)$ | 27,344 | $(233,452)$ | 13,370 |
| $(103,308)$ | 5,338 | $(111,134)$ | (663) |
| $(248,008)$ | 32,682 | $(344,586)$ | 12,707 |
| 242,283 | $(86,518)$ | 423,764 | $(342,465)$ |
| 200,781 | 89,019 | 347,013 | 148,097 |
| 443,064 | 2,501 | 770,777 | $(194,368)$ |
| 2,972 | $(33,914)$ | $(21,135)$ | $(3,440)$ |
| 58,863 | 15,622 | 100,608 | 27,178 |
| 24,009 | 14,838 | 24,911 | 102,161 |
| $(28,511)$ | 148,870 | 25,805 | 537,718 |
| 1,695 | 3,035 | 6,143 | 9,444 |
| 331 | 741 | 1,190 | 135,001 |
| - | 100 | 68 | 349 |
| - | - | - | 4,956 |
| 2,461 | 4,999 | 25,105 | 37,478 |
| $(24,024)$ | 157,745 | 58,311 | 724,946 |
| 477,239 | 377,508 | 1,971,129 | 1,259,574 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A17. OVERHEADS

## Group

Personnel costs

- Salaries, allowances and bonuses
- Pension costs (defined contribution plan)
- Pension costs (defined benefit plan)
- Overtime
- Staff incentives and other staff payments
- Medical expenses
- Others

Establishment costs

- Depreciation of property, plant and equipment
- Amortisation of prepaid lease payments
- Rental
- Repair and maintenance
- Outsourced services
- Security expenses
- Others

Marketing expenses

- Sales commission
- Advertisement
- Others

Administration and general expenses

- Communication
- Consultancy and professional fees
- Legal expenses
- Stationery
- Amortisation of intangible assets
- Impairment of intangible assets
- Postages
- Administrative travelling and vehicle expenses
- Incidental expenses on banking operations
- Insurance
- Others

| 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2010 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| 425,063 | 342,436 | 1,221,401 | 1,131,971 |
| 43,306 | 38,079 | 129,175 | 109,871 |
| 2,728 | 5,739 | $(44,925)$ | 22,259 |
| 4,106 | 4,519 | 13,776 | 13,689 |
| 48,951 | 35,580 | 124,021 | 96,210 |
| 14,781 | 14,826 | 42,501 | 36,895 |
| 40,630 | 38,888 | 146,328 | 106,266 |
| 579,565 | 480,067 | 1,632,277 | 1,517,161 |
| $\mathbf{5 0 , 2 1 0}$ | 49,688 | 147,495 | 148,178 |
| 81 | 8 | 237 | 215 |
| 52,248 | 49,539 | 153,349 | 140,092 |
| $(1,872)$ | 44,034 | 77,336 | 139,937 |
| 23,752 | 29,744 | 91,253 | 122,259 |
| 26,062 | 22,003 | 72,617 | 68,997 |
| 28,303 | 23,856 | 87,533 | 80,429 |
| 178,784 | 218,872 | 629,820 | 700,107 |
| 2,948 | 8,661 | 6,157 | 21,398 |
| 28,298 | 37,830 | 78,702 | 81,318 |
| 21,262 | 24,095 | 51,297 | 53,608 |
| 52,508 | 70,586 | 136,156 | 156,324 |
| 17,435 | 10,776 | 46,936 | 30,350 |
| 11,272 | 9,395 | 34,259 | 29,902 |
| 6,195 | 14,380 | 23,356 | 42,063 |
| 8,791 | 6,165 | 29,735 | 27,323 |
| 36,352 | 30,254 | 110,150 | 91,619 |
| - | - | - | 1,302 |
| 16,229 | 5,869 | 33,026 | 25,411 |
| 8,673 | 7,249 | 24,778 | 21,764 |
| 5,457 | 11,057 | 19,542 | 30,497 |
| 12,393 | 12,669 | 41,135 | 58,274 |
| 32,383 | 19,843 | 89,070 | 87,228 |
| 155,180 | 127,657 | 451,987 | 445,734 |
| 966,037 | 897,182 | 2,850,240 | 2,819,326 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A17. OVERHEADS (CONTINUED)

| 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2010 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 30 \text { Sept } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| 332,889 | 260,620 | 956,165 | 892,678 |
| 38,220 | 33,731 | 114,765 | 96,652 |
| - | 4,266 | $(60,000)$ | 15,745 |
| 2,475 | 3,068 | 8,706 | 9,583 |
| 38,633 | 30,098 | 99,292 | 76,389 |
| 13,694 | 13,807 | 39,616 | 34,069 |
| 5,311 | 17,548 | 40,522 | 47,123 |
| 431,222 | 363,138 | 1,199,066 | 1,172,239 |
| 39,004 | 38,525 | 115,947 | 114,862 |
| 40,739 | 39,392 | 120,558 | 109,288 |
| $(2,159)$ | 39,623 | 67,272 | 126,449 |
| 50,075 | 54,637 | 174,594 | 191,738 |
| 27,609 | 23,626 | 78,131 | 77,514 |
| 6,280 | 11,819 | 26,323 | 38,463 |
| 161,548 | 207,622 | 582,825 | 658,314 |
| - | - | 392 | 19 |
| 25,423 | 34,325 | 69,008 | 70,546 |
| 16,817 | 18,242 | 39,536 | 44,806 |
| 42,240 | 52,567 | 108,936 | 115,371 |
| 15,290 | 9,438 | 41,615 | 25,636 |
| 9,615 | 7,632 | 29,935 | 24,244 |
| 5,375 | 12,474 | 20,199 | 35,939 |
| 6,509 | 3,751 | 22,935 | 20,909 |
| 31,502 | 26,453 | 96,008 | 79,858 |
| 13,513 | 3,581 | 25,993 | 19,887 |
| 5,957 | 5,035 | 17,264 | 15,325 |
| 5,457 | 11,043 | 19,542 | 30,451 |
| 2,139 | 4,543 | 11,949 | 26,331 |
| 5,707 | (189) | 6,075 | 10,797 |
| 101,064 | 83,761 | 291,515 | 289,377 |
| 736,074 | 707,088 | 2,182,342 | 2,235,301 |

## Bank

Personnel costs

- Salaries, allowances and bonuses
- Pension costs (defined contribution plan)
- Pension costs (defined benefit plan)
- Overtime
- Staff incentives and other staff payments
- Medical expenses
- Others

Establishment costs

- Depreciation of property, plant and equipment
- Rental
- Repair and maintenance
- Outsourced services
- Security expenses
- Others

Marketing expenses

- Sales commission
- Advertisement
- Others

Administration and general expenses

- Communication
- Consultancy and professional fees
- Legal expenses
- Stationery
- Amortisation of intangible assets
- Postages
- Administrative travelling and vehicle expenses
- Incidental expenses on banking operations
- Insurance
- Others


## PART A - EXPLANATORY NOTES (CONTINUED)

A18. ALLOWANCE FOR IMPAIRMENT LOSSES ON LOANS, ADVANCES AND FINANCING

|  | 3rd Quarter Ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Group |  |  |  |  |
| Allowance for bad and doubtful debts and financing : |  |  |  |  |
| Individual impairment allowance |  |  |  |  |
| - made/(written-back) during the period | 82,632 | $(41,911)$ | 76,633 | $(31,919)$ |
| Portfolio impairment allowance |  |  |  |  |
| - made during the period | 100,062 | 163,854 | 268,261 | 427,949 |
| Bad debts : |  |  |  |  |
| - recovered | $(76,462)$ | $(82,895)$ | $(240,467)$ | $(235,729)$ |
| - written off | 4,646 | 1,311 | 10,669 | 3,109 |
|  | 110,878 | 40,359 | 115,096 | 163,410 |
| Bank |  |  |  |  |
| Allowance for bad and doubtful debts and financing : |  |  |  |  |
| Individual impairment allowance |  |  |  |  |
| - made during the period | 49,527 | 17,708 | 80,753 | 37,385 |
| Portfolio impairment allowance |  |  |  |  |
| - made during the period | 44,321 | 135,456 | 159,186 | 254,363 |
| Bad debts : |  |  |  |  |
| - recovered | $(47,724)$ | $(43,329)$ | $(141,519)$ | $(143,458)$ |
| - written off | 3,167 | 82 | 6,472 | 662 |
|  | 49,291 | 109,917 | 104,892 | 148,952 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES

The following tables summarise the contractual underlying principal amounts of trading derivative and financial instruments held for hedging purpose. The principal or contratual amounts of these instruments reflect the volume of transactions outstanding at the end of the reporting period, and do not represent amounts at risk.

Trading derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative financial instruments" Assets and Liabilities respectively.

## (i) Derivative financial instruments

| At 30 September 2011 | Principal <br> RM'000 | The Group Fair values |  | Principal RM'000 | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Assets <br> RM'000 | Liabilities RM'000 |  | Assets RM'000 | Liabilities RM'000 |
| Trading derivatives |  |  |  |  |  |  |
| Foreign exchange derivatives |  |  |  |  |  |  |
| Currency forward | 15,137,838 | 292,539 | $(164,544)$ | 12,758,577 | 255,577 | $(149,690)$ |
| - Less than 1 year | 12,803,786 | 246,872 | $(128,901)$ | 10,424,525 | 209,910 | $(114,730)$ |
| - 1 year to 3 years | 979,743 | 33,716 | $(18,787)$ | 979,743 | 33,716 | $(18,676)$ |
| - More than 3 years | 1,354,309 | 11,951 | $(16,856)$ | 1,354,309 | 11,951 | $(16,284)$ |
| Currency swaps | 38,107,140 | 776,749 | $(836,769)$ | 32,839,551 | 710,077 | $(762,407)$ |
| - Less than 1 year | 37,618,764 | 758,834 | $(832,443)$ | 32,351,175 | 692,162 | $(758,081)$ |
| - 1 year to 3 years | 257,109 | 6,927 | $(3,300)$ | 257,109 | 6,927 | $(3,300)$ |
| - More than 3 years | 231,267 | 10,988 | $(1,026)$ | 231,267 | 10,988 | $(1,026)$ |
| Currency spot | 4,304,857 | 3,033 | $(1,509)$ | 3,927,621 | 2,680 | $(1,327)$ |
| - Less than 1 year | 4,304,857 | 3,033 | $(1,509)$ | 3,927,621 | 2,680 | $(1,327)$ |
| Currency option | 2,092,105 | 18,238 | $(21,095)$ | 1,902,620 | 15,806 | $(19,800)$ |
| - Less than 1 year | 2,092,105 | 18,238 | $(21,095)$ | 1,902,620 | 15,806 | $(19,800)$ |
| Cross currency interest rate swaps | 16,429,845 | 549,883 | $(493,227)$ | 16,332,844 | 544,379 | $(493,170)$ |
| - Less than 1 year | 4,193,034 | 105,701 | $(180,760)$ | 4,193,034 | 105,701 | $(180,760)$ |
| - 1 year to 3 years | 5,657,682 | 263,671 | $(129,123)$ | 5,894,071 | 268,797 | $(146,061)$ |
| - More than 3 years | 6,579,129 | 180,511 | $(183,344)$ | 6,245,739 | 169,881 | $(166,349)$ |
|  | 76,071,785 | 1,640,442 | (1,517,144) | 67,761,213 | 1,528,519 | $(1,426,394)$ |
| Interest rate derivatives |  |  |  |  |  |  |
| Interest rate swaps | 225,503,381 | 2,472,911 | $(2,146,689)$ | 200,314,404 | 2,276,557 | $(1,929,929)$ |
| - Less than 1 year | 33,374,133 | 89,752 | $(71,080)$ | 24,153,097 | 61,570 | $(47,587)$ |
| - 1 year to 3 years | 125,593,069 | 902,209 | $(937,228)$ | 117,860,016 | 863,951 | $(919,611)$ |
| - More than 3 years | 66,536,179 | 1,480,950 | $(1,138,381)$ | 58,301,291 | 1,351,036 | $(962,731)$ |
| Interest rate futures | 12,392,171 | 27,881 | $(3,846)$ | 12,392,171 | 27,826 | $(3,796)$ |
| - Less than 1 year | 5,638,296 | 10,265 | $(3,846)$ | 5,638,296 | 10,210 | $(3,796)$ |
| - 1 year to 3 years | 5,404,738 | 12,482 |  | 5,404,738 | 12,482 |  |
| - More than 3 years | 1,349,137 | 5,134 |  | 1,349,137 | 5,134 |  |
| Interest rate options | 150,000 | 9,448 | $(3,816)$ | 150,000 | 9,448 | $(3,816)$ |
| - 1 year to 3 years | 100,000 | 8,586 | $(3,808)$ | 100,000 | 8,586 | $(3,808)$ |
| - More than 3 years | 50,000 | 862 | (8) | 50,000 | 862 | (8) |
|  | 238,045,552 | 2,510,240 | $(2,154,351)$ | 212,856,575 | 2,313,831 | $(1,937,541)$ |
| Equity related derivatives |  |  |  |  |  |  |
| Equity swap | 550,453 | 1,127 | $(62,352)$ | 316,369 | 734 | $(61,959)$ |
| - More than 3 years | 550,453 | 1,127 | $(62,352)$ | 316,369 | 734 | $(61,959)$ |
| Equity options | 8,652,397 | 374,038 | $(526,920)$ | 6,873,041 | 363,589 | $(516,506)$ |
| - Less than 1 year | 5,875,725 | 58,429 | $(230,467)$ | 5,598,145 | 57,665 | $(229,738)$ |
| - 1 year to 3 years | 839,414 | 442 | (442) | - | - |  |
| - More than 3 years | 1,937,258 | 315,167 | $(296,011)$ | 1,274,896 | 305,924 | $(286,768)$ |
| Index futures | 513 | 12 | (2) | 513 | 12 | (2) |
| - Less than 1 year | 513 | 12 | (2) | 513 | 12 | (2) |
|  | 9,203,363 | 375,177 | $(589,274)$ | 7,189,923 | 364,335 | $(578,467)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

## (i) Derivative financial instruments (continued)

|  | The Group Fair values |  |  |  | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 30 September 2011 | Principal <br> RM'000 | Assets <br> RM'000 | Liabilities RM'000 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 |
| Commodity related derivatives |  |  |  |  |  |  |
| Commodity swaps | 71,466 | 43,021 | $(46,375)$ | 71,466 | 43,021 | $(46,375)$ |
| - Less than 1 year | 34,817 | 19,139 | $(18,890)$ | 34,817 | 19,139 | $(18,890)$ |
| - 1 year to 3 years | 36,649 | 23,882 | $(27,485)$ | 36,649 | 23,882 | $(27,485)$ |
| Commodity future | 38,100 | 3,721 | (11) | 38,100 | 3,721 | (11) |
| - Less than 1 year | 33,281 | 3,129 | (4) | 33,281 | 3,129 | (4) |
| - 1 year to 3 years | 4,819 | 592 | (7) | 4,819 | 592 | (7) |
| Commodity options | 79,798 | 79,047 | $(79,047)$ | 79,798 | 79,047 | $(79,047)$ |
| - Less than 1 year | 35,085 | 11,082 | $(11,082)$ | 35,085 | 11,082 | $(11,082)$ |
| - 1 year to 3 years | 44,713 | 67,965 | $(67,965)$ | 44,713 | 67,965 | $(67,965)$ |
|  | 189,364 | 125,789 | $(125,433)$ | 189,364 | 125,789 | $(125,433)$ |
| Credit related contract |  |  |  |  |  |  |
| Credit default swaps | 2,025,332 | 59,547 | $(96,736)$ | 2,025,333 | 59,547 | $(96,736)$ |
| - Less than 1 year | 318,950 | 36 | (841) | 318,950 | 36 | (841) |
| - 1 year to 3 years | 717,638 | 4,713 | $(13,071)$ | 717,638 | 4,713 | $(13,071)$ |
| - More than 3 years | 988,744 | 54,798 | $(82,824)$ | 988,745 | 54,798 | $(82,824)$ |
| Hedging derivatives |  |  |  |  |  |  |
| Cross currency interest rate swaps | 71,411 | - | $(2,444)$ | 71,411 | - | $(2,444)$ |
| - More than 3 years | 71,411 | - | $(2,444)$ | 71,411 | - | $(2,444)$ |
| Interest rate swaps | 13,073,577 | 261,768 | $(498,868)$ | 16,976,317 | 506,566 | $(489,755)$ |
| - 1 year to 3 years | 995,010 | 17,090 | (979) | 995,010 | 17,090 | (979) |
| - More than 3 years | 12,078,567 | 244,678 | $(497,889)$ | 15,981,307 | 489,476 | $(488,776)$ |
| Total derivatives assets/(liabilities) | 338,680,384 | 4,972,963 | $(4,984,250)$ | 307,070,136 | 4,898,587 | $(4,656,770)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

(i) Derivative financial instruments (continued)

| At 31 December 2010 | Principal <br> RM'000 | The Group Fair values |  | Principal <br> RM'000 | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Assets <br> RM'000 | Liabilities RM'000 |  | Assets <br> RM'000 | Liabilities RM'000 |
| Trading derivatives |  |  |  |  |  |  |
| Foreign exchange derivatives |  |  |  |  |  |  |
| Currency forward | 10,295,460 | 159,844 | $(154,852)$ | 8,546,302 | 152,256 | $(102,140)$ |
| - Less than 1 year | 8,019,805 | 52,355 | $(127,493)$ | 6,270,647 | 44,767 | $(73,826)$ |
| - 1 year to 3 years | 423,654 | 13,602 | $(4,281)$ | 423,654 | 13,602 | $(4,281)$ |
| - More than 3 years | 1,852,001 | 93,887 | $(23,078)$ | 1,852,001 | 93,887 | $(24,033)$ |
| Currency swaps | 34,680,313 | 515,786 | $(488,225)$ | 31,027,117 | 457,444 | $(446,027)$ |
| - Less than 1 year | 34,371,184 | 507,987 | $(485,176)$ | 30,717,988 | 449,645 | $(442,978)$ |
| - 1 year to 3 years | 49,362 | 2,018 |  | 49,362 | 2,018 |  |
| - More than 3 years | 259,767 | 5,781 | $(3,049)$ | 259,767 | 5,781 | $(3,049)$ |
| Currency spot | 270,937 | 305 | (197) | 134,454 | 282 | (148) |
| - Less than 1 year | 270,937 | 305 | (197) | 134,454 | 282 | (148) |
| Currency option | 2,404,827 | 1,624 | $(5,694)$ | 2,404,828 | 1,624 | $(5,694)$ |
| - Less than 1 year | 2,404,827 | 1,624 | $(5,694)$ | 2,404,828 | 1,624 | $(5,694)$ |
| Cross currency interest rate swaps | 16,047,393 | 687,934 | $(736,030)$ | 15,375,452 | 649,282 | $(740,073)$ |
| - Less than 1 year | 4,983,605 | 208,267 | $(239,136)$ | 4,395,165 | 163,949 | $(231,353)$ |
| - 1 year to 3 years | 5,862,844 | 265,963 | $(284,832)$ | 6,100,611 | 271,629 | $(305,079)$ |
| - More than 3 years | 5,200,944 | 213,704 | $(212,062)$ | 4,879,676 | 213,704 | $(203,641)$ |
|  | 63,698,930 | 1,365,493 | $(1,384,998)$ | 57,488,153 | 1,260,888 | (1,294,082) |
| $\underline{\text { Interest rate derivatives }}$ |  |  |  |  |  |  |
| Interest rate swaps | 181,322,125 | 1,698,397 | $(1,323,655)$ | 161,336,017 | 1,511,081 | $(1,168,420)$ |
| - Less than 1 year | 53,935,327 | 327,540 | $(309,313)$ | 46,104,326 | 314,648 | $(295,194)$ |
| - 1 year to 3 years | 63,088,197 | 420,408 | $(361,841)$ | 47,945,246 | 320,781 | $(324,795)$ |
| - More than 3 years | 64,298,601 | 950,449 | $(652,501)$ | 67,286,445 | 875,652 | $(548,431)$ |
| Interest rate futures | 13,746,090 | 18,185 | $(15,428)$ | 13,746,090 | 18,185 | $(15,428)$ |
| - Less than 1 year | 7,276,246 | 8,610 | $(13,457)$ | 7,276,246 | 8,610 | $(13,457)$ |
| - 1 year to 3 years | 5,273,591 | 6,772 | $(1,971)$ | 5,273,591 | 6,772 | $(1,971)$ |
| - More than 3 years | 1,196,253 | 2,803 |  | 1,196,253 | 2,803 |  |
| Interest rate options | 750,000 | 7,179 | $(3,602)$ | 750,000 | 7,179 | $(3,602)$ |
| - Less than 1 year | 600,000 | - |  | 600,000 | - |  |
| - 1 year to 3 years | 100,000 | 5,314 | $(2,818)$ | 100,000 | 5,314 | $(2,818)$ |
| - More than 3 years | 50,000 | 1,865 | (784) | 50,000 | 1,865 | (784) |
|  | 195,818,215 | 1,723,761 | (1,342,685) | 175,832,107 | 1,536,445 | (1,187,450) |
| Equity related derivatives |  |  |  |  |  |  |
| Equity swaps | 273,717 | 1,777 | $(51,329)$ | 273,717 | 1,777 | $(51,329)$ |
| - Less than 1 year | 272,086 | 1,433 | $(51,023)$ | 272,086 | 1,433 | $(51,023)$ |
| - More than 3 years | 1,631 | 344 | (306) | 1,631 | 344 | (306) |
| Equity options | 10,545,684 | 223,081 | $(606,369)$ | 8,326,139 | 216,503 | $(600,027)$ |
| - Less than 1 year | 3,593,370 | 168,358 | $(571,441)$ | 2,955,630 | 166,185 | $(569,504)$ |
| - 1 year to 3 years | 3,606,022 | 3,849 | $(3,849)$ | 2,530,542 | 121 | (121) |
| - More than 3 years | 3,346,292 | 50,874 | $(31,079)$ | 2,839,967 | 50,197 | $(30,402)$ |
| Index futures | 9,089 | - | (137) | 9,089 | - | (137) |
| - Less than 1 year | 9,089 | - | (137) | 9,089 | - | (137) |
|  | 10,828,490 | 224,858 | $(657,835)$ | 8,608,945 | 218,280 | $(651,493)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

(i) Derivative financial instruments (continued)

|  | The Group Fair values |  |  |  | The Bank Fair values |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| At 31 December 2010 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 | Principal RM'000 | Assets RM'000 | Liabilities RM'000 |
| Commodity related derivatives |  |  |  |  |  |  |
| Commodity swaps | 60,480 | 4,085 | - | 60,480 | 4,085 | - |
| - Less than 1 year | 20,400 | 1,624 | - | 20,400 | 1,624 |  |
| - 1 year to 3 years | 40,080 | 2,461 | - | 40,080 | 2,461 |  |
| Commodity future | 60,553 | 1 | $(3,653)$ | 60,553 | 1 | $(3,653)$ |
| - Less than 1 year | 60,553 | 1 | $(3,653)$ | 60,553 | 1 | $(3,653)$ |
| Commodity options | 104,840 | 15,028 | $(15,028)$ | 104,840 | 15,028 | $(15,028)$ |
| - Less than 1 year | 70,921 | 12,068 | $(12,068)$ | 70,921 | 12,068 | $(12,068)$ |
| - 1 year to 3 years | 33,919 | 2,960 | $(2,960)$ | 33,919 | 2,960 | $(2,960)$ |
|  | 225,873 | 19,114 | $(18,681)$ | 225,873 | 19,114 | $(18,681)$ |
| Credit related contract |  |  |  |  |  |  |
| Credit default swaps | 1,366,348 | 29,138 | $(56,883)$ | 1,366,348 | 29,138 | $(56,883)$ |
| - Less than 1 year | 194,617 | 358 | (175) | 194,617 | 358 | (175) |
| - 1 year to 3 years | 169,593 | 143 | $(2,386)$ | 169,593 | 143 | $(2,386)$ |
| - More than 3 years | 1,002,138 | 28,637 | $(54,322)$ | 1,002,138 | 28,637 | $(54,322)$ |
| Hedging derivatives |  |  |  |  |  |  |
| Cross currency interest rate swaps | 218,378 | - | $(43,342)$ | - | - | - |
| - More than 3 years | 218,378 | - | $(43,342)$ | - | - | - |
| Interest rate swaps | 12,412,998 | 138,527 | $(206,716)$ | 16,752,811 | 198,669 | $(215,226)$ |
| - Less than 1 year | 965,611 | 9,719 | - | 965,611 | 9,719 |  |
| - 1 year to 3 years | 800,500 | 24,969 | - | 800,500 | 24,970 |  |
| - More than 3 years | 10,646,887 | 103,839 | $(206,716)$ | 14,986,700 | 163,980 | $(215,226)$ |
| Total derivatives assets/(liabilities) | 284,569,232 | 3,500,891 | $(3,711,140)$ | 260,274,237 | 3,262,534 | $(3,423,815)$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

## (i) Derivative financial instruments (continued)

The Group's derivative financial instruments are subject to market and credit risk, as follows:

## Market Risk

Market risk is defined as any fluctuation in the value arising from changes in value of market risk factors such as interest rates, currency exchange rates, credit spreads, equity prices, commodities prices and their associated volatility. The contractual amounts provide only a measure of involvement in these types of transactions and do not represent the amounts subject to market risk. The Group's risk management department monitors and manages market risk exposure via stress testing of the Group's Capital-at-Risk (CaR) model, in addition to reviewing and analysing its treasury trading starategy, positions and activities vis-à-vis changes in the financial market, monitoring limit usage, assessing limit adequacy, and verifying transaction prices.

## Credit Risk

Credit risk arises when counterparties to derivative contracts, such as interest rate swaps, are not able to or willing to fulfil their obligation to pay the Group the positive fair value or receivable resulting from the execution of contract terms. As at 30 September 2011, the amount of credit risk in the Group and the Bank, mesured in terms of the cost to replace the profitable contracts, was RM4,972,963,000 and RM4,898,587,000 respectively ( 31 December 2010: RM3,500,891,000 and RM3,262,534,000 respectively). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

There have been no changes since the end of the previous financial year in respect of the following:
a) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts;
b) the risk management policies in place for mitigating and controlling the risks associated with these financial derivative contracts; and
c) the related accounting policies.

The above information, policies and procedures in respect of derivative financial instruments of the Group are discussed in the audited annual financial statements for the financial year ended 31 December 2010.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

## (ii) Commitments and contingencies

The Group
Credit-related
Direct credit substitutes
Transaction-related contingent items
Short-term self-liquidating trade-related contingencies
Obligations under underwriting agreement
Irrevocable commitments to extend credit :

- maturity not exceeding one year
- maturity exceeding one year

Forward asset purchase
Miscellaneous commitments and contingencies
Total credit-related commitments and contingencies

| $\begin{gathered} 30 \text { Sept } 2011 \\ \text { Principal } \\ \text { RM'000 } \\ \hline \end{gathered}$ | 31 Dec 2010 <br> Principal <br> RM'000 |
| :---: | :---: |
| 2,326,242 | 2,147,004 |
| 4,580,680 | 4,338,700 |
| 2,454,449 | 3,511,093 |
| 100,000 | 235,000 |
| 35,954,778 | 33,360,091 |
| 5,999,679 | 6,778,212 |
| - | 3,084 |
| 3,572,167 | 5,908,957 |
| 54,987,995 | 56,282,141 |

## Treasury-related

Foreign exchange related contracts :

- less than one year
- one year to less than 5 years
- five years and above

Interest rate related contracts :

- less than one year
- one year to less than 5 years
- five years and above

Equity related contracts

- less than one year
- one year to less than 5 years
- five years and above

Other treasury related contracts
Total treasury-related commitments and contingencies

| $\mathbf{5 4 , 0 2 9 , 5 5 2}$ | $45,578,346$ |
| ---: | ---: |
| $\mathbf{1 1 , 4 2 8 , 7 9 7}$ | $10,326,952$ |
| $\mathbf{4 , 2 9 7 , 3 1 4}$ | $3,353,629$ |
| $\mathbf{6 9 , 7 5 5 , 6 6 3}$ | $59,258,927$ |


| $\mathbf{5 1 , 9 4 3 , 0 7 3}$ | $55,274,126$ |
| ---: | ---: |
| $\mathbf{1 4 3 , 0 1 4 , 2 5 5}$ | $103,488,444$ |
| $\mathbf{3 6 , 2 2 2 , 6 9 3}$ | $23,566,421$ |
| $\mathbf{2 3 1 , 1 8 0 , 0 2 1}$ | $182,328,991$ |


| $\mathbf{2 , 0 8 9 , 2 0 6}$ | $3,614,590$ |
| ---: | ---: |
| $\mathbf{4 , 6 5 0 , 2 8 1}$ | $5,121,016$ |
| $\mathbf{2 , 4 6 3 , 8 7 6}$ | $2,092,883$ |
| $\mathbf{9 , 2 0 3 , 3 6 3}$ | $10,828,489$ |
| $\mathbf{2 7 , 3 1 5 , 3 8 4}$ | $31,285,226$ |
| $\mathbf{3 3 7 , 4 5 4 , 4 3 1}$ | $283,701,633$ |
|  |  |
| $\mathbf{3 9 2 , 4 4 2 , 4 2 6}$ | $339,983,774$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A19. DERIVATIVE FINANCIAL INSTRUMENTS, COMMITMENTS AND CONTINGENCIES (CONTINUED)

(ii) Commitments and contingencies (continued)

| The Bank | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { Principal } \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { Principal } \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Credit-related |  |  |
| Direct credit substitutes | 2,238,399 | 1,880,066 |
| Transaction-related contingent items | 3,274,536 | 3,158,201 |
| Short-term self-liquidating trade-related contingencies | 1,935,233 | 3,228,857 |
| Obligations under underwriting agreement | 100,000 | 235,000 |
| Irrevocable commitments to extend credit : |  |  |
| - maturity not exceeding one year | 33,251,812 | 31,228,089 |
| - maturity exceeding one year | 4,935,118 | 5,366,611 |
| Forward assets purchase | - | 3,084 |
| Miscellaneous commitments and contingencies | 1,424,538 | 1,195,586 |
| Total credit-related commitments and contingencies | 47,159,636 | 46,295,494 |

## Treasury-related

Foreign exchange related contracts :

- less than one year
- one year to less than 5 years
- five years and above

| $\mathbf{5 2 , 2 0 7 , 9 1 8}$ | $43,923,081$ |
| ---: | ---: |
| $\mathbf{1 1 , 4 8 9 , 1 3 0}$ | $10,184,529$ |
| $\mathbf{4 , 1 3 5 , 5 7 6}$ | $3,380,543$ |
| $\mathbf{6 7 , 8 3 2 , 6 2 4}$ | $57,488,153$ |

Interest rate related contracts :

- less than one year
- one year to less than 5 years
- five years and above

| $\mathbf{5 1 , 2 2 3 , 6 1 8}$ | $55,007,853$ |
| ---: | ---: |
| $\mathbf{1 4 0 , 6 2 3 , 6 9 0}$ | $101,633,153$ |
| $\mathbf{3 8 , 9 7 4 , 3 2 9}$ | $36,668,534$ |
| $\mathbf{2 3 0 , 8 2 1 , 6 3 7}$ | $193,309,540$ |

Equity related contracts:

- less than one year
- one year to less than 5 years
- five years and above

Total treasury-related commitments and contingencies

| $\mathbf{1 , 8 1 1 , 6 2 7}$ | $2,976,850$ |
| ---: | ---: |
| $\mathbf{3 , 6 5 2 , 6 4 7}$ | $4,045,536$ |
| $\mathbf{1 , 7 2 5 , 6 4 9}$ | $1,586,558$ |
| $\mathbf{7 , 1 8 9 , 9 2 3}$ | $8,608,944$ |
| $\mathbf{3 0 5 , 8 4 4 , 1 8 4}$ | $259,406,637$ |
|  |  |
| $\mathbf{3 5 3 , 0 0 3 , 8 2 0}$ | $305,702,131$ |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. CAPITAL ADEQUACY

The capital adequacy ratios of the Group (other than CIMB Thai Bank) and the Bank are computed in accordance with Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.
(a) The capital adequacy ratios of the Group and the Bank are as follows:

|  | The Group |  | The Bank* |  |
| :---: | :---: | :---: | :---: | :---: |
| Before deducting proposed dividends | 30 Sept 2011 | 31 Dec 2010 | 30 Sept 2011 | 31 Dec 2010 |
| Core capital ratio | 11.10\% | 11.89\% | 14.07\% | 14.47\% |
| Risk-weighted capital ratio | 15.98\% | 15.37\% | 16.34\% | 15.36\% |
| After deducting proposed dividends |  |  |  |  |
| Core capital ratio | 11.10\% | 11.42\% | 14.07\% | 13.90\% |
| Risk-weighted capital ratio | 15.98\% | 14.89\% | 16.34\% | 14.80\% |

(b) The breakdown of risk-weighted assets ("RWA") by each major risk category is as follows:

|  | The Group |  | The Bank* |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sept 2011 | 31 Dec 2010 | 30 Sept 2011 | 31 Dec 2010 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Credit risk | 109,777,739 | 104,892,665 | 86,001,165 | 87,236,173 |
| Market risk | 8,939,295 | 9,658,308 | 8,254,895 | 9,176,183 |
| Large exposure risk requirements | 363,806 | 360,424 | 363,806 | 360,424 |
| Operational risk | 12,266,008 | 11,242,737 | 9,761,307 | 9,604,531 |
| Total risk-weighted assets | 131,346,848 | 126,154,134 | 104,381,173 | 106,377,311 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. CAPITAL ADEQUACY (Continued)

(c) Components of Tier I and Tier II capital are as follows:

|  | The Group |  | The Bank* |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{array}$ | $\begin{array}{r} 31 \text { Dec } 2010 \\ \text { RM’000 } \end{array}$ | $\begin{array}{r} 30 \text { Sept } 2011 \\ \text { RM’000 } \end{array}$ | 31 Dec 2010 <br> RM'000 |
| Tier I capital |  |  |  |  |
| Paid-up capital | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
| Perpetual preference shares | 200,000 | 200,000 | 200,000 | 200,000 |
| Non-innovative Tier I Capital | 1,000,000 | 1,000,000 | 1,000,000 | 1,000,000 |
| Innovative Tier I Capital | 1,637,900 | 1,616,700 | 1,637,900 | 1,616,700 |
| Other reserves | 12,741,240 | 13,085,117 | 11,778,791 | 12,385,045 |
| Non-controlling interests | 260,821 | 260,586 | - |  |
| Less: |  |  |  |  |
| Deferred tax assets | $(110,666)$ | - | $(142,712)$ | $(22,096)$ |
| Goodwill | $(4,920,709)$ | $(4,923,428)$ | $(3,555,075)$ | $(3,555,075)$ |
| Total Tier I capital | 14,573,055 | 15,003,444 | 14,683,373 | 15,389,043 |
| Tier II capital |  |  |  |  |
| Subordinated notes | 5,829,435 | 3,936,919 | 5,000,000 | 3,500,000 |
| Redeemable preference shares | 29,740 | 29,740 | 29,740 | 29,740 |
| Regulatory reserve | 361,310 | 117,595 | 331,404 | 110,190 |
| Portfolio impairment allowance ${ }^{\wedge}$ | 352,503 | 381,876 | 166,684 | 221,940 |
| Surplus of total eligible provision over expected loss under IRB approach | 329,681 | 409,200 | 396,463 | 404,989 |
| Total eligible Tier II capital | 6,902,669 | 4,875,330 | 5,924,291 | 4,266,859 |
| Less: |  |  |  |  |
| Investment in subsidiaries | $(131,754)$ | $(175,352)$ | (3,204,452) | $(2,998,050)$ |
| Securitisation exposures subject to deductions ${ }^{\wedge}$ | $(70,109)$ | $(70,116)$ | $(70,109)$ | $(70,116)$ |
| Investment in associates | $(245,134)$ | $(245,134)$ | $(245,134)$ | $(245,134)$ |
| Holding of other banking institutions' capital instruments | $(33,478)$ | $(2,842)$ | $(33,478)$ | $(2,842)$ |
| Total Eligible Tier II capital | 6,422,194 | 4,381,886 | 2,371,118 | 950,717 |
| Total capital base | 20,995,249 | 19,385,330 | 17,054,491 | 16,339,760 |

[^1]
## PART A - EXPLANATORY NOTES (CONTINUED)

## A20. CAPITAL ADEQUACY (Continued)

(d) The capital adequacy of the banking subsidiary companies of the Bank are as follows:

At 30 September 2011

|  | CIMB Islamic Bank** | CIMB Thai Bank*** | CIMB Bank PLC $* * * *$ |
| :---: | :---: | :---: | :---: |
| Core capital ratio | 10.42\% | 8.10\% | N/A |
| Risk-weighted capital ratio | 14.44\% | 13.77\% | 73.96\% |
| As at 31 Dec 2010 |  |  |  |
|  | CIMB Islamic Bank** | CIMB Thai | CIMB Bank |
| Core capital ratio | 13.24\% | 9.04\% | N/A |
| Risk-weighted capital ratio | 17.21\% | 14.69\% | 636.20\% |

\# The dividend for financial year ended 31 December 2010 was paid on 28 March 2011.

* Includes the operations of CIMB Bank (L) Limited.
** The capital adequacy ratios of CIMB Islamic Bank are computed in accordance with BNM Guidelines on Risk Weighted Capital Adequacy Framework: Internal Rating-Based approach (IRB approach) for Credit Risk, where Advanced Internal Rating-Based (AIRB) is used for retail exposure and Foundation IRB for Non-Retail exposure while Operational risk is based on Basic Indicator Approach. Market Risk remained unchanged under Standardised Approach.
*** The capital adequacy ratios of CIMB Thai is based on Bank of Thailand requirements and are computed in accordance with Standardised Approach (SA approach). The approach for Credit Risk and Market Risk is Standardised Approach (SA) while Operational Risk is based on Basic Indicator Approach.
**** The amount presented here is the Solvency Ratio of CIMB Bank PLC, which is the nearest equivalent regulatory compliance ratio. This ratio is computed in accordance with Prakas B7-00-46, B7-04-206 and B7-07-135 issued by the National Bank of Cambodia. This ratio is derived at CIMB Bank PLC's net worth divided by its risk-weighted assets.


## PART A - EXPLANATORY NOTES (CONTINUED)

## A21. SEGMENTAL REPORT

## Definition of segments

For management purposes, the Group is organised into six major operating divisions. The divisions form the basis on which the Group reports its primary segment information.

## Treasury

Treasury focuses on treasury activities and services which include foreign exchange, money market, derivatives and capital market instruments trading. It also invests the Group's proprietary capital.

## Corporate and Investment Banking

Corporate and Investment Banking comprise Investment Banking, Corporate Banking, Regional Banking, Equity Derivatives, Equity Investment and Trading and Retail Equity Services.

Investment Banking advises on issuance of equity and equity-linked products management services. Corporate Banking provides a broad spectrum of financial and Ringgit lending services for domestic and multinational corporations as well as institutional and public sector clients. Regional Banking oversees the activities of the Group's overseas branches in London, Singapore and Hong Kong and provides conventional and customised financial packages in order to meet customers' needs, with products including non-Ringgit corporate lending, nominee services and cash management services.

Equity Derivatives develops and issues new equity derivatives instruments such as structured warrants and over-the-counter options to provide investors with alternative investment avenues. Equity Investment and Trading is the Group's proprietary equity trading unit. Retail equity provide stock broking services to retail clients.

## Retail Financial Services

Retail Financial Services focus on innovative products and services to individual customers. It offers products such as credit facilities (residential mortgages, personal loans, share financing, credit card and hire purchase), remittance services, deposit collection and wealth management.

## Commercial and Enterprise Banking

Commercial and Enterprise Banking are responsible for offering products and services for customer segments comprising micro-enterprises, small and medium-scale enterprises ("SMEs") and mid-sized corporations. Their products include credit facilities (loans, banker's acceptances, revolving credit, leasing, factoring, hire purchase), remittance services and deposit collection.

## Foreign Banking Operations

Foreign Banking Operations comprise of CIMB Thai Bank Public Company Limited, Bank of Yingkou Co Ltd and CIMB Bank PLC, which are involved in the provision of commercial banking and related services.

## Support and others

Support services comprises all middle and back-office processes and cost centres and other subsidiaries whose results are not material to the Group.

## PART A - EXPLANATORY NOTES (CONTINUED)

## A21. SEGMENTAL REPORT (CONTINUED)

## Group

30 Sept 2011

|  | Treasury RM'000 | Corporate and Investment Banking RM'000 | Retail Financial Services RM'000 | Commercial <br> and <br> Enterprise Banking RM'000 | Foreign Banking Operations RM'000 | Support and Others RM'000 | Total RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |
| - external income | $(63,001)$ | 885,244 | 1,661,377 | 227,436 | 411,242 | $(1,188)$ | 3,121,110 |
| - inter-segment | 381,124 | $(391,959)$ | $(233,444)$ | 272,656 | (15) | $(28,362)$ | - |
|  | 318,123 | 493,285 | 1,427,933 | 500,092 | 411,227 | $(29,550)$ | 3,121,110 |
| Islamic Banking Income | 425,128 | 63,422 | 415,888 | 72,216 | - | - | 976,654 |
| Non-interest income | 351,157 | 285,867 | 520,126 | 82,468 | 118,841 | 7,561 | 1,366,020 |
| Net income | 1,094,408 | 842,574 | 2,363,947 | 654,776 | 530,068 | $(21,989)$ | 5,463,784 |
| Overheads of which: | $(251,758)$ | $(296,655)$ | $(1,499,169)$ | $(357,575)$ | $(418,431)$ | $(26,652)$ | (2,850,240) |
| Depreciation of property, plant and equipment | $(7,383)$ | $(12,664)$ | $(78,717)$ | $(24,925)$ | $(23,806)$ | - | $(147,495)$ |
| Amortisation of prepaid lease payments | - |  | (2) | (1) | (234) | - | (237) |
| Amortisation of intangible assets | $(5,878)$ | $(10,058)$ | $(66,928)$ | $(15,539)$ | $(11,747)$ | - | $(110,150)$ |
| Profit before allowance | 842,650 | 545,919 | 864,778 | 297,201 | 111,637 | $(48,641)$ | 2,613,544 |
| Allowance for losses on other receivables | 161 | (58) | (243) | (42) | - | $(2,829)$ | $(3,011)$ |
| Allowance for impairment losses on loans, advances and financing | - 8 | $(7,060)$ | $(129,808)$ | 81,296 | $(60,114)$ | $582$ | $(115,096)$ |
| Allowance for commitments and contingencies | - | 20,336 | (129,808) | , | 1,500 | - | 21,836 |
| Write-back of/(allowance for) other impairment losses | 985 | $(6,727)$ | - | - | - | 1,467 | $(4,275)$ |
| Segment result | 843,804 | 552,410 | 734,727 | 378,455 | 53,023 | $(49,421)$ | 2,512,998 |
| Share of results of associates | 72,103 | - | - | - | - | - | 72,103 |
| Share of results of jointly controlled entity | - | - | 8,006 | - | - | - | 8,006 |
| Taxation and zakat | - | - | - | - | - | $(510,767)$ | $(510,767)$ |

Profit for the financial period
2,082,340

## PART A - EXPLANATORY NOTES (CONTINUED)

## A21. SEGMENTAL REPORT (CONTINUED)

## Group

30 Sept 2010

|  | Treasury RM'000 | Corporate and Investment Banking RM'000 | Retail Financial Services RM'000 | Commercial and Enterprise Banking RM'000 | Foreign Banking Operations RM'000 | Support and Others RM'000 | Total RM'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income |  |  |  |  |  |  |  |
| - external income | $(10,292)$ | 869,318 | 1,671,745 | 240,933 | 384,593 | 32,971 | 3,189,268 |
| - inter-segment | 507,609 | $(372,841)$ | $(259,961)$ | 158,807 | (3) | $(33,611)$ | - |
|  | 497,317 | 496,477 | 1,411,784 | 399,740 | 384,590 | (640) | 3,189,268 |
| Islamic Banking Income | 332,897 | 80,525 | 362,278 | 38,092 | - | - | 813,792 |
| Non-interest income | 444,093 | 196,848 | 453,529 | 68,971 | 132,533 | 36,598 | 1,332,572 |
| Net income | 1,274,307 | 773,850 | 2,227,591 | 506,803 | 517,123 | 35,958 | 5,335,632 |
| Overheads of which: | $(259,631)$ | $(303,026)$ | $(1,489,438)$ | $(334,423)$ | $(403,827)$ | $(28,981)$ | $(2,819,326)$ |
| Depreciation of property, plant and equipment | $(7,577)$ | $(14,847)$ | $(75,080)$ | $(25,237)$ | $(25,437)$ | - | $(148,178)$ |
| Amortisation of prepaid lease payments | (4) | (10) | (44) | (14) | (143) | - | (215) |
| Amortisation of intangible assets | $(5,839)$ | $(11,202)$ | $(54,243)$ | $(13,458)$ | $(6,877)$ | - | $(91,619)$ |
| Profit before allowance | 1,014,676 | 470,824 | 738,153 | 172,380 | 113,296 | 6,977 | 2,516,306 |
| Allowance for losses on other receivables | - | - | - | - | $(2,419)$ | (777) | $(3,196)$ |
| Write-back of/(allowance for) impairment losses on loans, advances and financing | - 8 | $186,071$ | $(224,770)$ | $(81,284)$ | $(42,468)$ | (967) | $(163,410)$ |
| Allowance for commitments and contingencies | - | - | - | $(1,829)$ | (302) | - | $(2,131)$ |
| Write-back of/(allowance for) other impairment losses | 10,635 | 328 | - | - | $(3,058)$ | 353 | 8,258 |
| Segment result | 1,025,319 | 657,223 | 513,383 | 89,267 | 65,049 | 5,586 | 2,355,827 |
| Share of results of associate | 35,726 | - | - | - | - | - | 35,726 |
| Share of results of jointly controlled entity | - | - | 7,140 | - | - | - | 7,140 |
| Taxation and zakat | - | - | - | - | - | - | $(478,991)$ |

Profit for the financial period
1,919,702

## PART A - EXPLANATORY NOTES (CONTINUED)

A22. GROUP OPERATION OF ISLAMIC BANKING
A22a. UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2011

|  | Note | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| Assets |  |  |  |  |  |
| Cash and short-term funds |  | 6,149,567 | 7,840,258 | - | 153,473 |
| Deposit and placement with banks and other |  |  |  |  |  |
| Financial assets held-for-trading |  | 2,242,973 | 2,549,533 | 134,962 | 201,640 |
| Financial investments available-for-sale |  | 979,335 | 455,962 | 190,149 | - |
| Financial investments held-to-maturity |  | 1,557,030 | 1,328,746 | 364,592 | 235,111 |
| Islamic derivative financial instruments |  | 175,016 | 157,901 | 128 | 7,213 |
| Financing, advances and other loans | A22c | 25,349,715 | 22,764,498 | 356,595 | 339,921 |
| Other assets |  | 473,914 | 334,828 | 1,868 | 737 |
| Deferred taxation |  | 6,899 | 5,589 | - | - |
| Amount due from holding company |  | 656,481 | 591,695 | - | - |
| Amount due from related companies |  | 29,301 | 48,767 | 27,479 | 47,939 |
| Statutory deposits with Bank Negara Malaysia |  | 686,047 | 143,406 | - | - |
| Goodwill |  | 136,000 | 136,000 | - | - |
| Intangible assets |  | 4,336 | 4,287 | - | - |
| Property, plant and equipment |  | 2,398 | 1,862 | - | - |
| TOTAL ASSETS |  | 40,093,526 | 37,416,385 | 1,988,702 | 1,536,211 |
| Liabilities |  |  |  |  |  |
| Deposits from customers | A22d | 25,938,661 | 23,479,669 | 803,574 | 637,441 |
| Deposits and placements of banks and other |  |  |  |  |  |
| financial institutions |  | 9,519,856 | 10,769,939 | 601,630 | 566,899 |
| Islamic derivative financial instruments |  | 431,177 | 199,199 | 36,366 | - |
| Other liabilities |  | 844,943 | 643,911 | 467,553 | 266,750 |
| Amount due to holding company |  | 42,058 | 184,519 | - | - |
| Amount due to related company |  | 72 | - | - | - |
| Provision for taxation and zakat |  | 80,925 | 11,228 | - | - |
| Subordinated Sukuk |  | 561,130 | 300,000 | - | - |
| TOTAL LIABILITIES |  | 37,418,822 | 35,588,465 | 1,909,123 | 1,471,090 |
| Ordinary share capital |  | 1,000,000 | 750,000 | - | - |
| Perpetual preference shares |  | 70,000 | 70,000 | - | - |
| Reserves |  | 1,604,704 | 1,007,920 | 79,579 | 65,121 |
| Islamic banking capital funds |  | 2,674,704 | 1,827,920 | 79,579 | 65,121 |
| TOTAL LIABILITIES AND ISLAMIC BANKING FUNDS |  | 40,093,526 | 37,416,385 | 1,988,702 | 1,536,211 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A22. GROUP OPERATION OF ISLAMIC BANKING

A22b. UNAUDITED CONSOLIDATED INCOME STATEMENT FOR THE PERIOD ENDED 30 SEPTEMBER 2011

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3rd Quarter Ended |  | Nine Months Ended |  |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Group |  |  |  |  |
| Income derived from investment of depositors' funds and others | 408,321 | 408,496 | 1,192,992 | 1,034,683 |
| Income derived from investment of shareholders' funds | 81,424 | 33,563 | 212,597 | 104,422 |
| (Allowance for)/writeback of impairment losses on financing, advances and other loans | $(45,210)$ | 74,937 | $(49,454)$ | $(32,562)$ |
| Writeback of/(allowance for) losses on other receivables | 3 | - | (9) | - |
| Total distributable income | 444,538 | 516,996 | 1,356,126 | 1,106,543 |
| Income attributable to depositors | $(157,865)$ | $(131,283)$ | $(428,935)$ | $(325,313)$ |
| Total net income | 286,673 | 385,713 | 927,191 | 781,230 |
| Other operating expenses | $(81,694)$ | $(54,437)$ | $(241,895)$ | $(163,913)$ |
| Profit before taxation and zakat | 204,979 | 331,276 | 685,296 | 617,317 |
| Tax and zakat expense | $(23,408)$ | $(30,498)$ | $(89,515)$ | $(71,586)$ |
| Profit for the financial period | 181,571 | 300,778 | 595,781 | 545,731 |

## UNAUDITED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED 30 SEPTEMBER 2011

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3rd Quarter Ended |  | Nine Months Ended |  |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2010 \\ \text { RM'000 } \end{gathered}$ |
| Group |  |  |  |  |
| Profit for the financial period | 181,571 | 300,778 | 595,781 | 545,731 |
| Other Comprehensive Income: |  |  |  |  |
| Revaluation reserve of financial investments available-for-sale | $(3,085)$ | 1,832 | 569 | 3,723 |
| - Net (loss)/gain from change in fair value | $(3,346)$ | 2,559 | 3,272 | 5,634 |
| - Realised gain transferred to income statement on disposal and impairment <br> - Income tax effects | $\begin{array}{r}  \\ (954) \\ 1,215 \\ \hline \end{array}$ | (727) | $\begin{aligned} & (1,117) \\ & (1,586) \end{aligned}$ | $\begin{array}{r} (530) \\ (1,381) \\ \hline \end{array}$ |
| Exchange fluctuation reserve | $(1,863)$ | 4,642 | (365) | 11,762 |
| Other comprehensive income for the period, net of tax | $(4,948)$ | 6,474 | 204 | 15,485 |
| Total comprehensive income for the period | 176,623 | 307,252 | 595,985 | 561,216 |
| Total net income | 286,673 | 385,713 | 927,191 | 781,230 |
| Add: Allowances for/(writeback of) impairment losses on financing, advances and other loans | 45,210 | $(74,937)$ | 49,454 | 32,562 |
| Add: (Writeback of)/allowance for losses on other receivables | (3) | - | 9 | - |
| Income from Islamic operations (per page 3) | 331,880 | 310,776 | 976,654 | 813,792 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A22. GROUP OPERATION OF ISLAMIC BANKING

A22b. UNAUDITED INCOME STATEMENT FOR THE PERIOD ENDED 30 SEPTEMBER 2011
Bank
Income derived from investment of depositors' funds and others
Income derived from investment of shareholders' funds
Write-back of impairment losses on financing, advances and other loans
Total distributable income
Income attributable to depositors
Total net income
Profit for the financial period

## UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

 FOR THE PERIOD ENDED 30 SEPTEMBER 2011|  | Bank |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3rd Quarter Ended |  | Nine Months Ended |  |
|  | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Bank |  |  |  |  |
| Profit for the financial period | 10,310 | 49,611 | 15,151 | 57,890 |
| Other Comprehensive Income: |  |  |  |  |
| Revaluation reserve available-for-sale securities | $(3,621)$ | - | $(3,179)$ | - |
| - Net loss from change in fair value | $(3,349)$ | - | $(2,682)$ | - |
| - Realised gain transferred to income statement on disposal and impairment | $(272)$ | - | (497) | - |
| Exchange fluctuation reserve | 2,792 | 211 | 2,502 | (320) |
| Other comprehensive income for the period, net of tax | (829) | 211 | (677) | (320) |
| Total comprehensive income for the period | 9,481 | 49,822 | 14,474 | 57,570 |
| Total net income | 10,310 | 49,611 | 15,151 | 57,890 |
| Add: Allowances for impairment losses on financing, advances and other loans | - | $(47,535)$ | - | $(47,535)$ |
| Income from Islamic operations (per page 5) | 10,310 | 2,076 | 15,151 | 10,355 |


| Bank |  |  |  |
| :---: | :---: | :---: | :---: |
| 3rd Quarter Ended |  | Nine Months Ended |  |
| 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
| RM'000 | RM'000 | RM'000 | RM'000 |
| 4,376 | 3,175 | 10,714 | 14,262 |
| 4,551 | (31) | 4,970 | 122 |
| - | 47,535 | - | 47,535 |
| 8,927 | 50,679 | 15,684 | 61,919 |
| 1,383 | $(1,068)$ | (533) | $(4,029)$ |
| 10,310 | 49,611 | 15,151 | 57,890 |
| 10,310 | 49,611 | 15,151 | 57,890 |

## PART A - EXPLANATORY NOTES (CONTINUED)

A22. GROUP OPERATION OF ISLAMIC BANKING

A22c. FINANCING, ADVANCES AND OTHER LOANS

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| i) By type |  |  |  |  |
| Cashline | 309,481 | 322,529 | - | - |
| Term financing | 24,556,007 | 22,006,349 | 317,047 | 339,921 |
| - Housing financing | 6,629,598 | 5,532,014 | - | - |
| - Syndicated term financing | 367,821 | 579,701 | 175,842 | 198,715 |
| - Hire purchase receivables | 5,347,085 | 5,234,598 | - | - |
| - Other term financing | 12,211,503 | 10,660,036 | 141,205 | 141,206 |
| Bills receivables | 2,469 | 2,235 | - | - |
| Islamic trust receipts | 25,024 | 59,091 | - | - |
| Claims on customers under acceptance credit | 255,716 | 191,657 | - | - |
| Credit card receivables | 102,657 | 90,472 | - | - |
| Revolving credit | 407,973 | 407,330 | 39,548 | - |
| Other financing | - | 11 | - | - |
| Gross financing, advances and other loans | 25,659,327 | 23,079,674 | 356,595 | 339,921 |
| Fair value changes arising from fair value hedges | 212,430 | 17,997 | - | - |
|  | 25,871,757 | 23,097,671 | 356,595 | 339,921 |
| Less: Individual impairment allowance | $(102,852)$ | $(92,683)$ | - | - |
|  | 25,768,905 | 23,004,988 | 356,595 | 339,921 |
| Less: Portfolio impairment allowance | $(419,190)$ | $(240,490)$ | - | - |
| Total net financing, advances and other loans | 25,349,715 | 22,764,498 | 356,595 | 339,921 |

During the financial period, CIMB Islamic has undertaken fair value hedges on the profit rate risk of RM3, 930 million (2010: RM4,400 million) financing using Islamic profit rate swaps.

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| 3,929,615 | 4,400,000 | - | - |
| 212,430 | 17,997 | - | - |
| 4,142,045 | 4,417,997 | - | - |

The fair values loss on Islamic profit rate swaps as at 30 September 2011 was RM252 million (2010: RM 49.0 million)
ii) By geographical distribution

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| Malaysia | 25,302,732 | 22,739,753 | - | - |
| Other countries | 356,595 | 339,921 | 356,595 | 339,921 |
| Gross financing, advances and other loans | 25,659,327 | 23,079,674 | 356,595 | 339,921 |

## PART A - EXPLANATORY NOTES (CONTINUED)

## A22. GROUP OPERATION OF ISLAMIC BANKING

A22c. FINANCING, ADVANCES AND OTHER LOANS (CONTINUED)
iii) Impaired financing by geographical distribution

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| Malaysia | 389,332 | 335,879 | - | - |
| Gross impaired financing | 389,332 | 335,879 | - | - |

iv) Movements in impaired financing, advances and other loans are as follows :

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ |
| At 1 January | 335,879 | 497,111 | - | - |
| Classified as impaired during the period/year | 269,794 | 337,853 | - | 258 |
| Reclassified as not impaired during the period/year | $(89,306)$ | $(166,596)$ | - | $(92,883)$ |
| Amount written back in respect of recoveries | $(70,233)$ | $(121,592)$ | - |  |
| Amount written off | $(56,802)$ | $(84,077)$ | - | - |
| Sale of impaired financing | - | $(105,739)$ | - | - |
| Amount transferred from subsidiary | - | - | - | 92,625 |
| Exchange fluctuation | - | $(21,081)$ | - | - |
| Balance as at 30 September/31 December | 389,332 | 335,879 | - | - |
| Ratio of gross impaired financing, advances and other loans to total financing, advances and other loans | 1.52\% | 1.46\% | 0.00\% | 0.00\% |

## v) Movements in allowance for bad and doubtful financing

## Individual impairment allowance

At 1 January
Net allowance made/(written back) during the financial period/year
Amount written off
Unwinding income
Amount transferred from subsidiary
Exchange fluctuation
Balance as at 30 September/31 December

| Group |  | Bank |  |
| :---: | :---: | :---: | :---: |
| $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \\ \hline \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \\ \hline \end{gathered}$ |
| 92,683 | 268,587 | - | - |
| 11,041 | $(94,191)$ | - | $(49,797)$ |
| (114) | $(74,076)$ | - | - |
| (758) | $(2,622)$ | - | - |
| - | - | - | 47,578 |
| - | $(5,015)$ | - | 2,219 |
| 102,852 | 92,683 | - | - |
| 240,490 | 261,029 | - | - |
| 66,407 | 162,884 | - | - |
| $(52,545)$ | $(61,605)$ | - | - |
| $(1,396)$ | $(1,838)$ | - | - |
| 166,234 | $(119,980)$ | - | - |
| 419,190 | 240,490 | - | - |

Portfolio impairment allowance (inclusive of regulatory reserve) as $\%$ of gross financing, advances and other loans (excluding RPSIA
financing) less individual impairment allowance

## Portfolio impairment allowance

At 1 January
Net allowance made during the financial period/year
Amount written off
Unwinding income
Transfer from/(to) intercompany
Balance as at 30 September/31 December


## PART A - EXPLANATORY NOTES (CONTINUED)

A22. GROUP OPERATION OF ISLAMIC BANKING

A22d. DEPOSITS FROM CUSTOMERS

By type of deposits

|  | Group |  | Bank |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30 \text { Sept } 2011 \\ \text { RM'000 } \end{gathered}$ | $\begin{gathered} 31 \text { Dec } 2010 \\ \text { RM'000 } \end{gathered}$ | $\begin{aligned} & 30 \text { Sept } 2011 \\ & \text { RM'000 } \end{aligned}$ | $\begin{aligned} & 31 \text { Dec } 2010 \\ & \text { RM'000 } \end{aligned}$ |
| Non-Mudharabah |  |  |  |  |
| Demand deposits | 2,248,796 | 2,973,411 | 10,290 | 2,045 |
| Savings deposits | 889,128 | 701,147 | - | - |
| General investment deposits | 789,191 | 634,517 | 789,191 | 634,517 |
| Fixed return investment account | 4,847,341 | 5,127,333 | 900 | 879 |
| Islamic negotiable instruments of deposit | 1,605,823 | 1,033,019 | - | - |
| Commodity Murabahah | 98,738 | 69,379 | - | - |
| Short term money market deposit-i | 1,496,109 | - | - | - |
| Others | 34,081 | 25,191 | - | - |
|  | 12,009,207 | 10,563,997 | 800,381 | 637,441 |
| Mudharabah |  |  |  |  |
| Demand deposits | 2,176,100 | 1,497,380 | - | - |
| Savings deposits | 371,468 | 289,034 | - | - |
| General investment deposits (inclusive of Special General investment deposits of RM7,891,056,000 (2010: 7,574,239,000)) | 8,963,579 | 8,776,494 | 3,193 | - |
| Specific investment deposit | 2,418,307 | 2,352,764 | - | - |
|  | 13,929,454 | 12,915,672 | 3,193 | - |
| Total deposits from customers | 25,938,661 | 23,479,669 | 803,574 | 637,441 |

## A23. CHANGE IN ACCOUNTING POLICIES

On adoption of the Amendments to FRS2 - Group Cash-Settled Share-based Payment Transactions, the Group and the Bank have changed its accounting policy with respect to the share-based payments where a substantial shareholder of CIMB Group has the obligation to settle the payment transaction.

The change in accounting policy has been applied retrospectively. The adoption of the new accounting policy affected the following items:

## Consolidated Statement of Changes in Equity

| Group | Balances as at 1 January 2010 |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Effects of adopting |  |
|  | As previously reported RM000 | Amendments to FRS 2 <br> RM000 | As restated RM000 |
| Retained profits | 3,958,396 | $(218,704)$ | 3,739,692 |
| Share-based payment reserve | - | 218,704 | 218,704 |

Group
Retained profits
Share-based payment reserve

## As previously reported <br> Amendments to FRS 2

Balances as at 1 January 2011
Effects of adopting
RM000
4,333,401 RM000
$(239,156)$
239,156
As restated
RM000
4,094,245
239,156

## Statement of Changes in Equity

| Bank | Bs previously reported |
| :--- | :---: |
| RM000 |  |

Balances as at 1 January 2010
Effects of adopting

| Amendments to FRS 2 |
| :---: |
| RM000 |
| $(203,200)$ |
| 203,200 |

As restated
RM000
$2,282,465$
203,200

Balances as at 1 January 2011
Effects of adopting
Bank

Retained profits
RM000
Amendments to FRS 2
2,525,756
Share-based payment reserve

RM000
$(215,649)$
215,649
As restated
RM000
$2,310,107$
215,649

2,310,107
215,649

## Part B - Explanatory Notes Pursuant to BNM/GP8 Guidelines on Financial Reporting for Licensed Institutions

## B1. GROUP PERFORMANCE REVIEW

The Group registered a profit before tax of RM2,593.1million for the nine months period ended 30 September 2011, increased by RM194.4 million or $8.1 \%$ as compared to RM2,398.7 million registered in the same period of 2010. Income from Islamic banking operations improved by RM162.9 million to RM976.7 million, mainly attributable to a significant growth in Islamic business activities during the current period under review. Net interest income was slightly decreased by $2.1 \%$ to RM3,121.1 million and offset by the increase in net non-interest income by RM33.4 million, mainly due to higher gain from derivative financial instruments, financial investments available-for-sale and fee and commission income by RM1,010.9 million, RM60.2 million and RM65.5 million respectively. However, these gains were offset by higher losses from financial assets held for trading and financial investments held to maturity of RM356.3 million and RM76.5 million repectively, lower gain on disposal of property, plant and equipment by RM160.5 million, and higher losses from hedging derivatives and foreign exchange loss by RM17.2 million and RM485.0 million respectively.Overheads increased by $1.1 \%$ to RM2,850.2 million, and offset by lower allowance for impairment losses on loans, advances and financing by RM48.3 million and write-back of commitments and contingencies during the period of RM21.8 million.

## B2. PROSPECTS FOR THE CURRENT FINANCIAL YEAR

The Group posted higher profit in 3Q11 underpinned by the continued improvement at its Malaysian consumer banking operations and rebound in treasury and investments. For the fourth quarter, the Group's treasury and M\&A businesses should do well while the Malaysian consumer can sustain the current momentum. However, markets are volatile and regional economic indicators are softening, so the Group remains conservative on capital, liquidity and credit standards.

## B3. COMPUTATION OF EARNINGS PER SHARE (EPS)

## a) Basic EPS

The Group and Bank basic and fully diluted EPS is calculated by dividing the net profit for the financial period after minority interests by the weighted average number of ordinary shares in issue during the financial period.

|  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3rd Quarter Ended |  | Nine months ended |  |
|  | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Net profit for the financial period after minority interests (RM '000) | 706,452 | 673,238 | 2,077,464 | 1,911,120 |
| Weighted average number of ordinary shares in issue - proforma ( '000) | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
| Basic earnings per share (expressed in sen per share) | 18.77 | 17.88 | 55.19 | 50.77 |
|  | Bank |  |  |  |
|  | 3rd Quarter Ended |  | Nine months ended |  |
|  | 30 Sept 2011 | 30 Sept 2010 | 30 Sept 2011 | 30 Sept 2010 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Net profit for the financial period after minority interests (RM '000) | 576,397 | 437,618 | 2,227,138 | 1,425,189 |
| Weighted average number of ordinary shares in issue - proforma ( '000) | 3,764,469 | 3,764,469 | 3,764,469 | 3,764,469 |
| Basic earnings per share (expressed in sen per share) | 15.31 | 11.62 | 59.16 | 37.86 |

## b) Diluted EPS

There were no dilutive potential ordinary shares outstanding as at 30 September2011 and 30 September 2010.


[^0]:    ${ }^{\wedge}$ Unwinding income is income earned on impaired loans, advances and financing.

[^1]:    ^ The capital base of the Group and the Bank as at 30 September 2011 has excluded portfolio impairment allowance on impaired loans restricted from Tier II capital of RM441,555,903 (2010: RM495,950,492) and RM419,845,308 (2010: RM476,240,986) respectively.
    ${ }^{\wedge}$ Financing of hire purchase under PCSB (excluding those securitised) is included in the computation of RWA under the AIRB approach;

    The investment in owner's note is accounted in accordance with Securitisation Framework under Risk Weighted Capital Adequacy Framework (Basel II - Risk Weighted Assets Computation) Guideline dated 31 December 2009.

